



State of Iowa

Cost Proposal for MAPCON Implementation

May 31, 2018



Mapcon Technologies, Inc.

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Attachment #6
Cost Proposal Form

Payment Terms

Per *Iowa Code § 8A.514* the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

What discount will you give for payment in 15 days? 0

What discount will you give for payment in 30 days? 0

1.0 Cost Proposal – Self-Hosted

Deliverable Item	Estimated # of Hours	Blended Hourly Rate	Total First Term Cost (2 Years)	Year 3	Year 4	Year 5	Year 6	Total Recurring 6 Years Costs
Core System	n/a	n/a	\$22,060	\$9,542	\$9,542	\$9,542	\$9,542	\$60,228
Implementation	0	150	already implemented at CCM	0	0	0	0	0
Data Conversion	0	150	n/a	0	0	0	0	0
In-House Training	24	n/a	\$2,790	quoted at request	quoted at request	quoted at request	quoted at request	quoted at request
On-Site Training	24	150	\$3,600	quoted at request	quoted at request	quoted at request	quoted at request	quoted at request
Inventory Module	n/a	n/a	\$2,532	\$362	\$362	\$362	\$362	\$3,980
Customer Surveys Module	20	150	\$6,000	\$1,500	\$1,500	\$1,500	\$1,500	\$12,000
Total Cost:			\$36,982	\$11,404	\$11,404	\$11,404	\$11,404	\$82,598

1.0 Cost Proposal – Hosted

Deliverable Item	Estimated # of Hours	Blended Hourly Rate	Total First Term Cost (2 Years)	Year 3	Year 4	Year 5	Year 6	Total Recurring 6 Years Costs
Hosted Core System	n/a	n/a	\$108,000	\$54,000	\$54,000	\$54,000	\$54,000	\$324,000
Implementation	0	150	already implemented at CCM	0	0	0	0	0
Data Conversion	0	150	n/a	0	0	0	0	0
In-House Training	24	n/a	\$2,790	quoted at request	quoted at request	quoted at request	quoted at request	quoted at request
On-Site Training	24	150	\$3,600	quoted at request	quoted at request	quoted at request	quoted at request	quoted at request
Inventory Module	n/a	n/a	\$1,920	\$960	\$960	\$960	\$960	\$5,760
Customer Surveys Module	20	150	\$6,000	\$1,500	\$1,500	\$1,500	\$1,500	\$12,000
Total Cost:			\$122,310	\$56,460	\$56,460	\$56,460	\$56,460	\$348,150

Pricing Summary – Self Hosted

MAPCON Software – Self Hosted

Quoted Items	Cost
MAPCON Professional – 5000 Assets, 8 Users, 5 Mobile Users, Advanced Maintenance, Advanced Administration, System Utilities and Barcode NOTE: CCM already owns and has this license Installed on their servers, CCM does not have to re-purchase. This is reference for other State Agencies	\$24,861.00
MAPCON Professional Advanced Human Resources Module (for above license)	\$2,976.00
Optional: MAPCON Professional Advanced Inventory Module – 500 Parts	\$1,808.00
Custom Programming – Customer Survey Module	\$3,000.00
Total for Self- Hosted MAPCON Software at CCM	\$7,784.00
Total for Self- Hosted MAPCON Software at other State Agencies (assuming same licensing)	\$32,645.00

MAPCON Annual Support – Self Hosted

Quoted Items	Cost
MAPCON Professional Annual Support for above License	\$4,972.00
Premium Support for Current CCM Customizations (includes re-application of modifications to version upgrades)	\$3,975.00
Premium Support for new Customer Survey Module (includes re-application of modifications to version upgrades)	\$1,500.00
Annual Support for Advanced HR Module for above license	\$595.00
Annual Support for Advanced Inventory Module – 500 Parts	\$362.00
Total for MAPCON Premium Annual Support – Self Hosted	\$11,404.00

Pricing Summary – Hosted

MAPCON Software – Hosted

Quoted Items	Cost
MAPCON Professional – 5000 Assets, 8 Users, 5 Mobile Users, Advanced Maintenance, Advanced Administration, Advanced Human Resources, System Utilities and Barcode – Including Premium Technical Support NOTE: CCM already owns and has this license Installed on their servers, CCM does not have to re-purchase. This license will be moved to our Hosted Servers. This is reference for other State Agencies	\$1,584.00/Month
Ultimate Hosting in a Secure Cloud Environment	\$4,500.00/Month
MAPCON Professional Advanced Human Resources Module	Included
Optional: MAPCON Professional Advanced Inventory Module – 500 Parts	\$80/Month
Custom Programming – Customer Survey Module	\$250/Month
Total for Hosted MAPCON Software at CCM	\$4,830.00/Month
Total for Hosted MAPCON Software at other State Agencies (assuming same licensing)	\$6,414.00/Month

Pricing Summary – Services

MAPCON Services

Quoted Items	Cost
3 Days In-House Training @ MAPCON Offices (2 People)	\$2,790.00
3 Days On-Site Training @ DAS/CCM	\$3,600.00
Total for MAPCON Services	\$6,390.00