



Final Quotation

Iowa Department of Administrative Services-DR Ascend Room No Wall Stand

Revision Date: 8/21/2018

Prepared For
Julie Janssen

Iowa Department of Administrative Services
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**Iowa Department of Administrative Services-DR Ascend Room No Wall Stand**

Iowa Department of Administrative Services

Quote No.355703

Revision Date: 8/21/2018

Expiration Date: 11/6/2018

Cat	Qty	Description	Net Price
		Carestream Digital	\$226,968.92
1021740	1	DRX Ascend System - 80kW Three Phase (380-480 VAC) Generator and 400kHU X-Ray Tube - 80kW - 3 Phase (380-480 VAC) Generator <ul style="list-style-type: none">• ULTRA High Frequency Power, 120 kHz PLUS• 80kW maximum output; (according to IEC 60601)• mA Range: 25 to 800• kVp Range: 40 to 150 kVp, in 1 kVp increments• mAs range:0.025 - 800• Timer Range: 0.001 - 6.3 seconds• Self-Diagnostics, Anode Heat Monitor, Error Messaging, Auto Shut-off Timer, History Reporting Log, RS-232 Port400kHU X-Ray Tube• 0.6/1.2 mm focal spot sizes with 400,000 Heat Unit capacity• 150 kVp, High/standard speed rotor, 12deg anode target angle, 90deg arms	
1001163	4	DRX Detector Battery	
1528439	1	Battery Charger for DRX Detector Battery	
1006303	1	Wireless Access Point for US	
1065374	1	Auxiliary Power Supply (QG-28VPS) Auxiliary Power Supply (QG-28VPS)	
6576136	1	AEC ELECTRONICS FOR CSH GENERATORS AEC Electronics Board for Carestream Generator	
1021401	1	Ionization Chamber The three (3) field chamber includes hardware.	

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Cat	Qty	Description	Net Price
1065309	1	Ceiling Mounted Tube Support The Ceiling Mounted Tube Support is designed for hospital emergency rooms, imaging centers and orthopedic facilities which demand not only high quality, but also maximum flexibility, in order to accommodate all types of imaging exams. The Ceiling Mounted Systems are not only aesthetically pleasing, but designed with input directly from technologists. <ul style="list-style-type: none">• Telescopic column with 59" (150 cm) of vertical travel, with focus-floor distance of 16.5" (42 cm), in a 9' ceiling• Longitudinal travel range of 136.2" (346cm), with standard rail length of 14'(4.25 meters)• Transverse travel range of 87.5" (222 cm), with standard rail length of 10' (3 meters)• Tube rotation about Vertical Axis: +154deg/-182deg, with detents at 0deg and +/- 90deg• Tube rotation about Horizontal Axis: +/- 120deg, with detents at 0deg and +/- 90deg• Operator Handgrips w/digital display and multi-function switches, includes dual "All Locks" release switch in grips. NOTE: Includes Upgrade to R70-80S, High Voltage Cables. NOTE: Includes Unistrut Mounting Hardware. NOTE: Includes 80 foot HV Cable.	
8600066	2	Longitudinal Rail 14 FT for RS 590 OTC	
6571954	1	RS-590 CONTROL HANDLE-NO INTEGRATION RS-590 Tube Head Control Handle-NO INTEGRATION with Generator	
1065325	1	Platform for 4 inch Tube	



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Cat	Qty	Description	Net Price
1011329	1	Qt-750 Elevating Float-Top Table for DR "QUIET-LIFT" Elevating/Float-Top Radiographic Table: (EXTRA WIDE DESIGN, FOR LARGE PATIENT COMFORT) <ul style="list-style-type: none"> • Static 650 lb. (295.5 kg) Dynamic 600 lb(272.2 kg) Patient Weight Capacity. • Elevating Range of 21.6" - 32.5" (55 -- 82.5 cm) w/collision avoidance electronics and safety lock-out control switch. • Tabletop length: 85" (216 cm) with 30.3" (770 cm) of longitudinal travel. • Tabletop width: 35.5" (90 cm) with 6.0" (152.5 cm) of transverse travel. • "Flat-Top" Table design for easy patient transfer and cleaning, with low absorption material. • FAIL-SAFE electromagnetic braking system ensures safe, easy use. • Recessed Foot Switches and MultiFunction Hand Control, for ALL table movements (Floating and Elevating). • Includes adjustable patient handgrips, mounted along concealed accessory rails on the sides of table. • Includes Bumpers for Table QT-BMP4 • Power input: 115 VAC/60 Hz/single phase/10 Amp (Specify for Intl use: 220 VAC / single phase / 50Hz/ 5 amp). 	
1021492	1	103 lines/inch (40 lines / cm); 10:1 ratio, 34"-44" (86cm - 112cm) Focus	
1021567	1	Rotating DRX Tray for Table Allows for landscape or portrait rotation of portable detector.	
1031418	1	65 FT. EXTENDED TABLE CABLES FOR DR	
1031392	1	AEC Cable - 65 ft. (20 meters) Extended Table	
1070481	1	Manual collimator for DR	
1027796	1	Slide Track for DR	

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Cat	Qty	Description	Net Price
1025568	1	Ascend Rolling Lateral Cassette Holder for Portable DR Panels or CR / Film Cassettes)	
1013937	1	Long-Length Imaging Software / Manual Acquisition Capture manual leg-length and scoliosis exams using the DRX-1 System. Software will automatically stitch the images together. A manual stitch editor is also provided for fine adjustment.	
1032077	1	Carestream Branding Package	
1019876	1	Generator Integration Generator Integration	
1741917	1	DRX Ascend 22in wide screen	
1019926	1	DRX-Ascend Console The single operator console integrates generator settings, detector controls, and image delivery and includes a touch screen interface plus keyboard, mouse and barcode reader. It is powered by sophisticated workflow and image processing software. PC minimum hardware HP5810; 500GB HDD, intel Core i5-4570S CPU, 8 GB RAM, Keyboard, Mouse , Intel HD Graphics 4600, 2 GB	
1746064	2	DRX Plus 4343C Detector Wireless, cassette-size, 43 x 43 cm Csl Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none">• Wireless standard: 802.11n• Pixel Pitch: 0.139 mm• External Dimensions: 43 x 43 Cassette (ISO 4090) 45.95 x 45.95 x 1.47 cm	
		Professional Services	\$6,600.00



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Cat	Qty	Description	Net Price
8280026		CSH Applications DR Basic User Training 1 Day Applications Training. Basic User Training 1 Day	
1074681		DirectView Key Operator Training 3 Days for US / 1 Day Outside US	
		DR Accessories	\$624.00
1528439	1	Battery Charger for DRX Detector Battery	
		DR Accessories	\$2,184.00
1746148	1	DRX Plus 4343 portable grid holder	
Net Price:			\$236,376.92

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Optional

Cat	Qty	Description	Net Price
		Carestream Digital Options	
1031442	1	DAP Interface Kit DAP Interface Kit Includes R35-003 DAP Mounting Rails	\$2,340.00
1025907	1	TechVision for Ceiling Mounted Tube Support Allows for easy viewing and set up all technique parameters. Streamlines process, allows for technologist to remain close to the patient and decreases overall examination time for increased patient care.	\$2,080.00
1584077	1	Keyboard Tray	\$312.00
8256372	1	Wall Mount for Touch Screen Monitor	\$416.00
1038553	1	Single Handle Port Grid and Handle 103lpi 6:1fd40-72in Fd Decubitus	\$2,080.00
1068113	1	DRX Plus 3543 Detector Wireless, cassette-size, 35 x 43 cm GOS Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none">• Wireless standard: 802.11n• Image size: 35.0 x 42.3 cm• Pixel Pitch: 0.139 mm• External Dimensions: 35 x 43 Cassette (ISO 4090) 38.35 x 45.95 x 1.47 cm	\$52,000.00



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1745975	1	DRX Plus 4343 Detector Wireless, cassette-size, 43 x 43 cm GOS Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none"> Wireless standard: 802.11n Pixel Pitch: 0.139 mm External Dimensions: 43 x 43 Cassette (ISO 4090) 45.95 x 45.95 x 1.47 cm 	\$64,000.00
1022433	2	Battery for DRX Detector	\$624.00
1022458	1	Detector Battery Charger	\$624.00
6572705	1	Creates a companion image to the original exposure (chest views) which suppresses the appearance of bone and enhances the visualization of soft tissue. Requires no additional exposure to the patient. Has potential to increase the confidence of pathology assessment due to improved visibility.	\$2,600.00
		DRX Transportable	
1021252	1	DRX-Transportable / Universal Mobile / Without Detector A non-invasive retrofit package that easily upgrades your existing analog mobile x-ray system to DR. Includes a tablet computer, interface box, 2 batteries, exposure switch, battery charger, WAP, EVP Plus Software, barcode scanner (detector not included)	\$22,360.00
1001163	2	DRX Detector Battery	\$0.00
1889633	1	SIEMENS MobileTTE GEN Interface	\$0.00
RMSSW	1	CARESTREAM Remote Management Services State-of-the-art technology that allows Carestream Health to proactively monitor, diagnose and fix malfunctioning equipment even before it stops working. Provided to all warranty and contract customers, and available for current PACS, IMS, RIS, CR and DR product lines.	\$0.00



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1057181	1	Bone Suppression Software Creates a companion image to the original exposure (chest views) which suppresses the appearance of bone and enhances the visualization of soft tissue. Requires no additional exposure to the patient. Has potential to increase the confidence of pathology assessment due to improved visibility.	\$2,600.00
1006303	1	Wireless Access Point for US	\$0.00
		DR Accessories	
1008705	1	Evolution and DRX Rolling Lateral Cassette Holder for Portable DR Panels or CR / Film Cassettes)	\$2,340.00
		Carestream PACS and Enterprise Viewer Solution	
8609711	1	PACS 12.2 SOFTWARE	\$0.00
8101768	1	MX WEB SVR W/3 MX-O LICLESS THAN 7.5K EXAMS	\$12,110.00
8787749	1	DBR WFM/IMS LESS THAN 25K EX/YR	\$4,200.00
8611352	1	DELL T640 SMALL SERVER TOWER	\$9,030.00
1073188	4	2TB DRIVE EXP FOR DELL T630, R730 SERVER	\$2,640.00
8002875	1	Tripplite UPS Standalone 2.2 KVA, 120 VAC	\$900.00
1826254	24	HCIS Prof Svcs - Project Management Services delivered during Business Hours - Hourly Basis	\$6,600.00
1093061	32	HCIS Prof Svcs - Technical Implementation Services delivered during Business Hours - Hourly Basis	\$8,800.00
1068352	1	APPLICATIONS CONSULTING / 32 HR BLK	\$8,800.00



150 Verona Street
Rochester, NY 14608
Tel: 888-600-3944
Fax: 800-445-9967
us-hi-digitalorders@carestream.com
Revision Date: 8/21/2018
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Thank you for your consideration of Carestream Health solutions and services! Please ensure the following elements are included on your purchase order:

<input type="checkbox"/>	Quotation number - 355703	
<input type="checkbox"/>	Tax exemption number	
<input type="checkbox"/>	Authorized signature and date	
<input type="checkbox"/>	Total dollar amount that matches quotation Net Price	
<input type="checkbox"/>	Payment terms	
<input type="checkbox"/>	Bill to address Iowa Department of Administrative Services Hoover State Office Building, Floor 3. 1305 East Walnut Street Des Moines, IA 50319-0105	Corrections _____ _____ _____
<input type="checkbox"/>	Bill to contact name and phone number Julie Janssen (515) 281-5602	Corrections _____ _____
<input type="checkbox"/>	Ship to address Iowa Department of Administrative Services Hoover State Office Building, Floor 3. 1305 East Walnut Street Des Moines, IA 50319-0105	Corrections _____ _____ _____
<input type="checkbox"/>	Ship to contact name and phone number Julie Janssen (515) 281-5602	Corrections _____ _____

Please mail, fax or email a copy of your quote and the signed agreement along with your purchase order to the address listed above.



Final Quotation

Point of Sale Service Agreement Offer

Quote No.: 355703-SA

Revision Date: 8/21/2018

Expiration Date: 11/6/2018

Attention: Julie Janssen

Iowa Department of Administrative Services

Hoover State Office Building, Floor 3. 1305 East Walnut Street

Des Moines, IA 50319-0105

Service agreement will cover quantity (2) Detectors. APP Coverage is for 1 Detector.

Items To Be Covered

Catalog Number	Product Description
1021740	1 DRX Ascend System - 80kW Three Phase (380-480 VAC) Generator and 400kHU X-Ray Tube
1019926	1 DRX-Ascend Console
1746064	2 DRX Plus 4343C Detector

Point of Sale Service Pricing Summary

Year	Smart Care Complete	Software Refresh	Standard Deductible Accident Protection	Extended Tube Coverage	Net Price
1	Warranty	Warranty	\$5,000.00	Warranty	\$5,000.00
2	\$11,000.00	\$2,500.00	\$5,000.00	\$2,000.00	\$20,500.00
3	\$11,000.00	\$2,500.00	\$5,000.00	\$2,000.00	\$20,500.00
4	\$11,000.00	\$2,500.00	\$5,000.00	\$2,000.00	\$20,500.00
5	\$11,000.00	\$2,500.00	\$5,000.00	\$2,000.00	\$20,500.00
6	\$11,000.00	\$2,500.00	\$5,000.00	\$2,000.00	\$20,500.00
Total	\$55,000.00	\$12,500.00	\$30,000.00	\$10,000.00	\$107,500.00



Final Quotation

Point of Sale Service Agreement Offer

Quote No.: 355703-SA

Description of Included Items

Service Plan

Year	List Price	Discount	Net Price
1	\$0.00	0.00 %	Warranty
2	\$27,375.00	59.82 %	\$11,000.00
3	\$27,375.00	59.82 %	\$11,000.00
4	\$27,375.00	59.82 %	\$11,000.00
5	\$27,375.00	59.82 %	\$11,000.00
6	\$27,375.00	59.82 %	\$11,000.00
List Price:			\$136,875.00
Discount:			\$81,875.00
Net Price:			\$55,000.00

Software Refresh

This service agreement offering provides Premium Software Refresh / Upgrades on Carestream Health digital capture products specified during the warranty and post-warranty period. Please see attached Terms and Conditions for a description of the Carestream Health Software Refresh Program. On-Site Services and additional PC hardware associated with



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Point of Sale Service Agreement Offer

Quote No.: 355703-SA

installation and implementation of SW upgrades are included in Premium Software refresh. Installation and implementation will be included at no additional charge.

Year	Description	Net Price
1	Premium Software Refresh	Warranty
2	Premium Software Refresh	\$2,500.00
3	Premium Software Refresh	\$2,500.00
4	Premium Software Refresh	\$2,500.00
5	Premium Software Refresh	\$2,500.00
6	Premium Software Refresh	\$2,500.00
Net Price:		\$12,500.00

Standard Deductible Accident Protection

This proposal includes the DRX detector Standard Accident Protection Plan for the plan term listed on this quote and is associated by manufacturer serial number. The Standard Accident Protection Plan purchased covers each DRX detector for the corresponding plan term. During the plan term, should the DRX detector be damaged by circumstances consistent with those allowed in the service terms and conditions, the plan allows for the purchase of a replacement detector at the cost of



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Point of Sale Service Agreement Offer

Quote No.: 355703-SA

\$5,000 per incident. Carestream Health will allow for a reasonable number of detector replacements to be purchased under this coverage. Excessive replacements may result in cancellation of this coverage.

Year	Description	Net Price
1	Standard Deductible Accident Protection	\$5,000.00
2	Standard Deductible Accident Protection	\$5,000.00
3	Standard Deductible Accident Protection	\$5,000.00
4	Standard Deductible Accident Protection	\$5,000.00
5	Standard Deductible Accident Protection	\$5,000.00
6	Standard Deductible Accident Protection	\$5,000.00
Net Price:		\$30,000.00

Extended Tube Coverage

This proposal includes an Extended Tube Coverage plan for the Carestream Health digital capture product(s) listed on this quote, and is associated by Carestream Health K number (or serial number) during the plan term listed below. The Extended Tube Coverage plan begins upon service contract renewal after the warranty period and allows for the installation,



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Point of Sale Service Agreement Offer

Quote No.: 355703-SA

replacement and disposal of the xray tube at no cost, tracked by serial number, when the original xray tube has failed due to normal clinical use within its period of useful life.

Year	Description	Net Price
1	Extended Tube Coverage	Warranty
2	Extended Tube Coverage	\$2,000.00
3	Extended Tube Coverage	\$2,000.00
4	Extended Tube Coverage	\$2,000.00
5	Extended Tube Coverage	\$2,000.00
6	Extended Tube Coverage	\$2,000.00
Net Price:		\$10,000.00

For questions regarding this offer please call

Customer Service Rep.: 888-600-3944, Opt.2



Final Quotation

Point of Sale Service Agreement Offer

Quote No.: 355703-SA

Terms and conditions of each Service Plan in this Quotation are set out in the attached sale and license agreement.

Instructions

1. Review Equipment to be covered
2. Check the appropriate Service Selection
3. Attach PO
4. Sign and fax form to 800-445-9967

<input type="checkbox"/>	On behalf of _____, I ACCEPT THE SYSTEM SERVICE AGREEMENT TERMS QUOTED In addition to the purchase order for the equipment quoted, the customer will issue a purchase order for the service agreement at the time of the equipment purchase. Customer will be invoiced for the service agreement no greater than 90 days prior to warranty expiration and billed annually thereafter upon the anniversary throughout the term of the service agreement.
<input type="checkbox"/>	On behalf of _____, I ACCEPT THE SYSTEM SERVICE AGREEMENT TERMS QUOTED No separate purchase order is required for the service agreement. Customer agrees to be invoiced for the service agreement no greater than 90 days prior to warranty expiration and billed annually thereafter upon the anniversary throughout the term of the service agreement.
<input type="checkbox"/>	On behalf of _____, I DECLINE THE SYSTEM SERVICE AGREEMENT TERMS QUOTED. I acknowledge that Carestream Health has offered me a Service Agreement with special point of sale pricing, and I have chosen to decline. I also understand that a post warranty agreement will be offered at a later date, approximately 120 days prior to warranty expiration, and will not have the price advantage.

Customer Signature _____



Preliminary Quotation

Iowa Department of Administrative Services - 17 x 17 Detector

Quote No. 400434

Revision Date: 1/15/2021

Prepared For
Julie Janssen

Iowa Department of Administrative Services
Hoover State Office Building, Floor 3. 1305 East Walnut Street
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Prepared By
Bob Pedersen

612-283-6900
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This is a preliminary quotation based on Carestream Health's current understanding of your requirements. This quotation is for informational purposes only. It does not constitute a binding offer. A final quotation will be provided at your request.

Iowa Department of Administrative Services - 17 x 17 Detector

Iowa Department of Administrative Services

Quote No. 400434

Revision Date: 1/15/2021

This quote is prepared with US Federal Government pricing.

Item	Cat	Qty	Description	List Unit Price	Govt. Disc	Govt. Unit Price	Ext. Net Price
1				\$181,800.00	60.13 %	\$72,240.00	\$72,480.00
	1746064	1	DRX Plus 4343C Detector Wireless, cassette-size, 43 x 43 cm CsI Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none"> Wireless standard: 802.11n Pixel Pitch: 0.139 mm External Dimensions: 43 x 43 Cassette (ISO 4090) 45.95 x 45.95 x 1.47 cm 	\$180,000.00	60.00 %	\$72,000.00	\$72,000.00
	8618191	1	Detector Battery/No Charge Detector Battery for DRX-1, DRX Plus, TRIMAX detectors	\$600.00	100.00 %	\$0.00	\$0.00
	8618183	2	Detector Battery, DRX	\$600.00	60.00 %	\$240.00	\$480.00
2			DR Accessories	\$4,200.00	65.00 %	\$1,470.00	\$1,470.00
	1746148	1	DRX Plus 4343 portable grid holder	\$4,200.00	65.00 %	\$1,470.00	\$1,470.00
				Total List Price:		\$186,000.00	
				Discount:		\$112,050.00	
				Net Price:		\$73,950.00	



Preliminary Quotation

Iowa Department of Administrative Services-Revolution Portable

Quote No. 379508

Revision Date: 1/15/2021

Prepared For
Julie Janssen

Iowa Department of Administrative Services
Hoover State Office Building, Floor 3. 1305 East Walnut Street
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(515) 281-5602
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Prepared By
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Iowa Department of Administrative Services-Revolution Portable

Iowa Department of Administrative Services

Quote No. 379508

Revision Date: 1/15/2021

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Item	Cat	Qty	Description	List Unit Price	Govt. Disc	Govt. Unit Price	Ext. Net Price
1			DRX Revolution	\$344,600.00	60.34 %	\$136,430.00	\$136,670.00
	8618894	1	Carestream DRX-Revolution Mobile X-Ray System DRX Revolution Mobile X-Ray System: Carestream's innovative mobile X-ray room on wheels. The collapsible column allows increased visibility and safety while driving the system. The tube head and collimator are small with excellent flexibility for all positioning needs. The 32 kW generator offers power for shorter exposure times and more flexible technique selection. Dual, independent drive motors with a maximum drive speed up to 3.5 m/h (5.6 km/h), provides easy maneuverability and are quiet for less disturbance while driving in patient areas. The DRX-Revolution offers: <ul style="list-style-type: none">• Integrated storage bins for three detector sizes (43x43cm, 35x43cm, 25x30cm)• Two (2) bays for detector battery charging, gloves, paperwork, markers, and bags.• The optional in-bin charging for either a 43x43cm or 35x43cm sized detector ensures a detector is always available and ready for use.• ImageView SW features Windows 10 and access to the desktop so that a user can have quick access to RIS/ PACS.	\$125,000.00	60.00 %	\$50,000.00	\$50,000.00



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Iowa Department of Administrative Services-Revolution Portable

Iowa Department of Administrative Services

Quote No. 379508

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	1746015	1	DRX Plus 4343C Detector Wireless, cassette-size, 43 x 43 cm CsI Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none">• Wireless standard: 802.11n• Pixel Pitch: 0.139 mm• External Dimensions: 43 x 43 Cassette (ISO 4090) 45.95 x 45.95 x 1.47 cm	\$180,000.00	60.00 %	\$72,000.00	\$72,000.00
	8618191	1	Detector Battery/No Charge Detector Battery for DRX-1, DRX Plus, TRIMAX detectors	\$600.00	100.00 %	\$0.00	\$0.00
	1019587	1	EVP Plus Imaging Processing Software Provides highly automated, state-of-the-art image processing. Uses multi-frequency image processing to increase latitude while preserving detail contrast in both over-penetrated and under-penetrated areas. Automatically processes and delivers diagnostic quality images to PACS based on look preference that can be uniquely specified by each site. Includes grid line suppression that prevents aliasing artifacts and application of a collimator mask. Five independent controls are available for the user for image adjustments in an intuitive user interface.	\$15,000.00	60.00 %	\$6,000.00	\$6,000.00
	1019512	1	Modality Worklist Software Facilitates automatic transfer of patient and procedure data from your HIS/RIS system, eliminating manual data entry, and increasing technologist productivity.	\$10,000.00	60.00 %	\$4,000.00	\$4,000.00



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	RMSSW	1	CARESTREAM Remote Management Services State-of-the-art technology that allows Carestream Health to proactively monitor, diagnose and fix malfunctioning equipment even before it stops working. Provided to all warranty and contract customers, and available for current PACS, IMS, RIS, CR and DR product lines.	\$1,500.00	100.00 %	\$0.00	\$0.00
	8619157	1	1D-Barcode Scanner For Carestream DRX-Revolution Option that scans 1D barcodes to quickly verify and populate patient information into the Patient Input screen. Built into the system handle	\$300.00	60.00 %	\$120.00	\$120.00
	8619504	1	DAP For DRX-Revolution Option that measures the output of radiation during exposure and documents this in the DICOM header.	\$2,500.00	60.00 %	\$1,000.00	\$1,000.00
	8618183	2	Detector Battery, DRX	\$600.00	60.00 %	\$240.00	\$480.00
	8619207	1	Standard Side Panels For Carestream DRX-Revolution	\$800.00	60.00 %	\$320.00	\$320.00
	8619140	1	RFID For Carestream DRX-Revolution Option that allows auto log in to the system with a single swipe of a badge. Can be used with Proximity Badge readers or a facility's own RFID badge	\$300.00	60.00 %	\$120.00	\$120.00



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Quote No. 379508

Revision Date: 1/15/2021

Item	Cat	Qty	Description	List Unit Price	Govt. Disc	Govt. Unit Price	Ext. Net Price
	8619181	1	In-Bin Charging For Carestream DRX-Revolution	\$1,500.00	60.00 %	\$600.00	\$600.00
	1746148	1	DRX Plus 4343 portable grid holder	\$4,200.00	65.00 %	\$1,470.00	\$1,470.00
	8618936	1	Standard Collimator For Carestream DRX-Revolution Standard Collimator DRX-Revolution	\$0.00	0.00 %	\$0.00	\$0.00
	8619124	1	Auxilliary Bin For Carestream DRX-Revolution	\$1,400.00	60.00 %	\$560.00	\$560.00
	1006303	1	WIRELESS ACCSS POINT-US	\$300.00	100.00 %	\$0.00	\$0.00
	8618951	1	Power Cord Reel For USC	\$0.00	0.00 %	\$0.00	\$0.00
2			Professional Services	\$4,400.00	31.82 %	\$3,000.00	\$3,000.00



This is a preliminary quotation based on Carestream Health's current understanding of your requirements. This quotation is for informational purposes only. It does not constitute a binding offer. A final quotation will be provided at your request.

Iowa Department of Administrative Services-Revolution Portable

Iowa Department of Administrative Services

Quote No. 379508

Revision Date: 1/15/2021

Item	Cat	Qty	Description	List Unit Price	Govt. Disc	Govt. Unit Price	Ext. Net Price
	1030899	1	AC DRX-REVOLUTION KEY OP TRNG Applications DRX REVOLUTION Key Operator Training - 2 days To provide the Operator with the skills necessary to use the Revolution system and produce images for diagnostic interpretation. It also provides an overview of Key Operator functions to allow the Key Operator to define system requirements and procedures necessary to configure the system according to the site's workflow environment. The Key Operator training is provided using the train-the-trainer philosophy, thus Key Operators can continue training your current staff as well as new staff in the future. Any training not used within 24 months of installation will be forfeited.	\$4,400.00	31.82 %	\$3,000.00	\$3,000.00
						Total List Price:	\$349,000.00
						Discount:	\$209,330.00
						Net Price:	\$139,670.00



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 379508-SA

Revision Date: 1/15/2021

Attention: Julie Janssen

Iowa Department of Administrative Services
Hoover State Office Building, Floor 3. 1305 East Walnut Street
Des Moines, IA 50319-0105

Platinum All Inclusive Service Point of Sale Discounted Pricing

Customer may cancel service for one or more items under a service plan without fault by providing 60 days written notice. Customizable Service Agreements allow for the following options:

Year	Platinum All Inclusive Service	Standard Deductible Accident Protection (Recommended)	Final Point of Sale Discounted Price
1	Warranty	\$5,000.00	\$5,000.00
2-6	\$14,900.49 *	\$5,000.00 *	\$19,900.49 *
Total	\$74,502.45	\$30,000.00	<u>\$104,502.45</u>

* Price per year

Post warranty price—If Point of Sale pricing not selected:	\$151,036.25
Signed Point of Purchase Service Agreement Savings:	\$46,533.80
Point of Sale Discounted Price:	<u>\$104,502.45</u>
Annualized Point of Sale Savings:	\$7,755.63 / year
Savings Applied: \$2,250 Annual Savings for selecting Platinum All Inclusive Service.	



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 379508-SA

Description of Included Items

Items To Be Covered

Catalog Number	Product Description
8618894	1 Carestream DRX-Revolution Mobile X-Ray System
1746015	1 DRX Plus 4343C Detector

Service Plan

Platinum All Inclusive Service

Receive an extension of the same great service you received on your warranty with this plan. This plan includes:

- Service Support (Carestream parts, Carestream labor, regularly scheduled preventative maintenance, remote support 24x7x365 and on-site support Mon-Fri, 8AM-5PM (excluding holidays))
- Tube Coverage (where applicable)
- Cart Batteries (DRX-Revolution)
- Premium Software Refresh (software, hardware and installation)
- Note: Detector Batteries are not included

Customer may cancel service for one or more items under a service plan without fault by providing 60 days written notice. Customizable Service Agreements allow for the following options:

Premium Software Refresh

This service agreement offering provides Premium Software Refresh / Upgrades on Carestream Health digital capture products specified during the warranty and post-warranty period. Please see attached Terms and Conditions for a description of the Carestream Health Software Refresh Program. On-Site Services and additional PC hardware associated with



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 379508-SA

installation and implementation of SW upgrades are included in Premium Software refresh. Installation and implementation will be included at no additional charge.

Standard Deductible Accident Protection (Recommended)

This proposal includes the DRX detector Standard Accident Protection Plan for the plan term listed on this quote and is associated by manufacturer serial number. The Standard Accident Protection Plan purchased covers each DRX detector for the corresponding plan term. During the plan term, should the DRX detector be damaged by circumstances consistent with those allowed in the service terms and conditions, the plan allows for the purchase of a replacement detector at the cost of \$5,000 per incident for all DRX Plus and DRX Core detectors, and \$10,000 per incident for the DRX-L SingleShot LLI detector. Carestream Health will allow for a reasonable number of detector replacements to be purchased under this coverage. Excessive replacements may result in cancellation of this coverage.

Extended Cart Battery Coverage

This proposal includes an Extended Cart Battery Coverage plan for the CARESTREAM DRX Revolution Mobile X-Ray product(s) listed on this quote and is associated by Carestream Health K number (or serial number) during the plan term listed below. The Extended Cart Battery Coverage plan provides replacement of one or more mobile cart batteries for the Carestream Health manufactured CARESTREAM DRX Revolution Mobile X-Ray System at no cost during the plan term. Carestream will arrange for the removal, replacement and installation of the mobile cart batteries that fail due to normal clinical use during the plan term.

Extended Tube Coverage

This proposal includes an Extended Tube Coverage plan for the Carestream Health digital capture product(s) listed on this quote, and is associated by Carestream Health K number (or serial number) during the plan term listed below. The Extended Tube Coverage plan begins upon service contract renewal after the warranty period and allows for the installation, replacement and disposal of the xray tube at no cost, tracked by serial number, when the original xray tube has failed due to normal clinical use within its period of useful life.

For questions regarding this offer please call

Customer Service Rep.: 888-600-3944, Opt.2



DRX-Revolution Mobile X-Ray System

DRX Revolution Mobile X-Ray System: Carestream's innovative mobile X-ray room on wheels. The collapsible column allows increased visibility and safety while driving the system. The tube head and collimator are small with excellent flexibility for all positioning needs. The 32 kW generator offers power for shorter exposure times and more flexible technique selection. Dual, independent drive motors with a maximum drive speed up to 3.5 m/h (5.6 km/h), provide easy maneuverability and are quiet for less disturbance while driving in patient areas.

The DRX-Revolution offers:

- Integrated storage bins for three detector sizes (43x43, 35x43, 25x30)
- 2 bays for detector battery charging, gloves, paperwork, markers, and bags.
- In bin charging for either a 43x43 or 35x43 sized detector means a detector is always available and ready for use.
- Functional lighting alerts the user of system status.

- An optional proximity badge reader automatically logs the operator into the software and displays the patient worklist.
- A multi-touch, 19 in. main user interface allows the user to display the patient worklist, review prior images (optional software), copy or change technique, and accept or reject images.
- ImageView SW features Windows 10 and access to the desktop so that a user can have quick access to RIS/PACs.
- Other options include: Integrated 1D barcode reader, 2D Barcode Reader, Wireless exposure switch, HDMI port, and lockable storage

X-Ray Generator:

- Maximum power output 32 kW.
- kVp Range 40 to 150 kVp.
- mAs Range 0.1 to 320 mAs.

X-Ray Tube:

- Focal Spot size 0.6mm/1.2mm.
- Target Angle: 14 degrees.
- Anode Heat Capacity: 300 kHU (212 kJ).

Tube Head Movement:

- Maximum SID to Floor: 2022 mm (79.6 in.).
- Minimum SID to Floor: 683 mm (26.9 in.).
- Tube Arm Reach: 1351 mm (53.2 in.).
- Column Rotation Range: +/- 270 degrees.
- Tube Rotation: +180 degrees CW/-135 degrees CCW.
- Tube Tilt: -10 to +90 degrees.
- Collimator Rotation Range: +/- 90 degrees.

Physical Characteristics:

- Weight: 575 kg (1268 lbs).
- Height (column collapsed): 1295 mm (51.0 in.),
- Height (column extended): 1956 mm (77.0 in.).
- Width: 576 mm (22.7 in.).
- Length: 1219 mm (48.0 in.)



Preliminary Quotation

Iowa Department of Administrative Services-DRX Trasnportable

Quote No. 358343

Revision Date: 1/16/2021

Prepared For
Julie Janssen

Iowa Department of Administrative Services
Hoover State Office Building, Floor 3. 1305 East Walnut Street
Des Moines, IA US 50319-0105
(515) 281-5602
julie.janssen@iowa.gov

Prepared By
Sara Pyatt
Account Executive
(651) 338-6263
sara.pyatt@carestream.com



This is a preliminary quotation based on Carestream Health's current understanding of your requirements. This quotation is for informational purposes only. It does not constitute a binding offer. A final quotation will be provided at your request.

Iowa Department of Administrative Services-DRX Transportable

Iowa Department of Administrative Services

Quote No. 358343

Revision Date: 1/16/2021

Cat	Qty	Description	List Price	Discount	Net Price
		DRX Transportable	\$237,188.48	60.36 %	\$94,035.39
8619983	1	DRX-TRANSPORTABLE SYSTEM/LITE DRX Transportable system, Lite config. Tablet solution w/second wireless interface with a choice of one wireless DRX Plus detector (GoS or Csl) or one wireless DRX Core detector (GoS or Csl). Includes 2 batteries, battery charger, EVP Plus Software. Detector purchased separately. Tablet PC: 8th Generation Intel® Core™ i5 Processor <ul style="list-style-type: none">• 13.0in Multi-touch Display• 16GB of Memory• 512GB Solid State Drive for Storage• 1.4 kg (3.1lbs)	\$43,000.00	60.00 %	\$17,200.00
1746015	1	DRX Plus 4343C Detector Wireless, cassette-size, 43 x 43 cm Csl Detector for fast workflow and instant access to images. Fits into standard Bucky trays and the wireless capability make it also ideal for tabletop use. <ul style="list-style-type: none">• Wireless standard: 802.11n• Pixel Pitch: 0.139 mm• External Dimensions: 43 x 43 Cassette (ISO 4090) 45.95 x 45.95 x 1.47 cm	\$180,000.00	60.00 %	\$72,000.00
8618191	1	Detector Battery/No Charge Detector Battery for DRX-1, DRX Plus, TRIMAX detectors	\$600.00	100.00 %	\$0.00
1010750	1	Modality Worklist Software Facilitates automatic transfer of patient and procedure data from your HIS/RIS system, eliminating manual data entry, and increasing technologist productivity.	\$10,000.00	60.00 %	\$4,000.00



This is a preliminary quotation based on Carestream Health's current understanding of your requirements. This quotation is for informational purposes only. It does not constitute a binding offer. A final quotation will be provided at your request.

Iowa Department of Administrative Services-DRX Trasnportable

Iowa Department of Administrative Services

Quote No. 358343

Revision Date: 1/16/2021

Cat	Qty	Description	List Price	Discount	Net Price
RMSSW	1	CARESTREAM Remote Management Services State-of-the-art technology that allows Carestream Health to proactively monitor, diagnose and fix malfunctioning equipment even before it stops working. Provided to all warranty and contract customers, and available for current PACS, IMS, RIS, CR and DR product lines.	\$1,500.00	100.00 %	\$0.00
8618183	2	Detector Battery, DRX	\$1,200.00	60.00 %	\$480.00
SPR DR 01	2	3 cell battery pack for Sahara i5XX	\$475.68	60.00 %	\$190.27
SPR DR 02	1	Battery Charger for Sahara i5XX	\$142.80	60.00 %	\$57.12
SPR DR 03	1	Bumpcase for Sahara i5XX	\$270.00	60.00 %	\$108.00
		DR Accessories	\$4,200.00	60.00 %	\$1,680.00
1746148	1	DRX Plus 4343 portable grid holder	\$4,200.00	60.00 %	\$1,680.00
		Professional Services	\$4,400.00	25.00 %	\$3,300.00



This is a preliminary quotation based on Carestream Health's current understanding of your requirements. This quotation is for informational purposes only. It does not constitute a binding offer. A final quotation will be provided at your request.

Iowa Department of Administrative Services-DRX Trasnportable

Iowa Department of Administrative Services

Quote No. 358343

Revision Date: 1/16/2021

Cat	Qty	Description	List Price	Discount	Net Price
1357383	1	DRX-1 System Application Training for Key Operators / 2-days Provides the Key Operator with the skills necessary to use the DRX-1 system and produce images for diagnostic interpretation. It also provides an overview of Key Operator functions to allow the Key Operator to define system requirements and procedures necessary to configure the system according to the site's workflow environment. The Key Operator training is provided using the train-the-trainer philosophy, thus Key Operators can continue training your current staff as well as new staff in the future Any training not used within 24 months of installation will be forfeited.	\$4,400.00	25.00 %	\$3,300.00
Total List Price:					\$245,788.48
Discount:					\$146,773.09
Net Price:					\$99,015.40



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 358343-SA

Revision Date: 1/16/2021

Attention: Julie Janssen

Iowa Department of Administrative Services
Hoover State Office Building, Floor 3. 1305 East Walnut Street
Des Moines, IA 50319-0105

Platinum All Inclusive Service Point of Sale Discounted Pricing

Customer may cancel service for one or more items under a service plan without fault by providing 60 days written notice. Customizable Service Agreements allow for the following options:

Year	Platinum All Inclusive Service	Standard Deductible Accident Protection (Recommended)	Final Point of Sale Discounted Price
1	Warranty	\$5,000.00	\$5,000.00
2-6	\$9,541.60 *	\$5,000.00 *	\$14,541.60 *
Total	\$47,708.00	\$30,000.00	<u>\$77,708.00</u>

* Price per year

Post warranty price—If Point of Sale pricing not selected:	\$111,920.60
Signed Point of Purchase Service Agreement Savings:	\$34,212.60
Point of Sale Discounted Price:	<u>\$77,708.00</u>
Annualized Point of Sale Savings:	\$5,702.10 / year
Savings Applied: \$2,250 Annual Savings for selecting Platinum All Inclusive Service.	



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 358343-SA

Description of Included Items

Items To Be Covered

Catalog Number	Product Description
8619983	1 DRX-TRANSPORTABLE SYSTEM/LITE
1746015	1 DRX Plus 4343C Detector

Service Plan

Platinum All Inclusive Service

Receive an extension of the same great service you received on your warranty with this plan. This plan includes:

- Service Support (Carestream parts, Carestream labor, regularly scheduled preventative maintenance, remote support 24x7x365 and on-site support Mon-Fri, 8AM-5PM (excluding holidays))
- Tube Coverage (where applicable)
- Cart Batteries (DRX-Revolution)
- Premium Software Refresh (software, hardware and installation)
- Note: Detector Batteries are not included

Customer may cancel service for one or more items under a service plan without fault by providing 60 days written notice. Customizable Service Agreements allow for the following options:



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 358343-SA

Year	Description	Final Point of Sale Discounted Price
1	Service Agreement	Warranty
2-6	Service Agreement	\$8,791.60 *
		<u>\$43,958.00</u>

* Price per year

Premium Software Refresh

This service agreement offering provides Premium Software Refresh / Upgrades on Carestream Health digital capture products specified during the warranty and post-warranty period. Please see attached Terms and Conditions for a description of the Carestream Health Software Refresh Program. On-Site Services and additional PC hardware associated with installation and implementation of SW upgrades are included in Premium Software refresh. Installation and implementation will be included at no additional charge.

Year	Description	Net Price
1	Premium Software Refresh	Warranty
2-6	Premium Software Refresh	\$750.00
	Net Price:	\$3,750.00

Standard Deductible Accident Protection (Recommended)

This proposal includes the DRX detector Standard Accident Protection Plan for the plan term listed on this quote and is associated by manufacturer serial number. The Standard Accident Protection Plan purchased covers each DRX detector for the corresponding plan term. During the plan term, should the DRX detector be damaged by circumstances consistent with those allowed in the service terms and conditions, the plan allows for the purchase of a replacement detector at the cost of \$5,000 per incident for all DRX Plus and DRX Core detectors, and \$10,000 per incident for the DRX-L SingleShot LLI detector.



Preliminary Quotation

Point of Sale Service Agreement Offer

Quote No.: 358343-SA

Carestream Health will allow for a reasonable number of detector replacements to be purchased under this coverage. Excessive replacements may result in cancellation of this coverage.

Year	Description	Net Price
1	Standard Deductible Accident Protection	\$5,000.00
2-6	Standard Deductible Accident Protection	\$5,000.00
Net Price:		\$30,000.00

For questions regarding this offer please call

Customer Service Rep.: 888-600-3944, Opt.2



Carestream Health, Inc.

2023 EOY PM Promotion Quote



2022 BEST CUSTOMER
SATISFACTION
WINNER

Office Address: Carestream Health, Inc.
150 Verona Street, Rochester, NY 14608

Billing Address: Carestream Health, Inc.
Dept CH 19286, Palatine, IL 60055-9286

Customer

Name: **IOWA DEPARTMENT SERVICES | PUBLIC HEALTH DEPT.**

Ship to Address:

Street: **2250 S ANKENY BLVD**

**Building/
Floor:**

City/State: **ANKENY, IA**

Zip Code: **50023-9093**

**Customer
Contact:** **AARON HALLENGREN**

**Customer
e-Mail:** **aaron.hallengren@idph.iowa.gov**

Bill to Address:

Street: **321 E 12TH ST GRD FLR.**

**Building/
Floor:**

City/State: **DES MOINES, IA**

Zip Code: **18105**

**Phone
Number:** **515-725-1400 / 515-979-6617**

**Customer
PO No. #:**

K Number	Description	Quantity	Price
58084823	DRX REVOLUTION SYSTEM / Serial ID 7760	1	\$3,000.00
	2023 EOY Discount		(\$750.00)

OPP ID 126689

Notes:

Honoring 2023 EOY discount from original quote
in Oct 2023

Sub-Total **\$2,250.00**

After Hours **\$0.00**

Total Price: **\$2,250.00**

Issue Date: **02/14/24**
(MM/DD/YYYY)

Approval Date (MM/DD/YYYY)

Approval:
Customer Representative

Customer Signature

Carestream Representative: Thomas Rodgers

Phone: 585-627-8657

***** Note: This quote is valid for 30 days from the date of issue.

Additional labor and parts may be required at time of service. Pricing does not include applicable taxes.

E-mail to: thomas.rodgers@carestream.com or Fax to: 585-295-9639