

AMENDMENT NO. 1 TO CONTRACT NO. MNNVP-133

THIS AMENDMENT is by and between the State of Minnesota, acting through its commissioner of Administration ("State"), and HP Inc., 1501 Page Mill Road, Palo Alto, CA 94304 ("Contract Vendor").

WHEREAS, the State has a Contract with the Contract Vendor identified as Contract No. MNNVP-133, April 1, 2015, through March 31, 2017 ("Contract"), to provide Computer Equipment: (Desktops, Laptops and Tablets, including Related Peripherals and Services); and

WHEREAS, Minn. Stat. § 16C.03, subd. 5, affords the commissioner of Administration, or delegate pursuant to Minn. Stat. § 16C.03, subd. 16, the authority to amend contracts; and

WHEREAS, the terms of the Contract allow the State to amend the Contract as specified herein, upon the mutual agreement of the Materials Management Division and the Contract Vendor in a fully executed amendment to the Contract.

NOW, THEREFORE, it is agreed by the parties to amend the Contract as follows:

1. That Contract No. MNNVP-133 is extended through March 31, 2020, at the same terms and conditions.
2. The Contract Vendor shall provide Computer Equipment: (Desktops, Laptops and Tablets, including Related Peripherals and Services) at the prices set forth on the following schedule: HP Inc. Price Schedule.

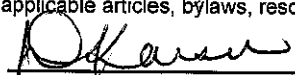
This Amendment is effective beginning April 1, 2017, or upon the date that the final required signatures are obtained, whichever occurs later, and shall remain in effect through contract expiration, or until the Contract is canceled, whichever occurs first.

Except as herein amended, the provisions of the Contract between the parties hereto are expressly reaffirmed and remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed intending to be bound thereby.

1. HP INC.

The Contractor certifies that the appropriate person(s) have executed this Amendment on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.

By: 

Signature

Deborah Kaiser

Printed Name

Title: Contract Administrator

Date: 1/24/17

By: _____

Signature

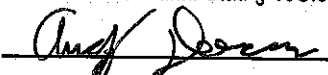
Printed Name

Title: _____

Date: _____

2. MATERIALS MANAGEMENT DIVISION

In accordance with Minn. Stat. § 16C.03, subd. 3.

By: 

Title: Acquisition Management Specialist

Date: 2/1/17

3. COMMISSIONER OF ADMINISTRATION

Or delegated representative.

By: 

Date: 2/8/2017

1/19/2017: HP offering for 3 year/36 month extension highlighted in green

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Band 2 - Notebooks
 Responder Name: HP Inc. ("HP")
 Name Change Effective 1/1 to HP Inc.

Base Line Pricing Utilized:

CTO base units are at base pricing; modules are at CTO discount

Obsolete category codes

New Category Codes
 Change in Category Code

Off HP List Price (Published Publicly for HP Brand Products only) - http://800.www.hp.com/showbanding.html. Third Party Hardware and Software available will be passed to PDP with HP List and Manufacturer list for components available weekly. Custom Services - HP will provide pricing and services with this list price and contract price. Quotes and materials for seating purposes.

Category Code		Category Code		MINIMUM BAND DISCOUNT: 13% (excludes peripherals, third party, value add services and promotions)		Off HP List Price (Published Publicly) http://800.www.hp.com/showbanding.html	
2M1		HP Product Codes		Product Series Name		17%	
2M2		Q1T01/2, Q1T01/4, Q1T46/1		2xx, 3xx, 4xx product series		12%	
2M3		Q1T02/1, Q1P45/1, Q1R43/1		Chromebooks, 215, 210, Probook 11EE		21%	
2M4		Q1T02/2, Q1T40/1, Q1P98/1		6xx product series		21%	
2M5		Q1T02/3, Q1T02/4, Q1T02/5, Q1T02/6, Q1T02/7, Q1T02/8, Q1T02/9, Q1T02/10, Q1T02/11, Q1T02/12, Q1T02/13, Q1T02/14, Q1T02/15, Q1T02/16, Q1T02/17, Q1T02/18, Q1T02/19, Q1T02/20, Q1T02/21, Q1T02/22, Q1T02/23, Q1T02/24, Q1T02/25, Q1T02/26, Q1T02/27, Q1T02/28, Q1T02/29, Q1T02/30, Q1T02/31, Q1T02/32, Q1T02/33, Q1T02/34, Q1T02/35, Q1T02/36, Q1T02/37, Q1T02/38, Q1T02/39, Q1T02/40, Q1T02/41, Q1T02/42, Q1T02/43, Q1T02/44, Q1T02/45, Q1T02/46, Q1T02/47, Q1T02/48, Q1T02/49, Q1T02/50, Q1T02/51, Q1T02/52, Q1T02/53, Q1T02/54, Q1T02/55, Q1T02/56, Q1T02/57, Q1T02/58, Q1T02/59, Q1T02/60, Q1T02/61, Q1T02/62, Q1T02/63, Q1T02/64, Q1T02/65, Q1T02/66, Q1T02/67, Q1T02/68, Q1T02/69, Q1T02/70, Q1T02/71, Q1T02/72, Q1T02/73, Q1T02/74, Q1T02/75, Q1T02/76, Q1T02/77, Q1T02/78, Q1T02/79, Q1T02/80, Q1T02/81, Q1T02/82, Q1T02/83, Q1T02/84, Q1T02/85, Q1T02/86, Q1T02/87, Q1T02/88, Q1T02/89, Q1T02/90, Q1T02/91, Q1T02/92, Q1T02/93, Q1T02/94, Q1T02/95, Q1T02/96, Q1T02/97, Q1T02/98, Q1T02/99, Q1T02/100		7xx and 8xx and 1xx product series and table		26%	
2M5-B		Q1T02/1, Q1T02/2, Q1T02/3, Q1T02/4, Q1T02/5, Q1T02/6, Q1T02/7, Q1T02/8, Q1T02/9, Q1T02/10, Q1T02/11, Q1T02/12, Q1T02/13, Q1T02/14, Q1T02/15, Q1T02/16, Q1T02/17, Q1T02/18, Q1T02/19, Q1T02/20, Q1T02/21, Q1T02/22, Q1T02/23, Q1T02/24, Q1T02/25, Q1T02/26, Q1T02/27, Q1T02/28, Q1T02/29, Q1T02/30, Q1T02/31, Q1T02/32, Q1T02/33, Q1T02/34, Q1T02/35, Q1T02/36, Q1T02/37, Q1T02/38, Q1T02/39, Q1T02/40, Q1T02/41, Q1T02/42, Q1T02/43, Q1T02/44, Q1T02/45, Q1T02/46, Q1T02/47, Q1T02/48, Q1T02/49, Q1T02/50, Q1T02/51, Q1T02/52, Q1T02/53, Q1T02/54, Q1T02/55, Q1T02/56, Q1T02/57, Q1T02/58, Q1T02/59, Q1T02/60, Q1T02/61, Q1T02/62, Q1T02/63, Q1T02/64, Q1T02/65, Q1T02/66, Q1T02/67, Q1T02/68, Q1T02/69, Q1T02/70, Q1T02/71, Q1T02/72, Q1T02/73, Q1T02/74, Q1T02/75, Q1T02/76, Q1T02/77, Q1T02/78, Q1T02/79, Q1T02/80, Q1T02/81, Q1T02/82, Q1T02/83, Q1T02/84, Q1T02/85, Q1T02/86, Q1T02/87, Q1T02/88, Q1T02/89, Q1T02/90, Q1T02/91, Q1T02/92, Q1T02/93, Q1T02/94, Q1T02/95, Q1T02/96, Q1T02/97, Q1T02/98, Q1T02/99, Q1T02/100		All Notebook models		21%	
23M5-B		Bundle/PCS sku/CTO sku		All Notebook models		21%	
23M6		Q1T02/1, Q1T02/2, Q1T02/3, Q1T02/4, Q1T02/5, Q1T02/6, Q1T02/7, Q1T02/8, Q1T02/9, Q1T02/10, Q1T02/11, Q1T02/12, Q1T02/13, Q1T02/14, Q1T02/15, Q1T02/16, Q1T02/17, Q1T02/18, Q1T02/19, Q1T02/20, Q1T02/21, Q1T02/22, Q1T02/23, Q1T02/24, Q1T02/25, Q1T02/26, Q1T02/27, Q1T02/28, Q1T02/29, Q1T02/30, Q1T02/31, Q1T02/32, Q1T02/33, Q1T02/34, Q1T02/35, Q1T02/36, Q1T02/37, Q1T02/38, Q1T02/39, Q1T02/40, Q1T02/41, Q1T02/42, Q1T02/43, Q1T02/44, Q1T02/45, Q1T02/46, Q1T02/47, Q1T02/48, Q1T02/49, Q1T02/50, Q1T02/51, Q1T02/52, Q1T02/53, Q1T02/54, Q1T02/55, Q1T02/56, Q1T02/57, Q1T02/58, Q1T02/59, Q1T02/60, Q1T02/61, Q1T02/62, Q1T02/63, Q1T02/64, Q1T02/65, Q1T02/66, Q1T02/67, Q1T02/68, Q1T02/69, Q1T02/70, Q1T02/71, Q1T02/72, Q1T02/73, Q1T02/74, Q1T02/75, Q1T02/76, Q1T02/77, Q1T02/78, Q1T02/79, Q1T02/80, Q1T02/81, Q1T02/82, Q1T02/83, Q1T02/84, Q1T02/85, Q1T02/86, Q1T02/87, Q1T02/88, Q1T02/89, Q1T02/90, Q1T02/91, Q1T02/92, Q1T02/93, Q1T02/94, Q1T02/95, Q1T02/96, Q1T02/97, Q1T02/98, Q1T02/99, Q1T02/100		All Notebook models		21%	
23M7		Q1T02/1, Q1T02/2, Q1T02/3, Q1T02/4, Q1T02/5, Q1T02/6, Q1T02/7, Q1T02/8, Q1T02/9, Q1T02/10, Q1T02/11, Q1T02/12, Q1T02/13, Q1T02/14, Q1T02/15, Q1T02/16, Q1T02/17, Q1T02/18, Q1T02/19, Q1T02/20, Q1T02/21, Q1T02/22, Q1T02/23, Q1T02/24, Q1T02/25, Q1T02/26, Q1T02/27, Q1T02/28, Q1T02/29, Q1T02/30, Q1T02/31, Q1T02/32, Q1T02/33, Q1T02/34, Q1T02/35, Q1T02/36, Q1T02/37, Q1T02/38, Q1T02/39, Q1T02/40, Q1T02/41, Q1T02/42, Q1T02/43, Q1T02/44, Q1T02/45, Q1T02/46, Q1T02/47, Q1T02/48, Q1T02/49, Q1T02/50, Q1T02/51, Q1T02/52, Q1T02/53, Q1T02/54, Q1T02/55, Q1T02/56, Q1T02/57, Q1T02/58, Q1T02/59, Q1T02/60, Q1T02/61, Q1T02/62, Q1T02/63, Q1T02/64, Q1T02/65, Q1T02/66, Q1T02/67, Q1T02/68, Q1T02/69, Q1T02/70, Q1T02/71, Q1T02/72, Q1T02/73, Q1T02/74, Q1T02/75, Q1T02/76, Q1T02/77, Q1T02/78, Q1T02/79, Q1T02/80, Q1T02/81, Q1T02/82, Q1T02/83, Q1T02/84, Q1T02/85, Q1T02/86, Q1T02/87, Q1T02/88, Q1T02/89, Q1T02/90, Q1T02/91, Q1T02/92, Q1T02/93, Q1T02/94, Q1T02/95, Q1T02/96, Q1T02/97, Q1T02/98, Q1T02/99, Q1T02/100		All Notebook models		30%	
2M8		HP Product Codes		m40		18%	
12M-TC		Q1T09/1, Q1T09/2, Q1T09/3, Q1T09/4, Q1T09/5, Q1T09/6, Q1T09/7, Q1T09/8, Q1T09/9, Q1T09/10, Q1T09/11, Q1T09/12, Q1T09/13, Q1T09/14, Q1T09/15, Q1T09/16, Q1T09/17, Q1T09/18, Q1T09/19, Q1T09/20, Q1T09/21, Q1T09/22, Q1T09/23, Q1T09/24, Q1T09/25, Q1T09/26, Q1T09/27, Q1T09/28, Q1T09/29, Q1T09/30, Q1T09/31, Q1T09/32, Q1T09/33, Q1T09/34, Q1T09/35, Q1T09/36, Q1T09/37, Q1T09/38, Q1T09/39, Q1T09/40, Q1T09/41, Q1T09/42, Q1T09/43, Q1T09/44, Q1T09/45, Q1T09/46, Q1T09/47, Q1T09/48, Q1T09/49, Q1T09/50, Q1T09/51, Q1T09/52, Q1T09/53, Q1T09/54, Q1T09/55, Q1T09/56, Q1T09/57, Q1T09/58, Q1T09/59, Q1T09/60, Q1T09/61, Q1T09/62, Q1T09/63, Q1T09/64, Q1T09/65, Q1T09/66, Q1T09/67, Q1T09/68, Q1T09/69, Q1T09/70, Q1T09/71, Q1T09/72, Q1T09/73, Q1T09/74, Q1T09/75, Q1T09/76, Q1T09/77, Q1T09/78, Q1T09/79, Q1T09/80, Q1T09/81, Q1T09/82, Q1T09/83, Q1T09/84, Q1T09/85, Q1T09/86, Q1T09/87, Q1T09/88, Q1T09/89, Q1T09/90, Q1T09/91, Q1T09/92, Q1T09/93, Q1T09/94, Q1T09/95, Q1T09/96, Q1T09/97, Q1T09/98, Q1T09/99, Q1T09/100		All thin client models		15%	
23M-PROMO		HP Product Codes		Promotions: Special Buy, All Bundled Products, In the Field		1%	
23M-PROMO		Q1T44/1, Q1T09/1, Q1T09/2, Q1T09/3, Q1T09/4, Q1T09/5, Q1T09/6, Q1T09/7, Q1T09/8, Q1T09/9, Q1T09/10, Q1T09/11, Q1T09/12, Q1T09/13, Q1T09/14, Q1T09/15, Q1T09/16, Q1T09/17, Q1T09/18, Q1T09/19, Q1T09/20, Q1T09/21, Q1T09/22, Q1T09/23, Q1T09/24, Q1T09/25, Q1T09/26, Q1T09/27, Q1T09/28, Q1T09/29, Q1T09/30, Q1T09/31, Q1T09/32, Q1T09/33, Q1T09/34, Q1T09/35, Q1T09/36, Q1T09/37, Q1T09/38, Q1T09/39, Q1T09/40, Q1T09/41, Q1T09/42, Q1T09/43, Q1T09/44, Q1T09/45, Q1T09/46, Q1T09/47, Q1T09/48, Q1T09/49, Q1T09/50, Q1T09/51, Q1T09/52, Q1T09/53, Q1T09/54, Q1T09/55, Q1T09/56, Q1T09/57, Q1T09/58, Q1T09/59, Q1T09/60, Q1T09/61, Q1T09/62, Q1T09/63, Q1T09/64, Q1T09/65, Q1T09/66, Q1T09/67, Q1T09/68, Q1T09/69, Q1T09/70, Q1T09/71, Q1T09/72, Q1T09/73, Q1T09/74, Q1T09/75, Q1T09/76, Q1T09/77, Q1T09/78, Q1T09/79, Q1T09/80, Q1T09/81, Q1T09/82, Q1T09/83, Q1T09/84, Q1T09/85, Q1T09/86, Q1T09/87, Q1T09/88, Q1T09/89, Q1T09/90, Q1T09/91, Q1T09/92, Q1T09/93, Q1T09/94, Q1T09/95, Q1T09/96, Q1T09/97, Q1T09/98, Q1T09/99, Q1T09/100					

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Band 3 - Tablets
Responder Name: HP Inc. ("HP")
Name Change Effective 1/1 to HP Inc.

Change in Category Code

Base Line Pricing Utilized:

OFF HP List Price - (published publicly for HP Branded Products only). Into Jan 2009 we've had aggressive pricing that Third Party Hardware and Software available will be posted as MSRP with HP.

* List and Manufacturer list for components available nearby. Custom Services / HP will provide executing entities with the List Prices and Contract Price Quotes and finally for building purposes.

Category Code		Category Code		MINIMUM BAND DISCOUNT: 20% excludes peripherals, third party, value add services and promotions)		Off HP List Price (Published Publically) through 10/31/2016, or until inventory is depleted
	3M					
Category Code	HP Product Codes			Tablets	Product Series Name	
3M1	Q1T49/1, Q1T54/1, Q1T10/1, Q1T55/1	Specialty Tablets; Mini Tablet, Elite pad			Slates, ElitePad 900 & ElitePad 10xx, Pro x2 410, Pro Tablet 408	20%
3M1	Q1M21/1	Entry Level Tablets			x2 210, Elite x2 xxxxx	20%
3M2	Q1T02/1, Q1P83/1	Ultra-light & Tablet PCs			9470m, EliteBook Revolve 610, 820, 612, 410, 9180, 10xx, Spectre x360	23%
3M2A		Mid-Range Tablets			Tablet Pro x2 812, Pro Tablet 608	21%
23M5	Q1Q27/1, Q1M11/1	Tablet CTO (Configure to Order) Systems			All Tablet models	21%
23M5-B	Bundle/PCS sku/CTO5 sku	CTO configure to order system bundled in one customer part number			All Tablet models	21%
23M6	Q1M22/1, Q1M92/1, Q1M04/1, Q1M07/1, Q1M09/1, Q1M84/1, Q1M87/1, Q1N14/1, Q1N85/1	Tablet Options and Accessories			All Tablet models	21%
23M7	Q1M00/1	Tablet Accessories - Education Software			All Tablet models	30%
Category Code	HP Product Codes					Off HP List Price (Published Publically) through 10/31/2016, or until inventory is depleted
23M-PROMO	Q1P44/1, Q1Q094/1, Q1Q095/1, Q1Q087/1, Q1P43/1, Q1T46/1					1%

1/19/2017

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Peripherals: Bands 1, 2 and 3
 Responder Name: HP Inc. ("HP")
 Name Change Effective 11/1 to HP Inc.

Obsolete Category Codes
 New Category Codes

Category Code		HP Product Codes	Peripherals: Band 1-3		Off HP List Price (Published Publically) http://h18000.www1.hp.com/HPWORLD/HP-Store
P-1		QTN00/1, QTN02/1, QTN02/2, QTN02/3	HP Business LCD Monitors, HP Business Touchscreen Monitors	All HP Commercial Monitors	20%
P-2		QTN98/1	Monitor Options and Accessories		20%
Category Code		HP Product Codes	Printer Options & Supplies		
P-3		QTN23/1, QTR34/1, QTN26/1, QTN27/1, QTO13/1, QTO15/1, QTO16/1, QTR81/1, QTO26/1, QTO26/2, QTO27/1, QTO89/1, QTS04/1, QTO90/1, QTP57/1, QTR55/1, QTO44/1, QTO45/1, QTR70/1, QTO57/1, QTO57/2, QTR32/1, QTR35/1, QTR93/1, QTR96/1, QTP47/1, QTM61/1	Printers	All HP Printers including, but not limited to All-in-One, Multifunction, LaserJet, Inkjet, Large Format Printer Models	20%
P-4		QTN30/1	Scanners	All HP Scanners	20%
P-5		QTN31/1, QTN31/2	Printer Options & Accessories	All HP Printer Models	20%
P-7		QTN18/1	Supplies	LaserJet Ink/Cartridge and associated Ink/Cartridge options	33%
P-8		QTN22/1, QTR33/1		DesignJet and Inkjet Ink/Cartridge and associated Ink/Cartridge options	25%
P-10		QTR73/1	Print	Access Control Hardware	20%
Category Code		HP Product Codes	Calculator Options & Supplies		
P-9		QTR47/1	Calculators	Calculators	20%

1/19/2017

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Value Add Services: Bands 1, 2 and 3
Responder Name: HP Inc. ("HP")
Name Change Effective 11/1 to HP Inc.

QTMB2/1 and QTM59/1 are
new codes

Obsolete Category Codes
New Category Codes

11/19/2017: HP's pricing for 3-year (36 month) extended warranty has changed to Green

Value Add Services Band 1-3

Category Code	HP Product Codes		Off HP List Price
123VS-1	QT034/1, QT034/2, QT059/1, QT059/2, QT059/3, QT059/4, QT059/5, QT059/6, QT059/7, QT059/8, QT059/9, QT059/10, QT059/11, QT059/12, QT059/13, QT059/14, QT059/15, QT059/16, QT059/17, QT059/18, QT059/19, QT059/20, QT059/21, QT059/22, QT059/23, QT059/24, QT059/25, QT059/26, QT059/27, QT059/28, QT059/29, QT059/30, QT059/31, QT059/32, QT059/33, QT059/34, QT059/35, QT059/36, QT059/37, QT059/38, QT059/39, QT059/40, QT059/41, QT059/42, QT059/43, QT059/44, QT059/45, QT059/46, QT059/47, QT059/48, QT059/49, QT059/50, QT059/51, QT059/52, QT059/53, QT059/54, QT059/55, QT059/56, QT059/57, QT059/58, QT059/59, QT059/60, QT059/61, QT059/62, QT059/63, QT059/64, QT059/65, QT059/66, QT059/67, QT059/68, QT059/69, QT059/70, QT059/71, QT059/72, QT059/73, QT059/74, QT059/75, QT059/76, QT059/77, QT059/78, QT059/79, QT059/80, QT059/81, QT059/82, QT059/83, QT059/84, QT059/85, QT059/86, QT059/87, QT059/88, QT059/89, QT059/90, QT059/91, QT059/92, QT059/93, QT059/94, QT059/95, QT059/96, QT059/97, QT059/98, QT059/99, QT059/100	HP Packaged Services (Care pack)	
123VS-2	QT059/1	Image Loading	24%
123VS-3	QT059/2	Image Consulting	8%
123VS-4	QT059/3	Asset Tagging	3%
123VS-5	QT059/4	Asset Tagging	9%
123VS-6	QT059/5	Custom Services created specifically for a procuring entity, which may or may not have HP Product Codes, QTM59/1	7%
123VS-7	QT059/6	Hardware/Software Maintenance Support	20%
123VS-8	QT059/7	Services Labor for Non Warranty Items	See Services Tab for Time & Material Hourly Rates
123VS-9	QT059/8	Remote Software Support	10%
123VS-10	QT059/9	Image Loading	10%
123VS-11	QT059/10	Image Consulting	10%
123VS-12	QT059/11	Asset Tagging	10%
123VS-13	QT059/12	Asset Tagging	10%
123VS-14	QT059/13	Value Added Logistics	10%
123VS-15	QT059/14	Onsite Deployment/Installation	10%
123VS-16	QT059/15	Custom Services non Care	10%
123VS-17	QT059/16	Pack offer	10%
123VS-18	QT059/17	Custom Services	10%
123VS-19	QT059/18	Custom Services	10%
123VS-20	QT059/19	Custom Services	10%
123VS-21	QT059/20	Custom Services	10%
123VS-22	QT059/21	Custom Services	10%
123VS-23	QT059/22	Custom Services	10%
123VS-24	QT059/23	Custom Services	10%
123VS-25	QT059/24	Custom Services	10%
123VS-26	QT059/25	Custom Services	10%
123VS-27	QT059/26	Custom Services	10%
123VS-28	QT059/27	Custom Services	10%
123VS-29	QT059/28	Custom Services	10%
123VS-30	QT059/29	Custom Services	10%
123VS-31	QT059/30	Custom Services	10%
123VS-32	QT059/31	Custom Services	10%
123VS-33	QT059/32	Custom Services	10%
123VS-34	QT059/33	Custom Services	10%
123VS-35	QT059/34	Custom Services	10%
123VS-36	QT059/35	Custom Services	10%
123VS-37	QT059/36	Custom Services	10%
123VS-38	QT059/37	Custom Services	10%
123VS-39	QT059/38	Custom Services	10%
123VS-40	QT059/39	Custom Services	10%
123VS-41	QT059/40	Custom Services	10%
123VS-42	QT059/41	Custom Services	10%
123VS-43	QT059/42	Custom Services	10%
123VS-44	QT059/43	Custom Services	10%
123VS-45	QT059/44	Custom Services	10%
123VS-46	QT059/45	Custom Services	10%
123VS-47	QT059/46	Custom Services	10%
123VS-48	QT059/47	Custom Services	10%
123VS-49	QT059/48	Custom Services	10%
123VS-50	QT059/49	Custom Services	10%
123VS-51	QT059/50	Custom Services	10%
123VS-52	QT059/51	Custom Services	10%
123VS-53	QT059/52	Custom Services	10%
123VS-54	QT059/53	Custom Services	10%
123VS-55	QT059/54	Custom Services	10%
123VS-56	QT059/55	Custom Services	10%
123VS-57	QT059/56	Custom Services	10%
123VS-58	QT059/57	Custom Services	10%
123VS-59	QT059/58	Custom Services	10%
123VS-60	QT059/59	Custom Services	10%
123VS-61	QT059/60	Custom Services	10%
123VS-62	QT059/61	Custom Services	10%
123VS-63	QT059/62	Custom Services	10%
123VS-64	QT059/63	Custom Services	10%
123VS-65	QT059/64	Custom Services	10%
123VS-66	QT059/65	Custom Services	10%
123VS-67	QT059/66	Custom Services	10%
123VS-68	QT059/67	Custom Services	10%
123VS-69	QT059/68	Custom Services	10%
123VS-70	QT059/69	Custom Services	10%
123VS-71	QT059/70	Custom Services	10%
123VS-72	QT059/71	Custom Services	10%
123VS-73	QT059/72	Custom Services	10%
123VS-74	QT059/73	Custom Services	10%
123VS-75	QT059/74	Custom Services	10%
123VS-76	QT059/75	Custom Services	10%
123VS-77	QT059/76	Custom Services	10%
123VS-78	QT059/77	Custom Services	10%
123VS-79	QT059/78	Custom Services	10%
123VS-80	QT059/79	Custom Services	10%
123VS-81	QT059/80	Custom Services	10%
123VS-82	QT059/81	Custom Services	10%
123VS-83	QT059/82	Custom Services	10%
123VS-84	QT059/83	Custom Services	10%
123VS-85	QT059/84	Custom Services	10%
123VS-86	QT059/85	Custom Services	10%
123VS-87	QT059/86	Custom Services	10%
123VS-88	QT059/87	Custom Services	10%
123VS-89	QT059/88	Custom Services	10%
123VS-90	QT059/89	Custom Services	10%
123VS-91	QT059/90	Custom Services	10%
123VS-92	QT059/91	Custom Services	10%
123VS-93	QT059/92	Custom Services	10%
123VS-94	QT059/93	Custom Services	10%
123VS-95	QT059/94	Custom Services	10%
123VS-96	QT059/95	Custom Services	10%
123VS-97	QT059/96	Custom Services	10%
123VS-98	QT059/97	Custom Services	10%
123VS-99	QT059/98	Custom Services	10%
123VS-100	QT059/99	Custom Services	10%

Value Add Maintenance Support Services, Non Warranty T&M and T&M Projects for Service Labor

MAINTENANCE SERVICES Discount: 20% discount off US List
Global Integrated Service (Hardware Maintenance Services and System Software Maintenance Services)

US SITE DENSITY DISCOUNT SCHEDULE		
Annualized Revenue	Discount	Annualized Revenue
\$400,000-\$799,999	2%	
\$800,000-\$1,199,999	4%	
\$1,200,000-\$1,599,999	6%	
\$1,600,000 and over		

US MULTI-YEAR DISCOUNT SCHEDULE		
Length of Contract	Discount	Length of Contract
2 years	3%	
3 years	6%	
4 years	8%	
5 years	8%	

US PREPAYMENT DISCOUNT SCHEDULE (All Prices)		
Term	Discount	Term
1 year	4%	
2 years	6%	
3 years	9%	

Services Labor - T&M Charges start at list pricing. HP will provide special fixed pricing on large project opportunities.

Time and Materials Services
 - Applicable in the continental United States only.

On-Site Labor Rate		Contract Center Remote Labor Rates (Software and Application)	
Hourly rates for U.S. excluding Alaska and Puerto Rico	PC Desktops, and most Printers	Account Support Services (ASC) rates	Microsoft O/S
Standard business hours M-F 8 am-5 pm	\$140	\$280	Pay Per Call \$294
After hours M-F 5 pm-8 pm	\$175	\$350	\$294
Saturday, Sunday, and Holidays			After Hours M-F: 1 Hr Min
Emergency Response	3-5 Business Days within 200 miles	Quote Only	Up to Next Business Day
Standard Response		Up to Next Business Day	Up to Next Business Day
User Application Support (UAS Program)		Per Incident	Hourly Rate
		\$38	\$150
		\$45	\$180
		Next Available Engineer	Next Available Engineer

Standard Response		DAY 2		DAY 3-5	
Call received	Next Day Response	Two day Response	Standard Response	Standard Response	Standard Response
No response/No available	\$350 Desktops and Most Printers*	\$350 Desktops and Most Printers*	No additional fee	No additional fee	No additional fee
No response/Not available	\$700 All Others	\$700 All Others	No additional fee	No additional fee	No additional fee
	\$700 Desktops and Most Printers*	\$700 Desktops and Most Printers*			
	\$2,500 All Others	\$2,500 All Others			

1/19/2017

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Bands 1-3 - Software

Responder Name: Hewlett Packard Company ("HP")
Name Change to HP Inc. effective 11/1/2015

81252/1 must be deleted from HPS-1
New Category Code or Manufacturer

Category Code	HP Product Codes	HP Branded Software	Off HP List Price (Published Publically) http://h19000.www1.hp.com/efr/wwp/efr.html
HPS-1	81252/1 QTR72/1 Software and Support are on the same HP Product Codes	HP Software Licenses All HP Branded Enterprise Licenses Support and Installation (Includes Software Maintenance Services which is	30%
HPS-2		HP Software Support	30%

Category Code	HP Product Codes	Third Party Operating System & Application Software (off the Shelf) Minimum Discount: 5% By Manufacturer see in this section and below for approved Third Party Software Manufacturers	Off Manufacturer List
HPS-1	All Software Manufacturers listed below or in this section. Manually coded.	Approved Off the Shelf Third Party Software	5%

APPROVED THIRD PARTY SOFTWARE MANUFACTURERS	
Altavision	Kaspersky Software
Altroute Software	LanDesk
Anronix	Limnux Inc. (d.b.a. GoGuardian)
Adaptive Computing	McAfee Software
Adobe Software	Microsoft
AppSense	Nero
Arconix	Nixentix
Attachmate	Novell
CheckPoint	QuickBooks
Click Government	Red Hat Software
ClassLink	StarMagic Software
Computer Associates	Symantec Software
Core Software	Veeam Software
DiskKeeper	Ventura Software
DyKnow	Violen Software
HEAT	VMware Software
Hority	Wave Systems Software

1/19/2017

New approved hardware vendors
or Product Codes

2015-2020 NASPO ValuePoint Computer Equipment PSS Discount Schedule

Bands 1-3 - Third Party Hardware
Responder Name: Hewlett Packard Company ("HP")
Name Change to HP Inc. effective 11/1/2015

Category Code	HP Product Codes	Third Party Options/Products Minimum Discount: 10%	Off HP List Price
TPH-1	(Manual listing), QTR37/L, QTR37/2	Other Manufacturers not listed in this category are Third Party Approved Manufacturers below. All Hardware Manufacturers except APC and GETAC	10%
TPH-2	(Manual listing)	Manufacturer: APC/Schneider Electric	15%
TPH-3	(Manual listing)	Manufacturer: GETAC	10%

Updated to reflect what is posted at the website and in the Upgrade listing which is used as the authorization listing (6/16/2016)

3Dconnexion	Brooks (Drexel)	Dubco	Infinion	Wellnox Technologies Inc.	Samsite
3M	Brother	Eaton	Pearl	Manitex	Seagate
Adaptec	Broadcom Communications	Egan TeatBoard	InfoCase	Meridian	SILG
Adesso	Brother	Ego	InfoFocus	Monster Cable Products	Smart Enterprises Inc. (SEI)
Alcatel	Bullitt	Elo TouchSystems	Intel	Microdata	Sony
Alliant Televis	CDS Kennedy Cable to Go	Emulex	IOGEAR	M-S Cash Drawer	Star Tech
Antenna Plus	Canon	Epson	Imega	NEC	Synco Technologies
Arthro Corporation	Cherry Keyboard	Ergotron	JAR Systems	NETGEAR	Targus
Aquaer	Chilony	EVGA	Jupiter	Nilson	Tec
APC/Schneider Electric	Chief Manufacturing	FS	Kensington	Peerless Industries	Tripp Lite
APEX	CMS products	Fairhaven	Key Tronic	Planar Monitors	Troy
APC Cash Drawer	Credent	Fellows	Kingston	Planar Monitors	Verbatim
Apicom	Credentpoint	Fusion-IO INC	La Cie	Planar Monitors	Viewsonic
Asus	Creative Labs	Gamer Johnson	LG	Planar Monitors	Western Digital
ATI	Cybernet	Geac	Libert	Planar Monitors	Xerox
Avocent	Cybernetics	Godtch	Luglich	Planar Monitors	Zebra Technologies
Barco	Cybernetics	Harris	Magna	Planar Monitors	2Space
Barracuda Networks	Dalation Systems	Honeywell	Magtek	Planar Monitors	
Bellin	Digital Persona	Humanware	MacCase	Planar Monitors	

STATE OF MINNESOTA – WORKFORCE CERTIFICATE INFORMATION

Required by state law for ALL bids or proposals that could exceed \$100,000

Complete this form and return it with your bid or proposal. The State of Minnesota is under no obligation to delay proceeding with a contract until a company becomes compliant with the Workforce Certification requirements in Minn. Stat. §363A.36.

BOX A – MINNESOTA COMPANIES that have employed more than 40 full-time employees within this state on any single working day during the previous 12 months, check one option below:

- ☒ Attached is our current Workforce Certificate issued by the Minnesota Department of Human Rights (MDHR).
- ☐ Attached is confirmation that MDHR received our application for a Minnesota Workforce Certificate on _____ (date).

BOX B – NON-MINNESOTA COMPANIES that have employed more than 40 full-time employees on a single working day during the previous 12 months in the state where it has its primary place of business, check one option below:

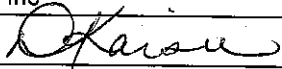
- ☐ Attached is our current Workforce Certificate issued by MDHR.
- ☐ We certify we are in compliance with federal affirmative action requirements. Upon notification of contract award, you must send your federal or municipal certificate to MDHR at compliance.MDHR@state.mn.us. If you are unable to send either certificate, MDHR may contact you to request evidence of federal compliance. The inability to provide sufficient documentation may prohibit contract execution.

BOX C – EXEMPT COMPANIES that have not employed more than 40 full-time employees on a single working day in any state during the previous 12 months, check option below if applicable:

- ☐ We attest we are exempt. If our company is awarded a contract, we will submit to MDHR within 5 business days after the contract is fully signed, the names of our employees during the previous 12 months, the date of separation, if applicable, and the state in which the persons were employed. Send to compliance.MDHR@state.mn.us.

By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of your company.

Name of Company: HP Inc Date: 1/24/17

Authorized Signature:  Telephone number: 281-927-8498

Printed Name: Deborah Kaiser Title: Contract Administrator

For assistance with this form, contact:

Minnesota Department of Human Rights, Compliance Services

Web: <http://mn.gov/mdhr/>

TC Metro: 651-539-1095

Toll Free: 800-657-3704

Email: compliance.mdhr@state.mn.us

TTY: 651-296-1283

POWER OF ATTORNEY

HP Inc., a corporation incorporated and existing under the laws of the state of Delaware, having its principal place of business at 1501 Page Mill Road, Palo Alto, California 94304 (the "Company"), represented by its Deputy General Counsel and Assistant Secretary, Ruairidh Ross, who is authorized to represent the Company individually, hereby authorizes to the below listed individuals to sign all bids, quotations, leases and contracts with customers and government agencies, up to the limits indicated below, including such bids, and bonds as may be required in connection with such bids and contracts on behalf of the Company in accordance with the chart below.

Name	Job Role	Amount	Location
Deborah Jarvis	Director, Americas Transformation, Innovation, and Enablement	\$50,000,000	Vancouver, WA
Jim Ranalli	Manager - Americas Contract Operations	\$50,000,000	Toronto, Ontario, Canada
Nancy Lenkowski	Contract Administrator	\$5,000,000	Alpharetta, GA
Milagros Buendia	Contract Administrator	\$5,000,000	Tlaquepaque, Jalisco, Mexico
Fernando Castillo Valdovinos	Contract Administrator	\$5,000,000	Tlaquepaque, Jalisco, Mexico
Catherine Bingham	Contract Administrator	\$5,000,000	Houston, TX
Deborah Kaiser	Contract Administrator	\$10,000,000	Houston, TX
Rodrigo Petersen Gomez	Contract Administrator	\$5,000,000	Tlaquepaque, Jalisco, Mexico
Fatima Renteria Sauced	Contract Administrator	\$5,000,000	Houston, TX
Sondra Andrea Perez Fernandez	Contract Administrator	\$5,000,000	Tlaquepaque, Jalisco, Mexico
Alejandra Martin del Campo Valencia	Contract Administrator	\$5,000,000	Tlaquepaque, Jalisco, Mexico
Hyrum (Ed) Hatch	Contract Negotiator	\$10,000,000	Houston, TX
Judith Alexander	Contract Negotiator	\$10,000,000	Hollywood, FL
Sheila Wright	Contract Negotiator	\$10,000,000	Mt. Airy, MD
Barbara Paddock	Contract Negotiator	\$10,000,000	San Diego, CA

All prior powers of attorney in effect for these individuals named herein, as of the date hereof, are hereby revoked.

This power of attorney shall be valid until one year from the date hereof and may be revoked at any time for any reason prior thereto without notice. This power of attorney shall automatically be revoked for each such person named herein, effective as of the date that each such person ceases to be employed by the Company or any of its subsidiaries.

HP Inc.



Ruairidh Ross

Deputy General Counsel and Assistant Secretary

Date: February 22, 2016

ACKNOWLEDGEMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA)

COUNTY OF SANTA CLARA)

On February 22, 2016, before me, Valynn Valandani, Notary Public,

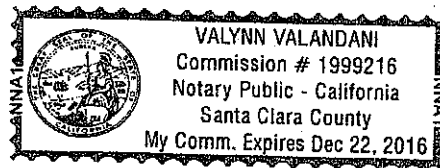
personally appeared Ruairidh Ross, who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



SIGNATURE OF NOTARY PUBLIC



(SEAL)

Written Delegation of Signature Authority – ACO SLED Contract Administrators

I, Jim Ranalli, Americas Contracts Operations Manager, give the SLED Contracts Administrators listed below, full signature power to sign on behalf of HP Inc. up to \$50M.

This delegation of signature authority is granted for the following purposes: signature authorization required for bids, quotations, and contracts.

This delegation of signature authority is valid until January 31, 2017 and may be revoked at any time prior thereto for any reason without notice. This power of attorney shall be automatically revoked should Contracts Administrator change his/her position within the Company or cease to be employed by the Company.

Contracts Administrator Name	SLA Level	Delegation Level	Delegation Amount	Effective Date	Expiry Date
Catherine Bingham	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Fernando Castillo Valdovinos	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Deborah Kaiser	\$10,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Nancy Lenkowski	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Alejandra Martin del Campo Valencia	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Sondra Andrea Perez Fernandez	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017
Fatima Renteria Sauced	\$5,000,000	C5	Up to \$50,000,000	25/02/2016	31/01/2017

Signed this 25th day of February 2016.



Jim Ranalli

Americas Contracts Operations Manager
HP



Minnesota Department of
HUMAN RIGHTS

CERTIFICATE OF COMPLIANCE

HEWLETT-PACKARD COMPANY is hereby certified as a contractor by the Minnesota Department of Human Rights. This certificate is valid from 4/2/2014 to 4/1/2018.

This certification is subject to revocation or suspension prior to its expiration if the department issues a finding of noncompliance or if your organization fails to make a good faith effort to implement its affirmative action plan.

Minnesota Department of Human Rights

FOR THE DEPARTMENT BY:

A handwritten signature in black ink, appearing to read "Kevin M. Lindsey".

Kevin M. Lindsey, Commissioner

AN EQUAL OPPORTUNITY EMPLOYER