



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

21204D

EFFECTIVE BEGIN DATE: 12-18-2023  
EXPIRATION DATE: 12-17-2024  
PAGE: 1 of 5

**VENDOR:**

**INTERSTATE POWER SYSTEMS**

**00002104702**

**407 Adventureland Dr NE  
Altoona, IA 50009**

**VENDOR CONTACT:**

Rob McShane

**PHONE:** 515-957-3300

**EMAIL:** rob.mcshane@istate.com

**ISSUER:**

David Kuldig

**EXT: PHONE:** 515-745-2796

**EMAIL:** david.kuldig@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** MTU Generators

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0221005020.

Attachment 2: Contractor's Response to Competitive Solicitation RFB0221005020 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0221005020.

Sales Contact: Patrick Fadden  
515-423-9516 patrick.fadden@istate.com

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

- ALL
- SUB Other Governmental Entities



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 PAGE: 2 of 5

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	28539	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Generators**

Generators -

29% list price discount for 25kW - 900kW diesel generators.

15% list price discount for 1000 kW + diesel generators.

29% list price discount for 25kW + natural gas/LP generators.

Price shall include freight and setup costs.

Automatic transfer switches standard net discount.

2	0.00000	HOUR	28539	\$ 160.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Generator Installation -**  
**Hourly Labor Rate**

Generator Installation -  
 Hourly Labor Rate  
 Normal Business Hours

M-F 7:30 A.M. - 4:00 P.M.

3	0.00000	HOUR	28539	\$ 160.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Hourly Rate for Generator Service - Normal Business Hours**

Hourly Rate for Generator Service - Normal Business Hours

M-F 7:30 A.M. - 4:00 P.M.

The per hour amounts are all inclusive of travel, mileage, and fuel surcharges.



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 PAGE: 3 of 5

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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4	0.00000	HOUR	28539	\$ 220.00000 \$ 0.00000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Hourly Rate for Generator Service - Non-Business Hours**

Hourly Rate for Generator Service - Non-Business Hours  
 M-F 4:00 P.M. - 7:30 A.M.

The per hour amounts are all inclusive of travel, mileage, and fuel surcharges.

5	0.00000	HOUR	28539	\$ 270.00000 \$ 0.00000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Hourly Rate for Generator Service - Weekends & Holidays**

Hourly Rate for Generator Service - Saturday, Sunday, and Holidays.  
 Anytime on Saturday, Sunday, and Holidays.

The per hour amounts are all inclusive of travel, mileage, and fuel surcharges.

6	0.00000	EA	28539	\$ 0.00000 \$ 0.00000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Generator Parts**

Generator Parts -  
 30% Markup Cost for Generator Parts only.

7	0.00000	EA	28539	\$ 3.50000 \$ 0.00000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Travel Expenses: Mileage**

Travel Expenses: Mileage  
 \$3.50 Per Mile from business location at:  
 Interstate Power Systems



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 PAGE: 4 of 5

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			407 Adventureland Dr. NE Altoona, IA 50009	
8	0.00000	EA	28539	\$ 0.000000 \$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Generators, Stationary Type (Not Automotive)**  
**Sublet work for Generators Services**

Sublet work for Generators Services

15% Markup Cost for sublet work hired by Interstate Power Systems



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 PAGE: 5 of 5

**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR	STATE OF IOWA
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.</b> Interstate Power Systems, Inc.	<b>AGENCY NAME</b> Central Procurement & Fleet Services Enterprise
<b>BY (Authorized Signature)      Date Signed</b> <u>Larry J. Schwartz, C.F.O.</u> Aug 22, 2023 <small>Larry J. Schwartz, C.F.O. (Aug 22, 2023 08:58 CDT)</small>	<b>BY (Authorized Signature)      Date Signed</b> <u>David Kuldig</u> Aug 22, 2023 <small>David Kuldig (Aug 22, 2023 09:02 CDT)</small>
<b>Printed Name and Title of Person Signing</b> Larry J. Schwartz, C.F.O.	<b>Printed Name and Title of Person Signing</b> David Kuldig – Purchasing Agent III
<b>Address</b> 2901 E 78th Street Minneapolis, MN 55425-1501	<b>Address</b> Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319












# MA 21204D - Unsigned

Final Audit Report

2023-08-22


Created:	2023-08-16
By:	David Kundid (david.kundid@iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAr10HGRsErdNkNV6ulcaC0EjO2FhU6J4p

## "MA 21204D - Unsigned" History

-  Document created by David Kundid (david.kundid@iowa.gov)  
2023-08-16 - 8:41:15 PM GMT- IP address: 165.206.169.150
-  Document emailed to rob.mcshane@istate.com for signature  
2023-08-16 - 8:42:25 PM GMT
-  Email viewed by rob.mcshane@istate.com  
2023-08-17 - 1:25:54 AM GMT- IP address: 104.28.97.26
-  Document signing delegated to kim.schaffran@istate.com by rob.mcshane@istate.com  
2023-08-17 - 2:17:07 PM GMT- IP address: 72.213.21.252
-  Document emailed to kim.schaffran@istate.com for signature  
2023-08-17 - 2:17:07 PM GMT
-  Email viewed by kim.schaffran@istate.com  
2023-08-17 - 2:43:11 PM GMT- IP address: 104.28.97.30
-  Email viewed by kim.schaffran@istate.com  
2023-08-19 - 10:17:34 PM GMT- IP address: 104.28.97.30
-  Signer kim.schaffran@istate.com entered name at signing as Larry J. Schwartz, C.F.O.  
2023-08-22 - 1:58:49 PM GMT- IP address: 216.17.83.182
-  Document e-signed by Larry J. Schwartz, C.F.O. (kim.schaffran@istate.com)  
Signature Date: 2023-08-22 - 1:58:52 PM GMT - Time Source: server- IP address: 216.17.83.182
-  Document emailed to David Kundid (david.kundid@iowa.gov) for signature  
2023-08-22 - 1:58:53 PM GMT
-  Email viewed by David Kundid (david.kundid@iowa.gov)  
2023-08-22 - 2:02:26 PM GMT- IP address: 66.102.6.194

 Document e-signed by David Kuldig (david.kuldig@iowa.gov)

Signature Date: 2023-08-22 - 2:02:33 PM GMT - Time Source: server- IP address: 165.206.169.150

 Agreement completed.

2023-08-22 - 2:02:33 PM GMT