



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

17163

EFFECTIVE BEGIN DATE: 11-07-2016
EXPIRATION DATE: 11-06-2017
PAGE: 1 of 6

VENDOR:

Karl Chevrolet Inc

VENDOR CONTACT:

Dennis Rudolph

PHONE: 515-299-4409

EXT:

EMAIL: d.rudolph@karlchevrolet.com

ISSUER:

Nancy Wheelock

PHONE: 515-725-2268

EMAIL: Nancy.Wheelock@iowa.gov

**1101 Se Oralabor Rd
Ankeny, IA 50021**

FOB: FOB Dest, Freight Prepaid

Contract For: 2017 Model Year Sedan Vehicles - Karl Chevrolet

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1116005151.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1116005151 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1116005151.

Attachment 4: Special Terms - Vehicle Specifications Terms and Conditions is attached. See Section 4.9 for information on purchases by political subdivisions in surrounding states.

Sales Contact Information:

Dennis Rudolph

515-299-4409

d.rudolph@karlchevrolet.com

RENEWAL OPTIONS

FROM 11-07-2017 **TO** 11-06-2018

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

A 1.1 Compact Sedan - DAS

Chevrolet Cruze FWD per DAS Specifications.

Make: Chevrolet
Model: Cruze
Body Code: 1BR69
Trim: LS
Trim Code: 1SB
Engine: LE2
Trans: MNU

Bid Price is: \$17,204.85 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$17,204.85 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

2	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

B 2.1 Mid-Size Sedan - DAS

Chevrolet Malibu FWD per DAS Specifications.

Make: Chevrolet
Model: Malibu
Body Code: 1ZC69
Trim: 1FL
Trim Code: LS
Engine: LFV
Trans: MNH

Bid Price is: \$18,860.96 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$18,860.96 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Price may vary depending on the options selected for a vehicle.

3	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

B 2.3 Full Size Sedan - UI

Chevrolet Malibu FWD per UI Specifications.

Make: Chevrolet
Model: Malibu
Body Code: 1ZC69
Trim: 1FL
Trim Code: LS
Engine: LFX
Trans: MNH

Bid Price is: \$19,123.91 delivered to University of Iowa in Iowa City, IA.

Price for vehicles not delivered to UI is \$19,018.91 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

4	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

C 3.1 Full Size Sedan - DAS

Chevrolet Impala FWD per DAS Specifications.

Make: Chevrolet
Model: Impala
Body Code: 1GX69
Trim: 1FL
Trim Code: LS
Engine: LFX
Trans: M7W

Bid Price is: \$20,254.12 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$20,254.12 plus any additional cost per mile delivery charges.



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The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

5	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

C 3.2 Full Size Sedan - UNI

Chevrolet Impala FWD per UNI Specifications.

Make: Chevrolet
Model: Impala
Body Code: 1GX69
Trim: 1FL
Trim Code: LS
Engine: LFX
Trans: M7W

Bid Price is: \$20,359.12 delivered to University of Northern Iowa located in Cedar Falls, IA.

Price for vehicles not delivered to UNI is \$20,254.12 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

6	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

D 4.1 Compact Specialty Sedan - DAS

Chevrolet Camaro per DAS Specifications.

Make: Chevrolet
Model: Camaro
Body Code: 1AJ37
Trim: 1SS
Trim Code: SS
Engine: LT1
Trans: MXO

Bid Price is: \$35,085.24 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$35,085.24 plus any



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.

7	0.00000	EA	07104	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles and Station Wagons (See 071-80 for SUV Types)

F 6.1 Full Size Specialty Sedan - DAS

Chevrolet Impala per DAS Specifications.

Make: Chevrolet
Model: Impala
Body Code: 1GY69
Trim: LT
Trim Code: 1LT
Engine: LFX
Trans: M7W

Bid Price is: \$22,296.77 delivered to DAS Fleet Services in Des Moines, IA.

Price for vehicles not delivered to DAS is \$22,296.77 plus any additional cost per mile delivery charges.

The delivery cost is limited to a fee of \$1.75 per mile (one way) anywhere else in Iowa.

Price may vary depending on the options selected for a vehicle.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Group A - Compact Four Door FWD Sedan with Automatic Transmission

APPROVED MAKES: CHEVY CRUZE, FORD FOCUS, DODGE DART, HONDA CIVIC, NISSAN SENTRA

DEALER NAME:

KARL CHEVROLET

BASE VEHICLE SPECIFICATIONS				
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		
Engine	4 cylinder base engine; E85 FFV engine if available in 4 cylinder - include all required options and other pertinent information. <div>E85 FFV Engine? NO</div>	Cylinders: 4	Liters: 1.4	HP: 153 Torque: 177
Doors & Windows				
Doors	Power locks with remote keyless entry	STD		
Key Sets	2 key sets total (key with fob)	STD		
Rear Window	Defroster	STD		
Windows	Power, all four windows	STD		
Wipers	Intermittent Wipers	STD		
Electrical				
Power Point	Located in Driver Area	STD		
Exterior				
Mirrors	Power adjustable	STD		
Floor				
Floor Covering	Full floor carpet covering. OEM floor mats front and rear.	STD		
Interior				
Air Conditioning	With all required options	STD		
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed? YES	
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STD		
Seating	Front Bucket Seats; all cloth upholstery	STD		
Steering	Tilt column with cruise control	ZLQ		
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STD		
Safety				
Air Bags	Standard	STD		
Brakes	Power 4 Wheel Disk, Anti-lock	STD		
Daytime Running Lights		STD		
Tires & Wheels				
Spare	If available, must provide	Is spare tire available?: YES Full size?: NO		
		FRONT WHEEL DRIVE BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$17,116.85

ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
E85 Engine Upgrade	E85 Engine in lieu of base engine, if available; include all required options and other pertinent information.	Cylinders: N/A	Liters: N/A HP: Torque:	\$0.00
Engine Block Heater		K05		\$88.00
Doors & Windows				
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI		\$96.00
Keys, Working	2 working keys without fobs	STANDARD		\$0.00
Windows	Glass, tinted; Factory preferred but dealer installed acceptable	N/A		\$0.00
Interior				
Bluetooth	DELETE	N/A	DEDUCT COST:	\$0.00
Driver Seat	Power with adjustable lumbar support	N/A		\$0.00
Steering Column	Tilt/Telescope Steering Column	INC W BASE		\$0.00
Upholstery	Treated to resist stains	STANDARD		\$0.00
Safety				
Rear View Camera	Factory installed	INC W BASE		\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	DI	Dealer installed? YES	\$495.00
OTHER				
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		1%
DELIVERY				
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		Cost
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number:	60	\$105.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number:	0	\$0.00

KARL CHEVROLET

Group A 1.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES		Mfg. Code / NA / STD	Option Price
Engine Block Heater	-	K05	\$88.00
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
Upholstery	Treated to resist stains	STANDARD	\$0.00
THIS IS A MULTIPLE AWARD ITEM		Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$17,204.85
		Make:	Chevrolet
		Model Name:	Cruze
		Exact Model Code:	1BR69
		Trim Pkg. Common Name:	LS
		Exact Trim Pkg. Code:	1SB
		Engine Code:	LE2
		Transmission Code:	MNU

Final Bid Price

Group B - Mid-Size 4 Door FWD Sedan 5 Passenger with Automatic Transmission

APPROVED MAKES: BUICK VERANO, CHEVY MALIBU, FORD FUSION, HONDA ACCORD, NISSAN ALTIMA

DEALER NAME:

KARL CHEVROLET

BASE VEHICLE SPECIFICATIONS			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	4 cylinder base engine; E85 FFV preferred if available in 4 cylinder; include all required options and other pertinent information. <div>E85 FFV Engine?</div>	Cylinders: 4 Liters: 1.5 HP: 160 Torque: 184	Notes: TURBO
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster	STD	
Windows	Power, all four windows	STD	
Wipers	Intermittent Wipers	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed? YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STD	
Seating	All cloth upholstery	STD	
Steering	Tilt column with cruise control	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Disk, Anti-lock	STD	
Daytime Running Lights		STD	
Tires & Wheels			
Spare	If available, must provide	Is spare tire available?: YES Full size?: NO	
	FRONT WHEEL DRIVE BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$18,794.96

ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
E85 Engine Upgrade	E85 Engine in lieu of base engine, if available; include all required options and other pertinent information.	Cylinders: N/A Liters: N/A HP: Torque:		\$0.00
Engine Block Heater		K05		\$66.00
Doors & Windows				
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI		\$223.95
Keys, Working	2 working keys without fobs	STANDARD		\$0.00
Windows	Glass, tinted; Factory preferred but dealer installed acceptable	STANDARD		\$0.00
Interior				
Bluetooth	DELETE	N/A DEDUCT COST:		\$0.00
Driver Seat	Power with adjustable lumbar support	STANDARD		\$0.00
Upholstery	Treated to resist stains	STANDARD		\$0.00
Safety				
Rear View Camera		STANDARD		\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	UD7 Dealer installed? YES		\$495.00
OTHER				
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:		1%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.75
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number:	60	\$105.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number:	60	\$105.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number:	0	\$0.00

KARL CHEVROLET

Group B 2.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES		Mfg. Code / NA / STD	Option Price
Engine Block Heater	-	K05	\$66.00
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
Upholstery	Treated to resist stains	STANDARD	\$0.00
THIS IS A MULTIPLE AWARD ITEM		Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$18,860.96
		Make:	CHEVROLET
		Model Name:	MALIBU
		Exact Model Code:	1ZC69
		Trim Pkg. Common Name:	1FL
		Exact Trim Pkg. Code:	LS
		Engine Code:	LFV
		Transmission Code:	MNH

Final Bid Price

Group B 2.3 - UNIVERSITY OF IOWA		Mfg. Code / NA / STD	Option Price
Bluetooth	DELETE	DEDUCT COST:	\$0.00
Driver Seat	Power with adjustable lumbar support	STANDARD	\$0.00
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$223.95
Upholstery	Treated to resist stains	STANDARD	\$0.00
		Estimated Quantity	10
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$19,123.91
		Make:	CHEVROLET
		Model Name:	MALIBU
		Exact Model Code:	1ZC69
		Trim Pkg. Common Name:	1FL
		Exact Trim Pkg. Code:	LS
		Engine Code:	LFV
		Transmission Code:	MNH

Final Bid Price

Group C - Full-Size 4 Door FWD or AWD Sedan with Automatic Transmission

APPROVED MAKES: CHEVY IMPALA, FORD TAURUS, BUICK LACROSSE, DODGE CHARGER

DEALER NAME: **KARL CHEVROLET**

BASE VEHICLE SPECIFICATIONS			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	6 cylinder base engine; E85 FFV engine if available in 6 cylinder - include all required options and other pertinent information. E85 FFV Engine? YES	Cylinders: 6 Liters: 3.6 HP: 305 Torque: 264	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster	STD	
Windows	Power, all four windows	STD	
Wipers	Intermittent Wipers	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed? YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth	STD	
Steering	Tilt column with cruise control	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp. Cloth upholstery	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Disk, Anti-lock	STD	
Daytime Running Lights		STD	
Tires & Wheels			
Spare	If available must provide	Is spare tire available?: YES Full size?: NO	
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:			\$20,188.12 NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		K05	\$66.00
E85 Engine Upgrade	E85 Engine in lieu of base engine, if available; include all required options and other pertinent information.	Cylinders: INC W BASE HP: Torque: Liters:	\$0.00
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$132.00
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
Windows	Glass, tinted; Factory preferred but dealer installed acceptable	STANDARD	\$0.00
Interior			
Bluetooth	DELETE	N/A	\$0.00
Driver Seat	Power with adjustable lumbar support		\$0.00
Rear Seat	"Flip and fold" flat rear seat		\$0.00
Upholstery	Treated to resist stains		\$0.00
Safety			
Rear View Camera		N/A	\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	UD7 Dealer installed? NO	\$295.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.75
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number: 60	\$105.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number: 0	\$0.00

KARL CHEVROLET

Group C 3.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES - FWD or AWD		Mfg. Code / NA / STD	Option Price
Engine Block Heater	-	K05	\$66.00
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
Upholstery	Treated to resist stains	-	\$0.00
THIS IS A MULTIPLE AWARD ITEM		Estimated Quantity	1

TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)

\$20,254.12

Final Bid Price

Make:	CHEVROLET
Model Name:	IMPALA
Exact Model Code:	1GX69
Trim Pkg. Common Name:	1FL
Exact Trim Pkg. Code:	LS
Engine Code:	LFX
Transmission Code:	M7W

Group C 3.2 - UNIVERSITY OF NORTHERN IOWA - FWD		Mfg. Code / NA / STD	Option Price
Engine Block Heater	-	K05	\$66.00
E85 Engine Upgrade	E85 Engine in lieu of base engine, if available; include all required options and other pertinent information.	Cylinders: INC W BASE Lite HP: Torque:	\$0.00
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
*** University of Northern Iowa will purchase a total of 7 vehicles from a combination of Groups B, C and H.		Estimated Quantity	2

TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)

\$20,359.12

Final Bid Price

Make:	CHEVROLET
Model Name:	IMPALA
Exact Model Code:	1GX69
Trim Pkg. Common Name:	1FL
Exact Trim Pkg. Code:	LS
Engine Code:	LFX
Transmission Code:	M7W

Group D - SUBCOMPACT/COMPACT SPECIALITY COUPES with Automatic Transmission
2-DOOR SPECIALTY PERFORMANCE COUPES

APPROVED MAKES: FORD MUSTANG GT, DODGE CHALLENGER R/T, CAMARO 1SS

Make:	CHEVROLET
Model Name:	CAMARO
Exact Model Code:	1AJ37
Trim Pkg. Common Name:	1SS
Exact Trim Pkg. Code:	SS
Engine Code:	LT1
Transmission Code:	MXO

DEALER NAME: KARL CHEVROLET

BASE VEHICLE SPECIFICATIONS			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	V8 or V6; highest performance engine / drivetrain package available (no supercharge or turbo package)	Cylinders: 8 Liters: 6.2 HP: 455 Torque: 455	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster	STD	
Windows	Power, all four windows	STD	
Wipers	Intermittent Wipers	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	factory installed
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STD	Factory installed? YES
Steering	Tilt column with cruise control	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp; bucket seats, cloth upholstery	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Anti-lock	STD	
Daytime Running Lights		STD	
Suspension			
Suspension Package	Performance Suspension package, if available must provide	STD	
Tires & Wheels			
Spare	If available, must provide	Is spare tire available?: NO Full size?: NO	
Wheels	Alloy wheels, if available must provide	Available? YES	
THIS IS A MULTIPLE AWARD ITEM	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$35,085.24
	Delivery Cost to Department of Administrative Services, Des Moines		\$0.00
GROUP D 4.1	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:		\$35,085.24 Final Bid Price

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		K05	\$75.00
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI	\$232.95
Keys, Working	2 working keys without fobs	STANDARD	\$0.00
Windows	Glass, privacy behind pillar B;	STANDARD	\$0.00
Electrical			
Power Point	120 Volt	N/A	\$0.00
Exterior			
Mirrors	Heated, power adjustable	N/A	\$0.00
Lights	Fog	N/A	\$0.00
Interior			
Driver Seat	Power with adjustable lumbar support	STANDARD	\$0.00
Navigation System		N/A	\$0.00
Steering Column	Tilt/Telescope Steering Column	STANDARD	\$0.00
Trim Package Upgrade #1	Upgraded comfort interior/exterior trim package.	N/A	\$0.00
Trim Package Upgrade #2	Upgraded comfort interior/exterior trim package.	N/A	\$0.00
Upholstery	Treated to resist stains	STANDARD	\$0.00
Safety			
Rear View Camera	Factory Installed	STANDARD	\$0.00
Remote Start	Factory preferred but dealer installed acceptable	STANDARD Dealer installed? NO	\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	STANDARD Dealer installed? NO	\$0.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.75
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00

Group F - FULL-SIZE SPECIALITY SEDANS with Automatic Transmission
FOUR (4) DOOR SPECIALTY SEDANS OR WAGONS

APPROVED MAKES: BUICK LUCERNE, DODGE CHARGER R/T, TAURUS SE, CHEVROLET IMPALA

Make:	CHEVROLET
Model Name:	IMPALA
Exact Model Code:	1GY69
Trim Pkg. Common Name:	LT
Exact Trim Pkg. Code:	1LT
Engine Code:	LFX
Transmission Code:	M7W

DEALER NAME: KARL CHEVROLET

BASE VEHICLE SPECIFICATIONS			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	V8 or V6; highest performance engine / drivetrain package available (no supercharge or turbo package)	Cylinders: 6 Liters: 3.6 HP: 305 Torque: 264	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster	STD	
Windows	Power, all four windows	STD	
Wipers	Intermittent Wipers	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors	Power adjustable	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back.	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed? YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STD	
Steering	Tilt column with cruise control	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp; bucket seats, cloth upholstery	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Anti-lock	STD	
Daytime Running Lights		STD	
Suspension			
Suspension Package	Performance Suspension package, if available must provide	N/A	
Tires & Wheels			
Spare	If available must provide	Is spare tire available?: YES	Is spare tire full size?: NO
Wheels	Alloy wheels, if available must provide	STD	
THIS IS A MULTIPLE AWARD ITEM	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$22,296.77
	Delivery Cost to Department of Administrative Services, Des Moines		\$0.00
GROUP F 6.1	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:		\$22,296.77

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		K05	\$75.00
Drivetrain			
All Wheel Drive	Upgrade, if available		\$0.00
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle		\$232.95
Keys, Working	2 working keys without fobs		\$0.00
Windows	Glass, privacy behind pillar B		\$0.00
Interior			
Driver Seat	Power with adjustable lumbar support		\$0.00
Navigation System			\$645.00
Steering Column	Tilt/Telescope Steering Column		\$0.00
Trim Package Upgrade #1	Upgraded comfort interior/exterior trim package.		\$1,495.00
Trim Package Upgrade #2	Upgraded comfort interior/exterior trim package.		\$0.00
Upholstery	Treated to resist stains		\$0.00
Safety			
Blind Spot Monitor			\$595.00
Park Assist			\$1,045.00
Rear View Camera			\$1,045.00
Remote Start	Factory preferred but dealer installed acceptable	Dealer installed?	\$1,045.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	Dealer installed?	\$1,045.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$1500 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.75
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0
			\$0.00