



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

19095

EFFECTIVE BEGIN DATE: 10-15-2018
EXPIRATION DATE: 10-14-2020
PAGE: 1 of 9

VENDOR:

ED STIVERS FORD

Stivers Ford

1450 E Hickman Rd

WAUKEE, IA 50263-8310

VENDOR CONTACT:

Ron Reese

PHONE: 515-987-3697

EMAIL: rreese@stiversfordia.com

ISSUER:

Nancy Wheelock

EXT: 1100 **PHONE:** 515-725-2268

EMAIL: Nancy.Wheelock@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: 2020 Trucks, Vans, SUVs and Chassis - Stivers Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1119005002.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1119005002 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1119005002.

Attachment 4: See Vehicle Specifications Terms and Conditions.

Sales Contact Information

Ron Reese

515-987-3697, Ext. 1100

rreese@stiversfordia.com

Payment: Net 60 Days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB

Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

SMP Group 1: Ext. Cab Small Pickup 4X2, Shortbox

Ford Ranger, Ext. Cab Short Box 4X2 with 4 cyl. engine per DAS specifications:

Make: Ford
Model: Ranger
Exact Model: R1E
Trim: XL
Exact Trim: 101A
Engine: 99H
Transmission: 44U
GVWR: 6,050 lbs.

2020 MY Price is: \$23,546.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$23,546.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.00 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

2	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

SMP Group 2: Ext. Cab Small Pickup 4X4, Shortbox

Ford Ranger, Ext. Cab Short Box 4X4 with 4 cyl. engine per DAS specifications:

Make: Ford
Model: Ranger
Exact Model: R1F
Trim: XL
Exact Trim: 101A
Engine: 99H
Transmission: 44U
GVWR: 6,050 lbs.

2020 MY Price is: \$24,683.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$24,683.00 plus any additional cost per mile delivery charges.



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The delivery cost is limited to \$3.00 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

3	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 2: Std. Cab 3/4 Ton Heavy Pickup 4X4, Longbox

Ford F250, Standard Cab Longbox 4X4 with V8 engine per DAS specifications:

Make: Ford
Model: F250
Exact Model: F2B
Trim: XL
Exact Trim: 600A
Engine: 996
Transmission: 44S
GVWR: 10,000 lbs.
Payload Cap.: 3,840
Towing Capacity: 12,800

2020 MY Price is: \$26,976.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$26,976.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

4	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 6: Ext. Cab 3/4 Ton Heavy Pickup 4X4, Shortbox

Ford F250, Extended Cab Shortbox 4X4 with V8 engine per DAS specifications:

Make: Ford
Model: F250
Exact Model: X2B
Trim: XL
Exact Trim: 600A
Engine: 996



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Transmission: 44S
GVWR: 10,000 lbs.
Payload Cap.: 3,570
Towing Capacity: 12,400

2020 MY Price is: \$28,787.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$28,787.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

5	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 7: Ext. Cab 3/4 Ton Heavy Pickup 4X4, Longbox

Ford F250, Extended Cab Longbox 4X4 with V8 engine per DAS specifications:

Make: Ford
Model: F250
Exact Model: X2B
Trim: XL
Exact Trim: 600A
Engine: 996
Transmission: 44S
GVWR: 10,000 lbs.
Payload Cap.: 3,570
Towing Capacity: 12,300

2020 MY Price is: \$29,176.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$29,176.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

6	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 8: Ext. Cab One Ton Heavy Pickup 4X4, Shortbox



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Ford F350, Extended Cab Shortbox 4X4 with V8 engine per DAS specifications:

Make: Ford
Model: F350
Exact Model: X3B
Trim: XL
Exact Trim: 600A
Engine: 996
Transmission: 44P
GVWR: 10,400 lbs.
Payload Cap.: 3,800
Towing Capacity: 12,300

2020 MY Price is: \$31,276.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$31,276.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

7	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HPU Group 9: Ext. Cab One Ton Heavy Pickup 4X4, DRW, Longbox

Ford F350, Extended Cab, DRW, Longbox 4X4 with V8 engine per DAS specifications:

Make: Ford
Model: F350
Exact Model: X3D
Trim: XL
Exact Trim: 620A
Engine: 996
Transmission: 44P
GVWR: 14,000 lbs.
Payload Cap.: 3,990
Towing Capacity: 16,200

2020 MY Price is: \$33,212.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$33,212.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.



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8	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Vans, Cargo

MVN Group 2: Ext. Small Cargo Van, FWD

Ford Transit Connect with 4 cyl. engine per DAS specifications:

Make: Ford
Model: Transit Connect
Exact Model: S7E
Trim: XL
Exact Trim: 100A
Engine: 992
Transmission: 448
GVWR: 5,302 lbs.
Payload Cap.: 1,570
Cargo Cap: 127 Cu. Ft.

2020 MY Price is: \$22,550.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$22,550.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.00 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

9	0.00000	EA	07190	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Vans, Cargo

DO NOT USE THIS LINE

10	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

SUV Group 4: Large SUV, 4X4

Ford Expedition with V6 engine, 9 passenger per DAS specifications:

Make: Ford
Model: Expedition
Exact Model: U1G



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Trim: XL
Exact Trim: 101A
Engine: 99T
Transmission: 44Y
GVWR: 7,450 lbs.
Payload Cap.: 1,700
Cargo Cap: 20.9 Cu. Ft.

2020 MY Price is: \$39,507.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$39,507.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.00 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

11	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chassis

Ford F450 Std. Cab Chassis with V10 engine, 4X4, DRW per DAS specifications:

Make: Ford
Model: F450
Exact Model: F4H
Trim: XL
Exact Trim: 650
Engine: 99Y
Transmission: 44P
GVWR: 16,500 lbs.
Towing Capacity: 17,500

2020 MY Price is: \$35,324.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$35,324.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

12	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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HDC Group 5: F550 Std. Cab 4X4 DRW Heavy Duty Chassis

Ford F550 Std. Cab Chassis with V10 engine, 4X4, DRW per DAS specifications:

Make: Ford
Model: F550
Exact Model: F5H
Trim: XL
Exact Trim: 660A
Engine: 99Y
Transmission: 44P
GVWR: 18,000 lbs.
Towing Capacity: 18,500

2020 MY Price is: \$36,200.00 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$36,200.00 plus any additional cost per mile delivery charges.

The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>Hivers Ford Lincoln</i>		AGENCY NAME DAS Central Procurement Bureau	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>10-3-19</i>	BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>10/3/2019</i>
Printed Name and Title of Person Signing <i>Scott Polite President</i>		Printed Name and Title of Person Signing <i>Nancy Wheelock, Purchasing Agent</i>	
Address <i>1450 E. Hickman Waukee IA 50863</i>		Address 1305 E. Walnut Street, Des Moines, IA 50319	

SMP Group 2 - Extended Cab 4X4 Small Pickup, Automatic Transmission

Examples: Frontier, Colorado, Tacoma, Ranger

DEALER NAME: STIVERS

Make:	FORD
Model Name:	RANGER
Exact Model Code:	R1F
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	101A
Engine Code:	99H
Transmission Code:	44U
Payload Capacity:	NA
Towing Capacity:	NA

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	4,600 lb. GVWR minimum	STATE GVWR: 6050
Wheelbase length	Minimum 125 inches	STATE LENGTH: 126
Bed	SHORT OR LONG BOX	STATE LENGTH: 5.5
Engine		
Engine Upgrade	Minimum 3.0 L displacement in lieu of base engine - include all required options and other pertinent information.	Cylinders: 4 Liters: 2.3 HP: NA Torque:NA
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO: 3.73 Locking or limited slip provided? E LOCK
Transfer Case	Shift-on-the-fly, electric	STD
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power door locks with remote keyless entry	101A
Key Sets with Fobs	2 key sets with fobs	101A
Windows	Power	STD
Windows	Rear Defroster, if available must provide	43D Rear Defroster Included?Y
Wipers	Intermittent	STD
Exterior		
Bumper	Rear Step	STD
Mirrors	Exterior, power	101A
Tailgate	Locking, if not standard	STD
Flooring		
Floor Covering	Full floor covering, rubber or vinyl acceptable	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	101A
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	101A
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat or bucket seats w/cloth upholstery, folding center seat/armrest/storage box.	QH
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights	If available must provide.	STD
Reverse Camera		STD
Seating		
Driver/Passenger	Front bucket seats with center console or armrest; Rear split bench seat w/cloth upholstery	QH
Tires & Wheels		
Tires	All Season Radial	STD
Spare	If available must provide.	Is spare full size?:Y

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$24,488.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
SMP GROUP 2	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$24,488.00

2020 MY Price
is \$24,683.00

Final Bid Price

STIVERS

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		3
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HPU Group 2 - Standard Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 2500, Ford 250, RAM 2500, Sierra 2500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F250
Exact Model Code:	F2B
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	600A
Engine Code:	996
Transmission Code:	44S
Payload Capacity:	3840
Towing Capacity:	12800

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	9,000 lb. GVWR minimum	STATE GVWR: 10000
Wheelbase length for Long box	Minimum 133 inches	STATE LENGTH: 142
Box	LONG BOX	STATE LENGTH: 8
Engine		
Engine Block Heater		41H
Engine Upgrade #1	V8 Engine, minimum 6.0 L displacement in lieu of base engine; E85 Engine must be provided if available in V8 with a minimum of 6.0 L displacement - include all required options and other pertinent information. E85 FFV Engine? Y	Cylinders: 8 Liters: 6.2 HP: 385 Torque: 430
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73 Locking or Limited Slip provided? E LOCK
Axles	Optional lower ratio (higher numerically); If available, must provide	STATE RATIO: 4.30
Transfer Case	Shift-on-the-fly, electric	STD
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power locks with remote keyless entry	90L
Key Sets with Fobs	2 key sets with fobs	90L
Windows	Power	90L
Window	Rear defroster, if available must provide	43B Rear Defroster Included? YES
Wipers	Intermittent	STD
Exterior		
Bumper	Rear	STD
License Plate Holders	Front and Rear License Plate Holders	STD
Mirrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? YES
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD
Tailgate	Locking	STD
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD-2.5" SHAFT, 4-7 WIRE Factory installed? Y
Floor		
Floor Covering	Full floor covering, rubber or vinyl acceptable	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	585
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. 40/20/40 Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights	If available must provide	942
Rearview Camera	Factory Installed only	STD
Suspension		
Suspension Package	Heavy Duty 4x4 off-road suspension (heavy-duty shocks.) Skid plates must be provided if	17X-● Hill Descent Control™
Tires & Wheels		
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only when "LT" all terrain radials not available.	All Terrain, M&S, or ON/Off Road provided? AT PROVIDED
Spare	If available must provide	Is spare Full Size?: Y
	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$26,488.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
HPU GROUP 2	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$26,488.00

2020 MY Price is \$26,976.00

Final Bid Price

Examples: Silverado 2500, Ford 250, RAM 2500, Sierra 2500

STIVERS

ADDITIONAL OPTIONS				
Engine				
Engine Block Heater		DEDUCT COST:		
Engine Upgrade #2	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935		\$9,120.00
Doors & Windows				
Key Sets, Additional	2 key sets including fobs		DLR	350
Exterior				
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S	Factory installed? Y	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L	Factory installed? Y	350
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M	Factory installed?Y	150
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD	Factory installed?Y	0
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	61S,62S		\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B-Platform Running Boards	Factory installed? Y	\$320.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR		\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR		\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B	Factory installed? Y	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD	Factory installed? Y	\$0.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	53W,15J	Factory installed? Y	750
Floor				
Floor Mats	All Weather; dealer installed acceptable	DLR		\$150.00
Safety				
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C	Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	Factory installed? Y	\$245.00
Suspension				
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473	Factory installed? Y	\$185.00
Other				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		1

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HPU Group 6 - Extended Cab 4X4 Heavy Pickup, Short Box, Automatic Transmission

Examples: Silverado 2500, F250, Sierra 2500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F250
Exact Model Code:	X2B
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	600A
Engine Code:	996
Transmission Code:	44S
Payload Capacity:	3570
Towing Capacity:	12400

BASE VEHICLE SPECIFICATIONS			
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	
Gross Vehicle Weight Rating	9,500 lb. GVWR minimum	STATE GVWR: 10000	
Wheelbase length	Minimum 140 inches	STATE LENGTH: 148	
Bed	SHORT BOX	STATE LENGTH: 6.5	
Engine			
Engine Size (Cylinder/Liter)	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options and other pertinent information. E85 FFV Engine?	Cylinders: 8	Liters: 6.2 HP: 385 Torque: 430
Engine Block Heater		YES	
Drive Axle			
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73 Locking or Limited Slip provided? E LOCK	
Transfer Case	With Hi/Lo ranges	STD	
Transfer Case	Shift-on-the-fly	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Doors & Windows			
Doors	Power locks with remote keyless entry	90L	
Key Sets with Fobs	2 key sets with fobs	90L	
Windows	Power	90L	
Window	Rear defroster, if available must provide	43B Rear Defroster Included? Y	
Wipers	Intermittent	STD	
Exterior			
Bumper	Rear Step	STD	
License Plate Holders	Front and Rear License Plate Holders	STD	
Mirrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? YES	
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD	
Tailgate	Locking, if not standard	STD	
Floor			
Floor Covering	Full floor covering, rubber or vinyl acceptable.	STD	
Interior			
Air Conditioning	AC with all required options.	STD	
Bluetooth	Factory preferred but dealer installed acceptable	585	
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD	
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt / Cruise Control	525	
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S	
Safety			
Brakes	Power 4 Wheel Anti-lock	STD	
Daytime Running Lights	if available must provide	942	
Rearview Camera	Factory installed only	STD	
Suspension			
Suspension Package	Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, skid plates, etc.); skid plates only acceptable in lieu of suspension package only when suspension package is not available.	17X-● Hill Descent Control™ ● Off-Road Specifically tuned front/rear shock absorbers ● Transfer case and fuel tank skid plates ● Unique "FX4 Off-Road" box decal	
Tires & Wheels			
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	All Terrain or M&S provided? AT PROVIDED	
Spare	if available must provide	Is spare full size? YES	
	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$28,299.00	
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00	
HPU GROUP 6	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$28,299.00	

2020 MY Price
is \$28,787.00

Final Bid Price

Examples: Silverado 2500, F250, Sierra 2500

STIVERS

ADDITIONAL OPTIONS				
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		Cost
Engine Block Heater		STD	DEDUCT COST:	-\$50.00
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935		\$9,120.00
Doors & Windows				
Key Sets, Additional	2 key sets including fobs	DLR		350
Exterior				
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S	Factory installed?Y	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L	Factory installed? Y	350
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M	Factory installed? Y	150
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DSTD	Factory installed? Y	0
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	61S,62S		\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards	Factory installed?Y	\$0.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR		\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR		\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B	Factory installed? Y	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	90L	Factory installed? Y	\$0.00
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD- 2.5" SHAFT	Factory installed? Y	\$0.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	53W,15J	Factory installed? Y	750
Floor				
Floor Mats	All Weather; dealer installed acceptable	DLR		\$150.00
Safety				
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C	Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	Factory installed? Y	\$245.00
Suspension				
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473	Factory installed? Y	\$185.00
Other				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		1

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HPU Group 7 - Extended Cab 4X4 Heavy Pickup, Long Box, Automatic Transmission

Examples: Silverado 2500, F250, Sierra 2500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F250
Exact Model Code:	X2B
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	600A
Engine Code:	996
Transmission Code:	44S
Payload Capacity:	3570
Towing Capacity:	12300

BASE VEHICLE SPECIFICATIONS				
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		
Gross Vehicle Weight Rating	9,500 lb. GVWR minimum	STATE GVWR: 10000		
Wheelbase length	Minimum 158 inches	STATE LENGTH: 164		
Bed	LONG BOX	STATE LENGTH: 8		
Engine				
Engine Size (Cylinder/Liter)	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options and other pertinent information. <div>E85 FFV Engine?</div>	Cylinders: 8	Liters: 6.2	HP: 385 Torque: 430
Engine Block Heater		41H		
Drive Axle				
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73		Locking or Limited Slip provided? E LOCK
Transfer Case	With Hi/Lo ranges	STD		
Electrical				
Power Point	Located in Driver Area	STD		
Doors & Windows				
Doors	Power locks with remote keyless entry	90L		
Key Sets with Fobs	2 key sets with fobs	90L		
Windows	Power	90L		
Window	Rear defroster, if available must provide	43B		Rear Defroster Included? YES
Wipers	Intermittent	STD		
Exterior				
Bumper	Rear Step	STD		
Mirrors	Power, if available must provide; manual acceptable if power not available	90L		Power Included? Y
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD		Factory installed? Y
Tailgate	Locking, if not standard	STD		
Floor				
Floor Covering	Full floor covering, rubber or vinyl acceptable.	STD		
Interior				
Air Conditioning	AC with all required options.	STD		
Bluetooth	Factory preferred but dealer installed acceptable	585		Factory installed? Y
Radio	AM/FM with internal clock	STD		
Steering Column	Tilt / Cruise Control	525		
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S		
Safety				
Brakes	Power 4 Wheel Anti-lock	STD		
Daytime Running Lights	If available must provide	942		
Rearview Camera	Factory installed only.	STD		
Suspension				
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks) Skid plates must be provided if available.	17X OFF ROAD PACKAGE		
Tires & Wheels				
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	All Terrain or M&S provided? AT PROVIDED		
Spare	If available must provide	Is spare full size? Y		
	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$28,688.00	
	Delivery Cost to Department of Administrative Services, Des Moines:		\$0.00	
HPU GROUP 7	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:		\$28,688.00	

2020 MY Price
is \$29,176.00
Final Bid Price

Examples: Silverado 2500, F250, Sierra 2500

STIVERS

ADDITIONAL OPTIONS				
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		Cost
Engine Block Heater		STD	DEDUCT COST:	-\$50.00
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935		\$9,120.00
Drive Axle				
Rear Axle	Optional lower ratio (higher numerically)	STATE RATIO: 4.30		\$0.00
Transfer Case	Shift-on-the-fly, electric	STD		
Doors & Windows				
Key Sets, Additional	2 key sets including fobs	DLR		\$350.00
Exterior				
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S	Factory installed? Y	\$595.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L	Factory installed? Y	\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M		\$150.00
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD	Factory installed? Y	\$0.00
License Plate Holders	Front and Rear License Plate Holders	STD		0
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	61S,62S		\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards	Factory installed? Y	\$320.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR		\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR		\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B	Factory installed? Y	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	90L	Factory installed? Y	\$0.00
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD- 2.5" SHAFT	Factory installed? Y	\$0.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	15J,53W	Factory installed? Y	\$750.00
Floor				
Floor Mats	All Weather; dealer installed acceptable	DLR		\$150.00
Interior				
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD		\$0.00
Safety				
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C	Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	Factory installed? Y	\$245.00
Suspension				
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473	Factory installed? Y	\$185.00
Other				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.		Enter Percentage Discount MSRP:	1

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HPU Group 8 - Extended Cab 4X4 Heavy Pickup, Short Box, Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F350
Exact Model Code:	X3B
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	600A
Engine Code:	996
Transmission Code:	44P
Payload Capacity:	3800
Towing Capacity:	12300

BASE VEHICLE SPECIFICATIONS				
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		
Gross Vehicle Weight Rating	10,500 lb. GVWR minimum	STATE GVWR: 10400		
Wheelbase length	Minimum 140 inches	STATE LENGTH: 148		
Bed	SHORT BOX	STATE LENGTH: 6.5		
Engine				
Engine Size (Cylinder/Liter)	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options and other pertinent information. <div>E85 FFV Engine?</div>	Cylinders: 8	Liters: 6.2	HP: 385 Torque: 430
Engine Block Heater		41H		
Drive Axle				
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73 Locking or Limited Slip provided? E LOCK		
Transfer Case	With Hi/Lo ranges	STD		
Transfer Case	Shift-on-the-fly	STD		
Electrical				
Power Point	Located in Driver Area	STD		
Doors & Windows				
Doors	Power locks with remote keyless entry	90L		
Key Sets with Fobs	2 key sets with fobs	90L		
Windows	Power	90L		
Window	Rear defroster, if available must provide	43B Rear Defroster Included? Y		
Wipers	Intermittent	STD		
Exterior				
Bumper	Rear Step	STD		
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory installed? Y		
Mirrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? Y		
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory installed? Y		
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD- 2.5" SHAFT		
Floor				
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD		
Interior				
Air Conditioning	AC with all required options.	STD		
Bluetooth	Factory preferred but dealer installed acceptable	585		
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD		
Radio	AM/FM with internal clock	STD		
Steering Column	Tilt / Cruise Control	525		
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S		
Safety				
Brakes	Power 4 Wheel Anti-lock	STD		
Daytime Running Lights	if available must provide	942		
Rearview Camera	Factory installed only.	STD Factory installed? Y		
Suspension				
Suspension Package	Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty shocks). Skid plates must be provided if available.	17X OFF ROAD PACKAGE		
Tires & Wheels				
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available.	All Terrain or M&S provided? Y		
Spare	if available must provide	Is spare full size? Y		

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$30,788.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
HPU GROUP 8	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$30,788.00

2020 MY Price is \$31,276.00

Final Bid Price

STIVERS

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		DEDUCT COST:	-\$50.00
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	\$9,120.00
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	350
Window	Sliding Rear	435	\$405.00
Exterior			
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S Factory installed? Y	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L Factory installed? Y	350
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M Factory installed? Y	150
License Plate Holders	Front and Rear License Plate Holders	STD	
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	61S,62S	\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards Factory installed? Y	\$320.00
Tailgate	Locking, if not standard	STD	
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B Factory installed? Y	\$270.00
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	90L Factory installed? Y	\$0.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	15J,53W Factory installed? Y	750
Floor			
Floor Covering	Full floor carpeting & OEM mats, if not provided in base above.	NA	
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.00
Safety			
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.00
Seating			
Seating	Power driver's seat w/lumbar support		
Suspension			
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473 Factory installed? Y	\$185.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1

DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

HPU Group 9 - Extended Cab 4X4 Heavy Pickup, Long Box, DRW Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F350
Exact Model Code:	X3D
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	620A
Engine Code:	996
Transmission Code:	44P
Payload Capacity:	3990
Towing Capacity:	16200

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	13,000 lb. GVWR minimum	STATE GVWR: 14000
Wheelbase length	Minimum 158 inches	STATE LENGTH:164
Bed	LONG BOX	STATE LENGTH: 8
Engine		
Base Engine	Base V8 Engine (E85 FFV Engine, if available in V8, must be provided); include all required options and other pertinent information. <div>E85 FFV Engine?</div>	Cylinders: 8 Liters: 6.2 HP: 385 Torque: 430 Y
Engine Block Heater		41H
Drive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:40.3 Locking or Limited Slip provided? E LOCK
Transfer Case	With Hi/Lo ranges	STD
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power locks with remote keyless entry	90L
Key Sets with Fobs	2 key sets with fobs	90L
Windows	Power	90L
Window	Rear defroster, if available must provide	43B Rear Defroster Included? Y
Wipers	Intermittent	STD
Exterior		
Bumper	Rear Step	STD
Mirrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? Y
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory installed? Y
Tailgate	Locking, if not standard	STD
Trailer tow mirrors	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	90L Factory installed? Y
Trailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD- 2.5" SHAFT Factory installed? Y
Floor		
Floor Covering	Full floor covering, rubber or vinyl acceptable	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Factory preferred but dealer installed acceptable	585
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights	if available must provide	942
Rearview Camera	Factory installed only.	STD
Suspension		
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, etc.) Skid Plates only are acceptable in lieu of suspension package only when suspension package is not available.	17X OFF ROAD PACKAGE
Tires & Wheels		
Tires	All Season Radial	ALL TERRAIN WITH OFF ROAD
Spare	if available must provide	Is spare full size? Y

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$32,487.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$32,487.00

HPU GROUP 9

2020 MY Price is \$33,212.00

Final Bid Price

STIVERS

ADDITIONAL OPTIONS			
Engine			
Engine Block Heater		DEDUCT COST:	
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	\$9,120.00
Drive Axle			
Rear Axle	Optional lower ratio (higher numerically)	STATE RATIO: 4.3	\$0.00
Transfer Case	Shift-on-the-fly, electric	STD	\$0.00
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	350
Window	Sliding Rear	435	\$405.00
Exterior			
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S Factory installed? Y	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85L Factory installed? Y	350
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85M Factory installed? Y	150
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory installed? Y	0
License Plate Holders	Front and Rear License Plate Holders	STD	
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	61S,62S	\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards Factory installed? Y	\$320.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B Factory installed?Y	\$270.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	15J,53W Factory installed? Y	750
Floor			
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.00
Safety			
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.00
Suspension			
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	473 Factory installed? Y	\$185.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	
			1

DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00
			\$0.00

MVN Group 2 - Extended Small FWD Cargo Van, 2 Passenger, Automatic Transmission

Examples: City Express, Promaster City, Transit Connect, NV200

DEALER NAME: STIVERS

Make:	FORD
Model Name:	TRANSIT CONNECT
Exact Model Code:	S7E
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	100A
Engine Code:	992
Transmission Code:	448
State GVWR:	5302
Payload Capacity:	1570
Wheelbase:	121

BASE VEHICLE SPECIFICATIONS			
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	
Cargo Capacity	Minimum of 122 cubic feet.	STATE CAPACITY: 127	
Engine			
Base Engine	4 cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4 cylinder with minimum 2.0 L engine; include all required options and other pertinent	Cylinders: 4	Liters:2.5 HP: 169 Torque:171
	E85 FFV Engine?	Y-98A	Notes:
Electrical			
Power Point	Located in Driver Area, 12V	STD	
Doors & Windows			
Doors	Power door locks with remote keyless entry	STD	
Doors - Glass	No side door or rear door glass	STD	
Doors - Side and Rear	Dual Sliding Side Cargo Doors ; rear swing cargo doors	STD	
Key Sets	2 Key sets including fobs	STD	
Windows	Power	STD	
Wipers	Intermittent	STD	
Exterior			
License Plate Holders	Front and Rear license plate holders	STD	
Mirrors	Power, heated	545	
Floor			
Floor Covering	Full Floor carpet with color keyed mats, all positions	VINYL	
Interior			
Air Conditioning	Front AC with all required options.	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	
Gauge Package	Minimum engine coolant temperature gauge. If a full gauge package (oil pressure, coolant temperature, voltmeter) is available, it must be provided.	STD	
Interior Package	Full interior insulation/trim package b-pillar forward, to include doorside wall panels, headliner, dome lamp(s).	STD	
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt, if available, and cruise control	525	
Safety			
Brakes	Power 4 Wheel Anti-lock	STD	
Daytime Running Lights	If available must provide	STD	
Rearview Camera	Factory installed only	STD	
Seating			
Seating, Front	Front bucket seats with arm rest; cloth upholstery	CB	
Tires & Wheels			
Tires	All Season Radial	STD	
Spare	If available must provide	Is spare full size?	Y
Wheel Covers	If available must provide	STD	

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$22,550.00
	Delivery Cost to Department of Administrative Services, Des Moines	\$0.00
MVN GROUP 2	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$22,550.00

2020 MY Price
is \$22,550.00

FINAL BID PRICE

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		41H	\$125.00
Doors & Windows			
Doors - Glass	Side Door Glass for Dual Sliding Doors	59F	190
Doors - Glass	Rear Door Glass; include rear defroster is available.	55A,43D	445
Key Sets, Additional	2 key sets including fobs	87R	65
Floor			
Vinyl Flooring	Full vinyl flooring throughout van	STD	\$0.00
Mats	Front, all weather floor mats; dealer installed acceptable	DLR	\$165.00
Safety			
Alarm	Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DLR	Factory Installed? N \$150.00
Cargo Control Safety Bulkhead	Expanded metal mesh cargo control safety bulkhead directly behind front seats. Dealer installed is acceptable.	DLR	\$500.00
Reverse Sensing System	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	76R	Factory installed? Y \$295.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	
		1	

DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00 \$0.00

SUV Group 4 - Large 4 Door AWD or 4X4 SUV, Automatic Transmission

Examples: Suburban, Yukon XL , Expedition EL

DEALER NAME: STIVERS

Make:	FORD
Model Name:	EXPEDITION
Exact Model Code:	U1G
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	101A
Engine Code:	99T
Transmission Code:	44Y
Payload Capacity:	1700
Cargo Capacity Behind Rear Seat:	20.9

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	7,200 pound minimum	STATE GVWR: 7450
Wheelbase length	Wheelbase: 130 to 137 inches.	STATE WHEELBASE: 122
Engine		
Base Engine	V6 or V8 engine, E85 FFV engine if available in V6 or V8; include all required options and other pertinent information. <div>E85 FFV Engine?</div>	Cylinders: 6 Liters: 3.5 HP: 375 Torque:470
Engine Block Heater	Or cold climate package	N
Engine Block Heater	Or cold climate package	41H
Drive Axle		
Rear Axle	Traction control	STD
Transfer Case	With Hi/Low ranges, if available must provide	STD
Electrical		
Power Point	Located in Driver Area	STD
Doors & Windows		
Doors	Power door locks with remote keyless entry	STD
Key Sets with Fobs	2 sets with fobs	STD
Rear Window	Defroster, Wiper and Washer	STD
Windows	Power	STD
Windows	Privacy glass behind "B" pillar, Factory installed if available must provide; dealer installed if factory installed not available.	STD
Wipers	Intermittent Wipers	STD
Exterior		
License Plate Holders	Front and Rear license plate holders	STD
Mirrors	Power exterior heated	STD
Rear Lift gate	With operable rear glass, if available must provide	STD
Floor		
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. If floor covering must be carpet, OEM Floor mats must be provided for all seat positions.	CARPET
Interior		
Air Conditioning	Front AC with all required options.	STD
Heater/Air Conditioner	Auxiliary rear heater and air conditioner	STD
Bluetooth	Dealer installed when factory installed is not available.	STD
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt with cruise control	STD
Safety		
Brakes	Power 4-Wheel disc anti-lock brakes	STD
Daytime Running Lights	if available must provide	942
Reverse Backup Camera	Factory installed only.	STD
Traction Control		STD
Seating		
Passenger Seating	8 or 9-passenger seating; front bucket seats; Two 3-person bench seats; all with cloth upholstery.	8 PASS-87P 3 ROW POWER FOLD
Tires & Wheels		
Tires	All-season radials preferred; all-terrain is acceptable.	All-season (AS) or All-terrain (AT) provided?: AT
Spare	If available must provide	Is spare full size? Y

2020 MY Price is \$39,507.00

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$38,999.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
SUV GROUP 4	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$38,999.00

FINAL BID PRICE

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater	Or cold climate package	DEDUCT COST:	-\$50.00
Exterior			
Trailer Brake Controller	Dealer installed acceptable		
Trailer Tow Package	Class IV receiver hitch, 2-inch shaft, 7 wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory Installed? Y	\$0.00
Safety			
Backup Alarm	Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DLR Factory Installed? N	\$175.00
Reverse Sensing System	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	66R Factory Installed? Y	\$110.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1

DELIVERY			
Delivery Price Per Mile	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00

HDC Group 2 - Standard Cab DRW 4X4 CHASSIS 450/4500 Series

Examples: F450, RAM
4500

DEALER NAME: STIVERS

Make	FORD
Model Name	F450
Exact Model Code	F4H
Trim Pkg. Common Name	XL
Exact Trim Pkg. Code: Engine	XL
Code: Transmission Code	99Y
Towing Capacity	44P
	17500

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	15,000 lb. GVWR minimum	STATE GVWR: 16500
Wheelbase length	84 inch CA only	STATE WHEELBASE: 169
Engine		
Engine Size (Cylinder/Liter)	Base V8 or V10 Engine (E85 FFV, if available, must be provided) E85 FFV Engine?	Cylinders: 10 Liters: 6.8 HP: 288 N Torque: 424 Notes:
Engine Block Heater		41H
Drive Axle		
Rear Axle	Limited Slip / Locking Differential	X8L
Transfer Case	With Hi/Lo ranges	STD
Transmission		
Transmission	Power take-off provision	62R
Doors & Windows		
Doors	Power door locks with remote keyless entry	90L
Windows	Power	90L
Wipers	Intermittent	STD
Electrical		
Power Point	Located in Driver Area	STD
Exterior		
Fuel Tank	Highest capacity fuel tank package available. If option exists, must be provided	STATE CAPACITY: 40
Fuel Filler Neck Kit	Filler cab set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body	STD
Rear Taillights	Cab/Chassis	STD
Floor		
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Dealer installed when factory installed is not available.	585 Factory installed? Y
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat with cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights		942
Tires & Wheels		
Tires	All Terrain rating only (no all-season M&S rating) radial.	THB
Spare	Full Size tire and wheel. Tire secured to prevent theft.	State YES if tire and wheel are included in the bid and the tire is secured to the vehicle upon delivery: Y- BOLTED TO FRAME
	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$34,649.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
HDC GROUP 2	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$34,649.00

2020 MY Price
is \$35,324.00

Final Bid Price

STIVERS

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 330 Torque:750	\$8,500.00
Electrical			
Upgraded Charging System	Minimum 130 amp alternator, dual batteries (may only be available with Diesel Engine.)	STD ON DIESEL ONLY	\$0.00
Safety			
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$145.00
Tires & Wheels			
Tires	All Terrain rating only (no all-season M&S rating) radial.	DEDUCT COST:	\$150.00
OTHER			Percentage
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	1
DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

HDC Group 5 - Standard Cab DRW 4X4 CHASSIS 550/5500 Series

Examples: F550, RAM 5500

DEALER NAME: STIVERS

Make:	FORD
Model Name:	F550
Exact Model Code:	F5H
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	660A
Engine Code:	99Y
Transmission Code:	44P
Towing Capacity:	18500

BASE VEHICLE SPECIFICATIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	18,000 lb. GVWR minimum	STATE GVWR: 18000
Wheelbase length	84 inch CA only	STATE WHEELBASE: 169
Engine		
Engine Size (Cylinder/Liter)	Base V8 or V10 Engine (E85 FFV, if available, must be provided) E85 FFV Engine?	Cylinders: 10 Liters: 6.8 HP: 288 Torque: 424 N Notes:
Engine Block Heater		41H
Drive Axle		
Rear Axle	Limited Slip / Locking Differential	X8L
Transfer Case	With Hi/Lo ranges	STD
Transmission		
Transmission	Power take-off provision	62R
Doors & Windows		
Doors	Power door locks with remote keyless entry	90L
Windows	Power	90L
Wipers	Intermittent	STD
Electrical		
Power Point	Located in Driver Area	STD
Exterior		
Fuel Tank	Highest capacity fuel tank package available. If option exists, must be provided.	STATE CAPACITY: 40
Fuel Filler Neck Kit	Filler cab set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body	STD
Rear Taillights	Cab/Chassis	STD
Floor		
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Dealer installed when factory installed is not available.	585 Factory installed? Y
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
Steering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat with cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights		942
Tires & Wheels		
Tires	All Terrain rating only (no all-season M&S rating) radial.	THB
Spare	Full Size tire and wheel. Tire secured to prevent theft.	State YES if tire and wheel are included in the bid and the tire is secured to the vehicle upon delivery: 512- BOLTED TO FRAME

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$35,490.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00
HDC GROUP 5	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$35,490.00

2020 MY Price
is \$36,200.00

Final Bid Price

STIVERS

ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		Cost
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8	Liters: 6.7 HP: 330 Torque: 750	\$8,500.00
Electrical				
Upgraded Charging System	Minimum 130 amp alternator, dual batteries (may only be available with Diesel Engine.)	STD ON DIESEL ONLY		
Safety				
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	76C	Factory installed? Y	\$145.00
Tires & Wheels				
Tires	All Terrain rating only (no all-season M&S rating) radial.	DEDUCT COST:		-\$150.00
OTHER				Percentage
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:		1
DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:		\$0.00