

Issued by the City of Fairfax, Virginia **Solicitation Number RFP104772**

Attachment 05 PARTICIPATION INFORMATION

The RFxPremier Process

The RFxPremier Lead Entity Model is a collaborative procurement process representing the input and interests of public entities across the nation.

THE LEAD ENTITY MODEL



Members & Stakeholders Identify Shared Cooperative Contracting Needs



RFxPremier Engages Lead Entity & Sourcing Team



Members & Stakeholders Provide Input on RFP Specifications & Objectives



Lead Entity Issues RFP in Compliance with Lead Entity Laws



Lead Entity & Multi-Entity Sourcing Team Evaluate Supplier Proposals



Lead Entity Negotiates & Executes Master Agreements



Participating Entities Execute Participating Addenda



Purchasing Entities Buy Directly from RFxPremier Contractors

RFxPremier does not charge fees to Participating Entities or Purchasing Entities—including states (as well as the District of Columbia and US territories), cities, counties, districts, other political subdivisions of any State, Institutions of Higher Education, K-12, quasi-governmental entities, service districts, healthcare institutions, transportation districts, tribes/tribal organizations, or nonprofit organizations—to use RFxPremier Master Agreements. Suppliers pay only a nominal administrative fee based on their total sales. By leveraging the collective volume of potential purchases nationwide, RFxPremier is able to offer customers the best value in cooperative contracting while giving suppliers the opportunity to reach multiple markets through a single solicitation.

