



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**22356B**

**EFFECTIVE BEGIN DATE:** 07-01-2025  
**EXPIRATION DATE:** 06-30-2026  
**PAGE:** 1 of 4

**VENDOR:**

**VRSim Inc**

**VS000009537**

**111 Roberts St Ste L  
 East Hartford, CT 06108-3666**

**VENDOR CONTACT:**

Maggie Volz

**PHONE:** 641-204-9009

**EMAIL:** maggie.volz@vrsim.net

**ISSUER:**

Craig Trotter

**EXT: PHONE:** 515-322-8593

**EMAIL:** craig.trotter@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Virtual Reality Training Solution (VRNA)

Virtual Reality Training Solution (VRNA) - VRSim, Inc.

All purchase orders issued by the purchasing entities must include State of Iowa MA# 22356. All state agencies, state facilities, cities, counties, education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the Participating Addendum in lieu of a separate competitive selection process. The pricing is extended to Participating Schools and additional Agencies or Iowa Health Careers Registered Apprenticeship programs.

VRNA is a licensed software product that supports the Lab portion of the Iowa CNA Basic 75 course. VRNA includes hardware consisting of an HMD with two hand-held controllers.

The VRNA training system includes flexible licensing with the ability to scale up or down based on the number of locations, classes, or users. The license system enables customized content per instance including state-based program adjustments.

The initial funding creates an infrastructure and learning management framework that can be expanded to deliver additional apprenticeship programs, such as automotive refinishing and welding (Spray Painting and Coating Program and Welding Program) at preferred pricing for Initial Schools, Participating Schools and additional Agencies or Registered Apprenticeship Programs selected by the Agency throughout the State of Iowa. Pricing structure assumes a class of ten (10) users

**RENEWAL OPTIONS**

<b>FROM</b>	07-01-2026	<b>TO</b>	06-30-2027
<b>FROM</b>	07-01-2027	<b>TO</b>	06-30-2028
<b>FROM</b>	07-01-2028	<b>TO</b>	06-30-2029
<b>FROM</b>	07-01-2029	<b>TO</b>	06-30-2030
<b>FROM</b>	07-01-2030	<b>TO</b>	06-30-2031
<b>FROM</b>	07-01-2031	<b>TO</b>	06-30-2032

**AUTHORIZED DEPARTMENT**

- ALL
- SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	20881	\$ 371,250.00000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Software For Computer Software Training  
 Infrastructure & Implementation**

Infrastructure (software, Performance Portal core components, site and server maintenance, shipping and logistics, documentation, install and verify VRNA functionality, training) for all Initial and Participating Schools and additional Agencies.

2	0.00000	EA	20881	\$ 22,750.00000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Software For Computer Software Training  
 Classroom Set -hardware and two-year, unlimited use software**

Classroom Set (hardware and two-year, unlimited use software license). \$22,750 per Initial School, Participating School, and/or additional Agencies. Pricing structure assumes a class of ten (10) users.

3	0.00000	EA	20881	\$ 25,000.00000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Software For Computer Software Training  
 Contract Renewal - Starting 7/1/2025**

Subsequent Contract Renewal - Starting Year four (4) of the Contract 7/1/2025.

4	0.00000	EA	20881	\$ 22,750.00000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Software For Computer Software Training  
 VRNA Classroom Package (10 Units)**

VRNA Classroom Package (10 Units) - First Two Year Subscription (See Attachment #4 "Deliverables" Section 10 of the contract).

5	0.00000	EA	20881	\$ 5,000.00000 \$ 0.000000
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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Software For Computer Software Training  
 Renewal Preferred Pricing - Two Yr Renewal VRNA Classroom

Preferred Pricing - Renewal - Two Year Renewal VRNA Classroom  
 Package Subscription  
 DAS Preferred Price - \$5,000 ea.

6	0.00000	EA	20881	\$ 500.00000 \$ 0.00000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Software For Computer Software Training  
 Renewal Preferred Pricing - Two Yr VRNA Class Expansion

Preferred Pricing - Renewal - Two Year Renewal VRNA Class Expansion  
 (1 Unit) Subscription. DAS Preferred Price - \$500 ea.



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**TERMS AND CONDITIONS**

**Referenced Terms**

The parties agree to comply with the terms and conditions pursuant to the bid process which are by this reference made a part of the Agreement.

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

<b>CONTRACTOR</b>		<b>STATE OF IOWA</b>	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b> VRSim, Inc.		<b>AGENCY NAME</b> DAS Central Procurement	
<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 6/5/25	<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 06/10/2025
<b>Printed Name and Title of Person Signing</b> Matthew Wallace		<b>Printed Name and Title of Person Signing</b> Craig Trotter – Sr. Statewide Procurement Officer	
<b>Address</b> 111 Roberts Street, Suite L, East Hartford, CT 06108		<b>Address</b> Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319	