

PD180-1 Wireless Voice, Data and Accessories Attachment C: Costsheets

Vendor Name:

DiscountCell, Inc

Item Number	Item Description	Manufacture/Brand	Model	Price Per Unit	MSRP	Category Percentage off of MSRP (if applicable)	Average Cost	Notes
1	Cases	Otterbox	77-55772	\$24.69	\$39.99	15.00%	\$16.34	Our case brands include but are not limited to Otterbox, Pelican, Spigen, UAG, Speck Griffin, Incipio, Zizo, STM, Nite Ize, Lifeproof, Magpul, Mophie and Puregear.
		Griffin	GBH42310-2	\$13.09	\$19.99	15.00%		
		Zizo	AIPHONE7HPCSAAS941	\$11.25	\$20.00	15.00%		
2	Screen Protectors	Gadget Guard	GEGEAP000104	\$10.77	\$39.95	15.00%	\$6.41	Our screen protector brands include but are not limited to Gadget Guard Cellet, Zizo, MyBat, Znitro and Zagg
		MyBat	IPHONE7LCDSCRPR90	\$3.95	\$9.95	15.00%		
		Zizo	LSHD-IPH7	\$4.50	\$14.95	15.00%		
3	Chargers	WireXgroup	BEMICROVER	\$4.95	\$14.95	15.00%	\$6.08	Our charger brands include but are not limited to WireXgroup, Otterbox, Lifeproof, Naztech, Hypergear, Belkin, Griffin, Puregear and Incipio.
		Naztech	11478NZ	\$7.23	\$18.99	15.00%		
		Hypergear	14167-NZ	\$6.05	\$8.99	15.00%		
4	Headsets for use with wireless devices	Hypergear	13901-NZ	\$6.82	\$9.99	5.00%	\$9.26	Our headset brands include but are not limited to Hypergear, Belkin, Cellet, Naztech, Samsung, Motorola, Plantronics, Griffin, Jabra and Puregear.
		Cellet	EP3585	\$9.86	\$14.99	5.00%		
		Naztech	ECO-V20-12241	\$11.11	\$14.99	5.00%		
5	Speakers for use with wireless devices	Hypergear	13211-NZ	\$18.18	\$19.95	5.00%	\$29.30	Our speaker brands include but are not limited to Braven, Hypergear, Naztech, Plantronics, Jabra and Monster Cable.
		Naztech	13994-NZ	\$26.81	\$29.99	5.00%		
		Braven	B1058BB	\$42.91	\$50.00	5.00%		
6	Basic Cell Phone			\$0.00			\$0.00	
				\$0.00				
				\$0.00				
7	Push to Talk Device			\$0.00			\$0.00	
				\$0.00				
				\$0.00				
8	SmartPhones	Samsung	Galaxy J3	\$154.00	\$169.00	5.00%	\$51.33	
				\$0.00		5.00%		
				\$0.00		5.00%		
9	Tablets	Samsung	SM-T397UZKAXAA	\$530.00	\$624.00	5.00%	\$256.33	
		Samsung	SM-T387VZKAVQW	\$239.00	\$299.00	5.00%		
				\$0.00		5.00%		
10	Cellular Modems stand alone, integrated or USB	NetGear	LB1120-100NAS	\$149.00	\$187.00	5.00%	\$201.33	
		Cradlepoint	MC400LP6	\$363.00	\$449.00	5.00%		
		Multi Tech Systems	MTC-MAT1-B03	\$92.00	\$99.00	5.00%		
11	MIFI Hot Spots	verizon	AC79ILVWQ-D	\$199.00	\$219.00	5.00%	\$124.67	
		Novatel	MIFI7730L-D	\$175.00	\$200.00	5.00%		
				\$0.00				
12	WIFI Cellular Routers	Cradlepoint	TA1-020010M-ANN	\$219.00	\$279.00	10.00%	\$346.00	
		Sierra Airlink	1103828	\$460.00	\$499.00	10.00%		
		Peplink	MAX-BR1-MINI-LTEA-W-I	\$359.00	\$399.00	10.00%		
13	IoT Sensors	VS Systems	V5PSPM	\$799.00	\$999.00	5.00%	\$266.33	
				\$0.00		5.00%		
				\$0.00		5.00%		
14	Cellular-enabled video cameras	Arlo Go	VML4030-200NAS	\$440.00	\$667.00	5.00%	\$220.00	
				\$0.00				
				\$0.00				
15	Cords / cables	Otterbox	78-51153	\$27.00	\$35.00	15.00%	\$15.33	
		Griffin	GC39141-3	\$10.50	\$15.00	15.00%		
		Cellet	DAMICROGBK	\$8.50	\$16.00	15.00%		
16	Signal Boosters / Antennas	Wilson	470135	\$187.00	\$200.00	7.00%	\$157.00	
		SureCall	SC-FUSIONTREK	\$166.00	\$200.00	7.00%		
		Panorama	WMMG-7-27-SP	\$118.00	\$154.00	7.00%		
Total							\$67.39	

ILU Discount Offering

Offerors are encouraged to offer an Individual Liab (ILU) Discount defined in Section 5 of the Scope of Work (Attachment B). This information will also be scored as a technical scorable criteria (Attachment E). Please Provide a percentage off, if applicable and include a description of what plans, or part of plans this discount will apply to. This information will become part of any Master Agreement that results from this solicitation.

Descripton	Percentage Off (%)	What aspects of plans does this discount apply to? Please be specific.
Percentage off discount rate offered to ILU accounts as defined by the Scope of Work		Same discounts as government agencies, based on category of accessories