

Pricing Worksheet

The State of Iowa is seeking qualified vendors to provide sprinkler installation, inspection, testing and maintenance services at state owned and leased locations throughout Iowa.

The resulting contracts may be used for services with an estimated value below the competitive bid threshold (Iowa Code 314.1B(2)). [NOTE: The competitive bid threshold is currently \$196,000] Services with an estimated value above the competitive bid threshold must be awarded through a separate competitive selection process. All design work will be done by the Owner or a third party; engineer plans and specifications may be provided. The State does not accept design-build approach.

The State intends to award contracts to the 2 lowest bidders for Zone 1-4 services and the 3 lowest bidders for Zone 5 services. Evaluation of Bids, and award of contracts, shall be based on the sum of the proposed hourly rate (during regular business hours).

PROPOSED RATES FOR SPRINKLER SYSTEMS SERVICES

Enter Bidder Name and Hourly Rate

Bidder Name: <u>TOTAL FIRE PROTECTION, INC</u>			
Proposed Rates	Labor Rate	Overtime Rate	Double Time Rate
Fire Sprinkler Systems Installation (Additional positions can be added on a separate page)	\$ <u>85</u> - /hr	\$ <u>127.50</u> /hr	\$ <u>170</u> - /hr
Maintenance Work (Non-Warranty)	\$ <u>85</u> - /hr	\$ <u>127.50</u> /hr	\$ <u>170</u> - /hr
Inspections and Testing	\$ <u>85</u> - /hr	\$ <u>127.50</u> /hr	\$ <u>170</u> - /hr

Materials percentage mark-up (Receipts for materials will be required by Purchasing Entity to be submitted with invoice)

3 %

Subcontractor Markup (Receipts for materials will be required by Purchasing Entity to be submitted with invoice)

10 %

Annual Maintenance Service quote must be provided to Agency upon request.

The proposed hourly labor rates must include the costs for trucks, tools, and common equipment.

Overtime Rate: Work completed outside of normal working hours (7:00am-5:00pm). State Agency must authorize any overtime work.

Double Time Rate - Work completed during a National Holiday. State Agency must authorize any double time work.

If a project requires special equipment or requirements such as but not limited to fire stopping and sealants when needed, Respondent shall provide a written cost estimate to the requesting department for approval.

Provide an itemized list of rates for any special equipment, trucks, or other reimbursable items (attach sheets).

The State understands it is customary to charge for workers time to travel from the shop to work site.

A Trip Charge based solely on the rate per mile allowed per State Accounting Enterprise Procedures 210.130 (das.iowa.gov) for distance traveled (round trip) from Bidder's shop to the work site is allowed. As of January 11, 2023, the current mileage reimbursement is \$0.50 per mile.

The State has limitations regarding subsistence allowances. See State of Iowa Accounting Policies and Procedures 210.245 (das.iowa.gov).

SERVICE LOCATION FOR SPRINKLER SYSTEMS SERVICES

Enter Bidder Name and Service Location

Bidder Name:	TOTAL FIRE PROTECTION INC
Service Location:	ZONES 1, 2, 3, 4, 5

Service Location Options: Zone 1, Zone 2, Zone 3, Zone 4, or Zone 5- Multiple Zones may be selected.

Zone 1: NE - Independence, Marshalltown, Eldora, Anamosa

Zone 2: NW - Fort Dodge, Rockwell City, Cherokee

Zone 3: SW - Clarinda, Glenwood

Zone 4: SE - Mount Pleasant, Oakdale, Fort Madison

Zone 5: DSM Metro - Newton, Mitchellville, Woodward, Johnston, DSM Metro, Capitol Complex

** Large facilities are listed within each zone as an example. All zones include other state facilities and political subdivision locations.*