

STATE OF IOWA MASTER AGREEMENT Contract Declaration and Execution

MA 005

19095

EFFECTIVE BEGIN DATE: 10-15-2018 EXPIRATION DATE: 10-14-2020 PAGE: 1 of 9

VENDOR:		
ED STIVERS FORD	VENDOR CONTACT:	ISSUER:
Stivers Ford	Ron Reese	Nancy Wheelock
	PHONE: 515-987-3697	EXT: 1100 PHONE: 515-725-2268
1450 E Hickman Rd WAUKEE, IA 50263-8310	EMAIL: rreese@stiversfordia.com	EMAIL: Nancy.Wheelock@iowa.gov
	FOB: FOB Dest, Freight Prepaid	

Contract For: 2020 Trucks, Vans, SUVs and Chassis - Stivers Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1119005002.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1119005002 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1119005002.

Attachment 4: See Vehicle Specifications Terms and Conditions.

Sales Contact Information Ron Reese 515-987-3697, Ext. 1100 rreese@stiversfordia.com

Payment: Net 60 Days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL SUB Other Governmental Entities



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NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	072	\$ 0.00000
				\$ 0.00000
REF DO	DC:		REF VNDR LN: REF COMM LN:	REF TYPE: FINAL
			TRUCKS; ALL FUEL TYPES	
			SMP Group 1: Ext. Cab Small Pickup 4X2, Shortbox	
			Ford Ranger, Ext. Cab Short Box 4X2 with 4 cyl. ex specifications:	ngine per DAS
			Make: Ford Model: Ranger Exact Model: R1E Trim: XL Exact Trim: 101A Engine: 99H Transmission: 44U GVWR: 6,050 lbs.	
			2020 MY Price is: \$23,546.00 delivered to DAS Fle Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$23,54 additional cost per mile delivery charges.	6.00 plus any
			The delivery cost is limited to \$3.00 per mile (or else in Iowa.	ne way) anywhere
			Price may vary depending on the options selected	for a vehicle.
2	0.00000	EA	Price may vary depending on the options selected : 072	\$ 0.00000
2 REF DO		EA		\$ 0.00000
_		EA	072	\$ 0.000000 \$ 0.000000
_		EA	072 REF VNDR LN: REF COMM LN:	\$ 0.00000 \$ 0.000000
_		EA	072 REF VNDR LN: REF COMM LN: TRUCKS; ALL FUEL TYPES	\$ 0.000000 \$ 0.000000 REF TYPE: FINAL
_		EA	072 REF VNDR LN: REF COMM LN: TRUCKS; ALL FUEL TYPES SMP Group 2: Ext. Cab Small Pickup 4X4, Shortbox Ford Ranger, Ext. Cab Short Box 4X4 with 4 cyl. ex	\$ 0.000000 \$ 0.000000 REF TYPE: FINAL
_		EA	072 REF VNDR LN: REF COMM LN: TRUCKS; ALL FUEL TYPES SMP Group 2: Ext. Cab Small Pickup 4X4, Shortbox Ford Ranger, Ext. Cab Short Box 4X4 with 4 cyl. ex- specifications: Make: Ford Model: Ranger Exact Model: R1F Trim: XL Exact Trim: 101A Engine: 99H Transmission: 44U	\$ 0.000000 \$ 0.000000 REFTYPE: FINAL



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UNIT **COMMODITY / DESCRIPTION UNIT COST / PRICE OF** LINE QUANTITY / NO. SERVICE DATES SERVICE The delivery cost is limited to \$3.00 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 0.00000 072 3 ΕA \$ 0.000000 \$ 0.000000 FINAL REF DOC: **REF VNDR LN: REF COMM LN:** REF TYPE: TRUCKS; ALL FUEL TYPES HPU Group 2: Std. Cab 3/4 Ton Heavy Pickup 4X4, Longbox Ford F250, Standard Cab Longbox 4X4 with V8 engine per DAS specifications: Make: Ford Model: F250 Exact Model: F2B Trim: XL Exact Trim: 600A Engine: 996 Transmission: 44S GVWR: 10,000 lbs. Payload Cap.: 3,840 Towing Capacity: 12,800 2020 MY Price is: \$26,976.00 delivered to DAS Fleet Services in Des Moines, IA. Price for vehicles not delivered to DAS is \$26,976.00 plus any additional cost per mile delivery charges. The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle. 0.00000 ĒΑ 072 \$ 0.000000 \$ 0.000000 REF DOC: REF TYPE: FINAL **REF VNDR LN:** REF COMM LN: TRUCKS; ALL FUEL TYPES HPU Group 6: Ext. Cab 3/4 Ton Heavy Pickup 4X4, Shortbox Ford F250, Extended Cab Shortbox 4X4 with V8 engine per DAS specifications: Make: Ford Model: F250 Exact Model: X2B Trim: XL Exact Trim: 600A Engine: 996



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	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Transmission: 44S GVWR: 10,000 lbs. Payload Cap.: 3,570 Towing Capacity: 12,400	
			2020 MY Price is: \$28,787.00 delivered to DAS Fle Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$28,78 additional cost per mile delivery charges.	7.00 plus any
			The delivery cost is limited to \$3.50 per mile (o else in Iowa.	ne way) anywhere
			Price may vary depending on the options selected	for a vehicle.
5 (0.00000	EA	072	\$ 0.00000 \$ 0.00000
REF DOC	:		REF VNDR LN: REF COMM LN:	REF TYPE: FINAL
			TRUCKS; ALL FUEL TYPES	
			HPU Group 7: Ext. Cab 3/4 Ton Heavy Pickup 4X4, L	ongbox
			Ford F250, Extended Cab Longbox 4X4 with V8 engin specifications:	e per DAS
			Make: Ford Model: F250 Exact Model: X2B Trim: XL Exact Trim: 600A Engine: 996 Transmission: 44S GVWR: 10,000 lbs. Payload Cap.: 3,570 Towing Capacity: 12,300	
			2020 MY Price is: \$29,176.00 delivered to DAS Fle Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$29,17 additional cost per mile delivery charges.	6.00 plus any
			The delivery cost is limited to \$3.50 per mile (o else in Iowa.	ne way) anywhere
			Price may vary depending on the options selected	for a vehicle.
	0.0000	EA	072	\$ 0.00000
; (å n nnnn
REF DOC			REF VNDR LN: REF COMM LN:	\$ 0.00000 Ref type: final

HPU Group 8: Ext. Cab One Ton Heavy Pickup 4X4, Shortbox



Fields of Opportunities

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Ford F350, Extended Cab Shortbox 4X4 with V8 engines specifications:	ne per DAS
			Make: Ford Model: F350 Exact Model: X3B Trim: XL Exact Trim: 600A Engine: 996 Transmission: 44P GVWR: 10,400 lbs. Payload Cap.: 3,800 Towing Capacity: 12,300	
			2020 MY Price is: \$31,276.00 delivered to DAS Flee Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$31,276 additional cost per mile delivery charges.	5.00 plus any
			The delivery cost is limited to \$3.50 per mile (or else in Iowa.	ne way) anywhere
			Price may vary depending on the options selected f	for a vehicle.
7	0.00000	EA	072	\$ 0.000000 \$ 0.000000
REF DC	DC:		REF VNDR LN: REF COMM LN:	REF TYPE: FINAL
			TRUCKS; ALL FUEL TYPES	
			HPU Group 9: Ext. Cab One Ton Heavy Pickup 4X4, DR	W, Longbox
			Ford F350, Extended Cab, DRW, Longbox 4X4 with V8 specifications:	engine per DAS
			Make: Ford Model: F350 Exact Model: X3D Trim: XL Exact Trim: 620A Engine: 996 Transmission: 44P GVWR: 14,000 lbs. Payload Cap.: 3,990 Towing Capacity: 16,200	
			2020 MY Price is: \$33,212.00 delivered to DAS Flee Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$33,212 additional cost per mile delivery charges.	2.00 plus any
			The delivery cost is limited to \$3.50 per mile (on else in Iowa.	ne way) anywhere



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	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / SERVICE	PRICE OF
3	0.00000	EA	07190		\$ 0.00000
					\$ 0.00000
REF DO	C:		REF VNDR LN: REF COMM LN:	REF TYPE: F	INAL
			Vans, Cargo		
			MVN Group 2: Ext. Small Cargo Van, FWD		
			Ford Transit Connect with 4 cyl. engine per DAS sp	pecificati	lons:
			Make: Ford		
			Model: Transit Connect		
			Exact Model: S7E Trim: XL		
			Exact Trim: 100A		
			Engine: 992 Transmission: 448		
			GVWR: 5,302 lbs.		
			Payload Cap.: 1,570 Cargo Cap: 127 Cu. Ft.		
			2020 MY Price is: \$22,550.00 delivered to DAS Flee Moines, IA.	et Service	es in Des
			Price for vehicles not delivered to DAS is \$22,550 additional cost per mile delivery charges.	0.00 plus	any
			Price for vehicles not delivered to DAS is \$22,550 additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa.		
			additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or	ne way) ar	nywhere
,	0.00000	EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa.	ne way) ar	nywhere
	0.00000	EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f	ne way) ar	nywhere Lcle.
		EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f	ne way) ar for a vehi	ywhere cle. \$ 0.00000
		EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190	ne way) ar for a vehi	ywhere cle. \$ 0.00000 \$ 0.00000
) REF DO		EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN:	ne way) ar for a vehi	ywhere cle. \$ 0.00000 \$ 0.00000
		EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo	ne way) ar for a vehi	ywhere cle. \$ 0.00000 \$ 0.00000
REF DO		EA	additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo	ne way) ar for a vehi	nywhere Lcle. \$ 0.00000 \$ 0.00000
REF DO	C:		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE	ne way) ar for a vehi	ywhere cle. \$ 0.00000 \$ 0.00000
REF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE	ne way) ar for a vehi REFTYPE: F	<pre>hywhere lcle. \$ 0.00000 \$ 0.00000 INAL \$ 0.00000</pre>
REF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE 071	ne way) ar for a vehi REFTYPE: F: REFTYPE: F:	<pre>hywhere lcle. \$ 0.00000 \$ 0.00000 INAL \$ 0.00000 \$ 0.00000</pre>
REF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE 071 REF VNDR LN: REF COMM LN:	ne way) ar for a vehi REFTYPE: F: REFTYPE: F:	<pre>hywhere lcle. \$ 0.00000 \$ 0.00000 INAL \$ 0.00000 \$ 0.00000</pre>
REF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE 071 REF VNDR LN: REF COMM LN: AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYD	ne way) ar for a vehi REFTYPE: F REFTYPE: F	<pre>hywhere lcle. \$ 0.00000 \$ 0.00000 INAL \$ 0.00000 \$ 0.00000 INAL</pre>
REF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE 071 REF VNDR LN: REF COMM LN: AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYD SUV Group 4: Large SUV, 4X4	ne way) ar for a vehi REFTYPE: F REFTYPE: F	<pre>hywhere lcle. \$ 0.00000 \$ 0.00000 INAL \$ 0.00000 \$ 0.00000 INAL</pre>
8EF DO	C: 0.00000		additional cost per mile delivery charges. The delivery cost is limited to \$3.00 per mile (or else in Iowa. Price may vary depending on the options selected f 07190 REF VNDR LN: REF COMM LN: Vans, Cargo DO NOT USE THIS LINE 071 REF VNDR LN: REF COMM LN: AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TY SUV Group 4: Large SUV, 4X4 Ford Expedition with V6 engine, 9 passenger per DA	ne way) ar for a vehi REFTYPE: F REFTYPE: F	hywhere Lcle. \$ 0.0000 \$ 0.0000 INAL \$ 0.0000 \$ 0.0000



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	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Trim: XL Exact Trim: 101A Engine: 99T Transmission: 44Y GVWR: 7,450 lbs. Payload Cap.: 1,700 Cargo Cap: 20.9 Cu. Ft.	
			2020 MY Price is: \$39,507.00 delivered to DAS Flee Moines, IA.	et Services in Des
			Price for vehicles not delivered to DAS is \$39,50 additional cost per mile delivery charges.)7.00 plus any
			The delivery cost is limited to \$3.00 per mile (or else in Iowa.	ne way) anywhere
			Price may vary depending on the options selected f	for a vehicle.
11	0.0000	EA	072	\$ 0.00000 \$ 0.00000
				REF TYPE: FINAL
REF DO	C:		REF VNDR LN: REF COMM LN:	REFITE. FINAL
REF DO	C:		TRUCKS; ALL FUEL TYPES	
REF DO	C:			ssis
REF DOG	С:		TRUCKS; ALL FUEL TYPES HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chas Ford F450 Std. Cab Chassis with V10 engine, 4X4, D	ssis
REF DOO	C:		TRUCKS; ALL FUEL TYPES HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chas Ford F450 Std. Cab Chassis with V10 engine, 4X4, D specifications: Make: Ford Model: F450 Exact Model: F4H Trim: XL Exact Trim: 650 Engine: 99Y Transmission: 44P GVWR: 16,500 lbs.	BSIS DRW per DAS
REF DO	C:		<pre>TRUCKS; ALL FUEL TYPES HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chas Ford F450 Std. Cab Chassis with V10 engine, 4X4, D specifications: Make: Ford Model: F450 Exact Model: F4H Trim: XL Exact Trim: 650 Engine: 99Y Transmission: 44P GVWR: 16,500 lbs. Towing Capacity: 17,500 2020 MY Price is: \$35,324.00 delivered to DAS Flee</pre>	BSIS DRW per DAS
REF DOO	C:		<pre>TRUCKS; ALL FUEL TYPES HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chas Ford F450 Std. Cab Chassis with V10 engine, 4X4, D specifications: Make: Ford Model: F450 Exact Model: F4H Trim: XL Exact Trim: 650 Engine: 99Y Transmission: 44P GVWR: 16,500 lbs. Towing Capacity: 17,500 2020 MY Price is: \$35,324.00 delivered to DAS Flee Moines, IA. Price for vehicles not delivered to DAS is \$35,324</pre>	DRW per DAS et Services in Des 4.00 plus any
REF DOG	C:		<pre>TRUCKS; ALL FUEL TYPES HDC Group 2: F450 Std. Cab 4X4 DRW Heavy Duty Chas Ford F450 Std. Cab Chassis with V10 engine, 4X4, D specifications: Make: Ford Model: F450 Exact Model: F4H Trim: XL Exact Trim: 650 Engine: 99Y Transmission: 44P GVWR: 16,500 lbs. Towing Capacity: 17,500 2020 MY Price is: \$35,324.00 delivered to DAS Flee Moines, IA. Price for vehicles not delivered to DAS is \$35,324 additional cost per mile delivery charges.</pre>	DRW per DAS DRW per DAS et Services in Des 4.00 plus any ne way) anywhere



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QUANTITY / UNIT **COMMODITY / DESCRIPTION UNIT COST / PRICE OF** LINE NO. SERVICE DATES SERVICE HDC Group 5: F550 Std. Cab 4X4 DRW Heavy Duty Chassis Ford F550 Std. Cab Chassis with V10 engine, 4X4, DRW per DAS specifications: Make: Ford Model: F550 Exact Model: F5H Trim: XL Exact Trim: 660A Engine: 99Y Transmission: 44P GVWR: 18,000 lbs. Towing Capacity: 18,500 2020 MY Price is: \$36,200.00 delivered to DAS Fleet Services in Des Moines, IA. Price for vehicles not delivered to DAS is \$36,200.00 plus any additional cost per mile delivery charges. The delivery cost is limited to \$3.50 per mile (one way) anywhere else in Iowa. Price may vary depending on the options selected for a vehicle.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

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The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: https://das.lowa.gov/sites/default/files/ procurement/pdf/050116%20terms%20goods.pdf

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an Individual, state whether a corp, partnership, etc. Minute Fund Cinetale	AGENCY NAME DAS Central Procurement Bureau
BY (Authorized Signature) Date Signed	BY (Authorized Signature) / Date Signed
Jera 10-3-19	Janua Mulocla 10/3/2019
Printed Name and Title of Person Signing	Printed Name and Title of Person Signing
Scott Polite President	V Nancy Wheelock, Purchasing Agent
Address	Address
1450 EtAdeman Wandre 2450763	1305 E. Walnut Street, Des Moines, IA 50319

SMP Group 1 - Extended (Cab 4X2 Small Pickup, Automatic Transmission	Make	FORD	l
		Model Name:		
Examples: Frontier, Colorad	do, Tacoma, Ranger	Exact Model Code:	R1E	
		Trim Pkg. Common Name:		
		Exact Trim Pkg. Code:		
DEALER NAME	STIVERS	Engine Code: Transmission Code:		
		Payload Capacity:		
		Towing Capacity:	NA	
BASE VEHICLE SPECIFIC		Mfr. Codeo, Cross	(Note CTD for stor dayd)	
Body & Chassis Gross Vehicle Weight Rating	A,600 lb. GVWR minimum	STATE GVWR: 6050	(Note STD for standard)	
Wheelbase length	Minimum 125 inches	STATE LENGTH: 126		1
Bed	SHORT OR LONG BOX	STATE LENGTH: 5.5		1
Engine				
Engine	4 cylinder base engine; include all required options and other pertinent information.	Cylinders: 4 Liters: 2.3	HP: Torque:	
Drive Axle				
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73	Locking or limited slip provided?ELECT LOCK	
Electrical				
Power Point	Located in Driver Area	STD		
Doors & Windows				1
Doors	Power door locks with remote keyless entry	101A		
Key Sets with Fobs	2 key sets including fobs	101A		l
Windows	Power	101A		l
Windows	Rear Defroster, if available must provide	43D	Rear Defroster Included?Y	l
Wipers Exterior	Intermittent	STD		l
Exterior Bumper	Rear Step	STD		
Bumper License Plate Holders	Front and Rear license plate holders	STD		
Tailgate	Locking, if not standard	STD		
Flooring				l
Floor Covering	Full floor covering, rubber or vinyl acceptable.	STD		
Interior				
Air Conditioning	AC with all required options.	STD		
Bluetooth	Factory preferred but dealer installed acceptable	101A		
Radio	AM/FM with internal clock	101A		
Steering Column	Tilt, if available must be provided; Cruise Control Interior, with insulating headliner, full door and back of cab panels, dome lamp.	101A STD		
Trim Package Safety	interior, with insulating neadliner, full door and back of cab pariets, donie lamp.			
Brakes	Power 4 Wheel Anti-lock	STD		
Daytime Running Lights	If available must provide	STD		
Reverse Camera		STD		
Seating				
Driver/Passenger Tires & Wheels	Front bucket seats with center console or armrest; Rear split bench seat w/cloth upholstery	QH-Cloth Bucket Front-Seats; Ma	nual four-way adjustable	
Tires	All Season Radial	STD		
Spare	If available must provide	Is spare full size? YES		2020 MY Price
		DNFIGURED AS PER ABOVE:	\$23,350.00	
	DASE VEHICLE PRICE CC Delivery Cost to Department of Admin		1	
SMP GROUP 1	TOTAL VEHICLE PRICE INCLUDING BA			Final Bid Price
			<i>420,000</i>	
ADDITIONAL OPTIONS				
Engine	Minimum Requirements	- · ·	(Note STD for standard)	Cost
Engine Upgrade	Minimum 3.0L displacement in lieu of base engine - include all required options and pertinent information.	NA	HP: Torque:	\$0.00
Engine Block Heater			41H	\$80.00
Doors & Windows				
Key Sets, Additional	2 key sets including fobs		DLR	350
Exterior				
Bed Liner	Spray In; dealer installed acceptable OEM must be provide if available; Factory installed if available must provide; dealer installed	DLR		495
Cargo Tie Downs	acceptable when Factory installed not available.	STD	Factory installed? Y	0
Mud Flaps	Front; Rear, if available must provide; dealer installed acceptable		17B	130
Interior				
Floor Mats	All weather; dealer installed acceptable	DLR		150
Safety	Backup alarm, Factory installed if available must provide; dealer installed acceptable when Factory	COLL		
Alarm	installed not available.	60H	Factory installed? Y	\$140.00
Reverse Sensing System	Factory installed if available must provide; dealer installed acceptable when Factory installed not available.	101a,67G-Auto-High Beam Headlamps III BLIS®(Blind Spot Information System) w/Cross-Traffic Alert and Trailer Tow Monitoring IIII Lane-Keeping System (Lane- Keeping Aid, Lane-Keeping Alert		
		and Driver Alert System) Note: 110V AC Power Outlet, Forward Sensing System and Reverse Sensing System are		
		Note: 110V AC Power Outlet,		\$740.00
Other		Note: 110V AC Power Outlet, Forward Sensing System and Reverse Sensing System are		\$740.00

DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Enter Per Mile Charge:	\$3.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

SMP Group 2 - Extended Cab 4X4 Small Pickup, Automatic Transmission

Examples: Frontier, Colorado, Tacoma, Ranger

DEALER NAME: STIVERS

Make:	FORD
Model Name:	RANGER
Exact Model Code:	R1F
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	101A
Engine Code:	99H
Transmission Code:	44U
Payload Capacity:	NA
Towing Capacity:	NA

BASE VEHICLE SPECIFI	CATIONS	
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	4,600 lb. GVWR minimum	STATE GVWR: 6050
Vheelbase length	Minimum 125 inches	STATE LENGTH: 126
ed	SHORT OR LONG BOX	STATE LENGTH: 5.5
ngine		
ngine Upgrade	Minimum 3.0 L displacement in lieu of base engine - include all required options	Cylinders: 4 Liters: 2.3 HP: NA Torque:NA
	and other pertinent information.	
Prive Axle		
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking	STATE RATIO: 3.73
wave for Case	differential not available.	LOCK
ransfer Case	Shift-on-the-fly, electric	STD
lectrical	Lesated in Driver Area	STD
ower Point	Located in Driver Area	SID
oors & Windows	Dower door looks with remote keyless entry	1014
oors	Power door locks with remote keyless entry	101A
ey Sets with Fobs	2 key sets with fobs	101A STD
/indows	Power	
/indows	Rear Defroster, if available must provide	43D Rear Defroster Included?Y
/ipers	Intermittent	STD
xterior	Deex Char	
umper	Rear Step	STD
lirrors	Exterior, power	101A
ilgate	Locking, if not standard	STD
ooring		
oor Covering	Full floor covering, rubber or vinyl acceptable	STD
nterior		
ir Conditioning	AC with all required options.	STD
luetooth	Factory preferred but dealer installed acceptable	101A
adio	AM/FM with internal clock	STD
teering Column	Tilt / Cruise Control	101A
rim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat or bucket seats w/cloth upholstery, folding center seat/armrest/storage box.	QH
afety		
rakes	Power 4 Wheel Anti-lock	STD
aytime Running Lights	If available must provide.	STD
everse Camera		STD
eating		
river/Passenger	Front bucket seats with center console or armrest; Rear split bench seat w/cloth upholstery	QH
ires & Wheels		
ires	All Season Radial	STD
pare	If available must provide.	Is spare full size?:Y
pure		
	BASE VEHICLE PRICE	CONFIGURED AS PER ABOVE: \$24,488.00
	Delivery Cost to Department of Adr	ministrative Services, Des Moines: \$0.00

SMP Group 2 - Extended Cab 4X4 Small Pickup, Automatic Transmission

Examples: Frontier, Colorado, Tacoma, Ranger

e STD for standard)	Cost
41H	\$80.0
HP: Torque:	
DEDUCT COST:	Ν
ADD \$350	
cory installed? YES	
17B	\$130.0
ory installed? N	\$300.0
FACTORY INSTALLED	\$495.0
DLR	\$200.0
cory installed? YES	\$140.0
ory installed? Y	\$740.0
5 X 65R 17 AT	\$610.0
centage Discount MSRP:	
cent	age Discount MSRP:

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	3
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

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HPU Group 2 - Standard Cab	4X4 Heavy Pickup, Automatic Transmission	Make:	FORD
nr o Group 2 - Standard Cab -	the neavy Fickup, Automatic mansinission	Model Name:	F250
Examples: Silverado 2500, Ford 2	250 RAM 2500 Sierra 2500	Exact Model Code:	F2B
	50, NAW 2500, SICH & 2500		
		Trim Pkg. Common Name:	XL
		Exact Trim Pkg. Code:	600A
DEALER NAME	STIVERS	Engine Code:	996
		Transmission Code:	44S
		Payload Capacity:	3840
		Towing Capacity:	12800
ASE VEHICLE SPECIFICATIC	ONS CONSCIENCE OF CONSCIENCE O		
ody & Chassis	Minimum Requirements	Mfg. Codes - Specs (Not	e STD for standard)
ross Vehicle Weight Rating	9,000 lb. GVWR minimum	STATE GVWR: 10000	
heelbase length for Long box	Minimum 133 inches	STATE LENGTH: 142	
x	LONG BOX	STATE LENGTH: 8	
ngine			
ngine Block Heater		41H	
ngine Upgrade #1	V8 Engine, minimum 6.0 L displacement in lieu of base engine; E85 Engine must be provided if available in V8 with a minimum of 6.0 L displacement - include all required options and other pertinent information.	Cylinders: 8 Liters: 6.2 HP: 385	Torque: 430
rive Axle			
	Locking differential must be provided if available; limited slip acceptable if locking	STATE RATIO:3.73	Locking or Limited Slip provided? E
ear Axle	differential not available.		LOCK
kles	Optional lower ratio (higher numerically); If available, must provide	STATE RATIO: 4.30	
ansfer Case	Shift-on-the-fly, electric	STD	
ectrical			
ower Point	Located in Driver Area	STD	
oors & Windows			
pors	Power locks with remote keyless entry	90L	
ey Sets with Fobs	2 key sets with fobs	90L	
indows	Power	90L	
indow	Rear defroster, if available must provide		Rear Defroster Included? YES
ipers	Intermittent	STD	
kterior			
Imper	Rear	STD	
ense Plate Holders	Front and Rear License Plate Holders	STD	
irrors	Power, if available must provide; manual acceptable if power not available	90L	Power Included? YES
covery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when	STD	
ilgate	Factory installed not available. Locking	STD	
ailer tow package #1	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not		Factory installed? Y
loor	available.		
oor Covering	Full floor covering, rubber or vinyl acceptable	STD	
terior			
r Conditioning	AC with all required options.	STD	
uetooth	Factory preferred but dealer installed acceptable	585	
auge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD	
adio	AM/FM with internal clock	STD	
eering Column	Tilt / Cruise Control	525	
im Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. 40/20/40 Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S	
afety			
akes	Power 4 Wheel Anti-lock	STD	
ytime Running Lights	If available must provide	942	
earview Camera	Factory Installed only	STD	
•		17X-● Hill Descent Control™	
spension Package	Heavy Duty 4x4 off-road suspension (heavy-duty shocks.) Skid plates must be provided if		
uspension uspension Package Tires & Wheels	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only	All Terrain, M&S, or ON/Off Road provided?	
ires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only when "LT" all terrain radials not available.	All Terrain, M&S, or ON/Off Road provided? AT PROVIDED	
ires & Wheels	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only when "LT" all terrain radials not available. If available must provide	All Terrain, M&S, or ON/Off Road provided? AT PROVIDED Is spare Full Size?: Y	
uspension Package ires & Wheels	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only when "LT" all terrain radials not available. If available must provide BASE VEHICLE P	All Terrain, M&S, or ON/Off Road provided? AT PROVIDED Is spare Full Size?: Y RICE CONFIGURED AS PER ABOVE:	\$26,488.00 \$0.00
pension Package es & Wheels es	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires acceptable only when "LT" all terrain radials not available;ON/OFF Road tires acceptable only when "LT" all terrain radials not available. If available must provide BASE VEHICLE P Delivery Cost to Departmen	All Terrain, M&S, or ON/Off Road provided? AT PROVIDED Is spare Full Size?: Y	\$26,488.00 \$0.00 \$26,488.00

HPU Group 2 - Standard Cab 4X4 Heavy Pickup, Automatic Transmission

Examples: Silverado 2500, Ford 250, RAM 2500, Sierra 2500

Engine				
Engine Block Heater			DEDUCT COST	
	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP,	Cylinders: 8 Liters: 6.7	HP: 450 Torque: 935	
Engine Upgrade #2	minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and			
	other pertinent information.			\$9,120.00
Doors & Windows				
Key Sets, Additional	2 key sets including fobs		DLR	350
Exterior				
	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable	050	Factory installed? Y	505
Bed Liner	when Factory installed not available.	85S	•	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when	85L	Factory installed? Y	350
bed filsert	Factory installed not available.	85L		550
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when	85M	Factory installed?Y	150
	Factory installed not available.	0.511		150
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when	STD	Factory installed?Y	0
	Factory installed not available.	646.626		
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	615,625		\$130.0
	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable		Factory installed? Y	Ş150.
Running Boards	when Factory installed not available.	18B-Platform Running Boards	Factory installed?	\$320.0
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR		\$450.0
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR		\$1,200.0
	OEM integrated; Factory installed preferred, if available must provide; dealer installed			\$1,200.0
Trailer Brake Controller	acceptable when Factory installed not available.	52B	Factory installed? Y	\$270.0
	Eactory installed preferred, if available must provide dealer installed acceptable when			<i><i>q</i>_<i>r</i> on</i>
Trailer tow mirrors	Factory installed not available.	STD	Factory installed? Y	\$0.0
	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available		Factory installed? Y	
Trailer tow package #2		53W,15J	· · · · · · · · · · · · · · · · · · ·	750
	available must provide; dealer installed acceptable when Factory installed not available.			
Floor				
Floor Mats	All Weather; dealer installed acceptable	DLR		\$150.0
Safety				· ·
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C	Factory installed? Y	\$140.0
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	Factory installed? Y	\$245.0
Suspension				
	Increased capacity front suspension and other components necessary for increased load		Factory installed? Y	
Snow Plow Prep Package		473		
	provide; dealer installed acceptable when Factory installed not available.			\$185.0
Other				<i>\</i>
oulei	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle			
Ontions not listed above	Specifications Terms and Conditions document attached to the bid. Engine and powertrain		Enter Percentage Discount MSRP:	
Options not listed above	options excluded.		Linter Fercentage Discount MSRP:	

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

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IPII Group 6 - Extended Cab	4X4 Heavy Pickup, Short Box, Automatic Transmission	Make:	FORD
ir o Group o - Extended Cab	ANA HEavy FICKUP, SHOLL DUX, AUTOMATIC TRANSMISSION	Make: Model Name:	F0KD F250
Examples: Silverado 2500, F250,	, Sierra 2500	Exact Model Code:	X2B
		Trim Pkg. Common Name:	XL
		Exact Trim Pkg. Code:	600A
DEALER NAM			996
	IC. STIVERS	Engine Code:	
		Transmission Code:	44S
		Payload Capacity:	3570
		Towing Capacity:	12400
		Mfg Codoc Space (No	to STD for standard)
ody & Chassis	Minimum Requirements	Mfg. Codes - Specs (No	te STD for standard)
oss Vehicle Weight Rating	9,500 lb. GVWR minimum	STATE GVWR: 10000	
heelbase length	Minimum 140 inches	STATE LENGTH: 148	<u>.</u>
d	SHORT BOX	STATE LENGTH:	6.5
ngine	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options	Cylinders: 8 Liters: 6.2 HP: 385	Torque: 430
ngine Size (Cylinder/Liter)	and other pertinent information.		101440. 400
	E85 FFV Engine?	YES	
gine Block Heater		41H	
ive Axle			
ar Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73	Locking or Limited Slip provided? E LOCK
ansfer Case	Not available. With Hi/Lo ranges	STD	
ansfer Case	Shift-on-the-fly	STD	
ectrical			
wer Point	Located in Driver Area	STD	
oors & Windows			
ors	Power locks with remote keyless entry	90L	
/ Sets with Fobs	2 key sets with fobs	90L	
ndows	Power	90L	
ndow	Rear defroster, if available must provide	43B	Rear Defroster Included? Y
oers	Intermittent	STD	
erior			
nper	Rear Step	STD	
nse Plate Holders	Front and Rear License Plate Holders		STD
rors	Power, if available must provide; manual acceptable if power not available	90L	Power Included? YES
overy Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when	STD	
lgate	Factory installed not available. Locking, if not standard	STD	
or			
or Covering	Full floor covering, rubber or vinyl acceptable.	STD	
erior			
Conditioning	AC with all required options.	STD	
etooth	Factory preferred but dealer installed acceptable		585
uge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD	
dio ering Column	AM/FM with internal clock Tilt / Cruise Control	STD 525	
	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench	1S	
m Package	seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.		
fety			
kes	Power 4 Wheel Anti-lock	STD	
ytime Running Lights arview Camera	if available must provide	942 STD	
spension	Factory installed only		
	Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty	17X-● Hill Descent Control™	
	shocks, skid plates, etc.); skid plates only acceptable in lieu of suspension package only when	Off-Road Specifically tuned front/rear shock	
spension Package	suspension package is not available.	absorbers	
		Transfer case and fuel tank skid plates Linique "EX4 Off-Road" hox decal	
res & Wheels		Unique "FX4 Off-Road" box decal	
	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires	All Terrain or M&S provided? AT PROVIDED	
es	acceptable only when "LT" all terrain radials not available.		
are	if available must provide	Is spare full size? YES	
		PRICE CONFIGURED AS PER ABOVE:	\$28,299.00
			720,233,00
		nt of Administrative Services, Des Moines:	\$0.00

HPU Group 6 - Extended Cab 4X4 Heavy Pickup, Short Box, Automatic Transmission

Delivery Cost to Department of Administrative Services, in Des Moines, IA

Examples: Silverado 2500, F250, Sierra 2500

Delivery Cost

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		STD DEDUCT COST:	-\$50.0
	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP,	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	
Engine Upgrade	minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and		
	other pertinent information.		\$9,120.0
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	35
Exterior			
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable	85S Factory installed?Y	59
	when Factory installed not available. Factory installed preferred, if available must provide; dealer installed acceptable when	Factory installed 2 V	
Bed Insert		85L Factory installed? Y	35
	Factory installed not available. Factory installed preferred, if available must provide; dealer installed acceptable when	Factory installed? Y	
Bed Mat	Factory installed not available.	85M	15
	Factory installed preferred, if available must provide; dealer installed acceptable when	Factory installed? Y	
Cargo Tie Downs	Factory installed not available.	DSTD Factory installed P	
Mud flags	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps.	61S,62S	
Mud flaps	Dealer installed acceptable.		\$130.0
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards Factory installed?Y	\$0.0
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.0
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.0
	OEM integrated; Factory installed preferred, if available must provide; dealer installed		<i>\\\\\\\\\\\\\</i>
Trailer Brake Controller	acceptable when Factory installed not available.	52B Factory installed? Y	\$270.0
- · · ·	Factory installed preferred, if available must provide; dealer installed acceptable when		•
Trailer tow mirrors	Factory installed not available.	90L Factory installed? Y	\$0.0
	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed		
Trailer tow package #1	preferred, if available must provide; dealer installed acceptable when Factory installed not	STD- 2.5" SHAFT Factory installed? Y	4.4.4
	available.		\$0.0
	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available	Factory installed? Y	
Trailer tow package #2	must provide), must meet all OEM fastening requirements, Factory installed preferred, if	53W,15J	
	available must provide; dealer installed acceptable when Factory installed not available.		75
Floor			
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.0
Safety		· · · · · · · · · · · · · · · · · · ·	
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.0
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.0
Suspension			+2.010
Suspension	Increased capacity front suspension and other components necessary for increased load	Factory installed? Y	
Snow Plow Prep Package	caused by installation of a front snow plow. Factory installed preferred, if available must	473	
Show Flow Flep Fackage	provide; dealer installed acceptable when Factory installed not available.	4/5	\$185.0
Other			Ş10 3 .0
Other			
	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle	Enter Devectore Discount MCDD	
Options not listed above	Specifications Terms and Conditions document attached to the bid. Engine and powertrain	Enter Percentage Discount MSRP:	
	options excluded.		
DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.5

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\$0.00

STIVERS

Enter miles in whole number:

0.00

HPU Group 7 - Extended C	ab 4X4 Heavy Pickup, Long Box, Automatic Transmission	Make:	FORD
		Model Name:	F250
Examples: Silverado 2500, F2	250, Sierra 2500	Exact Model Code:	Х2В
		Trim Pkg. Common Name:	XL
		Exact Trim Pkg. Code:	600A
DEALER NA	ME: STIVERS	Engine Code:	996
		Transmission Code:	44S
		Payload Capacity:	3570
		Towing Capacity:	12300
BASE VEHICLE SPECIFICA	TIONS		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (No	ote STD for standard)
Gross Vehicle Weight Rating	9,500 lb. GVWR minimum	STATE GVWR: 10000	
Wheelbase length	Minimum 158 inches	STATE LENGTH: 164	
Bed	LONG BOX	STATE LENGTH: 8	
Engine			
	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options	Cylinders: 8 Liters: 6.2 HP: 385	Torque: 430
Engine Size (Cylinder/Liter)	and other pertinent information.		
	E85 FFV Engine	Y	
Engine Block Heater		41H	
Drive Axle			
Rear Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73	Locking or Limited Slip provided? E LOCK
Transfer Case	With Hi/Lo ranges	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Doors & Windows			
Doors	Power locks with remote keyless entry	90L	
Key Sets with Fobs	2 key sets with fobs	90L	
Windows	Power	90L	
Window	Rear defroster, if available must provide	43B	Rear Defroster Included? YES
Wipers	Intermittent	STD	
Exterior			
Bumper	Rear Step	STD	
	Power, if available must provide; manual acceptable if power not available	90L	Power Included? Y
Mirrors			
Recovery Hooks	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD	Factory installed? Y
Tailgate	Locking, if not standard	STD	
Floor			
Floor Covering	Full floor covering, rubber or vinyl acceptable.	STD	
Interior			
Air Conditioning	AC with all required options.	STD	
Bluetooth	Factory preferred but dealer installed acceptable	585	Factory installed? Y
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt / Cruise Control	525	
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	15	
Safety			
Brakes	Power 4 Wheel Anti-lock	STD	
		1	

Rearview Camera	Factory installed only. S	TD		
Suspension				
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks) Skid 1 plates must be provided if available.	7X OFF ROAD PACKAGE		
Tires & Wheels				
Tires	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All-season M&S tires A acceptable only when "LT" all terrain radials not available.	Il Terrain or M&S provided? AT PROVIDED		
Spare	If available must provide Is	s spare full size? Y		2020 MY Price
	BASE VEHICLE PR	RICE CONFIGURED AS PER ABOVE:	\$28,688.00	is \$29,176.00
	Delivery Cost to Department	of Administrative Services, Des Moines:	\$0.00	
HPU GROUP 7	TOTAL VEHICLE PRICE INCLUD	ING BASE COST AND DELIVERY:	\$28,688.00	Final Bid Price

Daytime Running Lights

If available must provide

942

Examples: Silverado 2500, F250, Sierra 2500

ADDITIONAL OPTIONS			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		STD DEDUCT COST:	-\$50.00
	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP,	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	
Engine Upgrade	minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and		
	other pertinent information.		\$9,120.00
Drive Axle			
Rear Axle	Optional lower ratio (higher numerically)	STATE RATIO: 4.30	\$0.00
Transfer Case	Shift-on-the-fly, electric	STD	
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	\$350.00
Exterior			7
	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable	Factory installed? Y	
Bed Liner	when Factory installed not available.	85S Factory installed P	\$595.00
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when	85L Factory installed? Y	
	Factory installed not available.		\$350.00
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when	85M	¢150.00
	Factory installed not available. Factory installed preferred, if available must provide; dealer installed acceptable when		\$150.00
Cargo Tie Downs	Factory installed not available.	STD Factory installed? Y	\$0.00
License Plate Holders	Front and Rear License Plate Holders	STD	
	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps.		0
Mud flaps	Dealer installed acceptable.	615,625	\$130.00
	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable	18D. Distform Dunning Deards Factory installed? Y	<i> </i>
Running Boards	when Factory installed not available.	18B- Platform Running Boards	\$320.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.00
	OEM integrated; Factory installed preferred, if available must provide; dealer installed		\$1,200.00
Trailer Brake Controller	acceptable when Factory installed not available.	52B Factory installed? Y	\$270.00
T 11 t	Factory installed preferred, if available must provide; dealer installed acceptable when		•
Trailer tow mirrors	Factory installed not available.	90L Factory installed? Y	\$0.00
	Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory installed		
Trailer tow package #1	preferred, if available must provide; dealer installed acceptable when Factory installed not	STD- 2.5" SHAFT Factory installed? Y	ć0.00
	available.		\$0.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available		
Trailer tow package #2	must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	15J,53W Factory installed? Y	\$750.00
<u>Floor</u>			\$750.00
Floor			<u> </u>
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.00
Interior	Tachemeter eil proceure coolent temperature voltmater and (an temperature temperature		<u> </u>
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	עונ	\$0.00
Safety			
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.00
Suspension			
	Increased capacity front suspension and other components necessary for increased load		
Snow Plow Prep Package	caused by installation of a front snow plow. Factory installed preferred, if available must	473 Factory installed? Y	
	provide; dealer installed acceptable when Factory installed not available.		\$185.00
Other			
.	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle		
Options not listed above	Specifications Terms and Conditions document attached to the bid. Engine and powertrain	Enter Percentage Discount MSRP:	4
	options excluded.		1

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HPU Group 8 - Extended Cab 4X4 Heavy Pickup, Short Box, Automatic Transmission FORD Make: F350 Model Name: Examples: Silverado 3500, F350, Sierra 3500 Exact Model Code: X3B Trim Pkg. Common Name: XL 600A Exact Trim Pkg. Code: DEALER NAME: STIVERS Engine Code: 996 44P **Transmission Code:** 3800 **Payload Capacity:** Towing Capacity: 12300 BASE VEHICLE SPECIFICATIONS

Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)		
Gross Vehicle Weight Rating	10,500 lb. GVWR minimum	STATE GVWR: 10400		
/heelbase length	Minimum 140 inches	STATE LENGTH: 148		
ed		STATE LENGTH: 6.5		
ngine				
ngine Size (Cylinder/Liter)	Base V8 Engine (E85 FFV, if available in V8, must be provided); include all required options and other pertinent information. E85 FFV Engine?	Cylinders: 8 Liters: 6.2 HP: 385 Torque: 430		
ngine Block Heater		41H		
rive Axle				
ar Axle	Locking differential must be provided if available; limited slip acceptable if locking differential not available.	STATE RATIO:3.73 Locking or Limited Slip provided? E LOCK		
ransfer Case		STD		
ansfer Case	Shift-on-the-fly	STD		
ectrical		510		
ower Point	Located in Driver Area	STD		
oors & Windows				
	Power locks with remote keyless entry	90L		
oors		90L		
ey Sets with Fobs /indows		90L 90L		
		43B Rear Defroster Included? Y		
/indow				
lipers	Intermittent	STD		
xterior				
umper	•	STD		
argo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory installed? Y		
irrors	Power, if available must provide; manual acceptable if power not available	90L Power Included? Y		
ecovery Hooks	acceptable when Factory installed not available.	STD Factory installed? Y		
railer tow package #1		STD- 2.5" SHAFT		
	acceptable when Factory installed not available.			
loor oor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM	STD		
bor covering	Floor Mats only provided if floor covering must be carpet.	טונ		
iterior				
ir Conditioning	AC with all required options.	STD		
uetooth	Factory preferred but dealer installed acceptable	585		
auge Package	Tachometer, oil pressure, coolant temperature, voltmeter and /or transmission temperature.	STD		
adio	AM/FM with internal clock	STD		
eering Column	Tilt / Cruise Control	525		
rim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box.	1S		
afety				
rakes	Power 4 Wheel Anti-lock	STD		
ytime Running Lights		942		
arview Camera	Factory installed only.	STD Factory installed? Y		
uspension				
spension Package	Heavy Duty 4x4 off-road suspension and undercarriage protection package (heavy-duty shocks). Skid plates must be provided if available.	17X OFF ROAD PACKAGE		
res & Wheels				
res	Heavy-duty, "LT" ("P" passenger not acceptable) all-terrain radial tires; All- season M&S tires acceptable only when "LT" all terrain radials not available.	All Terrain or M&S provided? Y		
nare		Is spare full size? Y		
pare		s spare full size: f		
		NFIGURED AS PER ABOVE: \$30,788.00 histrative Services, Des Moines: \$0.00		
	Delivery Cost to Department of Admir			
PU GROUP 8	TOTAL VEHICLE PRICE INCLUDING BA	ASE COST AND DELIVERY: \$30,788.00		

Examples: Silverado 3500, F350, Sierra 3500

ingine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
ngine Block Heater		DEDUCT COST:	-\$50.0
	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	
ngine Upgrade	350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include		
	all required options and other pertinent information.		\$9,120.0
Doors & Windows			
ey Sets, Additional	2 key sets including fobs	DLR	35
Vindow	Sliding Rear	435	\$405.0
xterior			<u> </u>
xterior	Spray In, Factory installed preferred, if available must provide; dealer installed	Factory installed? Y	
ed Liner	acceptable when Factory installed not available.	85S Factory instance if	59
	Factory installed preferred, if available must provide; dealer installed	Factory installed? Y	
ed Insert	acceptable when Factory installed not available.	85L Factory installed i f	35
ed Mat	Factory installed preferred, if available must provide; dealer installed	85M Factory installed? Y	
	acceptable when Factory installed not available.		15
icense Plate Holders	Front and Rear License Plate Holders	STD	
Aud flags	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo	61S,62S	
/lud flaps	on mud flaps. Dealer installed acceptable.		\$130.0
unning Boards	Tubular, Factory installed preferred, if available must provide; dealer installed	18B- Platform Running Boards Factory installed? Y	
	acceptable when Factory installed not available.		\$320.0
ailgate	Locking, if not standard	STD	
onneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.0
onneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.0
	OEM integrated; Factory installed preferred, if available must provide; dealer		+ - /
Trailer Brake Controller	installed acceptable when Factory installed not available.	52B Factory installed? Y	\$270.0
railer tow mirrors	Factory installed preferred, if available must provide; dealer installed	90L Factory installed? Y	
	acceptable when Factory installed not available.	,	\$0.0
	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated	Factory installed? Y	
railer tow package #2	finish(if available must provide), must meet all OEM fastening requirements,	15J,53W	
	Factory installed preferred, if available must provide; dealer installed		
	acceptable when Factory installed not available.		75
loor			
loor Covering	Full floor carpeting & OEM mats, if not provided in base above.	NA	
loor Mats	All Weather; dealer installed acceptable	DLR	\$150.0
afety		· · ·	
larm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.0
everse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.0
Seating			
eating	Power driver's seat w/lumbar support		
Suspension	Increased capacity front suspension and other components necessary for	Factory installed? Y	
	increased load caused by installation of a front snow plow. Factory installed	Factory installed? T	
now Plow Prep Package	preferred, if available must provide; dealer installed acceptable when Factory	473	
	installed not available.		\$185.0
)than			7103.0
Other	Discount percentage off MSRP for options \$2,000 or less as specified in the		
Intions not listed above		Entor Dorcontago Discount MSPD	
Options not listed above	Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	

DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

HPU Group 9 - Extended Cab 4X4 Heavy Pickup, Long Box, DRW Automatic Transmission FORD Make F350 Model Name: Examples: Silverado 3500, F350, Sierra 3500 **Exact Model Code:** X3D XL Trim Pkg. Common Name: 620A Exact Trim Pkg. Code: DEALER NAME: STIVERS 996 **Engine Code: Transmission Code:** 44P **Payload Capacity** 3990 16200 **Towing Capacity:** BASE VEHICLE SPECIFICATIONS **Body & Chassis Minimum Requirements** Mfg. Codes - Specs (Note STD for standard) **STATE GVWR:** 14000 Gross Vehicle Weight Rating 13,000 lb. GVWR minimum STATE LENGTH:164 Wheelbase length Minimum 158 inches LONG BOX STATE LENGTH: 8 Bed Engine Base V8 Engine (E85 FFV Engine, if available in V8, must be provided); include all Cylinders: 8 Liters: 6.2 HP: 385 Torque: 430 required options and other pertinent information. Base Engine E85 FFV Engine? Y Engine Block Heater 41H Drive Axle Locking differential must be provided if available; limited slip acceptable if locking STATE RATIO:40.3 Locking or Limited Slip provided? E LOCK Rear Axle differential not available. STD With Hi/Lo ranges Transfer Case Electrical STD Power Point Located in Driver Area **Doors & Windows** 90L Doors Power locks with remote keyless entry 90L Key Sets with Fobs 2 key sets with fobs 90L Windows Power 43B Rear Defroster Included? Y Window Rear defroster, if available must provide STD Wipers Intermittent Exterior **Rear Step** STD Bumper 90L Power, if available must provide; manual acceptable if power not available Power Included? Y Mirrors Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed? Y STD Recovery Hooks Factory installed not available. STD Tailgate Locking, if not standard Factory installed preferred, if available must provide; dealer installed acceptable when 90L Trailer tow mirrors Factory installed? Y Factory installed not available. Class IV receiver hitch, 2-inch shaft, 7-wire trailer wiring receptacle at hitch. Factory Factory installed? Y installed preferred, if available must provide; dealer installed acceptable when Factory STD- 2.5" SHAFT Trailer tow package #1 installed not available. Floor Floor Covering Full floor covering, rubber or vinyl acceptable STD Interior STD AC with all required options. Air Conditioning 585 Bluetooth Factory preferred but dealer installed acceptable Gauge Package Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission STD STD AM/FM with internal clock Radio 525 Steering Column Tilt / Cruise Control Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split 1S Trim Package bench seat (3-pass) w/cloth upholstery, folding center seat/armrest/storage box. Safety Power 4 Wheel Anti-lock STD Brakes 942 if available must provide Daytime Running Lights

, ,	·			
Rearview Camera	Factory installed only.	STD		
Suspension				
Suspension Package	4x4 off-road suspension and undercarriage protection package (heavy-duty shocks, etc.) Skid Plates only are acceptable in lieu of suspension package only when	17X OFF ROAD PACKAGE		
	suspension package is not available.			
Tires & Wheels				
Tires	All Season Radial	ALL TERRAIN WITH OFF ROAD		
Spare	if available must provide	Is spare full size? Y		2020 MY Price
	BASE VEHICLE PRICE	CONFIGURED AS PER ABOVE:	\$32.487.00	is \$33,212.00
	Delivery Cost to Department of Ad		\$0.00	15 353,212.00
			•	Final Bid Price
HPU GROUP 9	TOTAL VEHICLE PRICE INCLUDING	BASE COST AND DELIVERY:	Ş 5 2,407.00	Final Bid Price

HPU Group 9 - Extended Cab 4X4 Heavy Pickup, Long Box, DRW Automatic Transmission

Examples: Silverado 3500, F350, Sierra 3500

ADDITIONAL OPTIONS			
Engine			
Engine Block Heater		DEDUCT COST:	
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 450 Torque: 935	\$9,120.00
Drive Axle			
Rear Axle	Optional lower ratio (higher numerically)	STATE RATIO: 4.3	\$0.00
Transfer Case	Shift-on-the-fly, electric	STD	\$0.00
Doors & Windows			
Key Sets, Additional	2 key sets including fobs	DLR	350
Window	Sliding Rear	435	\$405.00
Exterior			
Bed Liner	Spray In, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	85S Factory installed? Y	595
Bed Insert	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed? Y 85L	350
Bed Mat	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed? Y 85M	150
Cargo Tie Downs	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed? Y	0
License Plate Holders	Front and Rear License Plate Holders	STD	
Mud flaps	OEM or OEM authorized flexible heavy duty, behind all wheels. No dealer logo on mud flaps. Dealer installed acceptable.	615,625	\$130.00
Running Boards	Tubular, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	18B- Platform Running Boards Factory installed? Y	\$320.00
Tonneau Cover	Soft material style, rolling or trifold; dealer installed acceptable	DLR	\$450.00
Tonneau Cover	Hard surface, locking; dealer installed acceptable	DLR	\$1,200.00
Trailer Brake Controller	OEM integrated; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	52B Factory installed?Y	\$270.00
Trailer tow package #2	Gooseneck Trailer Hitch; Includes 7 way trailer wiring, steel, powder coated finish(if available must provide), must meet all OEM fastening requirements, Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed? Y 15J,53W	750
Floor			
Floor Mats	All Weather; dealer installed acceptable	DLR	\$150.00
Safety			
Alarm	Backup alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$140.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R Factory installed? Y	\$245.00
Suspension			
Snow Plow Prep Package	Increased capacity front suspension and other components necessary for increased load caused by installation of a front snow plow. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	Factory installed? Y 473	\$185.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1
DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0.00	\$0.00

MVN Group 2 - Extended Small FWI

Examples: City Express, Promaster City,

DEALER NAME: STIVE

BASE VEHICLE SPECIFICATIONS

Body & Chassis Cargo Capacity

Engine

Base Engine

Electrical **Power Point**

Doors - Glass

Doors

Key Sets

Windows

Exterior

Wipers

Mirrors

Floor

Interior Air Conditioning

Bluetooth

Radio

Safety Brakes

Seating Seating, Front

Tires

Spare Wheel Covers

Gauge Package

Interior Package

Steering Column

Rearview Camera

Tires & Wheels

Daytime Running Lights

Floor Covering

Doors & Windows

Doors - Side and Rear

License Plate Holders

all FWD Cargo Van, 2 Passenger, Automatic Transmission	Make:	FORD
	Model Name:	TRANSIT CONNECT
ster City, Transit Connect, NV200	Exact Model Code:	S7E
	Trim Pkg. Common Name:	XL
	Exact Trim Pkg. Code:	100A
STIVERS	Engine Code:	992
	Transmission Code:	448
	State GVWR:	5302
		1570
	Payload Capacity:	
	Wheelbase:	121
NS Minimum Domuinemente	Mfg Codos Space (N	ata STD for standard)
Minimum Requirements Winimum of 122 cubic feet.	Mfg. Codes - Specs (No STATE CAPACITY: 127	ote STD for Standard)
4 cylinder, minimum 2.0 L engine; E85 FFV engine must be provided if available in 4	Cylinders: 4 Liters:2.5 HP:	169 Torque:171
cylinder with minimum 2.0 L engine; include all required options and other pertinent		-
E85 FFV Engine	Y-98A	Notes:
	CTD	
ocated in Driver Area, 12V	STD	
Power door locks with remote keyless entry	STD	
No side door or rear door glass	STD	
Dual Sliding Side Cargo Doors ; rear swing cargo doors	STD	
Key sets including fobs	STD	
/ower	STD	
ntermittent	STD	
ront and Rear license plate holders		STD
ower, heated	545	
Il Floor carpet with color keyed mats, all positions	VINYL	
in Floor carpet with color keyed mats, all positions		
ont AC with all required options.	STD	
ealer installed when factory installed is not available.		STD
finimum engine coolant temperature gauge. If a full gauge package (oil pressure, coolant	STD	
emperature, voltmeter) is available, it must be provided.		
Full interior insulation/trim package b-pillar forward, to include doorside wall panels,	STD	
neadliner, dome lamp(s).		
AM/FM with internal clock Filt, if available, and cruise control	STD 525	
וות, וו מימוומטופ, מווע נדעוצפ נטוונדטו	523	
Power 4 Wheel Anti-lock	STD	
If available must provide	STD	
Factory installed only	STD	
Front bucket seats with arm rest; cloth upholstery	СВ	
All Season Radial	STD	
If available must provide	Is spare full size?	Y
f available must provide	STD	
	E CONFIGURED AS PER ABOVE:	\$22,550.00
Delivery Cost to Department of	Administrative Services, Des Moines	\$0.00

\$0.00

\$22,550.00 FINAL BID PRICE

MVN GROUP 2

Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater		41H	\$125.00
Doors & Windows			
Doors - Glass	Side Door Glass for Dual Sliding Doors	59F	190
Doors - Glass	Rear Door Glass; include rear defroster is available.	55A,43D	445
Key Sets, Additional	2 key sets including fobs	87R	65
Floor			
Vinyl Flooring	Full vinyl flooring throughout van	STD	\$0.00
Mats	Front, all weather floor mats; dealer installed acceptable	DLR	\$165.00
Safety			
Alarm	Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DLR Factory Installed? N	\$150.00
Cargo Control Safety Bulkhead	Expanded metal mesh cargo control safety bulkhead directly behind front seats. Dealer installed is acceptable.	DLR	\$500.00
Reverse Sensing System	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	76R Factory installed? Y	\$295.00
Other			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1

Delivery Cost to Department of Administrative Services, Des Moines

TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:

DELIVERY				
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$3.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

SUV Group 4 Jargo 4 Door	r AWD or 4X4 SUV, Automatic Transmission	Make:	FORD
Sov Group 4 - Large 4 Door	AWD of 4A4 SOV, Automatic Transmission		
Evenues Suburban Vukan VI Evendition FI		Model Name:	EXPEDITION
Examples: Suburban, Yukon)	KL, Expedition EL	Exact Model Code:	U1G
		Trim Pkg. Common Name:	XL
		Exact Trim Pkg. Code:	101A
DEALER NA	AME: STIVERS	Engine Code:	99Т
		Transmission Code:	44Y
		Payload Capacity:	1700
		Cargo Capacity Behind Rear Seat:	20.9
BASE VEHICLE SPECIFICAT	τιονς		2019
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs	(Note STD for standard)
Gross Vehicle Weight Rating	7,200 pound minimum	STATE GVWR: 7450	
Wheelbase length	Wheelbase: 130 to 137 inches.	STATE WHEELBASE: 122	
Engine			
8	V6 or V8 engine, E85 FFV engine if available in V6 or V8; include all required	Cylinders: 6 Liters: 3.5 H	P: 375 Torque:470
Base Engine	options and other pertinent information.		
	E85 FFV Engine	? N	
Engine Block Heater	Or cold climate package	41H	
Drive Axle			
Rear Axle	Traction control	STD	
Transfer Case	With Hi/Low ranges, if available must provide	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Doors & Windows			
Doors	Power door locks with remote keyless entry	STD	
Key Sets with Fobs	2 sets with fobs	STD	
Rear Window	Defroster, Wiper and Washer	STD	
Windows	Power	STD	
Windows	Privacy glass behind "B" pillar, Factory installed if available must provide; dealer installed if factory installed not available.	STD	
Wipers	Intermittent Wipers	STD	
Exterior			
License Plate Holders	Front and Rear license plate holders		STD
Mirrors	Power exterior heated	STD	
Rear Lift gate	With operable rear glass, if available must provide	STD	
Floor			
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. If floor covering must be carpet, OEM Floor mats must be provided for all seat positions.	CARPET	
Interior			
Air Conditioning	Front AC with all required options.	STD	
Heater/Air Conditioner	Auxiliary rear heater and air conditioner	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps.	STD	
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt with cruise control	STD	
Safety			
Brakes	Power 4-Wheel disc anti-lock brakes	STD	
Daytime Running Lights	if available must provide	942	
Reverse Backup Camera	Factory installed only.	STD	
Traction Control		STD	
Seating			
Passenger Seating	8 or 9-passenger seating; front bucket seats; Two 3-person bench seats; all with cloth upholstery.		8 PASS-87P 3 ROW POWER FOLD
Tires & Wheels			
Tires	All-season radials preferred; all-terrain is acceptable.	All-season (AS) or All-terrain (AT) prov	ided?: AT
Spare	If available must provide	Is spare full size?	Υ

2020 MY Price

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$38,999.00	is \$39,507.00
	Delivery Cost to Department of Administrative Services, Des Moines:	\$0.00	
SUV GROUP 4	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$38,999.00	FINAL BID PRICE

ADDITIONAL OPTIONS				
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost	
Engine Block Heater	Or cold climate package	DEDUCT COST:	-\$50.00	
Exterior				
Trailer Brake Controller	Dealer installed acceptable			
Trailer Tow Package	Class IV receiver hitch, 2-inch shaft, 7 wire trailer wiring receptacle at hitch. Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	STD Factory Installed? Y	\$0.00	
Safety				
Backup Alarm	Backup alarm; Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	DLR Factory Installed? N	\$175.00	
Reverse Sensing System	Factory installed preferred, if available must provide; dealer installed acceptable when Factory installed not available.	66R Factory Installed? Y	\$110.00	
Other				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1	

DELIVERY				
Delivery Price Per Mile	Price per mile to deliver vehicle anywhere in State of Iowa		Per Mile Charge	\$3.00
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0.00	\$0.00

HDC Group 2 - Standard Cab DRW 4X4 CHASSIS 450/4500 Series		Make	FORD
		Model Name	F450
Examples: F450, RAM		Exact Model Code	F4H
1500		Trim Pkg. Common Name	٨L
		Exact Trim Pkg. Code: Engine	XL
DEALER NAME:	STIVERS	Code: Transmission Code	99Y
		Towing Capacity	44P
			17500
BASE VEHICLE SPECIFICATIONS			
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Not	te STD for standard)
Gross Vehicle Weight Rating	15,000 lb. GVWR minimum	STATE GVWR: 16500	
Wheelbase length	84 inch CA only	STATE WHEELBASE: 169	
Engine			
Engine Size (Cylinder/Liter)	Base V8 or V10 Engine (E85 FFV, if available, must be provided)	Cylinders: 10 Liters: 6.8 HP:	288
Engine Block Heater	E85 FFV Engine?	N 41H	NJergue: 424
-		4111	
Drive Axle			
Rear Axle	Limited Slip / Locking Differential	X8L	
Transfer Case	With Hi/Lo ranges	STD	
Transmission		(a)	
Transmission	Power take-off provision	62R	
Doors & Windows			
Doors	Power door locks with remote keyless entry	90L	
Windows	Power	90L	
Wipers	Intermittent	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior	Highest capacity fuel tank package available. If option exists, must be		
Fuel Tank	provided	STATE CAPACITY: 40	
Fuel Filler Neck Kit	Filler cab set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body	STD	
Rear Taillights	Cab/Chassis	STD	
Floor			
Floor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD	
Interior			
Air Conditioning	AC with all required options.	STD	
Bluetooth	Dealer installed when factory installed is not available.	585	Factory installed? Y
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD	
Radio	AM/FM with internal clock	STD	
Steering Column	Tilt / Cruise Control	525	

Steering Column	They chuise control	525		
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat with cloth upholstery, folding center seat/armrest/storage box.	15		
Safety				
Brakes	Power 4 Wheel Anti-lock	STD		
Daytime Running Lights		942		
Tires & Wheels				
Tires	All Terrain rating only (no all-season M&S rating) radial.	тнв		
Spare	Full Size tire and wheel. Tire secured to prevent theft.	State YES if tire and wheel are included secured to the vehicle upon delivery:		
	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$34,649.00	2020 MY Price
	Delivery Cost to Department of Administrative Services, Des Moines:		\$0.00	is \$35,324.00
HDC GROUP 2	TOTAL VEHICLE PRICE INCLUDING B	ASE COST AND DELIVERY:	\$34,649.00	Final Bid Price

HDC Group 2 - Standard Cab DRW 4X4 CHASSIS 450/4500 Series

Examples: F450, RAM 4500

ADDITIONAL OPTIONS			
	ne additional cost for the options listed below. If "Deduct Cost" is noted for an op I for the deletion of the option from the base vehicle.	ption, it is indicating the deletion of an option in the base vehicle specifica	tions and Bidder
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 330 Torque:750	\$8,500.00
Electrical			
Upgraded Charging System	Minimum 130 amp alternator, dual batteries (may only be available with Diesel Engine.)	STD ON DIESEL ONLY	\$0.00
Safety			
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$145.00
Tires & Wheels			
Tires	All Terrain rating only (no all-season M&S rating) radial.	DEDUCT COST:	\$150.00
OTHER			Percentage
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	1
DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

HDC Group 5 - Standard Cab DRW 4X4 CHASSIS 550/5500 Series Make: FORD Model Name: F550 Examples: F550, RAM 5500 Exact Model Code: F5H XL Trim Pkg. Common Name: Exact Trim Pkg. Code: 660A DEALER NAME: STIVERS Engine Code: 99Y Transmission Code: 44P Towing Capacity: 18500

		Towing Capacity: 18500
BASE VEHICLE SPECIFICATIO		
Body & Chassis	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Gross Vehicle Weight Rating	18,000 lb. GVWR minimum	STATE GVWR: 18000 STATE WHEELBASE: 169
Wheelbase length	84 inch CA only	STATE WHEELBASE: 169
Engine		
Engine Size (Cylinder/Liter)	Base V8 or V10 Engine (E85 FFV, if available, must be provided) E85 FFV Engine?	
ngine Block Heater		41H
Drive Axle		
Rear Axle	Limited Slip / Locking Differential	X8L
Fransfer Case	With Hi/Lo ranges	STD
Fransmission		
Fransmission	Power take-off provision	62R
Doors & Windows		
Doors	Power door locks with remote keyless entry	90L
Windows	Power	90L
Wipers	Intermittent	STD
Electrical		
Power Point	Located in Driver Area	STD
Exterior		
uel Tank	nignest capacity ruer tank package available. If option exists, must be	STATE CAPACITY: 40
uel Filler Neck Kit	Filler cab set-back adapter kit(s), factory type suitable for flush mounting neck(s) into flat side of body	STD
Rear Taillights	Cab/Chassis	STD
loor		
loor Covering	Full floor covering, rubber preferred - if available it must be provided. OEM Floor Mats only provided if floor covering must be carpet.	STD
nterior		
Air Conditioning	AC with all required options.	STD
luetooth	Dealer installed when factory installed is not available.	585 Factory installed? Y
Gauge Package	Tachometer, oil pressure, coolant temperature, voltmeter and/or transmission temperature.	STD
Radio	AM/FM with internal clock	STD
iteering Column	Tilt / Cruise Control	525
Trim Package	Interior, with insulating headliner, full door and back of cab panels, dome lamp. Split bench seat with cloth upholstery, folding center seat/armrest/storage box.	1S
Safety		
Brakes	Power 4 Wheel Anti-lock	STD
Daytime Running Lights		942
Fires & Wheels		
ïres	All Terrain rating only (no all-season M&S rating) radial.	ТНВ
Spare	Full Size tire and wheel. Tire secured to prevent theft.	State YES if tire and wheel are included in the bid and the tire is secured to the vehicle upon delivery: 512- BOLTED TO FRAME
		CONFIGURED AS PER ABOVE: \$35,490.00
	Delivery Cost to Department of Adn	

HDC Group 5 - Standard Cab DRW 4X4 CHASSIS 550/5500 Series

Examples: F550, RAM 5500

STIVERS			

ADDITIONAL OPTIONS			
	he additional cost for the options listed below. If "Deduct Cost" is noted for an o	ption, it is indicating the deletion of an option in the base veh	icle specifications and Bidder
Engine	I for the deletion of the option from the base vehicle. Minimum Requirements	Mfg. Codes - Specs (Note STD for standard) Cost
Engine Upgrade	Turbocharged Diesel, minimum 6.6L displacement - Must be rated minimum 350 HP, minimum 750 lb./ft. torque with HD automatic transmission. Include all required options and other pertinent information.	Cylinders: 8 Liters: 6.7 HP: 330 Torque:	\$8,500.00
Electrical			
Upgraded Charging System	Minimum 130 amp alternator, dual batteries (may only be available with Diesel Engine.)	STD ON DIESEL ONLY	
Safety			
Alarm	Backup Alarm, Factory preferred but dealer installed acceptable	76C Factory installed? Y	\$145.00
Tires & Wheels			
Tires	All Terrain rating only (no all-season M&S rating) radial.	DEDU	CT COST: -\$150.00
OTHER			Percentage
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount	t MSRP:
DELIVERY			
Delivery FOB	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mil	e Charge \$3.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00