# **INFORMAL REQUEST FOR PROPOSAL**

# RFP COVER SHEET

# **Administrative Information:**

Administrative information.							
Title of RFP:	DPD Billeting Office – Room  RFP Num		mber:	58218010883			
_	Reservation Software						
Agency:	Department of Public Defense						
Contract Term:	Initial one-time purchase with annual maintenance agreement (if applicable)						
Initial Term:	1 year	Number of possible annual			5		
		extensions:					
State Issuing	Jocelyn Brincks, Purchasing Agent 3						
Officer:	515-252-4556						
	Jocelyn.brincks@iow	a.gov					
Mailing	State Fiscal Office						
Address:	Bldg. 3465, Camp Do	dge					
	7105 NW 70 <sup>th</sup> Ave						
	Johnston IA 50131-1	1824					
Date/Time							
PROCUREMENT TIMETABLE—Event or Action:					(Central Time):		
State Posts Notice of RFP on TSB website					November 16, 2018		
State Issues RFP					November 20, 2018		
RFP written questions, requests for clarification, and suggested					December 4, 2018		
changes from Contractors due:							
Agency's written response to RFP questions, requests for clarifications December 7, 2018							
and suggested ch	anges posted:						
Proposals Due: January 4, 2019 at							
Anticipated Date	to schedule demonstr	ations:			January 14-18, 2019		
Anticipated Date	to issue Notice of Inte	nt to Award:			January 28, 2019		
Anticipated Date to execute contract:					February 4, 2019		
Relevant Websit	es:						
Internet website	where Addenda to	http://bidopportunities.iowa.gov/			<u>v/</u>		
this RFP will be p	osted:						
Internet website	where contract	https://dpd.iowa.gov/sco/doc/t			erms/050116%20terms%20goods		
terms and condit	ions are posted:	<u>.pdf</u>					
		Also included as Attachment #5 – General Terms and Conditions					
				Techni	cal Proposal:		
Number of Copie	es of Proposals Require	ed to be Submitt	ed:	nal, 1 Digital Copy on CD,			
All proposals sho	ould be delivered in a s	sealed envelope v	with	5 Paper Copies			
RFP # clearly not	ed on outside of the e	nvelope		Cost Proposal:			
				1 Original, 1 Digital Copy on CD			
Firm Proposal Te	rms						
The minimum Nu	mber of Days followin	g the deadline fo	r submitt	ing pro	posals that the Contractor		
guarantees all proposal terms, including price, will remain firm is 180 days							

guarantees all proposal terms, including price, will remain firm is 180 days

#### **Table of Contents**

#### 1. INTRODUCTION

- 1.1. Purpose
- 1.2. Definitions
- 1.3. Overview of the RFP Process
- 1.4. Background Information

#### 2. ADMINISTRATIVE INFORMATION

- 2.1. Issuing Officer
- 2.2. Restriction on Communication
- 2.3. Downloading the RFP from the Internet
- 2.4. Procurement Timetable
- 2.5. Questions, Requests for Clarification and Suggested Changes
- 2.6. Amendment to RFP
- 2.7. Amendment and Withdrawal of Proposal
- 2.8. Submissions of Proposals
- 2.9. Proposal Opening
- 2.10. Costs of Preparing the Proposal
- 2.11. No Commitment to Contract
- 2.12. Rejection of Proposals
- 2.13. Nonmaterial Variances
- 2.14. Reference Checks
- 2.15. Information from Other Sources
- 2.16. Verification of Proposal Contents
- 2.17. Proposal Clarification Process
- 2.18. Disposition of Proposals
- 2.19. Public Records and Requests for Confidential Treatment
- 2.20. Copyright Permission
- 2.21. Release of Claims
- 2.22. Contractor Presentations
- 2.23. Evaluation of Proposals Submitted
- 2.24. Award Notice and Acceptance Period
- 2.25. No Contract Rights until Execution
- 2.26. Choice of Law and Forum
- 2.27. Preference
- 2.28. Restrictions on Gifts and Activities
- 2.29. No Minimum Guaranteed
- 2.30. Appeals

#### 3. FORM AND CONTENT OF PROPOSALS

- 3.1. Instructions
- 3.2. Technical Proposal
- 3.3. Cost Proposal

#### 4. SPECIFICATIONS

- 4.1. Overview
- 4.2. Mandatory Specifications
- 4.3. Implementation
- 4.4. Post Delivery Documentation
- 4.5. Warranty

# 5. EVALUATION AND SELECTION

- 5.1. Introduction
- **5.2.** Evaluation Committee
- 5.3. Technical Proposal Evaluation and Scoring
- 5.4. Cost Proposal Scoring
- 5.5. Tied Bid and Preferences

#### 6. CONTRACTUAL TERMS AND CONDITIONS

- **6.1.** Contract Terms and Conditions
- 6.2. Contract Length
- 6.3. Insurance

Attachment 1 – Certification Letter

Attachment 2 – Authorization to Release Information Letter

Attachment 3 – Response Checklist

Attachment 4 – Cost Proposal Form

**Attachment 5 – General Terms and Conditions** 

#### SECTION 1 INTRODUCTION

# 1.1 Purpose

The purpose of this Request for Proposals (RFP) is to solicit proposals from Responsible Contractors to provide the goods and/or services identified on the RFP cover sheet and further described in Sections 3 and 4 of this RFP, to the Agency identified on the RFP cover sheet.

The Agency intends to award a Contract(s) for the term of one (1) year with five (5) optional annual renewal periods, to include the purchase and implementation of a software application (to include ongoing maintenance and support, if applicable), which will meet the Requirements outlined in this RFP.

#### 1.2 Definitions

For the purposes of this RFP and the resulting contract, the following terms shall mean:

"Agency" means the agency identified on the RFP cover sheet that is issuing the RFP and any other agency that purchases from the Contract.

**"Contract"** means the contract(s) entered into with the successful Contractor(s) as described in Section 6.1.

"Contractor" means the company, organization or other business entity submitting Proposals in response to this RFP.

"Folio" means an instance of a room reservation.

"General Terms and Conditions" shall mean the terms & conditions outlined in Attachment 5 to this RFP.

"Materially Unbalanced Response" means a response in which line item prices are structured so that it is possible that the Contractor who appears to be low will not end up having the lowest overall cost to the Agency, due to high prices on particular line items.

"Proposal" means the Contractor's proposal submitted in response to the RFP.

"Responsible Contractor" means a Contractor that has the capability in all material respects to perform the specifications of the Contract. In determining whether a Contractor is a Responsible Contractor, the Agency may consider various factors including, but not limited to, the Contractor's competence and qualifications to provide the goods or services requested, the Contractor's integrity and reliability, the past performance of the Contractor and the best interest of the Agency and the State.

"Responsive Proposal" means a Proposal that complies with the material provisions of this RFP.

"RFP" means this Request for Proposals and any attachments, exhibits, schedules or addenda hereto.

**"State"** means the State of Iowa, the Agency identified on the Contract Declarations & Execution Page(s), and all state agencies, boards, and commissions, and any political subdivisions making purchases from the Contract as permitted by this RFP.

#### 1.3 Overview of the RFP Process

This RFP is designed to provide Contractors with the information necessary for the preparation of competitive Proposals. The RFP process is for the Agency's benefit and is intended to provide the Agency with competitive information to assist in the selection process. It is not intended to be comprehensive. Each Contractor is responsible for determining all factors necessary for submission of a comprehensive Proposal.

Contractors will be required to submit their Proposals in hardcopy and digital media (<u>CD only</u>, **USB drives are not acceptable**). It is the Agency's intention to evaluate Proposals from all Responsible Contractors that submit timely Responsive Proposals, and award the Contract(s) in accordance with Section 5, Evaluation and Selection.

# 1.4 Background Information

The Department of Public Defense Billeting Office (DPD Billeting) at Camp Dodge, Johnston, lowa requires a new software application to manage room reservations and guest services.

DPD Billeting is seeking a new software application to:

- Manage room reservations and guest services
- Track rentable room maintenance
- Track non-rentable building maintenance

# Additional information:

- There are currently 170 chargeable rooms, the software application must be able to manage up to 200 rooms (minimum).
- In the last fiscal year, there were 35,566 room reservations; this is average for annual room usage.
- DPD Billeting also manages and maintains 22 buildings with office space totaling 379,153.45 square feet of billed time to maintain.

#### SECTION 2 ADMINISTRATIVE INFORMATION

# 2.1 Issuing Officer

The <u>Issuing Officer identified in the RFP cover sheet is the sole point of contact</u> regarding the RFP from the date of issuance until a Notice of Intent to Award the Contract is issued.

#### 2.2 Restriction on Communication

From the issue date of this RFP until a Notice of Intent to Award the Contract is issued, Contractors may contact only the Issuing Officer. The Issuing Officer will respond only to written questions regarding the procurement process. Questions related to the interpretation of this RFP must be submitted as provided in Section 2. Oral questions related to the interpretation of this RFP will not be accepted. Contractors may be disqualified if they contact any State employee other than the Issuing Officer about the RFP except that Contractors may contact the State Targeted Small Business Office on issues related to the preference for Targeted Small Businesses.

# 2.3 Downloading the RFP from the Internet

The RFP document addenda the **RFP** will and any to be posted at http://bidopportunities.iowa.gov/. The Contractor is advised to check the website periodically for Addenda to this RFP, particularly if the Contractor downloaded the RFP from the Internet as the Contractor may not automatically receive addenda. It is the Contractor's sole responsibility to check daily for addenda to posted documents.

#### 2.4 Procurement Timetable

The dates provided in the procurement timetable on the RFP cover sheet are provided for informational and planning purposes. The Agency reserves the right to change the dates. If the Agency changes any of the deadlines for Contractor submissions, the Agency will issue an addendum to the RFP.

# 2.5 Questions, Requests for Clarification, and Suggested Changes

Contractors are invited to submit written questions and requests for clarifications regarding the RFP. Contractors may also submit suggestions for changes to the specifications of this RFP. The questions, requests for clarifications, or suggestions must be in writing and received by the Issuing Officer before the date and time listed on the RFP cover sheet. Oral questions will not be permitted. If the questions, requests for clarifications, or suggestions pertain to a specific section of the RFP, Contractor shall reference the page and section number(s). The Agency will send written responses to questions, requests for clarifications, or suggestions will be received from Contractors on before the date listed on the RFP cover sheet. The Agency's written responses will become an addendum to the RFP. If the Agency decides to adopt a suggestion that modifies the RFP, the Agency will issue an addendum to the RFP.

The Agency assumes no responsibility for oral representations made by its officers or employees unless such representations are confirmed in writing and incorporated into the RFP through an addendum.

#### 2.6 Amendment to the RFP

The Agency reserves the right to amend the RFP at any time using an addendum. The Contractor shall acknowledge receipt of all addenda in its Proposal. If the Agency issues an addendum after the due date for receipt of Proposals, the Agency may, in its sole discretion, allow Contractors to amend their Proposals in response to the addendum.

# 2.7 Amendment and Withdrawal of Proposal

The Contractor may amend or withdraw and resubmit its Proposal at any time before the Proposals are due. The amendment must be in writing, signed by the Contractor and received by the time set for the receipt of Proposals. Electronic mail and faxed amendments will not be accepted. Contractors must notify the Issuing Officer in writing prior to the due date for Proposals if they wish to completely withdraw their Proposals.

# 2.8 Submission of Proposals

The Agency must receive the Proposal at the Issuing Officer's address identified on the RFP cover sheet before the "Proposals Due" date listed on the RFP cover sheet. This is a mandatory specification and will not be waived by the Agency. Any Proposal received after this deadline will be rejected and returned unopened to the Contractor. Contractors mailing Proposals must allow ample mail delivery time to ensure timely receipt of their Proposals. It is the Contractor's responsibility to ensure that the Proposal is received prior to the deadline. Postmarking by the due date will not substitute for actual receipt of the Proposal. Electronic mail and faxed Proposals will not be accepted.

Contractors must furnish all information necessary to enable the Agency to evaluate the Proposal. Oral information provided by the Contractor shall not be considered part of the Contractor's Proposal unless it is reduced to writing.

# 2.9 Proposal Opening

The Agency will open Proposals after the deadline for submission of Proposals has passed. The Proposals will remain confidential until the Evaluation Committee has reviewed all of the Proposals submitted in response to this RFP and the Agency has issued a Notice of Intent to Award a Contract. See Iowa Code Section 72.3. However, the names of Contractors who submitted timely Proposals will be publicly available after the Proposal opening. The announcement of Contractors who timely submitted Proposals does not mean that an individual Proposal has been deemed technically compliant or accepted for evaluation.

# 2.10 Costs of Preparing the Proposal

The costs of preparation and delivery of the Proposal are solely the responsibility of the Contractor.

#### 2.11 No commitment to Contract

The Agency reserves the right to reject any or all Proposals received in response to this RFP at any time prior to the execution of the Contract. Issuance of this RFP in no way constitutes a commitment by the Agency to award a contract.

# 2.12 Rejection of Proposals

The Agency may reject outright and not evaluate a Proposal for reasons including without limitation:

- **2.12.1** The Contractor fails to deliver the cost proposal in a separate envelope.
- **2.12.2** The Contractor acknowledges that a mandatory specification of the RFP cannot be met.
- **2.12.3** The Contractor's Proposal changes a material specification of the RFP or the Proposal is not compliant with the mandatory specifications of the RFP.
- **2.12.4** The Contractor's Proposal limits the rights of the Agency.
- **2.12.5** The Contractor fails to include information necessary to substantiate that it will be able to meet a specification of the RFP as provided in Sections 3 and 4 of this RFP.
- **2.12.6** The Contractor fails to timely respond to the Agency's request for information, documents, or references.
- **2.12.7** The Contractor fails to include Proposal Security, if required.
- **2.12.8** The Contractor fails to include any signature, certification, authorization, stipulation, disclosure or guarantee as provided in Section 3 of this RFP.
- **2.12.9** The Contractor presents the information requested by this RFP in a format inconsistent with the instructions of the RFP or otherwise fails to comply with the specifications of this RFP.
- **2.12.10** The Contractor initiates unauthorized contact regarding the RFP with a State employee other than the Issuing Officer.
- **2.12.11** The Contractor provides misleading or inaccurate responses.
- **2.12.12** The Contractor's Proposal is Materially Unbalanced.
- **2.12.13** There is insufficient evidence (including evidence submitted by the Contractor and evidence obtained by the Agency from other sources) to satisfy the Agency that the Contractor is a Responsible Contractor.
- **2.12.14** The Contractor alters the language in Attachment 1, Certification Letter or Attachment 2, Authorization to Release Information letter.

#### 2.13 Nonmaterial Variances

The Agency reserves the right to waive or permit cure of nonmaterial variances in the Proposal if, in the judgment of the Agency, it is in the State's best interest to do so. Nonmaterial variances include but are not limited to: minor failures to comply that do not affect overall responsiveness, that are merely a matter of form or format, that do not change the relative standing or otherwise prejudice other Contractors, that do not change the meaning or scope of the RFP, or that do not reflect a material change in the specifications of the RFP. In the event the Agency waives or permits cure of nonmaterial variances, such waiver or cure will not modify

the RFP specifications or excuse the Contractor from full compliance with RFP specifications or other Contract specifications if the Contractor is awarded the Contract. The determination of materiality is in the sole discretion of the Agency.

#### 2.14 Reference Checks

The Agency reserves the right to contact any reference to assist in the evaluation of the Proposal, to verify information contained in the Proposal and to discuss the Contractor's qualifications and the qualifications of any subcontractor identified in the Proposal.

#### 2.15 Information from Other Sources

The Agency reserves the right to obtain and consider information from other sources concerning a Contractor, such as the Contractor's capability and performance under other contracts, the qualifications of any subcontractor identified in the Proposal, the Contractor's financial stability, past or pending litigation, and other publicly available information.

# 2.16 Verification of Proposal Contents

The content of a Proposal submitted by a Contractor is subject to verification. If the Agency determines in its sole discretion that the content is in any way misleading or inaccurate, the Agency may reject the Proposal.

# 2.17 Proposal Clarification Process

The Agency reserves the right to contact a Contractor after the submission of Proposals for the purpose of clarifying a Proposal. This contact may include written questions, interviews, site visits, a review of past performance if the Contractor has provided goods and/or services to the State or any other political subdivision wherever located, or requests for corrective pages in the Contractor's Proposal. The Agency will not consider information received from or through Contractor if the information materially alters the content of the Proposal or the type of goods and/or services the Contractor is offering to the Agency. An individual authorized to legally bind the Contractor shall sign responses to any request for clarification. Responses shall be submitted to the Agency within the time specified in the Agency's request. Failure to comply with requests for additional information may result in rejection of the Proposal.

#### 2.18 Disposition of Proposals

All Proposals become the property of the State and shall not be returned to the Contractor. Once the Agency issues a Notice of Intent to Award the Contract, the contents of all Proposals will be in the public domain and be available for inspection by interested parties, except for information for which Contractor properly requests confidential treatment or according to exceptions provided in Iowa Code Chapter 22 or other applicable law.

# 2.19 Public Records and Requests for Confidential Treatment

The Agency's release of public records is governed by Iowa Code chapter 22. Contractors are encouraged to familiarize themselves with Chapter 22 before submitting a Proposal. The Agency will copy and produce public records upon request as required to comply with Chapter 22 and will treat all information submitted by a Contractor as non-confidential records unless Contractor requests specific parts of the Proposal be treated as confidential at the time of the submission as set forth herein AND the information is confidential under lowa or other applicable law.

A Contractor requesting confidential treatment of specific information must: (1) identify the request in the transmittal letter with the Contractor's Proposal, (2) conspicuously mark the outside of its Proposal as containing confidential information, (3) mark each page upon which confidential information appears, and (4) submit a "Public Copy" from which the confidential information has been excised.

The Public Copy from which confidential information has been excised is in addition to the number of copies requested in Section 3 of this RFP. The confidential material must be excised in such a way as to allow the public to determine the general nature of the material removed and to retain as much of the Proposal as possible.

Failure to request information be treated as confidential as specified herein shall relieve Agency and State personnel from any responsibility for maintaining the information in confidence. Contractors may not request confidential treatment with respect to pricing information and transmittal letters. A contractor's request for confidentiality that does not comply with this section or a contractor's request for confidentiality on information or material that cannot be held in confidence as set forth herein are grounds for rejecting contractor's Proposal as non-responsive. Requests to maintain an entire Proposal as confidential will be rejected as non-responsive.

If Agency receives a request for information that Contractor has marked as confidential and if a judicial or administrative proceeding is initiated to compel the release of such material, Contractor shall, at its sole expense, appear in such action and defend its request for confidentiality. If Contractor fails to do so, Agency may release the information or material with or without providing advance notice to Contractor and with or without affording Contractor the opportunity to obtain an order restraining its release from a court possessing competent jurisdiction. Additionally, if Contractor fails to comply with the request process set forth herein, if Contractor's request for confidentiality is unreasonable, or if Contractor rescinds its request for confidential treatment, Agency may release such information or material with or without providing advance notice to Contractor and with or without affording Contractor the opportunity to obtain an order restraining its release from a court possessing competent jurisdiction.

# 2.20 Copyright Permission

By submitting a Proposal, the Contractor agrees that the Agency may copy the Proposal for purposes of facilitating the evaluation of the Proposal or to respond to requests for public records. By submitting a Proposal, the Contractor consents to such copying and warrants that such copying will not violate the rights of any third party. The Agency shall have the right to use ideas or adaptations of ideas that are presented in Proposals.

#### 2.21 Release of Claims

By submitting a Proposal, the Contractor agrees that it will not bring any claim or cause of action against the Agency based on any misunderstanding concerning the information provided in the RFP or concerning the Agency's failure, negligent or otherwise, to provide the Contractor with pertinent information in this RFP.

#### 2.22 Contractor Presentations

Contractors may be required to make a presentation. The determination as to need for presentations, and the location, order, and schedule of the presentations is at the sole discretion of the Agency. The presentation may include slides, graphics and other media selected by the Contractor to illustrate the Contractor's Proposal. The presentation shall not materially change the information contained in the Proposal.

# 2.23 Evaluation of Proposals Submitted

Proposals that are timely submitted and are not rejected will be reviewed in accordance with Section 5 of the RFP. The Agency will not necessarily award a contract resulting from this RFP to the Contractor offering the lowest cost. Instead, the Agency will award the Contract(s) to the Responsible Contractor(s) whose Responsive Proposal the agency believes will provide the best value to the Agency and the State.

#### 2.24 Award Notice and Acceptance Period

Notice of Intent to Award the Contract(s) will be sent to all Contractors submitting a timely Proposal and may be posted at the website shown on the RFP cover sheet. Negotiation and execution of the Contract(s) shall be completed no later than thirty (30) days from the date of the Notice of Intent to Award or such other time as designated by Agency. If the successful Contractor fails to negotiate and deliver an executed Contract by that date, the Agency, in its sole discretion, may cancel the award and award the Contract to the remaining Contractor the Agency believes will provide the best value to the State.

# 2.25 No Contract Rights until Execution

No Contractor shall acquire any legal or equitable rights regarding the Contract unless and until the Contract has been fully executed by the successful Contractor and the Agency.

# 2.26 Choice of Law and Forum

This RFP and the Contract shall be governed by the laws of the State of Iowa. Changes in applicable laws and rules may affect the award process or the Contract. Contractors are responsible for ascertaining pertinent legal requirements and restrictions. Any and all litigation or actions commenced in connection with this RFP shall be brought in the appropriate Iowa forum.

#### 2.27 Preference

By virtue of statutory authority, a preference will be given to products and provisions grown and produced within the state of Iowa. Preference application: Tied responses to solicitations, regardless of the type of solicitation, are decided in favor of Iowa products and Iowa-based businesses per 11 IAC 117.5(1)-(2), 117.12(4).

#### 2.28 Restrictions on Gifts and Activities

lowa Code Chapter 68B restricts gifts which may be given or received by State employees and requires certain individuals to disclose information concerning their activities with State government. Contractors are responsible to determine the applicability of this Chapter 68B to their activities and to comply with its requirements. In addition, pursuant to lowa Code section 722.1, it is a felony offense to bribe or attempt to bribe a public official.

#### 2.29 No Minimum Guaranteed

The Agency does not guarantee any minimum level of purchases under the Contract.

# 2.30 Appeals

A Contractor whose Proposal has been timely filed and who is aggrieved by the Notice of Intent to Award of the Agency may appeal the decision by filing a written notice of appeal (in accordance with Iowa Administrative Code 11-117.20) to the Issuing Officer at the address on the RFP Cover Sheet. The notice must be filed within five (5) days of the date of the Notice of Intent to Award issued by the Agency, exclusive of Saturdays, Sundays, and legal state holidays. The notice of appeal must clearly and fully identify all issues being contested by reference to the page, section and line number(s) of the RFP and/or the Notice of Intent to Award. A notice of appeal may not stay negotiations with the apparent successful Contractor.

#### SECTION 3 FORM AND CONTENT OF PROPOSALS

#### 3.1 Instructions

These instructions describe and define the format and content of the Proposal. They are designed to facilitate a uniform review process. Failure to adhere to the Proposal format may result in the rejection of the Proposal.

**3.1.1** The Proposal shall be typewritten on 8.5" x 11" paper and sent in sealed envelope. The Proposal shall be divided into two parts: (1) the Technical Proposal and (2) the Cost Proposal. The Technical Proposal and the Cost Proposal shall be labeled as such and placed in a separate sealed envelope. The envelopes shall be labeled with the following information:

RFP Number: 58218010883

RFP Title: DPD Billeting Office – Room Reservation Software

**Jocelyn Brincks** 

Iowa Department of Public Defense State Fiscal Office, Bldg 3465

Camp Dodge 7105 NW 70<sup>th</sup> Ave Johnston, IA 50131

The Agency shall not be responsible for misdirected packages or premature opening of Proposals if a Proposal is not properly labeled.

3.1.2 Technical Proposal shall be submitted to the Issuing Officer in a sealed envelope and shall include: 1 Original, 1 Digital Copy on CD only (USB drives not accepted), 5 Paper Copies

Cost Proposal shall be submitted in a separate sealed envelope and shall include: 1 Original, 1 Digital Copy on CD only (USB drives not accepted)

<u>Technical Proposal Envelope Contents</u>
Original Technical Proposal (1 paper copy)
Paper Copies of Technical Proposal (5)

Cost Proposal Envelope Contents
Original Cost Proposal (1 paper copy)
Cost Proposal on digital media (CD)

Public Copy (if submitted)

Technical Proposal on digital media (CD)

Electronic Public Copy on same digital media (if submitted)

- **3.1.3** If the Contractor designates any information in its Proposal as confidential pursuant to Section 2, the Contractor must also submit one (1) copy of the Proposal from which confidential information has been excised as provided in Section 2 and which is marked "Public Copy".
- **3.1.4** Proposals shall not contain promotional or display materials.
- **3.1.5** Attachments shall be referenced in the Proposal.

**3.1.6** If a Contractor proposes more than one solution to the RFP specifications, each shall be labeled and submitted separately and each will be evaluated separately.

# 3.2 Technical Proposal

Any information provided in the Technical Proposal is subject to consideration for evaluation and scoring. The following documents and responses shall be included in the Technical Proposal in the order given below:

#### Exhibit 1 - Transmittal Letter (Required)

An individual authorized to legally bind the Contractor shall sign the transmittal letter. The letter shall include the Contractor's mailing address, electronic mail address, fax number, and telephone number. Any request for confidential treatment of information shall be included in the transmittal letter in accordance with the provisions of Section 2.

# **Exhibit 2 - Executive Summary**

The Contractor shall prepare an executive summary and overview of the goods and/or services it is offering, including all of the following information:

- Statements that demonstrate that the Contractor has read, understands and agrees with the terms and conditions of the RFP including the contract provisions in Section 6.
- An overview of the Contractor's plans for complying with the specifications of this RFP.
- Any other summary information the Contractor deems to be pertinent.

# **Exhibit 3 - Firm Proposal Terms**

The Contractor shall guarantee in writing the goods and/or services offered in the Proposal are currently available and that all Proposal terms, including price, will remain firm for the number of days indicated on the RFP cover sheet following the deadline for submitting Proposals.

# **Exhibit 4 - Vendor Background Information**

The Contractor shall provide the following general background information:

- Name, address, telephone number, fax number and e-mail address of the Contractor including all d/b/a's or assumed names or other operating names of the Contractor and any local addresses and phone numbers.
- Form of business entity, i.e., corporation, partnership, proprietorship, or LLC.
- Copy of W-9.
- State of incorporation, state of formation, or state of organization.
- The location(s), including address and telephone numbers, of the offices and other facilities that relate to the Contractor's performance under the terms of this RFP.
- Number of employees.
- Type of business.
- Name, address and telephone number of the Contractor's representative to contact regarding all contractual and technical matters concerning the Proposal.
- Name, contact information and qualifications of any subcontractors who will be involved with this project the Contractor proposes to use and the nature of the goods and/or services the subcontractor would perform.
- Contractor's accounting firm.

- The successful Contractor will be required to register to do business in Iowa before payments can be made.
- For vendor registration documents, go to: https://das.iowa.gov/procurement/vendors/how-do-business

#### **Exhibit 5 – Financial Information**

The Contractor must provide the following financial information:

- Minimum of three (3) financial references.
- One of the following for the last three years:
  - 1). Audited financial statements
  - 2). Profit & loss statements
  - 3). Dun & Bradstreet Reports
  - 4). Tax returns

#### **Exhibit 6 - Termination, Litigation, Debarment**

The Contractor must provide the following information for the past five (5) years:

- Has the Contractor had a contract for goods and/or services terminated for any reason? If so, provide full details regarding the termination.
- Describe any damages or penalties assessed against or dispute resolution settlements entered into by Contractor under any existing or past contracts for goods and/or services.
   Provide full details regarding the circumstances, including dollar amount of damages, penalties and settlement payments.
- Describe any order, judgment or decree of any Federal or State authority barring, suspending or otherwise limiting the right of the Contractor to engage in any business, practice or activity.
- A list and summary of all litigation or threatened litigation, administrative or regulatory proceedings, or similar matters to which the Contractor or its officers have been a party.
- Any irregularities discovered in any of the accounts maintained by the Contractor on behalf of others. Describe the circumstances and disposition of the irregularities.

Failure to disclose these matters may result in rejection of the Proposal or termination of any subsequent Contract. The above disclosures are a continuing requirement of the Contractor. Contractor shall provide written notification to the Agency of any such matter commencing or occurring after submission of a Proposal, and with respect to the successful Contractor, following execution of the Contract.

# **Exhibit 7 - Criminal History and Background Investigation**

The Contractor hereby explicitly authorizes the Agency to conduct criminal history and/or other background investigation(s) of the Contractor, its officers, directors, shareholders, partners and managerial and supervisory personnel who will be involved in the performance of the Contract.

#### **Exhibit 8 - Acceptance of Terms and Conditions**

By submitting a Proposal, Contractor acknowledges its acceptance of the terms and conditions of the RFP and the General Terms and Conditions without change except as otherwise expressly stated in its Proposal. If the Contractor takes exception to a provision, it must identify it by page and section number, state the reason for the exception, and set forth in its Proposal the specific RFP or General Terms and Conditions language it proposes to include in place of

the provision. If Contractor's exceptions or responses materially alter the RFP, or if the Contractor submits its own terms and conditions or otherwise fails to follow the process described herein, the Agency may reject the Proposal, in its sole discretion.

#### **Exhibit 9 - Certification Letter**

The Contractor shall sign and submit with the Proposal, the document included as Attachment #1 (Certification Letter), in which the Contractor shall make the certifications included in Attachment #1.

#### Exhibit 10 - Authorization to Release Information

The Contractor shall sign and submit with the Proposal, the document included as Attachment #2 (Authorization to Release Information Letter) in which the Contractor authorizes the release of information to the Agency.

#### **Exhibit 11 - Mandatory Specifications**

The Contractor shall answer either "yes" or "no" to each specification in Section 4 of the RFP as well as provide an explanation as to how the specification will be met. Merely repeating the Section 4 specifications may be considered non-responsive and result in the rejection of the Proposal. Proposals must identify any deviations from the mandatory specifications of the RFP or specifications the Contractor cannot satisfy. If the Contractor deviates from or cannot satisfy the specification(s) of this Section, the Agency may reject the Proposal.

#### Exhibit 12 – Experience

The Contractor must provide the following information regarding its experience:

- Number of years of experience the Contractor has with providing the types of goods and/or services sought by the RFP
- A list of all goods and/or services similar to those sought by this RFP that the Contractor has provided to other businesses or governmental entities
- The level of technical experience in providing the types of goods and/or services sought by the RFP.
- Describe any previous experience the Contractor has in working with the military and/or the government.
- Describe the Contractor's current workload and staffing. Please describe how you will be able to meet the requirements of this project based on your current workload and staff.
- Contact information for three (3) references from previous customers or clients knowledgeable of the Contractor's performance in providing goods and/or services similar to the goods and/or services described in this RFP. Contact information should include name, position/title and organization name, telephone number, and email address for each reference.
- Provide resumes for all key personnel who will be involved in providing the goods and/or services contemplated by this RFP. The following information must be included in the resumes:
  - o Full name
  - o Education
  - o Title / Position within the company
  - Years of experience and employment history as it relates to the specifications of the RFP

#### Exhibit 13 – General Technical Specifications

Please describe how the proposed solution will address each of the following specifications. Merely responding by restating the specification will not be considered a full response.

#### A. Functional Requirements

- 1. Application must perform the basic functionality of Folio management software:
  - **a.** It must allow staff to create, track and manage Folio records for the DPD Billeting office.
- 2. Application must allow staff to attach PDF files to individual Folio records.
- **3.** Application must include functionality for basic front desk duties.
  - **a.** Including, but not limited to: guest check in and checkout, receipt creation, guest information modifications, reservation creation and modification, cancelations, and direct billing.
- **4.** Application must integrate with Saflok room locking and access management software.
  - **a.** Application must communicate with Saflok, allowing the assignment of room keys to customers.
- **5.** Application must allow DPD to utilize Elavon as the sole merchant processor for card payment transactions.
  - **a.** If the application utilizes a merchant processor other than Elavon; application must allow DPD to manually process card payment(s) with Elavon.
    - i. For example, DPD would manually run a card payment using existing Elavon terminals; DPD would then manually enter payment type and dollar amount in the Folio record within the application.
    - **ii.** The State of Iowa is contractually obligated to use Elavon as the sole payment processor for credit/debit card transactions. DPD cannot use another payment processor.
- **6.** Application shall not store payment card numbers (i.e. credit card number).
- **7.** Application must allow users to enter and track time spent maintaining rentable rooms and non-rentable buildings.
  - **a.** *Optional:* Application will allow custodial and maintenance staff to enter their time spent on room maintenance, cleaning etc. using the application on a mobile device.
- **8.** Application must provide auditing functionality for all system data.
  - **a.** All transactions performed on a Folio record must be tracked.
    - **i.** Application must have an audit log for all transactions which can be reviewed by System Administrators.
    - **ii.** Application must have the ability to create ad hoc reports based on the transaction log.
    - **iii.** Application must capture information regarding transactions (e.g. date of creation/modification, created/modified by, and modifications to Folio).
  - **b.** Auditing functionality is required to be in compliance with the federal audit requirements of the United States Property and Fiscal Office (USPFO).
- **9.** Application must allow users to customize room and building information (e.g. type, name, location, etc.).
- **10.** Application must have role based access control for user accounts.
  - **a.** For example:
    - i. Administrator role
    - ii. Room manager role
    - iii. Custodial /maintenance staff role

- 11. Application must have (but not be limited to) the following reporting capabilities:
  - **a.** Report on occupancy percentage by time period (day, month, and quarter).
  - **b.** Generate accounting transaction reports with filtering capabilities.
  - **c.** Generate audit reports by time period (day, month, quarter, and year).
  - **d.** Application must include reporting for custodial and maintenance worker time spent maintaining rentable rooms and non-rentable buildings.
- **12.** Application must include the ability to export data to the DPD enterprise accounting system.
  - **a.** Export data will include (but may not be limited to): custodial and maintenance workers' time spent cleaning / maintaining rentable rooms, non-rentable buildings, etc.
  - **b.** Export must be in a file format including (but not limited to): ".csv", ".txt", or Excel.

#### **B.** Non-Functional Requirements

- **1.** Software application front end client must be capable of running on the latest Microsoft OS platforms (e.g. Windows 10 and Windows 7).
- 2. Software application must have the ability to be hosted in-house by DPD.
  - **a.** Preferred database environment is Microsoft SQL Server 2008 R2 Standard or newer.
    - i. Preferred hosting platform for the database environment is Windows Server 2012 R2 OS or Linux server platforms.
  - **b.** Preferred web hosting environment is Windows Server 2012 R2 or Linux server platforms (for any web hosted functionality of the application).
    - i. IIS or apache is preferred for any web based application.
    - ii. Any web front end must utilize Transport Layer Security (TLS) level 2.0 or 3.0.
  - **c.** Application database must be fully accessible to Agency IT Support Staff to allow for back up and retention of database files.
- **3.** Application must meet all Payment Card Industry Data Security Standard (PCI DSS) compliance requirements.
- **4.** Application must have ability to be modified or allow additional functionality to be added due to changes in Agency's business process.
- **5.** Application must be capable of performing as required, in the event the maintenance agreement is discontinued.
- **6.** The application should allow a one-time import of historical Folio data from the current DPD Room Management database for archival purposes.

# C. Demonstration Requirements

**1.** Application must meet all requirements listed under Exhibit 13 of Section 3.2 Technical Proposal at the time of demonstration/presentation, should one be requested.

# Exhibit 14 - Implementation Plan and Project Management

Please respond to each specification below. Merely responding by restating the specification will not be considered a full response.

• Describe the Contractor's project management method and how the project will be managed in collaboration with the Agency point of contact.

- Describe the skills and time required by Agency personnel for initial installation and ongoing implementation of the proposed software application.
- Describe the proposed communication plan between the Contractor and the Agency, including periodic updates, implementation meetings and on-site coordination. Include the schedule, method of communication and proposed personnel.
- Describe the Contractor's risk management process including how changes in schedule, scope, quality or budget are handled by the Contractor in collaboration with the Agency.
- Provide an implementation schedule based on weekly milestones and key deliverables. The timeline should accommodate system implementation by June 30, 2019.

# **Exhibit 15 – User Training and Support**

Please respond to each specification below. Merely responding by restating the specification will not be considered a full response.

- Provide a training plan for initial implementation that includes time, materials, and modes
  of training.
- Provide examples of how "just in time" learning (information, videos, links, etc.) will be incorporated into the solution.
- Describe how user issues will be elevated from the Agency support team to the Contractor for resolution, as needed.
- Describe your firm's customer issue response and resolution time.
- Describe the terms for initial and ongoing customization of the application.
- Describe how the system knowledge base will include the ability for set-up, configuration and content to be managed collaboratively by Agency and Contractor staff.

# Exhibit 16 – Warranty

Provide warranty documentation for your proposed solution. Describe your replacement parts program, costs, and turnaround time.

#### Exhibit 17 – Addendums

Provide a signed copy of all posted RFP addendums.

# Exhibit 18 - Performance-Based Criteria

Performance-based measures are required to be included in any State contract pursuant with Iowa Code section 8.47 (1).

- Describe any performance-based incentives and disincentives that the Contractor would propose to include in a resulting contract.
- What standards has the Contractor set for its account representatives? How are they measured?
- Are the results shared with the account representatives and Contractor's clients?
- What results are shared and how often?

#### Exhibit 19 - Additional Services

- Does contractor have other services/capabilities you would like the Agency to know about that are not specifically requested in this RFP?
- Provide detailed information for any additional services that may be available. Include costs for these items in the Cost Proposal under Additional Services).

#### 3.3 Cost Proposal

The Contractor shall provide its cost proposal in a separately sealed envelope for the proposed goods and/or services. See **Attachment #4**. Contractor's Cost Proposal shall include an all-inclusive, total cost in U.S. Dollars (including all travel, expenses, etc.) for the proposed services. All pricing shall be FOB Destination, freight cost, and all expenses included; based on Net 60 Days Payment Terms.

### 3.3.1 Payment Methods

The State of Iowa, in its sole discretion, will determine the method of payment for goods and/or services as part of the Contract. State Warrant is the preferred payment method for DPD. Contractors shall indicate in their Cost Proposals all of the payment methods they will accept. This information will not be scored as part of the Cost Proposal or evaluated as part the Technical Proposal.

#### **State Warrant**

The State of Iowa's warrant drawn on the Treasurer of State is used to pay claims against the departments of the State of Iowa. The warrant is issued upon receipt of proper documentation from the issuing department.

### 3.3.2 Payment Terms

Per Iowa Code 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Vendor/Contractor.

#### 3.3.3 Contractor Discounts

Contractors shall state in their Cost Proposals whether they offer any payment discounts, including but not limited to:

#### 3.3.3.1 Prompt Payment Discount

The State can agree to pay in less than sixty (60) days if an incentive for earlier payment is offered.

#### 3.3.3.2 Cash Discount

The State may consider cash discounts when scoring Cost Proposals.

#### SECTION 4 SPECIFICATIONS

#### 4.1 Overview

The successful Contractor shall provide the goods and/or services to Agency and other agencies using the Contract in accordance with the specifications as provided in this Section. The Contractor shall address each specification in this Section and indicate whether or not it will comply with the specification. If the context requires more than a yes or no answer or the Section specifically indicates, Contractor shall explain how it will comply with the specification. Proposals must address each specification. Merely repeating the specifications may be considered non-responsive and may disqualify the Contractor. Proposals must identify any deviations from the specifications of this RFP or specifications the Contractor cannot satisfy. If the Contractor deviates from or cannot satisfy the specification(s) of this Section, the Agency may reject the Proposal.

#### 4.2 Mandatory Specifications

All items listed in this Section are Mandatory Specifications. Contractors must indicate either "yes" or "no" to each specification in their Proposal and provide an explanation as to how the specification is met. By indicating "yes" a Contractor agrees that it shall comply with that specification throughout the full term of the Contract, if the Contractor is successful. In addition, if specified by the specifications or if the context otherwise requires, the Contractor shall provide references and/or supportive materials to verify the Contractor's compliance with the specification. The Agency shall have the right to determine whether the supportive information and materials submitted by the Contractor demonstrate the Contractor will be able to comply with the Mandatory Specifications. If the Agency determines the responses and supportive materials do not demonstrate the Contractor will be able to comply with the Mandatory Specifications, the Agency may reject the Proposal.

The proposed solution shall:

- **4.2.1** Software application meets all Functional Requirements listed in Section 3, Exhibit 13.A.
- **4.2.2** Software application meets all Non-Functional Requirements in Section 3, Exhibit 13.B.
- **4.2.3** Support a minimum of 10 users in the system concurrently without any system degradation for users.
- **4.2.4** Any web-based application must be fully functional on recent versions of Chrome, Firefox, Safari, and Edge internet browsers.

# 4.3 Implementation

Upon award of a Contract the Agency shall negotiate an implementation schedule with the successful Contractor.

# 4.4 Post Delivery Documentation

Contractor must provide the following documentation upon completion of installation:

- Operator instructions Written operator instructions for the operation of the system, all sub-unit assemblies, and software routines.
- Service Manuals Current and accurate service manuals are to be provided with the system.

#### 4.5 Warranty

Minimum of 5 year warranty on system must include hardware.

#### SECTION 5 EVALUATION AND SELECTION

#### 5.1 Introduction

This Section describes the evaluation process that will be used to determine which Proposal(s) provides the greatest benefit to the State. Agency will not necessarily award the Contract to the Contractor offering the lowest cost to the Agency. Instead, the Agency will award to the Contractor whose Responsive Proposal the Agency believes will provide the best value to the State.

#### 5.2 Evaluation Committee

The Agency will conduct a comprehensive, fair, and impartial evaluation of Proposals received in response to this RFP. The Agency will use an evaluation committee to review and evaluate the Proposals. The evaluation committee will recommend an award based on the results of their evaluation to the Agency or to such other person or entity who must approve the recommendation.

# 5.3 Technical Proposal Evaluation and Scoring

All Technical Proposals will be evaluated to determine if they comply with the Mandatory Specifications. The evaluation committee will fully evaluate and score all Responsive Proposals submitted by Responsible Contractors in accordance with this Section. In addition to other RFP requirements, to be deemed a Responsive Proposal, the Technical Proposal must:

- Answer "Yes" to all parts of Section 4 and include supportive materials as required to demonstrate the Contractor will be able to comply with the Mandatory Specifications in that Section AND
- Obtain the minimum score for the Technical Proposal. If a Technical Proposal does not meet the minimum score, it will be rejected and the Contractor's Cost Proposal will not be evaluated.

An addendum identifying the points assigned to evaluation criteria and minimum score will be posted prior to the RFP due date.

# 5.4 Cost Proposal Scoring

After the Technical Proposals are evaluated and scored, the Cost Proposals will be opened and scored.

The Cost Proposals will remain sealed during the evaluation of the Technical Proposal and any Bidder Demonstration (if required). Only Contractors that meet all of the requirements for the Technical Proposal will advance to the cost evaluation phase of the evaluation process and will now have their Cost Proposals opened and evaluated.

The Cost Proposals will be ranked from least to the most expensive. The lowest bid shall receive the maximum number of points available in this Section. To determine the number of points to be awarded all other Cost Proposals, the lowest bid will be used in all cases as the numerator. Each of the other bids will be used as the denominator. The percentage will then be multiplied by the maximum number of points and the resulting number will be the cost points awarded to other compliant contractors. Percentages and points will be rounded to the nearest whole

value. The compliant contractor's technical points will be added to the cost points, to obtain the total points awarded for their proposal.

#### Cost Calculation Example:

Contractor A quotes \$35,000; Contractor B quotes \$45,000 and Contractor C quotes \$65,000. Cost Proposals are worth a maximum of 100 points.

Contractor A: \$35,000 X 100 = 100 points (Contractor maximum points)

\$35,000

Contractor B: \$35,000 X 100 = 78 (Contractor receives 78 Points)

\$45,000

Contractor C: \$35,000 X 100 = 54 (Contractor receives 54 points)

\$65,000

#### 5.5 Tied Bid and Preferences

5.6.1 An award shall be determined by a drawing when responses are received that are equal in all respects and tied in price. Whenever it is practical to do so, the drawing will be held in the presence of the contractors who are tied in price. Otherwise the drawing will be made in front of at least three non-interested parties. All drawings shall be documented.

Notwithstanding the foregoing, if a tied bid involves an lowa-based contractor or products produced within the State of Iowa and a contractor based or products produced outside the State of Iowa, the Iowa contractor will receive preference. If a tied bid involves one or more Iowa contractors and one or more contractors outside the state of Iowa, a drawing will be held among the Iowa contractors only.

In the event of a tied bid between Iowa contractors, the Agency shall contact the Iowa Employer Support of the Guard and Reserve (ESGR) committee for confirmation and verification as to whether the contractors have complied with ESGR standards. Preference, in the case of a tied bid, shall be given to Iowa contractors complying with ESGR standards.

Second preference in tied bids will be given to contractors based in the United States or products produced in the United States over contractors based or products produced outside the United States.

Preferences required by applicable statute or rule shall also be applied, where appropriate.

#### SECTION 6 CONTRACTURAL TERMS AND CONDITIONS

#### 6.1 Contract Terms and Conditions

The Contract that the Agency expects to award as a result of this RFP shall comprise the specifications, terms and conditions of the RFP, written clarifications or changes made in accordance with the provisions of the RFP, the General Terms and Conditions, the offer of the successful Contractor contained in its Proposal, and any other terms deemed necessary by the Agency. No objection or amendment by a Contractor to the provisions or terms and conditions of the RFP or the General Terms and Conditions shall be incorporated into the Contract unless Agency has explicitly accepted the Contractor's objection or amendment in writing.

The Terms and Conditions in this Section 6 will be incorporated into the Contract. The General Terms and Conditions may be supplemented at the time of contract execution and are provided to enable Contractors to better evaluate the costs associated with the RFP specifications and the Contract. All costs associated with complying with these specifications should be included in any pricing quoted by the Contractor.

By submitting a Proposal, Contractor acknowledges its acceptance of the terms and conditions of the RFP and the General Terms and Conditions without change except as otherwise expressly stated in its Proposal. If the Contractor takes exception to a provision, it must identify it by page and section number, state the reason for the exception, and set forth in its Proposal the specific RFP or General Terms and Conditions language it proposes to include in place of the provision. If Contractor's exceptions or proposed responses materially alter the RFP, or if the Contractor submits its own terms and conditions or otherwise fails to follow the process described herein, the Agency may reject the Proposal, in its sole discretion.

The Agency reserves the right to either award a Contract(s) without further negotiation with the successful Contractor or to negotiate Contract terms with the successful Contractor if the best interests of the State would be served.

# 6.2 Contract Length

The term of the Contract will begin and end on the dates indicated on the RFP cover sheet. The Agency shall have the sole option to renew the Contract upon the same or more favorable terms and conditions for up to the number of annual extensions identified on the RFP cover sheet.

#### 6.3 Insurance

The Contract will require the successful Contractor to maintain insurance coverage(s) in accordance with the insurance provisions of the General Terms and Conditions and of the type and in the minimum amounts set forth below, unless otherwise required by the Agency.

Type of Insurance	LIMIT	AMOUNT
General Liability (including contractual liability) written on an occurrence basis	General Aggregate Products – Comp/Op Aggregate Personal injury Each Occurrence	\$2 million \$1 Million \$1 Million \$1 Million
Automobile Liability (including contractual liability) written on an occurrence basis	Combined single limit	\$1 Million
Excess Liability, Umbrella Form	Each Occurrence Aggregate	\$1 Million \$1 Million
Errors and Omissions Insurance	Each Occurrence	\$1 Million
Property Damage	Each Occurrence Aggregate	\$1 Million \$1 Million
Workers Compensation and Employer Liability	As Required by Iowa law	A required by lowa law

# ATTACHMENT # 1 Certification Letter

Alterations to this document are prohibited, see section 2.12.14.

Date:
locelyn Brincks, Issuing Officer
Department of Public Defense
Bldg 3465, Camp Dodge
7105 NW 70 <sup>th</sup> Ave
Johnston, IA 50131-1824
Re: RFP 58218010883 - PROPOSAL CERTIFICATIONS
Dear Jocelyn:
certify that the contents of the Proposal submitted on behalf of [Name of Contractor]
(Contractor) in response to Department of Public Defense for RFP 58218010883 for Billeting Office - Room Reservation
<b>Software</b> are true and accurate. I also certify that Contractor has not knowingly made any false statements in its Proposal.

#### **Certification of Independence**

I certify that I am a representative of Contractor expressly authorized to make the following certifications in behalf of Contractor. By submitting a Proposal in response to the RFP, I certify in behalf of the Contractor the following:

- 1. The Proposal has been developed independently, without consultation, communication or agreement with any employee or consultant to the Agency or with any person serving as a member of the evaluation committee.
- 2. The Proposal has been developed independently, without consultation, communication or agreement with any other contractor or parties for the purpose of restricting competition.
- 3. Unless otherwise required by law, the information found in the Proposal has not been and will not be knowingly disclosed, directly or indirectly prior to Agency's issuance of the Notice of Intent to Award the contract.
- 4. No attempt has been made or will be made by Contractor to induce any other contractor to submit or not to submit a Proposal for the purpose of restricting competition.
- 5. No relationship exists or will exist during the contract period between Contractor and the Agency or any other State agency that interferes with fair competition or constitutes a conflict of interest.

#### **Certification Regarding Debarment**

6. I certify that, to the best of my knowledge, neither Contractor nor any of its principals: (a) are presently or have been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by a Federal Agency or State Agency; (b) have within a three year period preceding this Proposal been convicted of, or had a civil judgment rendered against them for commission of fraud, a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction, violation of antitrust statutes; commission of embezzlement, theft, forgery, falsification or destruction of records, making false statements, or receiving stolen property; (c) are presently indicted for or criminally or civilly charged by a government entity (federal, state, or local) with the commission of any of the offenses enumerated in (b) of this certification; and (d) have not within a three year period preceding this Proposal had one or more public transactions (federal, state, or local) terminated for cause.

This certification is a material representation of fact upon which the Agency has relied upon when this transaction was entered into. If it is later determined that Contractor knowingly rendered an erroneous certification, in addition to other remedies available, the Agency may pursue available remedies including suspension, debarment, or termination of the contract.

# Certification Regarding Registration, Collection, and Remission of Sales and Use Tax

Name and T	itle of Authorized Representative Date
Signature	
Sincerely,	
abo	tractor also acknowledges that the Agency may declare the Contractor's Proposal or resulting contract void if the ve certification is false. The Contractor also understands that fraudulent certification may result in the Agency or epresentative filing for damages for breach of contract in additional to other remedies available to Agency.
	Contractor is not a "retailer" or a "retailer maintaining a place of business in this state" as those terms are defined in <i>Iowa Code subsections 423.1(47) and (48)(2016)</i> .
	Contractor is registered with the Iowa Department of Revenue, collects, and remits Iowa sales and use taxes as required by <i>Iowa Code Chapter 423</i> ; or
Bys	submitting a Proposal in response to the (RFP), the Contractor certifies the following: (check the applicable box)
low levi req	nant to <i>Iowa Code sections 423.2(10)</i> and 423.5(4) (2016) a retailer in Iowa or a retailer maintaining a business in a that enters into a contract with a state agency must register, collect, and remit Iowa sales tax and Iowa use tax ed under <i>Iowa Code chapter 423</i> on all sales of tangible personal property and enumerated services. The Act also uires Contractors to certify their compliance with sales tax registration, collection, and remission requirements provides potential consequences if the certification is false or fraudulent.

# **ATTACHMENT #2**

# **Authorization to Release Information Letter**

Alterations to this document are prohibited, see section 2.12.14.

Date:
Jocelyn Brincks, Issuing Officer
Department of Public Defense
Bldg 3465, Camp Dodge
7105 NW 70 <sup>th</sup> Ave
Johnston, IA 50131-1824
Re: RFP 58218010883 - AUTHORIZATION TO RELEASE INFORMATION
Dear Jocelyn:
[Name of Contractor] (Contractor) hereby authorizes the Department of Public Defense ("Agency") or a member of the Evaluation Committee to obtain information regarding its performance on other contracts agreements or other business arrangements, its business reputation, and any other matter pertinent to evaluation and the selection of a successful Contractor in response to RFP 58218010883.
The Contractor acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Contractor acknowledges that the information and opinions given by such person of entity may hurt its chances to receive contract awards from the State or may otherwise hurt its reputation or operations. The Contractor is willing to take that risk.
The Contractor hereby releases, acquits and forever discharges the State of Iowa, the Agency, their officers, directors employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Agency or the Evaluation Committee in the evaluation and selection of a successful Contractor in response to the RFP.
The Contractor authorizes representatives of the Agency or the Evaluation Committee to contact any and all of the persons entities, and references which are, directly or indirectly, listed, submitted, or referenced in the Contractor's Proposal submitted in response to RFP.
The Contractor further authorizes any and all persons and entities to provide information, data, and opinions with regard to it performance under any contract, agreement, or other business arrangement, its ability to perform, business reputation, and any other matter pertinent to the evaluation of the Contractor's Proposal. The Contractor hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever including all claims, demands and causes of action of every nature and kind affecting the Contractor that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Agency or the Evaluation Committee in the evaluation and selection of a successful Contractor in response to RFP.
A photocopy or facsimile of this signed Authorization is as valid as an original.
Sincerely,
Signature
Name and Title of Authorized Representative Date

# ATTACHMENT #3 Response Check List

RFP REFERENCE SECTION	RESPONSE INCLUDED		
	Yes	No	
One (1) original, five (5) copies and one (1) electronic copy on CD			
One (1) public copy with Confidential Information Excised (optional)			
TECHNICAL PROPOSAL			
Exhibit 1 – Transmittal Letter			
Exhibit 2 – Executive Summary			
Exhibit 3 – Firm Proposal Terms			
Exhibit 4 – Vendor Background Information			
Exhibit 5 – Financial Information			
Exhibit 6 – Termination, Litigation, Debarment			
Exhibit 7 – Criminal History and Background Investigation			
Exhibit 8 – Acceptance of Terms and Conditions			
Exhibit 9 – Certification Letter			
Exhibit 10 – Authorization to Release Information			
Exhibit 11 – Mandatory Specifications			
Exhibit 12 - Experience			
Exhibit 13 – General Technical Specifications			
Exhibit 14 – Implementation Plan and Project Management			
Exhibit 15 – User Training and Support			
Exhibit 16 – Warranty			
Exhibit 17 – Addendums			
Exhibit 18 – Performance Based Criteria			
Exhibit 19 – Additional Services			
COST PROPOSAL			

# ATTACHMENT #4 Cost Proposal Form

# **Payment Terms**

Per *lowa Code § 8A.514* the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

What discount will you give for payment in 15 days?

What discount will you give for payment in 30 days?

### **Cost Proposal**

Contractor's Cost Proposal shall include an all-inclusive, total cost in U.S. Dollars (including all travel, expenses, etc. in prices). All pricing shall be FOB Destination, freight cost, and all expenses included; based on Net 60 Days Payment Terms.

Cost Proposals must include the following information in the table format provided:

- For each of years 1-6, provide costs for the services in the table format provided. The costs should be inclusive of all costs to the Agency for the proposed solution, excluding any costs for items listed in Exhibit 19 Additional Services.
- Provide an annual total cost as well as an all-inclusive years 1-6 total cost.
- Please use additional pages to provide any narrative support for the Cost Proposal.

Item	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Years
							1 - 6 Total
Initial Application Cost /							
<b>Custom Development</b>							
<b>Application Customization</b>							
Vendor provided training							
Annual Maintenance &							
Support							
Total Cost							

#### **Cost for Additional Services**

For any items discussed and listed in Exhibit 19 – Additional Services, provide an annual and all-inclusive total costs across years 1-6 for each item in the table below.

Item	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Years
							1 - 6 Total
(Additional Service 1)							
(Additional Service 2)							
(Additional Service 3)							
Total Cost							

#### **ATTACHMENT #5**

# General Terms and Conditions for Goods Contracts Effective 5/1/2016

#### 1.1 Definitions

The following words shall be defined as set forth below:

"Bid Proposal" means the Contractor's quote, bid, or proposal submitted in response to the Competitive Bidding Document.

"Competitive Bidding Document" means the Request for Proposals, Request for Bids, or Request for Quotation (and any addenda thereto) identified in the Contract that was issued to solicit the goods.

"Contract" means the collective documentation memorializing the terms of the agreement between the State and the Contractor identified on the Contract Declarations & Execution Page(s) and includes the signed Contract Declarations & Execution Page(s), the Special Terms, these General Terms for Goods Contracts, any Special Contract Attachments, any signed certifications, and all other attachments to the Contract Declarations & Execution Page (s).

"Contract Declarations & Execution Page(s)" means the document that contains basic information about the Contract and incorporates by reference the Contractor's Bid Proposal in response to the Competitive Bidding Document, these General Terms and Conditions for Goods Contracts, the final pricing documentation for goods, and the Special Terms. However, no objection or amendment by a Contractor to the Competitive Bidding Document requirements shall be incorporated by reference into this Contract unless the State has accepted the Contractor's objection or amendment in writing.

"Contractor" means the provider of the goods under the Contract.

"Product" refers to any other products, goods, materials or items that are ordered, developed, produced, delivered, installed, licensed, performed, provided, or otherwise made available, under or through this Contract or Order. The term "Product" includes all related, provided, or supplied Documentation, updates, source code, upgrades, and enhancements.

"Purchase Instrument" means the documentation issued by the State to the Contractor for a purchase of goods in accordance with the terms and conditions of the Contract. It may include an identification of the items to be purchased, the delivery date and location, the address where the Contractor should submit the invoices, and any other requirements deemed necessary by the State. Any pre-printed contract terms and conditions included on Contractor's forms or invoices shall be null and void.

"Special Contract Attachments" means any attachment to this Contract indicated on the Contract Declarations & Execution page(s).

"Special Terms" means the Contract attachment entitled "Special Terms" that contains terms specific to this Contract, including but not limited to any amendments to these General Terms and Conditions for Services Contracts. If there is a conflict between the General Terms and Conditions for Goods Contracts and the Special Terms, the Special Terms shall prevail.

"State" means the State of Iowa, the state agency identified on the Contract Declarations & Execution Page(s), and all state agencies, boards, and commissions, and any political

subdivisions making purchases off of this Contract as permitted by the Competitive Bidding Document.

#### 1.2 Availability of Contract to Other Entities

All other agencies of the State of Iowa and all political subdivisions of the State of Iowa may make purchases pursuant to the Contract as permitted by the Competitive Bidding Document.

#### 1.3 Duration of Contract

The term of the Contract shall begin and end on the dates specified on the Contract Declarations & Execution Page(s), unless extended or terminated earlier in accordance with the applicable terms and conditions. The State may exercise any applicable extension by giving the Contractor written notice of the extension decision at least thirty (30) days prior to the expiration of the initial term or renewal term.

#### 1.4 Description of Goods

# 1.4.1 Specifications in Competitive Bidding Documents

The Contractor shall provide goods that comply with the specifications contained in the Competitive Bidding Document identified by bid number in the Contract Declarations & Execution Page(s).

#### 1.4.2 Product Shipment and Delivery

All products shall be shipped F.O.B. Destination. Destination shall be the location(s) specified in the Purchase Instrument. Contractor bears all risk of loss during shipment of goods. The Contractor shall properly package goods. The State will not accept noticeably damaged goods. The State reserves the right to inspect the goods at a reasonable time subsequent to delivery in the event the State is unable to perform an adequate inspection of the goods at the time of delivery. If the State discovers damaged or defective goods not readily apparent at the time of delivery, the State shall have the right to return goods at no cost to the State, regardless of when the damage or defect is discovered.

#### 1.4.3 Non-Exclusive Rights

The Contract is not exclusive. The State reserve the right to select other contractors to provide goods similar or identical to goods described in the Contract during the term of the Contract.

#### 1.4.4 No Minimums Guaranteed

The Contract does not guarantee any minimum level of purchases.

# 1.5 Compensation

# 1.5.1 Pricing

The Contractor will be compensated in accordance with the payment terms outlined in the Contract Payment Terms and Scope of Work described in the Special Terms.

The Contractor shall submit, on the frequency established on the Contract Declarations & Execution Page(s) an invoice for Deliverables rendered in accordance

with this Contract. The invoice shall comply with all applicable rules concerning payment of such claims. The Agency shall verify the Contractor's performance of the Deliverables outlined in the invoice before making payment. The Agency shall pay all approved invoices in arrears and in conformance with <a href="Lowa Code 8A.514">Lowa Code 8A.514</a>. The Agency may pay in less than sixty (60) days, but an election to pay in less than sixty (60) days shall not act as an implied waiver of lowa Code § 8A.514.

Unless otherwise agreed in writing by the parties, the Contractor shall not be entitled to receive any other payment or compensation from the State for any Deliverables provided by or on behalf of the Contractor under this Contract. The Contractor shall be solely responsible for paying all costs, expenses and charges it incurs in connection with its performance under this Contract.

#### 1.5.2 Billings

The Contractor shall submit, on a regular basis an invoice for goods supplied to the State under the Contract at the billing address specified in the Purchase Instrument. The invoice shall comply with all applicable rules concerning payment of such claims. The State shall verify the Contractor's performance of the services outlined in the invoice before making payment. The State shall pay all approved invoices in arrears and in accordance with applicable provisions of lowa law.

#### 1.5.3 Delay of Payment Due to Contractor's Failure

If the State determines that the Contractor has failed to perform or deliver any service or product as required by the Contract, the Contractor shall not be entitled to any compensation under the Contracts until such service or product is performed or delivered. In this event, the State may withhold that portion of the Contractor's compensation which represents payment for goods that were not delivered.

# 1.5.4 Setoff Against Sums Owed by the Contractor

In the event that the Contractor owes the State any sum under the terms of the Contract, pursuant to any judgment, or pursuant to any law, the State may set off the sum owed to the State against any sum owed by the State to the Contractor in the State's sole discretion, unless otherwise required by law. The Contractor agrees that this provision constitutes proper and timely notice under the law of setoff.

#### 1.6 Termination

#### 1.6.1 Immediate Termination by the State

The State may terminate this Contract for any of the following reasons effective immediately without advance notice:

1.6.1.1 In the event the Contractor is required to be certified or licensed as a condition precedent to providing goods, the revocation or loss of such license or certification will result in immediate termination of the Contract effective as of the date on which the license or certification is no longer in effect;

- **1.6.1.2** The State determines that the actions, or failure to act, of the Contractor, its agents, employees or subcontractors have caused, or reasonably could cause, a person's life, health or safety to be jeopardized;
- **1.6.1.3** The Contractor fails to comply with confidentiality laws or provisions;
- **1.6.1.4** The Contractor furnished any statement, representation or certification in connection with the Contract or the bidding process which is materially false, deceptive, incorrect or incomplete.

#### 1.6.2 Termination for Cause

The occurrence of any one or more of the following events shall constitute cause for the State to declare the Contractor in default of its obligations under its Contract.

- 1.6.2.1 The Contractor fails to deliver or has delivered nonconforming goods or fails to perform, to the State's satisfaction, any material requirement of its Contract or is in violation of a material provision of the Contract, including, but without limitation, the express warranties made by the Contractor;
- **1.6.2.2** The State determines that satisfactory performance of its Contract is substantially endangered or that a default is likely to occur;
- **1.6.2.3** The Contractor fails to make substantial and timely progress toward performance of the Base and/or Subsequent Contracts;
- 1.6.2.4 The Contractor becomes subject to any bankruptcy or insolvency proceeding under bankruptcy laws; the Contractor terminates or suspends its business; or the State reasonably believes that the Contractor has become insolvent or unable to pay its obligations as they accrue consistent with applicable federal or state law;
- 1.6.2.5 The Contractor has failed to comply with applicable federal, state and local laws, rules, ordinances, regulations and orders when performing within the scope of the Contract;
- **1.6.2.6** The Contractor has engaged in conduct that has or may expose the State or the State to liability, as determined in the State's sole discretion; or
- **1.6.2.7** The Contractor has infringed any patent, trademark, copyright, trade dress or any other intellectual property rights of the State, the State, or a third party.

#### 1.6.3 Notice of Default

If there is a default event caused by the Contractor, the State shall provide written notice to the Contractor requesting that the breach or noncompliance be remedied within the period of time specified in the State's written notice to the Contractor. If

the breach or noncompliance is not remedied by the date of the written notice, the State may:

- **1.6.3.1** Immediately terminate its Contract without additional written notice; and/or,
- **1.6.3.2** Procure substitute goods from another source and charge the difference between the current contract and the substitute contract to the defaulting Contractor; and/or,
- **1.6.3.3** Enforce the terms and conditions of the Contract and seek any legal or equitable remedies.

#### 1.6.4 Termination Upon Notice

Following 30 days' written notice, the State may terminate its Contract in whole or in part without the payment of any penalty or incurring any further obligation to the Contractor. Following termination upon notice, the Contractor shall be entitled to compensation, upon submission of invoices and proper proof of claim, for goods provided under the Contract to the State up to and including the date of termination.

#### 1.6.5 Termination Due to Lack of Funds or Change in Law

The State shall have the right to terminate its Contract without penalty by giving 30 days' written notice to the Contractor as a result of any of the following:

- **1.6.5.1** Adequate funds are not appropriated or granted to allow the State to operate as required and to fulfill its obligations under the Contract;
- **1.6.5.2** Funds are de-appropriated or not allocated or if funds needed by the State, at the State's sole discretion, are insufficient for any reason;
- **1.6.5.3** The State's authorization to operate is withdrawn or there is a material alteration in the programs administered by the State;
- **1.6.5.4** The State's duties are substantially modified.

# 1.6.6 Remedies of the Contractor in Event of Termination by the State

In the event of termination of the Contract for any reason by the State, the State shall pay only those amounts, if any, due and owing to the Contractor for goods actually rendered up to and including the date of termination of the Contract and for which the State is obligated to pay pursuant to its Contract or Purchase Instrument. Payment will be made only upon submission of invoices and federal or state law to the extent allowed by applicable federal or state law including proper proof of the Contractor's claim. This provision in no way limits the remedies available to the State under the Contract in the event of termination. The State shall not be liable for any of the following costs:

- **1.6.6.1** The payment of unemployment compensation to the Contractor's employees;
- **1.6.6.2** The payment of workers' compensation claims, which occur during the Contract or extend beyond the date on which the Contract terminates;
- **1.6.6.3** Any costs incurred by the Contractor in its performance of the Contract, including, but not limited to, startup costs, overhead or other costs associated with the performance of the Contract;
- **1.6.6.4** Any taxes that may be owed by the Contractor in connection with the performance of the Contract, including, but not limited to, sales taxes, excise taxes, use taxes, income taxes or property taxes.

#### 1.6.7 The Contractor's Termination Duties

Upon receipt of notice of termination or upon request of the State, the Contractor shall:

- 1.6.7.1 Cease work under the Contract and take all necessary or appropriate steps to limit disbursements and minimize costs, and furnish a report within thirty (30) days of the date of notice of termination, describing the status of all work under the Contract, including, without limitation, results accomplished, conclusions resulting therefrom, and any other matters the State may require.
- **1.6.7.2** Immediately cease using and return to the State, any personal property or materials, whether tangible or intangible, provided by the State to the Contractor.
- **1.6.7.3** Comply with the State's instructions for the timely transfer of any active files and work product produced by the Contractor under the Contract.
- **1.6.7.4** Cooperate in good faith with the State, its employees, agents and contractors during the transition period between the notification of termination and the substitution of any replacement Contractor.
- **1.6.7.5** Immediately return to the State any payments made by the State for goods that were not delivered or rendered by the Contractor.

#### 1.7 Confidential Information

#### 1.7.1 Access to Confidential Data

The Contractor's employees, agents, and subcontractors may have access to confidential data maintained by the State to the extent necessary to carry out its responsibilities under the Contract. The Contractor shall presume that all information received pursuant to the Contract is confidential unless otherwise designated by the State. If it is reasonably likely the Contractor will have access to the State's confidential information:

- **1.7.1.1** The Contractor shall provide to the State a written description of its policies and procedures to safeguard confidential information;
- **1.7.1.2** Policies of confidentiality shall address, as appropriate, information conveyed in verbal, written, and electronic formats;
- **1.7.1.3** The Contractor must designate one individual who shall remain the responsible authority in charge of all data collected, used, or disseminated by the Contractor in connection with the performance of the Contract; and
- **1.7.1.4** The Contractor shall provide adequate supervision and training to its agents, employees and subcontractors to ensure compliance with the terms of the Contract.

# 1.7.2 Ownership

The private or confidential data shall remain the property of the State at all times.

## 1.7.3 No Dissemination of Confidential Data

No confidential data collected, maintained, or used in the course of performance of the Contract shall be disseminated except as authorized by law and with the written consent of the State, either during the period of the Contract or thereafter. Any data supplied to or created by the Contractor shall be considered the property of the State. The Contractor must return any and all data collected, maintained, created or used in the course of the performance of the Contract, in whatever form it is maintained, promptly at the request of the State.

# 1.7.4 Subpoena

In the event that a subpoena or other legal process is served upon the Contractor for records containing confidential information, the Contractor shall promptly notify the State and cooperate with the State or the State in any lawful effort to protect the confidential information.

# 1.7.5 Reporting of Unauthorized Disclosure

The Contractor shall immediately report to the State any unauthorized disclosure of confidential information.

1.7.6 If Contractor requests confidential treatment with respect to any information or material contained within its Bid Proposal and if a judicial or administrative proceeding is initiated to compel the release of such material, Contractor shall, at its sole expense, appear in the proceeding or otherwise obtain an order restraining the release of such material from a court of competent jurisdiction. Agency may release the information or material with or without advance notice to Contractor if no judicial or administrative proceeding is initiated and Agency determines the information or material is not confidential under lowa or other applicable law, or if Contractor failed to properly request confidential treatment under the RFP, or if Contractor rescinds its request for confidential treatment.

### 1.7.7 Survives Termination

The Contractor's confidentiality obligation under the Contract shall survive termination of the Contracts.

## 1.8 Indemnification

- 1.8.1 The Contractor agrees to indemnify and hold harmless the State of Iowa, the States, its officers, employees, volunteers and agents (collectively the indemnified parties) from any and all costs, expenses, losses, claims, damages, liabilities, settlements and judgments, including reasonable value of the time spent by the Attorney General's Office, and the costs and expenses and reasonable attorneys' fees of other counsel required to defend the indemnified parties, related to or arising from:
  - **1.8.1.1** Any breach of the Contract;
  - **1.8.1.2** Any negligent, intentional or wrongful act or omission of the Contractor or any employee, agent or subcontractor utilized or employed by the Contractor;
  - **1.8.1.3** Any failure of goods to comply with applicable specifications, warranties, and certifications under the Contract;
  - **1.8.1.4** The negligence or fault of the contractor in design, testing, development, manufacture, or otherwise with respect to the goods or any parts thereof provided under the Contract;
  - **1.8.1.5** Claims, demands, or lawsuits that, with respect to the goods or any parts thereof, allege product liability, strict product liability, or any variation thereof;
  - **1.8.1.6** The Contractor's performance or attempted performance of the Contract, including any employee, agent or subcontractor utilized or employed by the Contractor;
  - **1.8.1.7** Any failure by the Contractor to comply with the Compliance with the Law provision of the Contract;
  - **1.8.1.8** Any failure by the Contractor to make all reports, payments and withholdings required by federal and state law with respect to social security, employee income and other taxes, fees or costs required by the Contractor to conduct business in the State of Iowa or United States;
  - **1.8.1.9** Any infringement of any copyright, trademark, patent, trade dress, or other intellectual property right; or
  - **1.8.1.10** Any failure by the Contractor to adhere to the confidentiality provisions of the Contract.

### 1.8.2 Survives Termination

The indemnification obligation of the Contractor shall survive termination of the Contract.

## 1.9 Insurance

# 1.9.1 Insurance Requirements

The Contractor, and any subcontractor, shall maintain in full force and effect, with insurance companies licensed by the State of Iowa, at the Contractor's expense, insurance covering its work during the entire term of this Contract and any extensions or renewals. The Contractor's insurance shall, among other things, be occurrence based and shall insure against any loss or damage resulting from or related to the Contractor's performance of this Contract regardless of the date the claim is filed or expiration of the policy. The State of Iowa and the purchasing agency shall be named as additional insureds or loss payees, or the Contractor shall obtain an endorsement to the same effect, as applicable.

# 1.9.2 Types and Amounts of Insurance Required

Unless otherwise requested by the State in writing, the Contractor shall cause to be issued insurance coverages insuring the Contractor and/or subcontractors against all general liabilities, product liability, personal injury, property damage, and (where applicable) professional liability in the amount specified on the Contract Declarations and Execution page for each occurrence. In addition, the Contractor shall ensure it has any necessary workers' compensation and employer liability insurance as required by lowa law.

## 1.9.3 Certificates of Coverage

All insurance policies required by this Contract shall remain in full force and effect during the entire term of this Contract and any extensions or renewals thereof and shall not be canceled or amended except with the advance written approval of the State. The Contractor shall submit certificates of the insurance, which indicate coverage and notice provisions as required by this Contract, to the State upon execution of this Contract. The certificates shall be subject to approval by the State. The insurer shall state in the certificate that no cancellation of the insurance will be made without at least thirty (30) days' prior written notice to the State. Approval of the insurance certificates by the State shall not relieve the Contractor of any obligation under this Contract.

### 1.9.4 Waiver of Subrogation Rights

The Contractor shall obtain a waiver of any subrogation rights that any of its insurance carriers might have against the State. The waiver of subrogation rights shall be indicated on the certificates of insurance coverage supplied to the State.

# 1.10 Performance Bond

When applicable, the Contractor shall post a performance bond in an amount equal to the amount shown on the Contract Declarations & Execution Page(s) and provide a copy of the bond to the State within (10) days of execution of this Contract. The Contractor shall pay the cost of the bond. In the event that the Contractor or any subcontractor or any officer, director, employee or agent of the Contractor or any subcontractor or any parent or subsidiary

corporation of the Contractor or any subcontractor fails to fully and faithfully perform any material requirement of this Contract, including without limitation the Contractor's obligation to indemnify the State and pay damages to the State, the performance bond shall be forfeited to the State. The bond shall be in a form customarily used in the Contractor's industry and shall be written by a surety authorized to do business in lowa and that is acceptable to the State. The bond shall be in effect at all times during the term of this Contract and any extensions or renewals thereof and for one (1) year following the conclusion of the Contract. The Contractor warrants that it will maintain the required performance bond coverage as described herein without any lapse in coverage. A lapse of the bond will be a material breach of the Contract and shall be considered cause for the State to declare the Contractor in default under this Contract.

### 1.11 Warranties

# 1.11.1 Construction of Warranties Expressed in the Contract with Warranties Implied by

All warranties made by the Contractor and/or subcontractors in all provisions of the Contract and the Contractor's Bid Proposal, whether or not the Contract specifically denominates the Contractor's and/or subcontractors' promise as a warranty or whether the warranty is created only by the Contractor's affirmation or promise, or is created by a description of the materials, goods to be provided, or by provision of samples to the State shall not be construed as limiting or negating any warranty provided by law, including without limitation, warranties which arise through course of dealing or usage of trade, the warranty of merchantability, and the warranty of fitness for a particular purpose. The warranties expressed in the Contract are intended to modify the warranties implied by law only to the extent that they expand the warranties applicable to the goods provided by the Contractor. The provisions of this Section apply during the term of the Contract and any extensions or renewals thereof.

### 1.11.2 Warranty – Nonconforming Goods

All goods delivered by Contractor to the State shall be free from any defects in design, material, or workmanship. If any goods offered by the Contractor are found to be defective in material or workmanship, or do not conform to Contractor's warranty, the State shall have the option of returning, repairing, or replacing the defective goods at Contractor's expense. Payment for goods shall not constitute acceptance. Acceptance by the State shall not relieve the Contractor of its warranty or any other obligation under the Contract.

### 1.11.3 Compliance with Federal Safety Acts

Contractor warrants and guarantees to the State that the goods provided under the Contract are in compliance with Sections 5 and 12 of the Federal Trade Commission Act; the Fair Packaging and Labeling Act; the Federal Food, Drug, and Cosmetic Act; the Consumer Product Safety Act; the Federal Environmental Pesticide Control Act; the Federal Hazardous Substances Act; the Fair Labor Standards Act; the Wool Products Labeling Act; the Flammable Fabrics Act; the Occupational Safety and Health Act; the Office of Management and Budget 2 CFR part 200 and the Anti-Kickback Act of 1986.

## 1.11.4 Concepts, Materials, and Goods Produced

Contractor represents and warrants that all the concepts, materials, and goods produced, or provided to the State pursuant to the terms of the Contract shall be wholly original with the Contractor or that the Contractor has secured all applicable interests, rights, licenses, permits or other intellectual property rights in such concepts, materials, and goods. The Contractor represents and warrants that the concepts, materials, and goods and the State's use of same and the exercise by the State of the rights granted by the Contract shall not infringe upon any other work, other than material provided by the Contract to the Contractor to be used as a basis for such materials, or violate the rights of publicity or privacy of, or constitute a libel or slander against, any person, firm or corporation and that the concepts, materials and works will not infringe upon the copyright, trademark, trade name, trade dress patent, literary, dramatic, statutory, common law or any other rights of any person, firm or corporation or other entity. The Contractor represents and warrants that it is the owner of or otherwise has the right to use and distribute the goods contemplated by the Contract.

# 1.11.5 Conformity with Contractual Requirements

The Contractor represents and warrants that the goods provided in accordance with the Contract will appear and operate in conformance with the terms and conditions of the Contract.

## 1.11.6 Authority to Enter into Contract

The Contractor represents and warrants that it has full authority to enter into the Contract and that it has not granted and will not grant any right or interest to any person or entity that might derogate, encumber or interfere with the rights granted to the State.

# 1.11.7 Obligations Owed to Third Parties

The Contractor represents and warrants that all obligations owed to third parties with respect to the activities contemplated to be undertaken by the Contractor pursuant to the Contract are or will be fully satisfied by the Contractor so that the State will not have any obligations with respect thereto.

# 1.11.8 Title to Property

The Contractor represents and warrants that title to any property assigned, conveyed or licensed to the State is good and that transfer of title or license to the State is rightful and that all property shall be delivered free of any security interest or other lien or encumbrance.

## 1.11.9 Industry Standards

The Contractor represents and expressly warrants that all aspects of the goods provided or used by it shall at a minimum conform to the standards in the Contractor's industry. This requirement shall be in addition to any express warranties, representations, and specifications included in the Contract, which shall take precedence.

## 1.11.10 Data Processing Warranty

Contractor warrants that each item of hardware, software, firmware, or a custom designed and developed software program or a system which is developed or delivered

under, or used by Contractor in connection with its performance of, this Contract, shall accurately process data, including, but not limited to, calculating, comparing and sequencing, from, into, between and among the nineteenth, twentieth and twenty-first centuries, including leap year calculations, when used in accordance with the item's documentation provided by Contractor.

- 1.11.10.1 If the items to be developed and delivered under this Contract are to perform as a system with other hardware and/or software, then the warranty shall apply to the items developed and delivered as the items process, transfer, sequence data, or otherwise interact with other components or parts of the system. This warranty shall survive the term of this Contract. The remedies available to the State for a breach of warranty includes, but is not limited to, repair or replacement of noncompliant items or systems.
- **1.11.10.2** Nothing in this warranty shall be construed to limit any rights or remedies of the State under this Contract with respect to defects in the items other than the Data Processing Warranty.

#### 1.12 Product Recall

In the event that any of the goods are found by the Contractor, the State, or any governmental agency or court having jurisdiction to contain a defect, serious quality or performance deficiency, or not to be in compliance with any standard or requirement so as to require or make advisable that such goods be reworked or recalled, the Contractor will promptly communicate all relevant facts to the State and undertake all corrective actions, including those required to meet all obligations imposed by laws, regulations, or orders, and shall file all necessary papers, corrective action programs, and other related documents, provided that nothing contained in this section shall preclude the State from taking such action as may be required of it under any such law or regulation. The Contractor shall perform all necessary repairs or modifications at its sole expense except to any extent that the Contractor and the State shall agree to the performance of such repairs by the State upon mutually acceptable terms.

# 1.13 Contract Administration

## 1.13.1 Incorporation of Documents

The parties acknowledge that the Contract consists of these contract terms and conditions as well as the Competitive Bidding Document and the Bid Proposal. The Competitive Bidding Document and the Contractor's Bid Proposal are incorporated into the Contract by reference, except that no objection or amendment by a Contractor to the Competitive Bidding Document requirements shall be incorporated by reference into the Contract unless the State has explicitly accepted the Contractor's objection or amendment in writing. If there is a conflict between the Contract, the Competitive Bidding Document and the Bid Proposal, the conflict shall be resolved according to the following priority, ranked in descending order: (1) the Contract; (2) the Competitive Bidding Document; (3) the Bid Proposal.

## 1.13.2 Intent of References to Competitive Bidding Documents

The references to the parties' obligations, which are contained in this document, are intended to supplement or clarify the obligations as stated in the Competitive Bidding Document and the Contractor's Bid Proposal. The failure of the parties to make reference to the terms of the Competitive Bidding Document or the Contractor's Bid Proposal in this document shall not be construed as creating a conflict and will not relieve the Contractor of the contractual obligations imposed by the terms of the Competitive Bidding Document and the Contractor's Bid Proposal. The contractual obligations of the State cannot be implied from the Contractor's Bid Proposal.

# 1.13.3 Compliance with the Law; Nondiscrimination in Employment

The Contractor, its employees, agents, and subcontractors shall not engage in discriminatory employment practices which are forbidden by federal or state law, executive orders, and rules of the Iowa Department of Administrative Services. The Contractor, its employees, agents, and subcontractors shall comply with all applicable federal, state, and local laws, rules, ordinances, regulations, orders when performing under the Contract, including without limitation, all laws applicable to the prevention of discrimination in employment (e.g., Iowa Code chapter 216 and section 19B.7) and the use of targeted small businesses as subcontractors and suppliers.

Upon the State's written request, the Contractor shall submit to the State a copy of its affirmative action plan, containing goals and time specifications, and accessibility plans and policies as required under Iowa Administrative Code chapter 11—121.

The Contractor, its employees, agents and subcontractors shall also comply with all federal, state, and local laws, including any permitting and licensure requirements, in carrying out the work performed under this Contract.

In the event Contractor contracts with third parties for the performance of any of the Contractor obligations under this Contract as set forth in section 1.13.8, Contractor shall take such steps as necessary to ensure such third parties are bound by the terms and conditions contained in this section.

Notwithstanding anything in this Contract to the contrary, Contractor's failure to fulfill any requirement set forth in this section shall be regarded as a material breach of this Contract and the State may cancel, terminate, or suspend, in whole or in part, this Contract. The State may further declare Contractor ineligible for future state contracts in accordance with authorized procedures or the Contractor may be subject to other sanctions as provided by law or rule.

# 1.13.4 Amendments

The Contract may be amended in writing from time to time by mutual consent of the parties. All amendments to the Contract must be in writing and fully executed by the parties.

## 1.13.5 Third-Party Beneficiaries

There are no third-party beneficiaries to the Contract. The Contract is intended only to benefit the State and the Contractor.

### 1.13.6 Choice of Law and Forum

The laws of the State of Iowa shall govern and determine all matters arising out of or in connection with this Contract without regard to the choice of law provisions of Iowa law. Any and all litigation commenced in connection with this Contract shall solely be brought in the District Court for the State of Iowa in the county where venue is appropriate. Alternatively, if venue is proper in federal court, suit shall solely be brought in the United States District Court for the Northern or Southern District of Iowa, wherever jurisdiction is appropriate. Nothing contained in this provision shall be construed as waiving any immunity to suit or liability, including without limitation sovereign immunity or Eleventh Amendment immunity, which may be available to the State.

## 1.13.7 Assignment and Delegation

The Contract may not be assigned, transferred or conveyed in whole or in part without the prior written consent of the State. For the purpose of construing this clause, a transfer of a controlling interest in the Contractor shall be considered an assignment.

### 1.13.8 Use of Third Parties

The State acknowledges that the Contractor may contract with third parties for the performance of any of the Contractor obligations under the Contract. All subcontracts shall be subject to prior approval by the State. The Contractor may enter into these contracts to complete the project provided that the Contractor remains responsible for all goods delivered under the Contract and for the acts and omissions of all subcontractors, agents, and employees. All restrictions, obligations and responsibilities of the Contractor under the Contract shall also apply to the subcontractors. Any contract with a subcontractor must also preserve the rights of the State. The State shall have the right to request the removal of a subcontractor from the Contract for good cause.

# 1.13.9 Integration

The Contract represents the entire Contract between the parties. The parties shall not rely on any representation that may have been made which is not included in the Contract.

## 1.13.10 Headings or Captions

The paragraph headings or captions used in the Contract are for identification purposes only and do not limit or construe the contents of the paragraphs.

## 1.13.11 Not a Joint Venture

Nothing in the Contract shall be construed as creating or constituting the relationship of a partnership, joint venture, (or other association of any kind or agent and principal relationship) between the parties thereto. Each party shall be deemed to be an independent contractor contracting for goods and acting toward the mutual benefits expected to be derived herefrom. No party has the authority to enter into any contract or create an obligation or liability on behalf of, in the name of, or binding upon another party to the Contract.

## 1.13.12 Joint and Several Liability

If the Contractor is a joint entity, consisting of more than one individual, partnership, corporation or other business organization, all such entities shall be jointly and severally liable for carrying out the activities and obligations of the Contract, and for any default of activities and obligations.

# 1.13.13 Supersedes Former Contracts or Agreements

Unless otherwise specified in the Contract, this Contract supersedes all prior contracts or agreements between the State and the Contractor for the goods provided in connection with the Contract.

## 1.13.14 Waiver

Except as specifically provided for in a waiver signed by duly authorized representatives of the State and the Contractor, failure by either party at any time to require performance by the other party or to claim a breach of any provision of the Contract shall not be construed as affecting any subsequent right to require performance or to claim a breach.

### 1.13.15 Notice

Any and all notices, designations, consents, offers, acceptances or any other communication provided for herein shall be given in writing by a reliable carrier which shall be addressed to the person who signed the Contract on behalf of the party at the address identified in the Contract Declarations & Execution Page(s) at the address specified on the forms. Each such notice shall be deemed to have been provided:

- 1.13.15.1 At the time it is actually received; or,
- **1.13.15.2** Within one day in the case of overnight hand delivery, courier or services such as Federal Express with guaranteed next day delivery; or,
- 1.13.15.3 Within five (5) days after it is deposited in the U.S. Mail in the case of registered U.S. Mail. From time to time, the parties may change the name and address of a party designated to receive notice. Such change of the designated person shall be in writing to the other party and as provided herein.

### 1.13.16 Cumulative Rights

The various rights, powers, options, elections and remedies of any party provided in the Contract shall be construed as cumulative and not one of them is exclusive of the others or exclusive of any rights, remedies or priorities allowed either party by law, and shall in no way affect or impair the right of any party to pursue any other equitable or legal remedy to which any party may be entitled as long as any default remains in any way unremedied, unsatisfied or undischarged.

## 1.13.17 Severability

If any provision of the Contract is determined by a court of competent jurisdiction to be invalid or unenforceable, such determination shall not affect the validity or

enforceability of any other part or provision of the Contract. Further, if any provision of the Contract is determined to be unenforceable by virtue of its scope, but may be made enforceable by a limitation of the provision, the provision shall be deemed to be amended to the minimum extent necessary to render it enforceable under the applicable law.

## 1.13.18 Time is of the Essence

Time is of the essence with respect to the performance of the terms of the Contract. Contractor shall ensure that all personnel providing goods to the State are responsive to the State's requirements and requests in all respects.

### 1.13.19 Authorization

Contractor represents and warrants that:

- **1.13.19.1** It has the right, power and authority to enter into and perform its obligations under the Contract.
- 1.13.19.2 It has taken all requisite action (corporate, statutory or otherwise) to approve execution, delivery and performance of the Contract, and the Contract constitutes a legal, valid and binding obligation upon itself in accordance with its terms.

## 1.13.20 Successors in Interest

All the terms, provisions, and conditions of the Contract shall be binding upon and inure to the benefit of the parties hereto and their respective successors, assigns and legal representatives.

## 1.13.21 Record Retention and Access

The Contractor shall maintain books, records and documents which sufficiently and properly document and calculate all charges billed to the State throughout the term of the Contract for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. Records to be maintained include both financial records and service records. The Contractor shall permit the Auditor of the State of Iowa or any authorized representative of the State and where federal funds are involved, the Comptroller General of the United States or any other authorized representative of the United States government, to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records or other records of the Contractor relating to orders, invoices or payments or any other documentation or materials pertaining to the Contract, wherever such records may be located. The Contractor shall not impose a charge for audit or examination of the Contractor's books and records. If an audit discloses incorrect billings or improprieties, the State reserves the right to charge the Contractor for the cost of the audit and appropriate reimbursement. Evidence of criminal conduct will be turned over to the proper authorities.

### 1.13.22 Solicitation

The Contractor warrants that no person or selling agency (except bona fide employees or selling agents maintained for the purpose of securing business) has been employed or retained to solicit and secure the Contract upon an agreement or understanding for commission, percentage, brokerage or contingency.

# 1.13.23 Immunity from Liability

Every person who is a party to the Contract is hereby notified and agrees that the State, and all of its employees, agents, successors, and assigns are immune from liability and suit for or from Contractor's and/or subcontractors' activities involving third parties and arising from the Contract.

#### 1.13.24 Public Records

The laws of the State of Iowa require procurement records to be made public unless otherwise provided by law.

### 1.13.25 Clean Air and Water Certification

Contractor certifies that none of the facilities it uses to produce goods provided under the Contract are on the Environmental Protection Agency (EPA) List of Violating Facilities. Contractor will immediately notify the State of the receipt of any communication indicating that any of Contractor's facilities are under consideration to be listed on the EPA List of Violating Facilities

### 1.13.26 Debarred, Suspended, and Ineligible Status

Contractor certifies that the Contractor and/or any of its subcontractors have not been debarred, suspended, or declared ineligible by any agency of the State of Iowa or as defined in the Federal Acquisition Regulation (FAR) 48 C.F.R. Ch.1 Subpart 9.4. Contractor will immediately notify the State if Contractor is debarred by the State or placed on the Consolidated List of Debarred, Suspended, and Ineligible Contractors by a federal entity.

# 1.13.27 Use of Name or Intellectual Property

Contractor agrees it will not use the name or any intellectual property, including but not limited to, any State trademarks or logos in any manner, including commercial advertising or as a business reference, without the expressed prior written consent of the specific State agency involved.

#### 1.13.28 Taxes

The State is exempt from Federal excise taxes, and no payment will be made for any taxes levied on Contractor's employee's wages. The State is exempt from State and local sales and use taxes on the Deliverables. <u>State of Iowa Tax Exempt Letter</u>

# 1.13.29 Certification Regarding Sales and Use Tax

By executing the Contract the Contractor certifies it is either (a) registered with the Iowa Department of Revenue, collects, and remits Iowa sales and use taxes as required by the Iowa Code chapter 423; or (b) not a "retailer" or a "retailer maintaining a place of business in this state" as those terms are defined in Iowa Code subsections 423.1(47) & (48). The Contractor also acknowledges that the State

may declare the Contract void if the above certification is false. The Contractor also understands that fraudulent certification may result in the State or its representative filing for damages for breach of contract.

# 1.13.30 Contractor Assignments of Rights - Antitrust Claims

In consideration of the mutual promises contained herein, Contractor, through its duly authorized agent, conveys, sells, assigns, and transfers to the State of Iowa all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States and the State of Iowa relating to the subject of the Contract.

# 1.13.31 Delays or Impossibility of Performance

Neither party shall be in default under the Contract if performance is prevented, delayed or made impossible to the extent that such prevention, delay, or impossibility is caused by a "force majeure." The term "force majeure" as used in this Contract includes an event that no human foresight could anticipate or which if anticipated, is incapable of being avoided. Circumstances must be abnormal and unforeseeable, so that the consequences could not have been avoided through the exercise of all due care, such as acts of God, war, civil disturbance and other similar causes. The delay or impossibility of performance must be beyond the control and without the fault or negligence of the parties. "Force majeure" does not include: financial difficulties of the Contractor or any parent, subsidiary, affiliated or associated company of Contractor; claims or court orders that restrict Contractor's ability to deliver the Deliverables contemplated by this Contract; strikes; labor unrest; or supply chain disruptions. If delay results from a subcontractor's conduct, negligence or failure to perform, the Contractor shall not be excused from compliance with the terms and obligations of the Contract unless the subcontractor or supplier is prevented from timely performance by a "force majeure" as defined in this Contract. If a "force majeure" delays or prevents the Contractor's performance, the Contractor shall immediately use its best efforts to directly provide alternate, and to the extent possible, comparable performance. Comparability of performance and the possibility of comparable performance shall be determined solely by the Agency. The party seeking to exercise this provision and not perform or delay performance pursuant to a "force majeure" shall immediately notify the other party of the occurrence and reason for the delay. The parties shall make every effort to minimize the time of nonperformance and the scope of work not being performed due to the unforeseen events. Dates by which performance obligations are scheduled to be met will be extended only for a period of time equal to the time lost due to any delay so caused.

# 1.13.32 Obligations Beyond Contract Term

The Contract shall remain in full force and effect to the end of the specified term or until terminated or canceled pursuant to the Contract. All obligations of the Contractor incurred or existing under the Contract as of the date of expiration, termination or cancellation will survive the termination, expiration or conclusion of the Contract.

# 1.13.33 Counterparts

The parties agree that the Contract has been or may be executed in several counterparts, each of which shall be deemed an original and all such counterparts shall together constitute one and the same instrument.

# 1.13.34 Further Assurances and Corrective Instruments

The parties agree that they will, from time to time, execute, acknowledge and deliver, or cause to be executed, acknowledged and delivered, such supplements hereto and such further instruments as may reasonably be required for carrying out the expressed intention of the Contract.