



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**26048**

**EFFECTIVE BEGIN DATE:** 10-15-2025  
**EXPIRATION DATE:** 09-30-2026  
**PAGE:** 1 of 4

**VENDOR:**

**Charles Gabus Motors Inc**  
**Toyota of Des Moines**  
**00003082083**  
  
**1650 SE 37TH ST**  
**GRIMES, IA 50111-4942**

**VENDOR CONTACT:**

Greg Gioffredi  
**PHONE:** (515) 270-5573  
**EMAIL:** ggioffredi@charlesgabus.com

**ISSUER:**

Rick Tucker  
**PHONE:** 515-360-9912  
**EMAIL:** rick.tucker@iowa.gov

**EXT:**

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** SED 6, HEV 6, HEV 8 & HEV 9 - Toyota of Des Moines

The State of Iowa and Toyota of Des Moines (2026 Model Year Sedans & HEV's Toyota or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2122-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

- Attachment 1 - RFB Document
- Attachment 2 - Bid Response
- Attachment 3 - Bid Tab

Sales Contact:

Greg Gioffredi - Fleet Sales Manager  
 ggioffredi@charlesgabus.com  
 (515) 270-5573 office  
 Charles Gabus Ford  
 Toyota of Des Moines  
 KIA of Des Moines

**RENEWAL OPTIONS**

**FROM** 10-01-2026 **TO** 09-30-2027  
**FROM** 10-01-2027 **TO** 09-30-2028  
**FROM** 10-01-2028 **TO** 09-30-2029

**AUTHORIZED DEPARTMENT**

ALL  
 SUB Other Governmental Entities



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PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES**  
**SED 6 - COMPACT FOUR DOOR FWD SEDAN**

Compact Sedan FWD  
 Toyota Corolla  
 Make: Toyota  
 Model: Corolla  
 Exact Model Code: XSE  
 Trim Pkg: XSE  
 Exact Trim: 1866  
 Engine Code: N/A  
 2026 MY price is \$29,998.00.  
 Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
 Price will vary due to additional and deletions of options.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES**  
**HEV 6 - COMPACT FOUR DOOR FWD SEDAN 5 PASS**

HEV Compact Sedan FWD  
 Make: Toyota  
 Model: Corolla  
 Exact Model Code: Hybrid  
 Trim Pkg: LE  
 Exact Trim: 1882  
 Engine Code: N/A  
 2026 MY price is \$25,476.00.  
 Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
 Price will vary due to additional and deletions of options.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES**  
**HEV 8 - MID-SIZE FOUR DOOR FWD SEDAN 5 PASS**

HEV Mid-Size Sedan FWD  
 Make: Toyota  
 Model: Camry  
 Exact Model Code: Hybrid  
 Trim Pkg: SE  
 Exact Trim: 2561



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**PAGE: 3 of 4**

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Engine Code: N/A  
 2026 MY price is \$31,300.00.  
 Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
 Price will vary due to additional and deletions of options.

4	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES**  
**HEV 9 - MID-SIZE FOUR DOOR AWD SEDAN 5 PASS HYBRID**

Mid-Size 4 Door FWD Sedan  
 Toyota Camry  
 Make: Toyota  
 Model: Camry  
 Exact Model Code: Hybrid  
 Trim Pkg: XLE  
 Exact Trim: 2555  
 Engine Code: N/A  
 2026 MY price is 35,605.00.  
 Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
 Price will vary due to additional and deletions of options.



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 PAGE: 4 of 4

**TERMS AND CONDITIONS**

**Referenced Terms**

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b> TOYOTA OF DESMOINES		<b>AGENCY NAME</b> Iowa Dept. of Administrative Services	
<b>BY (Authorized Signature)</b>	<b>Date Signed</b>	<b>BY (Authorized Signature)</b>	<b>Date Signed</b>
<u>GREGORY GIOFFREDI</u> <small>GREGORY GIOFFREDI (Sep 25, 2025 12:25:19 CDT)</small>		<u>Rick Tucker</u> <small>Rick Tucker (Sep 25, 2025 12:39:31 CDT)</small>	
<b>Printed Name and Title of Person Signing</b> GREGORY GIOFFREDI FLEET SALES MANAGER		<b>Printed Name and Title of Person Signing</b> Rick Tucker Purchasing Agent	
<b>Address</b>		<b>Address</b>	




# 26048

Final Audit Report

2025-09-29

Created:	2025-09-29
By:	Rick Tucker (rick.tucker@iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAINcqFrzBSK3Ztul-v7-eaB3h_h4XYeSg

## "26048" History

-  Document created by Rick Tucker (rick.tucker@iowa.gov)  
2025-09-29 - 12:56:49 PM GMT- IP address: 165.206.47.34
-  Document emailed to ggioffredi@charlesgabus.com for signature  
2025-09-29 - 1:00:03 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com  
2025-09-29 - 5:23:34 PM GMT- IP address: 149.154.35.98
-  Signer ggioffredi@charlesgabus.com entered name at signing as GREGORY GIOFFREDI  
2025-09-29 - 5:25:17 PM GMT- IP address: 149.154.35.98
-  Document e-signed by GREGORY GIOFFREDI (ggioffredi@charlesgabus.com)  
Signature Date: 2025-09-29 - 5:25:19 PM GMT - Time Source: server- IP address: 149.154.35.98
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-  Document e-signed by Rick Tucker (rick.tucker@iowa.gov)  
Signature Date: 2025-09-29 - 5:39:31 PM GMT - Time Source: server- IP address: 165.206.47.34
-  Agreement completed.  
2025-09-29 - 5:39:31 PM GMT