

RFP01-1730-8220624- Score Sheet				
Mandatory requirements				Yes/No
5.1.1 Respondent must be able to do business with the State of Iowa.				
5.1.2 Respondent must demonstrate the ability to obtain and manage private match of funds and/or services				
5.1.3 Respondents must have the ability to pay for services and then submit invoices with supportive documentation.				
5.1.4 Respondent must have the ability to track and submit required data.				
Criterion	Using Response(s) to RFP Section(s) among others:	Possible Points (weight)	Score on scale of 1 - 10	Actual Points Scored
5.2.1.1 Identify Eligible Child Care Providers you intend to serve (centers, homes or both)? How many Eligible Child Care Providers do you anticipate will participate in year one? And in subsequent years? Approximately how many children and families do these providers serve?	5.2.1.1	50		0
5.2.1.2 Explain the current early care and education landscape, access barriers, and needs in the region and Eligible Child Care Providers you intend to target.	5.2.1.2	100		0
5.2.1.3 Identify the challenges you anticipate in launching this Shared Services Alliance Hub? What strategies will you take to address these barriers? Examples may include language barriers for providers, educational barriers for teachers, lack of community investment in quality, etc.	5.2.1.3	100		0
5.2.2.1 Describe the experience your organization has in improving early care and education business leadership and/or scaling operational efficiency.	5.2.2.1	100		0
5.2.2.2 Describe any local, regional, state or national resources your organization can leverage as a match to support the launch and implementation of your Shared Service Alliance Hub. These may be financial, operational, collaborative partnerships, etc.	5.2.2.2	75		0
5.2.3 Shared Services Alliance Hub Services	5.2.3	10		0
5.2.4 In addition to selecting one or more of the above services, each Shared Services Alliance Hub must agree to ensure that all Shared Services Alliance Hub Members use an automated child care management system (CCMS) to support operations and data collection to track business metrics. Describe how you intend to meet this requirement.	5.2.4	75		0

Criterion	Using Response(s) to RFP Section(s) among others:	Possible Points (weight)	Score on scale of 1 - 10	Actual Points Scored
5.2.5 Data metrics each Shared Services Alliance Hub must agree to collect, track and report results based on the Iron Triangle of ECE Finance. Additional metrics should be specific and relate to individual services offered. Grantees must be able to track baseline and ongoing metrics to show the benefit of shared services for Shared Services Alliance Hub Members. For each service selected, Respondent must detail: Proposed metric(s) to be collected, and Plan for baseline and ongoing data collection and analysis.	5.2.5	100		0
5.2.6.1 What is the target region for your Shared Services Alliance Hub? Identify cities, towns and/or counties the Shared Services Alliance Hub will include.	5.2.6.1	50		0
5.2.6.2 Explain the governance and staffing model necessary to operate your Shared Services Alliance Hub. Staffing models should maximize access to needed expertise and minimize cost. Considerations for your staffing model include:	5.2.6.2	110		0
5.2.6.3 Describe the membership composition needed to operate your Shared Services Alliance Hub. Include details such as ideal number and type(s) of eligible child care provider, as well as characteristics or experiences that would be beneficial.	5.2.6.3	50		0
5.2.7 Proposals must include a budget that demonstrates 70% of funding from the Shared Services Alliance Hub contract and 30% from private sector local match.	5.2.7	75		0
5.2.8.1 Describe how the needed technology will be used to support the Shared Services Alliance Hub members.	5.2.8.1	50		0
5.2.8.2 Describe your organization's current technology infrastructure, include usage of technology and for what purposes.	5.2.8.2	50		0
5.2.8.3 Explain your proposed Shared Services Alliance Hub technology solution(s). Note that your technology solution should ensure that Iron Triangle of ECE Finance metrics can be collected and analyzed as well as to facilitate implementation of other services your Shared Services Alliance Hub will offer.	5.2.8.3	110		0
5.2.9 Describe your organization's plan for identifying Eligible Child Care Providers and sharing the value proposition of shared services. What tools and resources does your organization currently use for communication and marketing to ensure you reach your intended audience?	5.2.9	75		0

Criterion	Using Response(s) to RFP Section(s) among others:	Possible Points (weight)	Score on scale of 1 - 10	Actual Points Scored
5.2.10 Describe your detailed timeline to launch your Shared Services Alliance Hub. Include key milestones such as securing staff and/or contractors, recruiting Eligible Child Care Providers, collecting baseline data, rolling out services/supports identified in your Proposal, etc.	5.2.10	100		0
5.2.12 This contract provides funding for the initial Shared Services Alliance Hub launch and implementation. However, successful Respondents must anticipate how they will ensure sustainability when these contract funds are no longer available. Describe your plan for sustainability, including but not limited to calculating and implementing membership fees, leveraging other third-party funds, maximizing technology and achieving deeper levels of efficiency to lower costs, finding additional partners, etc.	5.2.12	120		0
Optional:	5.3			
5.3.1 The State of Iowa will prioritize applications that target one or more of the optional specifications. Describe how you will serve eligible child care providers whose enrollment	5.3.1	100		0
	minimum score of 750	1500	SUBTOTAL	0
Cost Points Available			Tech pts/Tech pts available	Maximum Cost Points
		300	0	0
Cost Points Total		Price	Respondent Cost	Respondent Cost
			#DIV/0!	
			SUBTOTAL	#DIV/0!
Total				
			TOTAL SCORE:	#DIV/0!