



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26067A

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 4

VENDOR:

ED STIVERS FORD

Stivers Ford

00002090282

1450 E Hickman Rd

WAUKEE, IA 50263-8310

VENDOR CONTACT:

Ryley Schleder

PHONE: 515-969-0077

EMAIL: rschleder@stiversfordia.com

ISSUER:

Rick Tucker

EXT: **PHONE:** 515-360-9912

EMAIL: rick.tucker@das.iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: VAN 3-6 - Stivers Ford

The State of Iowa and Stivers Ford (2026 Model Year Passenger & Cargo Vans Ford or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2188-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document

Attachment 2 - Bid Response

Attachment 3 - Bid Tab

Sales Contact:

Ryley Schleder

Government & Commercial Sales

Stivers Ford Lincoln

515-969-0077 (Office)

319-558-7664 (Cell)

rschleder@stiversfordia.com

RENEWAL OPTIONS

FROM 10-01-2027 **TO** 09-30-2028

FROM 10-01-2028 **TO** 09-30-2029

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
VAN 3 - Full Size Cargo Van - AWD, low roof, 130" wheel base

Make: Ford
Model: Transit 350
Exact Model Code: W2Y
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 998

2027 MY price is \$49,163.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
VAN 4 - Full Size Cargo Van - AWD, medium roof, 148" wheel b

Make: Ford
Model: Transit 350
Exact Model Code: W2C
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 998

2027 MY price is \$52,171.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
VAN 5 - Full Size Cargo Van - AWD, high roof, 148" wheel bas

Make: Ford
Model: Transit 350
Exact Model Code: W3U
Trim Pkg: XL
Exact Trim: 101A



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Engine Code: 998

2027 MY price is \$54,284.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

4	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

VAN 6 - 15 passenger Van

Make: Ford
Model: Transit 350 Passenger
Exact Model Code: X9Y
Trim Pkg: XL
Exact Trim: 301A
Engine Code: 998

2027 MY price is \$58,419.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Ed Stivers Ford Inc		AGENCY NAME Iowa Dept. of Administrative Services	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<u>Dalton Geneser</u> Dalton Geneser (Aug 12, 2026 11:06:51 CDT)	08/12/2026	<u>Rick Tucker</u> Rick Tucker (Aug 12, 2026 12:03:02 CDT)	08/12/2026
Printed Name and Title of Person Signing Dalton Geneser Commercial Sales Director		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 1450 E. Hickman Rd Waukee, IA 50263		Address 1305 E Walnut St Des Moines, IA 50319	

Created:	2026-08-12
By:	Rick Tucker (rick.tucker@das.iowa.gov)
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