



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26377

EFFECTIVE BEGIN DATE: 07-15-2026
EXPIRATION DATE: 07-14-2027
PAGE: 1 of 4

VENDOR:

High Point Networks LLC

00003226691

728 E Beaton Dr Ste 200
West Fargo, ND 58078-2671

VENDOR CONTACT:

Alex Mead

PHONE: 712-560-6245

EMAIL: alex.mead@highpointnetworks.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Michael Bradbury

PHONE: 515-330-8702

EMAIL: michael.bradbury@das.iowa.gov

EXT:

Contract For: Access Control and Entry Systems

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB- 2636 -2025

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB- 2636 -2025

Attachment 3: Bid Summary from 005-RFB- 2636 -2025

Contact:

Name: Alex Mead

Number: 712-560-6245

Email: alex.mead@highpointnetworks.com

RENEWAL OPTIONS

FROM 07-15-2027 **TO** 07-14-2028

FROM 07-15-2028 **TO** 07-14-2029

FROM 07-15-2029 **TO** 07-14-2030

FROM 07-15-2030 **TO** 07-14-2031

FROM 07-15-2031 **TO** 07-14-2032

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
8	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems AXIS Communications Percentage Catalog Discount				
AXIS Communications = 28% Discount from catalog price.				
12	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Genetec Percentage Catalog Discount				
Genetec = 35% Discount from catalog price.				
22	0.00000	HOUR	68002	\$ 175.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Project Manager Standard Labor Rate				
Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.				
23	0.00000	HOUR	68002	\$ 130.500000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Software Installer/Programmer Standard Labor Rate				
Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.				
24	0.00000	HOUR	68002	\$ 144.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Service Technician Standard Labor Rate				
Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.				
26	0.00000	HOUR	68002	\$ 262.500000 \$ 0.000000



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

27	0.00000	HOUR	68002	\$ 195.750000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Software Installer/Programmer Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

29	0.00000	HOUR	68002	\$ 216.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

30	0.00000	HOUR	68002	\$ 50.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Trip Fee



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Services Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) High Point Networks (Corporation)	AGENCY NAME DAS - Central Procurement
BY (Authorized Signature) Date Signed <i>Alex Mead</i> 07/15/2026 Alex Mead (Jul 15, 2026 16:49:13 CDT)	BY (Authorized Signature) Date Signed <i>Mike Bradbury</i> 07/16/2026 Mike Bradbury (Jul 16, 2026 08:07:38 CDT)
Printed Name and Title of Person Signing Alex Mead	Printed Name and Title of Person Signing Michael Bradbury - Senior Statewide Procurement Officer
Address	Address Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319

MA26377

Final Audit Report

2026-07-16

Created:	2026-07-15
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
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Transaction ID:	CBJCHBCAABAApe7zUv0Q5a535kiRGbel991zt-aJ6IUM

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-  Document created by Mike Bradbury (michael.bradbury@das.iowa.gov)
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-  Signer alex.mead@highpointnetworks.com entered name at signing as Alex Mead
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