May 24, 2021

To: All Potential Respondents

From: Kathy Harper, Purchasing Agent

Subject: RFP0620429086

**Addendum Three**

**Please amend the subject RFP to include the following questions for in person Vendor Presentations that will take place on June 3, 2021.**

Vendor will be given between ten (10) and twenty (20) minutes to address the following:

* Please discuss background and experiences of the company and key employees that will be performing the work.
* Experiences and tools demonstrating the ability to assess economic factors in regional and national gaming markets, conduct market projections, analyze impacts of amenities, provide input on gaming’s future, understand Iowa’s gaming market, and understand the impact of sports wagering.
* Experiences and tools demonstrating the ability to assess socio impact of gambling, and how gambling affects jobs, the community, and overall quality of life for Iowans.
* The vendor’s consulting strategy.
* The vendor’s approach to conducting the scope of work.
* The potential challenges that the vendor anticipates, and how they plan to address.
* Any limitations the vendor has with respect to the scope of work, and how they plan to address.
* In what format will the final product be presented to the commission and State of Iowa?
* What will the vendor need from the agency or agency staff?
* What will the vendor need from other licensees in the state of Iowa?
* Is the vendor equipped to complete the scope of work without support from the agency or agency staff?

**Please acknowledge receipt of this addendum by signing in the space provided below, and return this letter with your offer (do not send back separately).**

I hereby acknowledge receipt of this addendum.

Signature Date

Typed or Printed Name