

August 15, 2025

To: All Potential Respondents

From: Michael Bradbury, Statewide Procurement Officer

Subject: 005-RFB-1717-2025

Addendum One

Questions and Answers:

Question 1) Can you tell me the estimated quantity for the bid?

Answer 1) There is no specific bulb types or order quantities, looking through the system at contract spend over the last six years the yearly average spend is approx \$63,000.

Question 2) Regarding Section 3 Specifications, "The supplier shall provide various types of light bulbs, including incandescent, halogen, LED, and fluorescent bulbs," we manufacture and supply LED lighting fixtures and accessories, but does not offer any of the named brands listed in the RFB (GE, Sylvania, Eaton, Acuity, etc.). We will provide the details of our product inventory as a vendor attachment with our response.

Answer 2) The State would be willing to accept an LED equivalent.

Question 3) Whereas we only manufacture and supply LED lighting fixtures, we are hoping that other vendors might be selected that can provide incandescent, halogen, and fluorescent bulbs. Is this a reasonable expectation? Is it acceptable for a selected vendor to be able to provide only one type of bulb, in our case, only LED bulbs?

Answer 3) This solicitation can be awarded to the best overall price or to the bidder(s) with the best line item price. There is flexibility with this solicitation as LEDs could be considered an equivalent to incandescent, halogen, and fluorescent.

Question 4) Regarding payment terms, our clients, both Government and commercial, typically pay our invoices within 30 days. Iowa Code § 8A.514 says Iowa public entities can take up to 60 days to pay an invoice. What has been the experience regarding when invoices are typically paid by Iowa public entities?

Answer 4) While the State of Iowa does its best to process payments upon receipt and as quickly as possible, the State requests the flexibility of Net 60 payment terms.

Question 5) Where can the Form 22 be found?

Answer 5) Confidentiality Form 22 can be downloaded from question 1.7 and then also uploaded to the same question.

End of Addendum One