

Service • Efficiency • Value

Janet Phipps, Director

**Date:** 02 APR 2019 **To:** All Respondents

**Subject:** State of Iowa DAS RFP0919335112 – CM Software

## ADDENDUM No. 2

## 1. **Clarifications:**

A. **Revise** Cover Page, Number of possible annual extensions: Eight (8)

Number of years of initial contract term: 2 Number of possible annual extensions: 8	Available to Political Subdivisions?	YES
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## 2. Vendor Submitted Questions

- A. Will the new tool print checks?
  - A: No.
- B. What system is currently used?
  - A: Bentley ProjectWise (formally EADocs).
- C. Do CMs use the software?
  - A: Yes.
- D. Why is this service being solicited?
  - A: The current contract has expired.
- E. Source of the integration?
  - A: Bentley ProjectWise. Does not have to integrate with state accounting system.
- F. Is the State Design & Construction Resources Bureau (SDCRB) Construction Management software is separate from the DOT's agreement/s.
  - A: Yes.
- G. Will "Mandatory" and "Optional" functionalities be evaluated equally for the technical points?
  - A: An addendum identifying the point value assigned to specific Section 3 Exhibits (Technical Proposal) will be posted prior to opening submitted proposals.

- H. Is the incumbent company (Bentley) eligible to bid?
  - A: The RFP is publicly posted.
- I. Can you provide us the bureau's last three years' software budget, and the next 5 years budget, if available?
  - A: Prior three years:

FY15 - \$24,140

FY16 - \$23,400

FY17 - \$24,840

Next 5 years: Dependent on volume of work.

- J. Can the implementation be deployed with multiple roll-outs over 2 years? For example: The first roll-out would include a subset of required functionality that will satisfy a group of users, then a second roll-out in the second year would include the remaining functionality for the remaining users.
  - A: Yes, but not preferred.
- K. How are the requirements outlined in the RFP currently managed today by DOA / SDCRB?
  - o Please provide a snapshot and / or overview of the current IT landscape.
    - A: ProjectWise web based software hosted by current vendor.
  - o Please provide me an estimate for the total number of collaborators internally and externally.
    - A: 20-25 users per project.
  - o How many active users does Bentley ProjectWise have currently?
    - A: Approx. 13,000 registered users.
- L. The requested pricing model
  - o Where was the idea for that pricing model derived from?
    - A: Available funding.
  - Will other models be considered as long as they satisfy requirements and are within budget?
    - A: Yes.
- M. I understand DOA / SDCRB currently utilizes Bentley ProjectWise and has gone to RFP two other times in the past couple years. Please provide the following information.
  - o How much does it cost to do nothing.
    - A: \$25,000 annual approximate based on projects (determined by value of pay applications GSE processes).
    - How much does it cost to renew with Bentley ProjectWise in June?
      - A: See three prior years above.
  - o What is DOA / SDCRB annual budget for a new solution?
    - A: Negotiable.

- N. Is there a Real-Time reporting need on current projects access for directors other department heads?
  - A: Not at this time.
- O. What data needs to be brought into the new solution? It would be helpful to know what systems the data is coming from and how much data will be added to the new solution.
  - A: The data will be coming from Bentley ProjectWise (formerly known as EADOC). We do not currently know how much data that will be.
- P. How many and what types of users you would like to train?
  - A: As of now, we are planning on our office staff and Construction Managers, so please plan on 35-40 people. That number may change based on projected costs and timelines.
- Q. It's been brought to my attention by our legal team that the contract process was the main hurdle last time we went through this process.
  - A: The first step is to respond to RFP. We encourage Respondents to provide exceptions to the SaaS agreement which could also include submitting their Subscription Terms and SLAs. Exceptions are not evaluated nor scored during the RFP evaluation phase. They are used post-award to begin the negotiation process.

(End of Addendum No.2)