



## NASPO ValuePoint Cloud Solutions

NASPO ValuePoint Master Agreement for Cloud Solutions; SK18008.

<b>Open</b>	4/2/2018 8:00 AM MST	<b>Type</b>	Request for Proposal No Line Item
<b>Close</b>	6/21/2018 3:00 PM MST	<b>Number</b>	SK18008
		<b>Currency</b>	US Dollar
<b>Sealed Until</b>	6/21/2018 3:00 PM MST		

### Contacts

**Solomon Kingston**

[skingston@utah.gov](mailto:skingston@utah.gov)

### Commodity Codes

Commodity Code	Description
81110	Information technology services including cloud services and data services and rental or leasing services and online database subscription services and programming and hardware or software engineering and applications training services

### Description

## The State of Utah

Division of Purchasing & General Services

In conjunction with

## NASPO ValuePoint

---

# Request for Proposal

## State of Utah Solicitation Number SK18008

NASPO ValuePoint Master Agreement for

### Cloud Solutions

This Request for Proposals ("RFP") is issued in accordance with the Utah Procurement Code and applicable administrative rules of the Utah Administrative Code. If any provision of this RFP conflicts with the Utah Procurement Code or Utah Administrative Code, then the Utah Procurement Code or Utah Administrative Code will take precedence.

#### Purpose of this Solicitation

The purpose of this RFP is to enter into a contract to provide: NASPO ValuePoint Master Agreement for Cloud Solutions.

#### Multiple Contract Award Anticipated

It is anticipated that the RFP will result in multiple contract awards established by the multiple award methodology outlined in the SK18008 RFP.

### Length of the Contract

The term of the Master Agreements awarded under this solicitation will run from contract execution to September 15, 2026. The awarded Master Agreements will all expire on September 15, 2026.

### Issuing Procurement Unit, Conducting Procurement Unit, and Solicitation Number

The State of Utah Division of Purchasing is the issuing procurement unit and is the conducting procurement unit for this RFP (referred to as “the State”). The reference number for this RFP is Solicitation #SK18008. This solicitation number must be referred to on all proposals, correspondence, and documentation submitted to the State relating to this RFP.

### Additional Information

Offerors are prohibited from communications regarding this RFP with the conducting procurement unit staff, evaluation committee members, or other associated individuals EXCEPT the State of Utah Division of Purchasing procurement officer overseeing this RFP.


Wherever in this RFP an item is defined by using a trade name, brand name, or a manufacturer and/or model number, it is intended that the words, “or equivalent” apply; and invites the submission of equivalent products by the Offerors.

Offerors may be required to submit product samples to assist the chief procurement officer or head of a procurement unit with independent procurement authority in evaluating whether a procurement item meets the specifications and other requirements set forth in the request for proposals. Product samples must be furnished free of charge unless otherwise stated in the request for proposals, and if not destroyed by testing, will upon written request within any deadline stated in the request for proposals, be returned at the Offeror's expense. Samples must be labeled or otherwise identified as specified in the request for proposals by the procurement unit.


The issuing procurement unit may not accept a proposal after the time for submission of a proposal has expired.

The State reserves the right to conduct discussions with the Offerors who submit proposals determined to be reasonably susceptible of being selected for award, but proposals may be accepted without discussions.

The complete SK18008 RFP documents may be accessed through the Buyer Attachments section.

 Required to View Event

### Prerequisites

 Required to Enter Bid

- ★ 1. Offerors are encouraged to review this RFP prior to the deadline to submit a proposal, even if a proposal has been submitted, in case an addendum has been issued by the issuing procurement unit.
- ★ 2. Proposals must be submitted electronically, through SciQuest.
- ★ 3. The issuing procurement unit may not accept a proposal after the time for submission of a proposal has expired.

### Buyer Attachments

1. [SK18008 Cloud Solutions RFP \(amended 4.20.2018\)](#)
2. [Attachment A - NASPO ValuePoint Master Agreement Terms and Conditions cloud refresh.docx](#)
3. [Exhibit 1 to Attachment A - Software-as-a-Service.docx](#)
4. [Exhibit 2 to Attachment A - Platform-as-a-Service.docx](#)
5. [Exhibit 3 to Attachment A - Infrastructure-as-a-Service.docx](#)
6. [Attachment B - Cloud Security Alliance Questionnaires.docx](#)
7. [Exhibit 1 to Attachment B - CAIQ v3.0.1-09-16-2014.xlsx](#)
8. [Exhibit 2 to Attachment B - CSA CCM v3.0.1-09-16-2014.xlsx](#)
9. [Attachment C - NIST Service Models.docx](#)

- 1  
0. [Attachment D - Scope of Services.docx](#)
- 1  
1. [Attachment E - Intent to Participate State Specific Terms and Conditions.pdf](#)
- 1  
2. [Attachment F - Cost Proposal Form.xlsx](#)
- 1  
3. [Attachment G - Identification of Service Models.docx](#)
- 1  
4. [Attachment H - Cloud NASPO ValuePoint Detailed Sales Reporting Template.xls](#)
- 1  
5. [Attachment I - Cloud Offerings Search Tool Template.xlsx](#)
- 1  
6. [Attachment J - Claim of Business Confidentiality Form.doc](#)
- 1  
7. [Attachment K - Interactive Scorecard.xls](#)
- 1  
8. [Changing your Time Zone](#)

## Questions

★ Required Questions

### 1 General Information

- 1.1. Offeror acknowledges that it must acquire and maintain all applicable federal, state, and local licenses before the contract is entered into. Licenses must be maintained throughout the entire contract period. Persons doing business as an Individual, Association, Partnership, Corporation, or otherwise shall be registered with the Utah State Division of Corporations and Commercial Code. NOTE: Forms and information on registration may be obtained by calling (801) 530-4849 or toll free at 877-526-3994, or by accessing: [www.commerce.utah.gov](http://www.commerce.utah.gov). ★
- 1.2. Offeror acknowledges that it has uploaded all required documents providing a point-by-point response to the requirements outlined in this RFP. ★
- 1.3. In the event that an Offeror offers pricing discounts for educational entities that (1) are applicable to this solicitation and (2) result in lower pricing than what is generally offered to other governmental entities, please attach a separate cost proposal labeled "Educational Pricing" to your proposal. This cost proposal for Educational Pricing is to be submitted in addition to the original Cost Proposal Form and will only be available to authorized end users. The Educational Pricing will not be used to evaluate costs. Offeror acknowledges that it has read and understands this question. ★
- 1.4. Does Offeror have an outstanding tax lien in the State of Utah? If yes, Offeror must provide a statement regarding such lien. ★
- 1.5. Is Offeror an employee of the State of Utah? If yes, then Offeror must submit an external employment form signed by Offeror's manager at the State of Utah. ★

### 2 Vendor Information

- 2.1. Please provide your firm's legal company name. ★
- 2.2. Please provide your federal tax identification number. (If the vendor is sole proprietor please do not provide your social security number.) ★
- 2.3. Please provide your firm's contact information for this contract, including the name, phone number, and email address of your firm's authorized representative. ★
- 2.4. Please provide your ordering address and the remit to address. Please clearly identify each address. ★
- 2.5. Please provide your firm's State of Utah Sales Tax ID Number. If you do not have a State of Utah Sales Tax ID Number, please write "N/A". ★
- 2.6. Identify your firm's type of business. ★

### 1 Submission of Proposal (RFP Section 3.10)

- 1.1. Offeror shall upload its Executive Summary here. See RFP section 3.10.1. ★
- 1.2. Offeror shall upload its Cover Letter here. See RFP section 3.10.2. ★
- 1.3. Offeror shall upload its Mandatory Minimums Response here. See RFP section 3.10.3. ★
- 1.4. Offeror shall upload its Business Information here. See RFP section 3.10.4. ★
- 1.5. Offeror shall upload its Organization and Staffing here. See RFP section 3.10.5. ★
- 1.6. Offeror shall upload its Technical Response here. See RFP section 3.10.6. ★
- 1.7. Offeror shall upload its Confidential Information here. See RFP section 3.10.7. ★

- 1.8. Offeror shall upload its Exceptions and/or Additions to the Standard Terms and Conditions here. See RFP section 3.10.8. ★
- 1.9. Offeror shall upload its Cost Proposal here. See RFP section 3.10.9. ★
- 1.10. Offeror shall upload its Cloud Offerings Search Tool here. See RFP section 3.10.10. ★

**1 Amendment Acknowledgements**

- 1.1. Offeror acknowledges its understanding that this RFP was formally amended on April 20, 2018. That Offeror has read, reviewed, and understands the totality of the Solicitation SK18008, as amended. Amendments to the main RFP document are offered in a yellow highlight. ★