

Solicitation - 005-RFB-2501-2026 - Building Automation Services - Statewide

Closing Date: 5/1/2026 at 2:00pm

Baker Mechanical		Excel Mechanical Company, Inc.		Basepoint (CI3)		Diverse Controls, Inc.	
Energy Manufacturers/Brands	Discount	Energy Manufacturers/Brands	Discount	Energy Manufacturers/Brands	Discount	Energy Manufacturers/Brands	Discount
ABB	27.1%	Acuity Brands Acuity Intelligent Spaces (AIS)	30.0%	Danfoss-Graham	10.0%	Siemens Controllers	64.0%
Accurate Controls	17.1%	Acuity Brands Distech Controls	30.0%	Schneider Electric Andover (legacy)	20.0%		
Belimo	64.1%	Danfoss-Graham	10.0%			Regular Hourly Labor Rates	Labor Rate / Hour
Honeywell Alerton	55.0%	GE Current Hubbell	30.0%	Regular Hourly Labor Rates	Labor Rate / Hour	Project Manager	\$120.00
Honeywell Forge	55.0%	Johnson Controls	10.0%	Project Manager	\$158.20	Software Installer/Programmer	\$120.00
Honeywell Tridium Niagara Controls	66.1%	Legrand Wattstopper	30.0%	Software Installer/Programmer	\$170.10	Service Technician	\$120.00
Lynxpring Automation	67.1%	Trane Tracer SC+	10.0%	CADD Technician	\$158.20		
Rockwell Automation Allen Bradley	Cost Plus 13%	Trane Tracer Ensemble	10.0%	Service Technician	\$143.60	Overtime Hourly Labor Rates	Overtime Rate / Hour
Schneider Electric EcoStruxure	67.1%	Honeywell Farenhyt	30.0%			Project Manager	\$180.00
Schneider Electric IA Series (legacy)	56.1%	Honeywell Gamewell-FCI	30.0%	Overtime Hourly Labor Rates	Overtime Rate / Hour	Software Installer/Programmer	\$180.00
Schneider Modicon	Cost Plus 15%	Honeywell VESDA Air Sampling	30.0%	Project Manager	\$237.30	Service Technician	\$180.00
Schneider Square D Lighting Controls	69.0%			Software Installer/Programmer	\$255.15		
Schneider Square D VFDs	69.0%	Regular Hourly Labor Rates	Labor Rate / Hour	CADD Technician	\$237.40		
Siemens Controllers	55.0%	Project Manager	\$130.00	Service Technician	\$215.40		
Siemens Critical Environment	55.0%	Software Installer/Programmer	\$130.00				
Siemens Field Components	55.0%	CADD Technician	\$130.00				
Accurate Controls	15.0%	Service Technician	\$130.00				
Regular Hourly Labor Rates	Labor Rate / Hour	Overtime Hourly Labor Rates	Overtime Rate / Hour				
Project Manager	\$144.90	Project Manager	\$195.00				
Software Installer/Programmer	\$178.50	Software Installer/Programmer	\$195.00				
CADD Technician	\$136.50	CADD Technician	\$195.00				
Service Technician	\$175.35	Service Technician	\$195.00				
Overtime Hourly Labor Rates	Overtime Rate / Hour						
Project Manager	\$202.86						
Software Installer/Programmer	\$249.90						
CADD Technician	\$191.10						
Service Technician	\$263.03						