



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

20095

EFFECTIVE BEGIN DATE: 10-15-2019

EXPIRATION DATE: 10-14-2021

PAGE: 1 of 4

VENDOR:

Karl Chevrolet Inc

00002112887

**1101 SE Oralabor Rd
Ankeny, IA 50021-3950**

VENDOR CONTACT:

Dennis Rudolph

PHONE: 5152994409

EMAIL: d.rudolph@karlchevrolet.com

ISSUER:

David Kuldig

EXT: 515 **PHONE:** 515-745-2796

EMAIL: david.kuldig@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: 2021 Model Year Sedan & Electric Vehicles - Karl Chevrolet

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1120005005.

Attachment 2: Contractors Bid Response for RFB1120005005.

Attachment 3: Contractor's Cost (final pricing documentation) for RFB1120005005.

Attachment 4: Vehicle Specifications Terms and Conditions

Sales Contact Information
Dennis Rudolph
515-299-4409
d.rudolph@karlchevrolet.com

Payment Terms: Net 60 days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.1: Mid Size Malibu - DAS Spec

Mid Size Sedan - Chevy Malibu.

2021 MY price is \$17,158.00. Delivery charge is \$1.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.2: Mid Size Malibu - ISU Spec

Mid Size Sedan - Chevy Malibu.

2021 MY price is \$17,760.32.
 Delivery charge is \$1.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.3: Mid Size Malibu - UI Spec

Mid Size Sedan - Chevy Malibu.

2021 MY price is \$17,872.82. Delivery charge is \$1.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

4	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group L 12.1: Sub-Compact EV Chevy Bolt - DAS Spec



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

Sub-Compact EV Chevy Bolt.

2021 MY price is \$27,424.00.

Delivery charge is \$1.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

5	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group L 12.2: Sub-Compact EV Chevy Bolt - ISU Spec

Sub-Compact EV Chevy Bolt.

2021 MY price is \$27,712.18. Delivery charge is \$1.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>Karl Chevrolet</i>		AGENCY NAME <i>DAS Central Procurement and Fleet Enterprise</i>	
BY (Authorized Signature) 	Date Signed <i>10/2/20</i>	BY (Authorized Signature) <i>David Kunding</i>	Date Signed <i>10/2/2020</i>
Printed Name and Title of Person Signing <i>Dennis Rudolph, Gov't Accts</i>		Printed Name and Title of Person Signing <i>David Kunding - Purchasing Agent III</i>	
Address <i>1101 SE Orabaker Rd, Des Moines IA</i>		Address <i>Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319</i>	

50021

Group B - Mid-Size 4 Door FWD Sedan 5 Passenger

APPROVED MAKES: CHEVY MALIBU, FORD FUSION, TOYOTA CAMRY XLE

DEALER NAME: **KARL CHEVROLET Inc**

BASE VEHICLE SPECIFICATIONS			
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	4 cylinder base engine; If E85 FFV is available in 4 cylinder, it must be provided; include all required options and other pertinent information. E85 FFV Engine? NO	Cylinders: 4 Liters: 1.5 HP: 160 Torque: 184	Notes:
Transmission	Automatic	MRG	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster/Defogger	STD	
Windows	Power, all four windows; standard solar tint	STD	
Wipers	Intermittent or Variable Intermittent Wipers, front	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Side view, power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and rear.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed?YES
Radio	Radio, electronic AM/FM/Stereo; satellite radio (telematics) or equivalent capability if available must provide	STD	
Seating	Front bucket seats; all cloth upholstery; minimum manual 4-way adjustable driver's seat	STD	
Steering	Tilt column with cruise control; telescoping, if standard option	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Disk, Anti-lock (ABS)	STD	
Daytime Running Lights	If available must provide	STD	
Backup Camera		STD	
Tires & Wheels			
Spare	If available must provide	Available?: Y Full Size?: NO	Inflator Kit Only?
Tires	All Season Radials	STD	

FRONT WHEEL DRIVE BASE VEHICLE PRICE CONFIGURED AS PER ABOVE: \$17,158.00 NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below which they can provide. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		K05	\$100.00
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$202.32
Exterior			
Mirrors	Side view, power adjustable and heated	N/A	\$0.00
Mirrors	Side view, power adjustable, heated with turn signal indicators	N/A	\$0.00
Undercoating		N/A	\$0.00
Interior			
Bluetooth	DELETE	N/A	DEDUCT COST: \$0.00
Driver Seat	Power with adjustable lumbar support	AE8	\$400.00
Floor Mats	All-weather rubber mats	VAV	\$150.00
Floor Mats	Digital Fit Floor Mats	RIA	\$210.00
Upholstery	Treated to resist stains	STD	\$0.00
Safety			
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	N/A	\$0.00
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	WPS -REQ WPR	\$1,315.00
Blind Spot Detection	Alerts driver to a car in the blind spot	WPS -REQ WPR	INC ABOVE
Forward Collision Warning	Detects an imminent crash	WPS -REQ WPR	INC ABOVE
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	WPS -REQ WPR	INC ABOVE
Park Assist	Assists driver by guiding the vehicle into a parking spot.	WPS -REQ WPR	INC ABOVE
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	WPS -REQ WPR	INC ABOVE
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	BTV Dealer installed?YES	\$300.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	WPR REQ AE8	\$945.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.50
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number: 75	\$112.50

KARL CHEVROLET Inc

Group B 2.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES		Mfg. Code / NA / STD	Option Price
Upholstery	Treated to resist stains	STD	\$0.00
THIS IS A MULTIPLE AWARD ITEM			
			Estimated Quantity
			1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$17,158.00
			Make:
			CHEVROLET
			Model Name:
			MALIBU
			Exact Model Code:
			1ZC69
			Trim Pkg. Common Name:
			1FL
			Exact Trim Pkg. Code:
			1FL
			Engine Code:
			LFV
			Transmission Code:
			MRG

FINAL BID PRICE

Group B 2.2 - IOWA STATE UNIVERSITY		Mfg. Code / NA / STD	Option Price
Driver Seat	Power with adjustable lumbar support	AE8	\$400.00
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$202.32
			Estimated Quantity
			15
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$17,760.32
			Make:
			CHEVROLET
			Model Name:
			MALIBU
			Exact Model Code:
			1ZC69
			Trim Pkg. Common Name:
			1FL
			Exact Trim Pkg. Code:
			1FL
			Engine Code:
			LFV
			Transmission Code:
			MRG

FINAL BID PRICE

Group B 2.3 - UNIVERSITY OF IOWA		Mfg. Code / NA / STD	Option Price
Bluetooth	DELETE		DEDUCT COST: \$0.00
Driver Seat	Power with adjustable lumbar support	AE8	\$400.00
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$202.32
Upholstery	Treated to resist stains	STD	\$0.00
			Estimated Quantity
			3
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$17,872.82
			Make:
			CHEVROLET
			Model Name:
			MALIBU
			Exact Model Code:
			1ZC69
			Trim Pkg. Common Name:
			1FL
			Exact Trim Pkg. Code:
			1FL
			Engine Code:
			LFV
			Transmission Code:
			MRG

FINAL BID PRICE

Group L - EV SUB-COMPACT 4 DOOR FWD (All Electric)
FRONT WHEEL DRIVE EV TECHNOLOGY HATCHBACK
 APPROVED EV MAKES: Chevrolet Bolt

Make:	CHEVROLET
Model Name:	BOLT EV
Exact Model Code:	1FB48
Trim Pkg. Common Name:	2LT
Exact Trim Pkg. Code:	2LT
Engine Code:	ENO
Transmission Code:	MMF

DEALER NAME: **KARL CHEVROLET Inc**

BASE VEHICLE SPECIFICATIONS		
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Electric Motor	Electric only powerplant; standard Type of Motor: Electric Drive Unit	Specify electric motor: 200 hp / 266 lb-ft
Lithium-Ion Battery or Other Type	Type of Battery (Standard): Lithium Ion Charging Capability in Voltage: 120	Battery System Cap. kWh: 60 On-Board Charger kW: 7.2 Batt. Warranty Length: 8yrs Range in Miles?: 259
Transmission	E-CVT, CVT, EVT or Automatic	Specify type of transmission: Elec Precision Shift
Doors & Windows		
Doors	Power locks with remote keyless entry.	STD
Key Sets	2 key sets total (key with fob)	STD
Rear Window	Defroster; rear wiper/washer (rear wiper only acceptable if rear washer not available)	STD
Windows	Power, all four windows; standard solar tint	STD
Wipers	Intermittent or Variable Intermittent Wipers, front	STD
Electrical		
Power Point(s)	Located in Driver Area	STD
Exterior		
Mirrors	Side view, power adjustable	STD
Floor		
Floor Covering	Full floor carpet covering. OEM floor mats front and rear including cargo area	STD
Interior		
Air Conditioning	With all required options	STD
Bluetooth	Dealer installed when factory installed is not available.	STD Factory installed? YES
Radio	Radio, electronic AM/FM/Stereo; satellite radio (telematics) or equivalent capability if available must provide	STD
Seating	Minimum manual 4-way adjustable drivers seat; cloth upholstery	STD
Steering	Tilt column with cruise control; telescopic, if standard option	STD
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STD
Safety		
Air Bags	Standard requirements	STD
Brakes	Power 4 Wheel Disk, Anti-lock (ABS)	STD
Daytime Running Lights	If available must provide	STD
Backup Camera		STD
Tires & Wheels		
Spare	If available must provide	Available?: N Full Size?: N Inflator Kit Only? Y/PCW
Tires	All Season Radials; tire pressure monitoring sensor, if available must provide	STD

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE: \$27,424.00 NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Doors & Windows	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$262.68
Exterior			
Mirrors	Side view, power adjustable and heated	INC	\$0.00
Mirrors	Side view, power adjustable, heated with turn signal indicators	N/A	\$0.00
Undercoating		N/A	\$0.00
Interior			
Driver Seat	Power with adjustable lumbar support	N/A	\$0.00
Floor Mats	All-weather rubber mats	VAV	\$150.00
Floor Mats	Digital Fit Floor Mats	RIA	\$210.00
Upholstery	Treated to resist stains	STD	\$0.00
Safety			
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	N/A	\$0.00
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	WPX	\$495.00
Blind Spot Detection	Alerts driver to a car in the blind spot	WPR	\$1,050.00
Forward Collision Warning	Detects an imminent crash	WPX	\$495.00
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	WPX	\$495.00
Park Assist	Assists driver by guiding the vehicle into a parking spot.	N/A	\$0.00
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	WPR	\$1,050.00
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	INC W BASE Dealer installed? NO	\$0.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	WPR	\$1,050.00

KARL CHEVROLET Inc

OTHER			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.50
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0 \$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	17 \$25.50

Group L 12.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES	Mfg. Code / NA / STD	Option Price
THIS IS A MULTIPLE AWARD ITEM		Estimated Quantity: 1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$27,424.00 FINAL BID PRICE
Make:	CHEVROLET	
Model Name:	BOLT EV	
Exact Model Code:	1FB48	
Trim Pkg. Common Name:	2LT	
Exact Trim Pkg. Code:	2LT	
Engine Code:	ENO	
Transmission Code:	MMF	

Group L 12.2 - IOWA STATE UNIVERSITY	Mfg. Code / NA / STD	Option Price
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI
		Estimated Quantity: 1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$27,712.18 FINAL BID PRICE
Make:	CHEVROLET	
Model Name:	BOLT EV	
Exact Model Code:	1FB48	
Trim Pkg. Common Name:	2LT	
Exact Trim Pkg. Code:	2LT	
Engine Code:	ENO	
Transmission Code:	MMF	