**Overview:** Iowa Department of Administrative Services is seeking bids from dealerships to provide sedans. The vehicle price will be set by the manufacturer, this bid is to establish a fixed percentage rate above the Triple Net Invoice, including Government Incentives, for any Government Fleet rate vehicles or off the lot vehicles. Triple Net refers to the dealers’ true cost for a vehicle.

This bid will also establish a per mile rate for delivery.

Awarded vendors will be required to provide an itemized Triple Net Invoice (including Government Incentives) for each vehicle, for which the percentage service rate will be applied. DAS Fleet will review the invoice, only upon approval DAS Fleet will issue a purchase order inclusive of the vehicle and percentage cost.

This request for bids is for a manufactures entire line of sedans.

DAS reserves the right to award multiple vendors.

\*\*\***Pricing Example**, for how the bid lines would be applied.

Bid fixed percentage service rate: 1% (above Triple Net Invoice including Government Incentives) & bid per mile

Delivery Fee: $1.00 per mile

Triple Net Invoice Price

$30,000.00

+$300.00

Fixed Percentage rate of 1%

Delivery Fee $1.00 per mile (50 miles)

+$50.00

Total Sales Price Delivered

$30,350.00

***\*Example Only \* Numbers are NOT Actual \* DAS Fleet will require copy of the Triple Net Invoice\****

**The term of the contract will begin upon award and will expire September 30, 2026.**

**This bid is exempt from state sales tax.**

**Bid Lines**

Notes:

Contractor to provide a cost percentage over Triple Net Invoice, including Government Incentives, for Government Fleet vehicles and off-the-lot vehicles.

*(Response required)*

Quantity: 1 UOM: Percent Unit Price:

**1**

%

Notes:

Contractor to provide cost per mile to delivery to desired DAS location

*(Response required)*

Quantity: 1 UOM: Mile Unit Price:

**2**

$

# Notes