

**TECHNICAL PROPOSAL**  
**RFP #RFP0615005027**  
**INSTITUTIONAL ATHLETIC FOOTWEAR 2**

**SUZY TROTTER**  
**IOWA DEPARTMENT OF ADMINISTRATIVE SERVICES**  
**HOOVER STATE OFFICE BUILDING, 3<sup>RD</sup> FLOOR**  
**1305 EAST WALNUT STREET**  
**DES MOINES, IOWA 50319-0105**

## EXHIBIT #1

Our bid team at Shoe Corp has read and reviewed the requirements of the footwear specifications contained in this bid #RFP0615005027.

We do question some of the stated specification requirements stated in the RFP.

The shoes we are proposing is a shoe which has a "High Tec" sole system. Normal range of abrasion resistance for a shoe used in an institutional environments is 20 – 45. The shoe we are proposing has an abrasion resistance of 132. The uppers that these shoes use is the same uppers that your facilities are using from Shoe Corp. Only the soles are different. These soles are formulated from rubber and PVC. This combination gives you a more durable construction and are made with soles that are solid in construction, no cavities, and much thicker.

In my dealings with DOC across the USA and in Canada, I am amazed with the large difference in the "life span" of footwear in many different prison environments. I have seen shoes / boots which have lasted years, and then the same footwear last a few days. In asking questions as to why the failure or the long lasting of the same footwear, I hear some of the some answers. The one common factor I hear is the control of the Warden and his / State rules and regulation control on the Prison population actions. The second reason for footwear failure is the inmate only has one pair of shoes for all activities and has no way to rotate the use of his shoes as one does who lives in the public life. Most inmates live 23.5 hours a day in one pair of shoes. That helps to contribute to shoe failure.

Basically you have two types of people in prisons. One, is one who made a mistake. Is careful and do what they have to do to serve their term and be released. The other type is the person who is destructive and does not respond well to authority. These people fight and are destructive to their and others property.

Shoe Corp has enclosed our guarantee on our footwear which covers manufacturing defects.

The contact person during the bidding process is:

James Little Phone 1-800-227-4934 Fax 205-326-2808  
[procurement@shoecorp.com](mailto:procurement@shoecorp.com)

At this time 2 Addenda has been issued.

1. Amendment One Dated February 13, 2015
2. Amendment Two Dated February 17, 2015

We have enclosed sign copies of the Addenda in this package.

## **EXHIBIT 2**

The footwear Shoe Corp proposes in the cost proposal is normal stocking items from Shoe Corp inventory. We have proposed an ARO of 10 – 30 days on the items contained in our bid. We will work with the State of Iowa in the initial stages of a new contract in restructuring our inventory with this special shoe. We are the manufacture / importer of these products, which are manufactured in Main Land China.

Shoe Corp will not employ any subcontractors on this #FRP0615005027. We will not have any contractors servicing this contract if awarded.

## **EXHIBIT 3**

Shoe Corporation is located in the State of Alabama. We have only one location. We are located at:

Shoe Corporation of Birmingham, Inc.

125-45<sup>th</sup> Place North

Birmingham, Alabama 35222

Phone 1-205-326-2800 Toll Free 1-800-227-4934 Fax 1-205-326-2808

Orders may be placed by phone; email; fax; or mail.

Email orders: [orders@shoecorp.com](mailto:orders@shoecorp.com)

Inquiries: [procurement@shoecorp.com](mailto:procurement@shoecorp.com)

When orders are placed with our company, our policy is to give the ordering agency a conformation of their order.

We are a small company of 12 employees, but we do pride ourselves in customer service. Our customer service professionals are; Stan, Mack, Wayne, Mr. Jim, and James.

Our business model is where we are the manufacture / importer of footwear. Currently, we have relationships with two exporting / manufacturing groups in China. With one group, our relationship is over 17+ years, and the other group is 6+ years. During the year of 2014, we sold over 205 shipping containers of footwear, both here in the USA and in Canada.

We currently have and "active" account with your procurement website with a start date of November 24, 2010.

The proposed "Solid Sole Shoes" are under contract to the State of Ohio.

State of Ohio:

Mr. Walt Schneider, CPPB  
DAS Office of Procurement Services  
4200 Surface Road  
Columbus, Ohio 43228  
1-614-644-5151

State of South Carolina:

Mr. Stephen Pullie, CPPB  
SCDJJ Procurement  
4900 Broad River Road Suite 2008  
Columbia, SC 29210  
1-803-896-5643

## **EXHIBIT 4**

Shoe Corporation offers this proposal for the listed / describe footwear to remain in effect for 160 calendar days after the due date of this bid. The 160 calendar days start with February 24, 2015.

## **EXHIBIT 5**

Shoe Corporation has read; understands; and agrees with the Terms and Conditions as listed in #RFP 0615005027. We also agree to Amendment One dated February 13, 2015 and Amendment Two dated February 17, 2015.

## **EXHIBIT 6**

Shoe Corporation has a Leather Velcro Athletic Shoe and a Leather Tie Athletic Shoe that is a "High Tec" style shoe. We developed this shoe for the State of Ohio. They too, wanted a better shoe, but could not pay for "Branded Prices" with State budgets. This shoe has the same uppers as our #2700 Tie and #2800 Velcro.

This shoe has a special sole. The sole of these shoes is made with a PVC and a Rubber compound which has made this shoe have a higher abrasion resistance index. The higher the abrasion resistance index, the longer the sole of the shoe will last with the thicker soles and solid with no cavities.

We have had this shoe tested by an independent testing lab located in Nashville, Tennessee. They have determined the index for this sole to be #132 based on the standards of ASTM D 163-06. This shoe has also had testing for ASTM – D 1052 - 09 "Cut Growth using Ross Flexing Apparatus".

The sole of this shoe is now of the quality of a "Brand Name" athletic shoe.

Attached is the spec sheets, test reports, and pictures of these shoes.

The shoe is designed in three models:

SL2400WH – White Leather Tie Athletic Shoe

SV2500BLK – Black Leather Velcro Athletic Shoe

SV2500EH – White Leather Velcro Athletic Shoe

Currently, SV2500BLK is the only model we stock large quantities. We have limited production runs on the other two styles, they are not under contract at this time. We currently supply SV2500BLK to the State of Ohio (last year of 4 year contract) and to the South Carolina Department of Juvenile Justice (2<sup>nd</sup> year of 4 year contract). If this shoe style chosen, we would need 100 – 120 days for our other two styles to reach contract stocking levels.

Our shoes have uppers that are sewn to the sole and lining, similar to Strobel construction. Our shoe soles contain PVC and rubber to make our sole achieve a high abrasion resistance index. Our outsoles are a one piece construction. The soles are glued and stitched to the upper. Not multiple layers of soles which are glued together and can separate over time. Our insole is bonded tuff fabric to EVA backing.

I can understand the DOC looking to buy “Branded Styles” for the inmates to wear. The “Branded” footwear industry does not operate with the same guide lines as the institutional footwear industry. “Branded” footwear is a limited production of a fashion shoe. The life of a “Branded” style available is very short lived. Our company can order 5,000 pairs of assorted sizes and know that we will receive them from our plants in China in 100 – 120 days. When you order 5,000

Pair of “Branded” shoes the ordering process is out of your control. Delivery time will most times be up to 6 months, and then you will only receive the shoes that they want you to have. Out of the 5,000 pair you have ordered, most times you will only receive a part of the order. They will ship to you what they want you to have. They sell fashion not quantity.

Branded shoes will have good colors and will have many features which are engineered to specificity activities. That is why they can charge the large dollars for their shoes.

## **EXHIBIT 7**

Shoe Corp has its shoes made to normal US shoe size standards. The labels located on the back of the tongue in our shoes are listed only in US sizes. Our shoes do not list sizes used in other countries. Our shoes are made for the US and Canadian Markets.

All footwear which Shoe Corp manufactures is crossed marked with the Men's and Women's sizes indicated. Under normal US sizing, a Men's size will be two (2) full sizes smaller than a Women's size. Example: A Men's size 6 is the same as a Women's size 8. We do not manufacture or stock any footwear in children's sizes.

## **EXHIBIT 8**

On our proposed shoes for this RFP, we have proposed our #SV2500 – Black or White Leather Velcro Athletic Shoe and our #SL2400 - White Leather Tie Athletic Shoe.

We use an independent testing lab:

Precision Testing Laboratories, Inc.  
313 Hill Avenue  
Nashville, Tennessee 37210

The shoes for this RFP are tested. The uppers of the shoes may be different, but soles of the shoes are the same on both styles.

Enclosed test document list the following tests:

ASTM D 1630-06 Abrasion Resistance Index

ASTM D 1052-09 Ross Flexing 50,000 cycles

## **EXHIBIT 9**

On Thursday, February 19, 2015 we sent by FedEx to your address:

Iowa Department of Administrative Services

Att: Suzy Trotter

Hoover State Office Building, 3<sup>rd</sup> Floor

1305 East Walnut Street

Des Moines, IA 50319

The following shoe samples were sent for testing:

6 pair Shoe Corp #SL2400 Size 10 / 12 Tie Leather Athletic Shoe

2 pair Shoe Corp #SL2400 Size 6 / 8 Tie Leather Athletic Shoe

6 pair Shoe Corp #SV2500 Size 10 / 12 Velcro Leather Athletic Shoe

## **EXHIBIT 10**

Shoe Corporation currently supplies the State of Iowa with our two basic Leather Athletic Shoes. These styles are #2700 Tie Black or White, and #2800 Velcro Black or White. Our current contract (MA#005-4657-14A) has been extended until May 31, 2015 for these shoes. Our feedback on our shoes have been positive. We were told that one shoe tester was given one pair of our shoes in September and he was still wearing the same pair of shoes in January. It has also been stated that the original contract holder's shoes were only lasting 1 – 3 weeks. We were asked to take over the contract because our shoes lasted longer than other vendors.

These two shoes are used all over the USA and Canada. Last year (2014) we sold over 60,000 pair of the #2700 style Leather Athletic. We have States request their vendors to supply the Shoe Corp Leather Athletics over what they intended to supply. These shoes have proven over and over again that they are a good value for the life span of the shoes. These shoes are used in many different environments.

We have been told that our #2700 and #2800 hold up around 2 months in the Environments of Iowa Prisons. They are good value for what the State pays for them. We have not been told as to what type of "wear out" occurs around the two month period time. If you get two months wear from our shoes with a contract price of \$12.25 per pair that would equal to a \$6.13 per month shoe expense or \$73.56 per year.

If a branded shoe cost \$45.00 per pair and last 4 months that would equal to an \$11.25 per month shoe expense or \$135.00 per year.

We will offer these two shoes in our Cost Proposal so if the State decides to stay with these two styles they are already using.

We also feel that we do not need to send shoes in for testing due to the fact they are currently under contract and being used now every day in Iowa facilities.



February 13, 2015

To: All Potential Bidders

RE: RFP0615005027 Institutional Footwear

**Amendment One**

The Department of Administrative Services formally issues Amendment One in response to a question received by the potential responding community for the clarification of RFP0615005027. Please include all applicable details pertaining to this question and answer in your proposal.

Question 1 - We carry a Velcro Court Style shoe. We do not have a Velcro in a Cross Trainer, is this something that can be substituted?

Answer 1 – The State of Iowa will allow a court style shoe to be proposed in the event the respondent does not have a cross trainer style to offer.

***Please acknowledge receipt of this addendum by signing in the space provided below, and return this letter with your offer (do not send back separately).***

I hereby acknowledge receipt of this addendum.

Signature

2-23-2015

Date

James F Calhoun President

Typed or Printed Name

Respectfully submitted by,  
Suzy Trotter, Purchasing Agent  
Iowa Department of Administrative Services  
Hoover State Office Building – 3rd Floor  
1305 East Walnut St., Des Moines, IA 50319  
Phone: 515/281-3089  
Email: [suzy.trotter@iowa.gov](mailto:suzy.trotter@iowa.gov) | Website: <http://das.iowa.gov>



February 17, 2015

To: All Potential Bidders

RE: RFP0615005027 Institutional Footwear

### Amendment Two

The Department of Administrative Services formally issues Amendment Two in response to questions received by the potential responding community for the clarification of RFP0615005027. Please include all applicable details pertaining to these questions and answers in your proposal.

**Question 1** - I would like to know, if we win this bid, will we win the orders for all the facilities on page 18? If so, will the orders be placed in one large bulk or multiple orders over a certain time period?

**Answer 1** – The State of Iowa intends to award all footwear to one supplier. In the event the evaluation and scores dictate that it would be in the best interest of the State to award multiple agreements the State will announce that with the Notice of Intent to Award. The State will work with awarded supplier(s) to come to a fair agreement.

The awarded supplier would provide footwear on an as needed basis for the duration of the agreement, one initial year and up to five annual extensions, for the facilities listed on page 18 of the RFP. The facilities will create and submit multiple large quantity purchase orders throughout the term of the agreement. The facilities will maintain a small inventory of footwear. The State of Iowa has three more correctional facilities not included on page 18 of the RFP, with an approximate combined population of 3,000. These three facilities are currently providing boots for the offenders. In the event these facilities would change over to athletic footwear the awarded supplier would be expected to service additional facilities with notice from the State.

**Question 2** – Is it possible to know who had the contract prior and what the former cost for shoes was?

**Answer 2** – The State has two contracts for athletic footwear that will expire on May 31, 2015. The Department of Correction enhanced the specifications for the required footwear that would be provided to offenders. The specifications for athletic footwear on the current agreements do not meet the specifications required by DOC that are listed on this RFP0615005027.

All contracts are posted to the State of Iowa DAS Contract page <http://bidopportunities.iowa.gov>. Click on the "View Awarded Contract" link and use the search engine to view the current agreements. The current agreement numbers are 4657-14A with Shoe Corp of Birmingham and 4502-13A with Goaltex.

**Question 3** - Are these given to the inmates at intake, or for the inmate to purchase after intake?

**Answer 3** – The footwear awarded as a result of this RFP will be given to the offenders at the time of intake at no cost to the offender. The offenders will be issued new footwear when their current footwear is in need to be replaced due to normal wear and tear. The footwear proposed in this RFP must be durable for daily use during sporting activities on surfaces including but not limited to gym floor, asphalt, concrete, rubber, grass, gravel, and sand. The State's expectation of durability is 3-6 month of wear.

**Question 4** - What was the cost of the shoes in the prior Contract?

**Answer 4** – The cost of the athletic footwear is listed on the Contract, posted on the State of Iowa DAS Contract page <http://bidopportunities.iowa.gov>. The contracts have been attached to this RFP0615005027 Addendum Two.

**Question 5** – Who currently holds the prior contract?

**Answer 5** – The current contracts are with Shoe Corp of Birmingham and Goaltex.

**Question 6** – What brand shoe is currently being supplied?

**Answer 6** – Shoe Corp of Birmingham is providing a Shoes for Crews and an identified brand. Goaltex is providing Big M and Vanly.

**Question 7** – What is the dollar value associated with this contract?

**Answer 7** – The dollar value will depend on the quality of footwear. The State will provide footwear for the population of offenders upon intake and when the footwear needs to be replaced. Currently, the state is spending a large amount of funds on footwear that is wearing out in 2-3 weeks. The State is desires to contract for a higher quality of footwear that will last longer in order to decrease the overall cost with constant replacement of footwear.

**Question 8** – Are these shoes given to inmates or are they purchased?

**Answer 8** – The footwear awarded from this RFP will be purchased by the State and issued to the offenders.

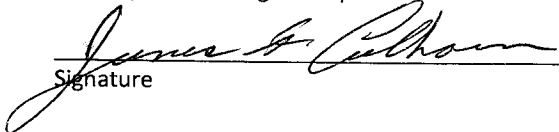
**Question 9** – Is a company disqualified for not carrying all sizes, ie..... sizes 5,6,15,16. Can another shoe be substituted at these sizes?

**Answer 9** – Yes, another shoe can be proposed for extra small or larger shoe sizes. This Request For Proposal format allows Respondents to propose footwear that meets the specifications. In the event the Respondent cannot meet all of the specifications, this format will allow Respondents to offer solutions to meet the specification / needs of the DOC.

The RFP evaluation team will review all footwear proposed and score it according to the technical wear ability of the footwear. Cost is not the driving factor of the award.

***Please acknowledge receipt of this addendum by signing in the space provided below, and return this letter with your offer (do not send back separately).***

I hereby acknowledge receipt of this addendum.

  
Signature

2-23-2015  
Date

James F Calhoun, President  
Typed or Printed Name

Respectfully submitted by,  
Suzy Trotter, Purchasing Agent  
Iowa Department of Administrative Services  
Hoover State Office Building – 3rd Floor  
1305 East Walnut St., Des Moines, IA 50319



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
 EXPIRATION DATE: 05-31-2015  
 PAGE: 1 of 3

**VENDOR:**

Shoe Corp Of Birmingham  
 125 45th PL N

Birmingham, AL 35222  
 US

**VENDOR CONTACT:**

JIM CALHOUN

PHONE: 205-326-2800 EXT:

EMAIL:

**ISSUER:**

Suzy Trotter

PHONE: 515-281-3089

EMAIL: Suzy.Trotter@iowa.gov

FOB FOB Dest, Freight Prepaid

**Contract For:** Footwear - Athletic Shoes

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

MA 4657-14 is a secondary award from RFB0613005082.

Attachments are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 1: General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Attachment 2: Contractor's Response to Competitive Bidding RFB0613005082 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB0613005082.

FOB Destination, Freight Prepaid

Payment Terms: Net 30 days

Per State of Iowa Code 8A.514 the State is allowed sixty (60) days to pay an invoice submitted by a vendor.

Ordering Instructions:

PH. 800/227-4934

Fax 205/236-2808

Email [orders@shoecorp.com](mailto:orders@shoecorp.com)

Sales Contact is Stan Adams

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

ALL

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
 EXPIRATION DATE: 05-31-2015  
 PAGE: 2 of 3

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up White Tennis Shoes: Men's Lo-Top #2700 12 PAIR TO A CASE WHITE / BLACK; DUAL SIZE MARKED; MEN'S 4 - 16 REGULAR AND XTRA WIDE WIDTHS.	\$12.250000 \$0.000000
2	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up White Tennis Shoes: Women's Lo-Top #2700 12 PAIR TO A CASE WHITE / BLACK; DUAL SIZE MARKED; LADIES 4 - 12 REGULAR AND XTRA WIDE WIDTHS.	\$12.250000 \$0.000000
3	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Velcro White Tennis Shoes: Men's Lo-top #2800 12 PAIR TO A CASE WHITE / BLACK; DUAL SIZE MARKED; MEN'S 4 - 16, REGULAR AND XTRA WIDE WIDTHS.	\$12.250000 \$0.000000
5	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Slip Resistant Shoe Lace-up Black Shoe SHOES FOR CREWS #6010	\$33.000000 \$0.000000



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
EXPIRATION DATE: 05-31-2015  
PAGE: 3 of 3

**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
 EXPIRATION DATE: 05-31-2015  
 PAGE: 1 of 4

**VENDOR:**

Goaltex Corp  
 146 Split Rock Rd

Syosset, NY 11791  
 US

**VENDOR CONTACT:**

Robert Grutman

PHONE: 516-682-5775 EXT:

EMAIL: robert@goaltex.com

**ISSUER:**

Suzy Trotter

PHONE: 515-281-3089

EMAIL: Suzy.Trotter@iowa.gov

FOB FOB Dest, Freight Prepaid

**Contract For:** Footwear - Athletic Shoes

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services, General Services Enterprise.

Attachment 1: General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)

Attachment 2: Contractor's Response to Competitive Bidding RFB0613005082 (except for any contractor objection or amendment to the Competitive Bidding Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Bidders' Cost (final pricing documentation) response to competitive bidding document RFB0613005082.

FOB Destination, Freight Prepaid

Payment Terms: State of Iowa is allowed sixty (60) days to pay an invoice submitted by a vendor.

Minimum Order Amount: listed on line item

**Ordering Instructions:**

Email: robert@goaltex.com

Fax: 516-682-5718

**Contact:**

Robert Grubman ph: 516-682-5775

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

- ALL
- SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.)		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
 EXPIRATION DATE: 05-31-2015  
 PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up White Tennis Shoes: Men's Lo-Top BIG M Brand Style # LLA-W Color White Sizes 7-11.5 & 12-16 Regular & Wide Width Packed 12pr/size/carton Unisex marking View at: <a href="http://www.prisonshoes.com/lla.html">http://www.prisonshoes.com/lla.html</a>	\$11.230000 \$0.000000
2	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up White Tennis Shoes: Women's Lo-Top BIG M Brand Style# LLA-W Color White Sizes 6-11 Packed 12pr/size/carton Unisex Marking Regular & Wide Width View at: <a href="http://www.prisonshoes.com/lla.html">http://www.prisonshoes.com/lla.html</a>	\$11.230000 \$0.000000
5	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Slip Resistant Shoe Lace-up Black Shoe Shoes for Crews # 6010 Packed 12pr/size/carton Sizes 7-10.5 & 11-1416 Regular Width; 7.5-10.5 & 11-14 Wide Width View at: <a href="http://www.shoesforcrews.com/sfc3/index.cfm?changeWebsite=US_en&amp;route=c_store.viewDetailsOfProduct&amp;partnumber=6010">http://www.shoesforcrews.com/sfc3/index.cfm?changeWebsite=US_en&amp;route=c_store.viewDetailsOfProduct&amp;partnumber=6010</a>	\$42.500000 \$0.000000
6	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up Tennis Shoe White Men's & Women's BIG M Brand # HDLLA-W Color White Men's Sizes 6-11.5 & 12-16 Regular & Wide Width Women's sizes 6-11 Regular & Wide Width Packed 12pr/size/carton, Unisex marking	\$11.750000 \$0.000000
7	0.00000	EA	80005  Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up Black Tennis Shoes: Men's Lo-Top BIG M Brand Style # LLA-B Color Black Sizes 7-11.5 & 12-16 Regular & Wide Width Packed 12pr/size/carton Unisex marking View at: <a href="http://www.prisonshoes.com/lla.html">http://www.prisonshoes.com/lla.html</a>	\$11.230000 \$0.000000



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
 EXPIRATION DATE: 05-31-2015  
 PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
8	0.00000	EA	80005	\$11.230000 \$0.000000
			Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up Black Tennis Shoes: Women's Lo-Top BIG M Brand Style# LLA-B Color Black Sizes 6-11 Packed 12pr/size/carton Unisex Marking Regular & Wide Width View at: <a href="http://www.prisonshoes.com/lla.html">http://www.prisonshoes.com/lla.html</a>	
9	0.00000	EA	80005	\$11.750000 \$0.000000
			Boots and Shoes, Athletic and Sportsman Type (Incl. Canvas T Leather Lace-up Tennis Shoe Black Men's & Women's BIG M Brand # HDLLA-B Color Black Men's Sizes 6-11.5 & 12-16 Regular & Wide Width Women's sizes 6-11 Regular & Wide Width Packed 12pr/size/carton, Unisex marking	



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 12-01-2014  
EXPIRATION DATE: 05-31-2015  
PAGE: 4 of 4

**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://des.gse.iowa.gov/terms\\_goods.pdf](http://des.gse.iowa.gov/terms_goods.pdf)



**NEW PRODUCTS:**      **SL2400**    *SOLID SOLE WHITE LACED LEATHER SHOE*  
                                 **SV2500**    *SOLID SOLE WHITE VELCRO LEATHER SHOE*  
                                 **SV 2500**    *SOLID SOLE BLACK VELCRO LEATHER SHOE*

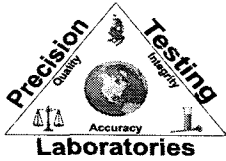
*We are pleased to announce our -*      **\*\*\* NEW SOLID SOLE\*\*\***

**CROSS TRAINER COURT SHOE** \* SECURITY OF A SOLID SOLE\* NO HIDING AREAS\*

\*LEATHER UPPER \* CONTAINS NO METAL \* EVA INSIDE MATERIAL WITH ARCH SUPPORT\*  
\*HEEL STABILIZER \* CAMBRELLE LINING \* PADDED COLLAR\* FULLY STITCHED AROUND UPPER\*  
\* PRECISION TESTING REPORT-- ABRASION TEST SCORE OF 132% – TEST REPORT AVAILABLE\*  
\*ROSS FLEXING ASTM 1052 @ 50,000 FLEXES 0% GROWTH\*

**UPPERS:**      LEATHER OF 1.4MM TO 1.6 MM WITH VENTILATION HOLES IN VAMP AND SIDES  
                                 NO METAL OR PLASTIC EYELETS FOR VELCRO STRAPS OR LACES  
**TOUNGUE:**    PADDED WITH MOISTURE WICKING "CAMBRELLE"  
**LINING:**        "CAMBRELLE" PADDED COLLAR AND HEEL AREA  
**INSOLE:**        CONTOURED EVA MATERIAL WITH ARCH SUPPORT COVERED WITH "CAMBRELLE"  
                                 ANTI-FUNGAL AND ANTI-BACTERIAL TREATED  
**OUTSOLE:**      NON SLIP, NON MARKING CUP SOLE WITH HEEL STABILIZER, TOE BUMPER, UPPER  
                                 STITCHED TO SOLE THROUGH THE HEAVY SOLID SOLE  
**COLOR:**        #SL2400 WHITE ONLY, #SV2500 WHITE AND BLACK  
**SIZING:**        WHOLE AND HALF SIZES 6 – 11.5 FULL SIZE 12 – 13 – 14 – 15  
**WIDTHS:**      REGULAR WIDTH; WIDE WIDTH

Shoe Corporation of Birmingham, Inc.  
orders@shoecorp.com  
Fax 1-205-326-2808  
Phone 1-205-326-2800



**PRECISION TESTING LABORATORIES, INC.**

313 Hill Avenue, Nashville TN 37210

Phone 615-254-3401 Fax 615-254-3488

[www.precisiontesting.com](http://www.precisiontesting.com)

Laboratory Report No. 12250  
22-Jun-12

Page 1 of 2

Mr. Jim Calhoun  
Shoe Corporation of Birmingham, Inc.  
125 45th Place North  
Birmingham, AL 35222

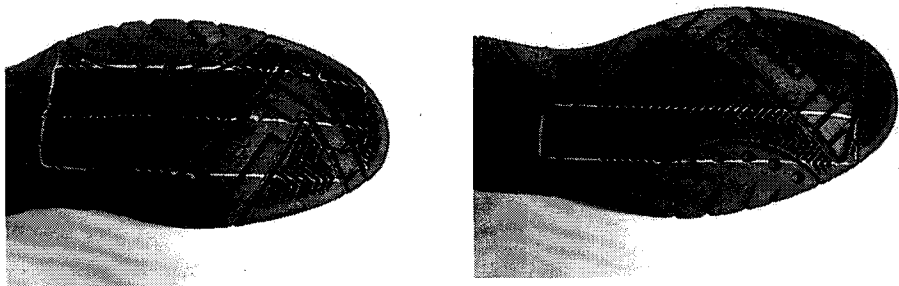
Cc: Mr. Wesley Calhoun

PO #: n/a

Item: One (1) pair of footwear

Identification: SV2500

Purpose: Abrasion Resistance, Index; ASTM D 1630-06  
Cut Growth using Ross Flexing Apparatus; ASTM D 1052-09

Test	Unit of Measure	Specimen Results			Average	Stdev
<b><u>Abrasion Resistance, Index</u></b>						
<b><u>ASTM D 1630-06</u></b>						
<b><u>NBS Method</u></b>						
		132			n/a	n/a
<b><u>Cut Growth using Ross Flexing Apparatus</u></b>						
<b><u>ASTM D 1052-09</u></b>						
<b><u>Ross Flex; 50,000 cycles @</u></b>						
<b><u>room temperature - as received</u></b>						
						
	Thickness, in.	0.407	0.397	0.422	0.409	0.013
	% Growth	0	0	0	0	0
Cut growth resistance after cycle completion is expressed as percent growth of a 1/10 inch pierce / cut.						

I certify that the above tests under my supervision were performed in accordance with the specification test requirements and that the reported results are true, valid and applicable to the samples tested. I further certify that these samples were the only samples tested from the lot of end items identified above.

Signed: Suzanne Piispanen  
Suzanne Piispanen, VP Operations

Signed: Don G. Roney  
Don G. Roney, Laboratory Manager

This report is limited to and related only to the particular instrument, material or other subject to which it refers. These test results can not be compared to results obtained using different methods or under different conditions. No representation is made that similar articles will be of like quality. Neither Precision Testing Laboratories, Inc (hereinafter "Precision Testing") nor their officers, directors, managers or employees, shall be responsible for any loss or damage resulting directly or indirectly from any failure, error or omission in testing, or in the reporting of test results. Precision Testing has no controls, and assumes no responsibility for the tested product's functionality or use. Precision Testing's liability shall not exceed the fees paid for the testing reflected on this report. Precision Testing observes and maintains client confidentiality, and limits reproduction of this report, except in full, without prior approval of Precision Testing.

rh(gm)



125-45<sup>th</sup> Place North, Birmingham, Alabama 35222

---

## RECYCLE CERTIFICATE

THIS IS TO CERTIFY THAT WE ARE USING RECYCLED MATERIALS IN THE MANUFACTURING OF OUR SHOES AND IN OUR BOXES AND PACKAGING MATERIALS TO THE MAXIMUM PER CENT AND STILL MAINTAIN OUR QUALITY PRODUCTS.

### **CANVAS SHOE STYLES:**

#6199; #6191; #393; #493; #540; #440; #326; #1011; #1012; #1024; #1030; #4049

UPPER: 20% RECYCLED MATERIALS

LINING: 15% RECYCLED MATERIALS

OUTSOLE: 10% RECYCLED MATERIALS

23% IS CONSIDERED THE RECYCLED CONTENT OF THE ENTIRE COST OF OUR CANVAS SHOES, INCLUDING THE PACKAGING.

### **LEATHER BOOT / SHOE STYLES:**

#N193; #N194; #5050; #5055; #5087; #9750; #81146; #21; #47; #46; #5000; #597; #597S; #1206; #193; #194; #2400; #2500; #2600; #2700; #2800; #2900; #3700; #42292; #41192; #622; #V995; #596

UPPER: 5% RECYCLED MATERIALS

LINING: 10% RECYCLED MATERIALS

OUTSOLE: 20% RECYCLED MATERIALS

20% IS CONSIDERED THE RECYCLE CONTENT OF THE ENTIRE COST OF LEATHER BOOTS / SHOES, INCLUDING THE PACKAGING.

### **SHOWER SHOES; VINYL BOOTS / STYLES:**

#888; #V722; #722; #777; #1200; #502; #V5050; #11051V; #11052X; #2380; #PED-VEE

MADE OF PVC; PLASTIC; OR EVA AND THE RECYCLE CONTENT IS 50%

55% IS THE RECYCLED CONTENT OF THE ENTIRE COST OF SHOWER SHOES INCLUDING THE PACKAGING.



125-45<sup>th</sup> Place North, Birmingham, Alabama 35222

---

### **PRODUCT GUARANTEE**

We, at Shoe Corporation of Birmingham, Inc., are proud to offer you our products which are manufactured here in the USA and from Main Land China.

Our products are utilized in many different environments, in both America and in Canada.

We guarantee all of our products against manufacturing workmanship defects of new shoes and defects that affect the normal life expectancy of normal wear.

Our policy for over 20 years is to be reasonable with any defect and to give credit or replacement to any of our products which have manufacturing defects.

Sincerely,

James F. Calhoun, President  
Shoe Corporation of Birmingham, Inc.  
1-800-227-4934

