



Cisco Systems Inc. Products and Services **Without an RFP or Solicitation!**

The State of Iowa & Cisco Systems, Inc. would like to inform you about the many benefits of using the NVP AR3227 PA Iowa #21294 contract for your procurement of Cisco solutions.

You don't need an RFP to purchase Cisco Products and Services!

- May save time & resources by avoiding bids or RFPs since the contract meets many entities' competitively bid procurement rules.
- Pre-negotiated and pre-approved procurement terms and conditions (refer to the contract documents).
- Guaranteed minimum discounts, which may be exceeded by fulfillment partners with deeper, additional discounts.
- One-stop-shop for Cisco's Products and Services.

Buy today with an easy ordering process:

Cisco fulfillment partners are vetted and approved by the contract holder and Cisco.

1. Request quotes/pricing from multiple Authorized Fulfillment Partners for the contract to receive competitive pricing.
2. Select the Authorized Fulfillment Partner who offers the best value.
3. Issue the Purchase Order directly to the selected Authorized Fulfillment Partner.
4. Reference the contract #(s) on your Purchase Order.

Take the Next Step and Start Saving Time and Resources Immediately

<https://www.cisco.com/go/nvp-datacom-ia>

The NASPO ValuePoint Data Communications contract is the result of a formal competitive solicitation conducted by professional public procurement officials lead by the State of Utah in cooperation with a multi-state sourcing team in accordance with that state's procurement statutes, regulations, and policies and the best procurement practices embraced by the ValuePoint™ Management Board of thirty state chief procurement officials.

For more information or to speak with Cisco's contract management team,
please email cmo-contracts@cisco.com