



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26047A

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 4

VENDOR:

Gabus Automotive Inc
Kia of Des Moines
00003103722

4475 MERLE HAY RD
DES MOINES, IA 50310-1413

VENDOR CONTACT:

Greg Gioffredi
PHONE: (515) 270-5573
EMAIL: ggioffredi@charlesgabus.com
FOB: FOB Dest, Freight Prepaid

ISSUER:

Rick Tucker
PHONE: 515-360-9912
EMAIL: rick.tucker@das.iowa.gov

EXT:

Contract For: SED 4, SED 5, SUV 8, SUV 9 & HEV 4 - KIA of Des Moines

The State of Iowa and KIA of Des Moines (2026 Model Year Sedans, SUV's & HEV's KIA or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2119-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document
Attachment 2 - Bid Response
Attachment 3 - Bid Tab

Sales Contact:

Greg Gioffredi - Fleet Sales Manager
ggioffredi@charlesgabus.com
(515) 270-5573 office
Charles Gabus Ford
Toyota of Des Moines
KIA of Des Moines

RENEWAL OPTIONS

FROM 10-01-2027 **TO** 09-30-2028

FROM 10-01-2028 **TO** 09-30-2029

AUTHORIZED DEPARTMENT

ALL
SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SED 4 - MID-SIZE FOUR DOOR FWD SEDAN

Mid-Size 4 Door Sedan FWD
Make: KIA
Model: K5 FWD
Exact Model Code: GT Line
Trim Pkg: N/A
Exact Trim: N/A
Engine Code: N/A
2027 MY price is \$30,430.00.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SED 5 - MID-SIZE FOUR DOOR AWD SEDAN

Mid-Size 4 Door Sedan AWD
Make: KIA
Model: K5 AWD
Exact Model Code: L4452
Trim Pkg: GT Line
Exact Trim: GT Line
Engine Code: N/A
2027 MY price is \$32,030.00.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SUV 8 - Small 4 Door FWD SUV, Automatic Transmission or CVT

Small 4 Door FWD SUV
Make: KIA
Model: Sportage
Exact Model Code: SX
Trim Pkg: SX
Exact Trim: 42462
Engine Code: N/A



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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2027 MY price is \$36,980.00.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

4	0.00000	EA	071	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
SUV 9 - Small 4 Door AWD SUV, Automatic Transmission or CVT

Small 4 Door AWD SUV
Make: KIA
Model: Sportage
Exact Model Code: AWD
Trim Pkg: SX
Exact Trim: SX
Engine Code: N/A
2027 MY price is \$40,982.00.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

5	0.00000	EA	071	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
HEV 4 - HEV FULL-SIZE ELECTRIC VEHICLE 4 DOOR FWD

HEV Full-Size Electric 4 Door FWD
Make: KIA
Model: Carnival
Exact Model Code: Hybrid
Trim Pkg: EX
Exact Trim: Q4242
Engine Code: N/A
2027 MY price is \$45,938.00.
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)		AGENCY NAME	
KIA OF DESMOINES		Iowa Dept. of Administrative Services	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<u>GREGORY GIOFFREDI</u> GREGORY GIOFFREDI (Aug 26, 2026 10:37:18 CDT)	08/26/2026	<u>Rick Tucker</u> Rick Tucker (Aug 26, 2026 10:38:22 CDT)	08/26/2026
Printed Name and Title of Person Signing GREGORY GIOFFREDI FLEET SALES MANAGER		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 4475 MERLE HAY RD DESMOINES IOWA 50310		Address 1305 E Walnut St Des Moines, IA 50319	

26047A V2

Final Audit Report

2026-08-26

Created:	2026-08-26
By:	Rick Tucker (rick.tucker@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAA5khaVvh1g3beEXdYQYbYSz3MNvDJzM

"26047A V2" History

-  Document created by Rick Tucker (rick.tucker@das.iowa.gov)
2026-08-26 - 3:31:56 PM GMT- IP address: 165.206.169.150
-  Document emailed to ggioffredi@charlesgabus.com for signature
2026-08-26 - 3:34:08 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com
2026-08-26 - 3:35:22 PM GMT- IP address: 104.47.55.254
-  Signer ggioffredi@charlesgabus.com entered name at signing as GREGORY GIOFFREDI
2026-08-26 - 3:37:16 PM GMT- IP address: 149.154.35.98
-  Document e-signed by GREGORY GIOFFREDI (ggioffredi@charlesgabus.com)
Signature Date: 2026-08-26 - 3:37:18 PM GMT - Time Source: server- IP address: 149.154.35.98 - Signature Appearance Selected: TYPE
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-  Agreement completed.
2026-08-26 - 3:38:22 PM GMT