



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**18033**

**EFFECTIVE BEGIN DATE:** 11-01-2017  
**EXPIRATION DATE:** 09-30-2019  
**PAGE:** 1 of 4

**VENDOR:**

**Prophet Corp**  
**Gopher Sport NW5634**  
**220 24th Ave NW**  
**Gopher Sport**  
**Owatonna, MN 55060**

**VENDOR CONTACT:**  
 Andy Tupy  
**PHONE:** 855-500-2750  
**EMAIL:** andytupy@gophersport.com

**ISSUER:**  
 Julie Janssen  
**PHONE:** (515) 281-5602  
**EMAIL:** julie.janssen@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

**Contract For:** Athletic and Physical Education Supplies and Equipment

The State of Iowa and Gopher Sport establish this agreement pursuant to the specifications, terms and conditions of solicitation and resulting contract #16-SRD-010 between US COMMUNITIES and Gopher Sport.

The attached Participating Addendum serves to modify and amend the contract between Gopher Sport and the State of Iowa. The parties agree to comply with the terms and conditions on the following attachments which are by this reference made apart of the Agreement.

- Attachment 1: Competitive Solicitation US COMMUNITIES 16-SRD-010.
- Attachment 2: US COMMUNITIES Contract#16-SRD-010 Attachment 3: US COMMUNITIES Gopher Pricing.
- Attachment 4: US COMMUNITIES Gopher MICPA.
- Attachment 5: US COMMUNITIES Gopher Amendment.
- Attachment 6: State of Iowa Participating Addendum

Delivery: Items found in the Gopher catalog without an indicated "truck" logo are FOB Destination shipping under this contract. There is an 8% shipping charge on items indicated with a "truck" logo. There is an 8% shipping charge on weight plates, kettle bells, barbells, medicine balls, dumbbells, and mulch. Shipping to Alaska and Hawaii is a 20% charge.

Payment Terms: NET60

ANY ORDERS PLACED BY STATE OF IOWA AGENCIES AND POLITICAL SUBDIVISIONS MUST REFERENCE US COMMUNITIES CONTRACT ##16-SRD-010.

Sales Contact: Andy Tupy Phone: 855-500-2750, AndyTupy@gophersport.gov, www.gophersport.com

**RENEWAL OPTIONS**

**FROM** 10-01-2019 **TO** 09-30-2021  
**FROM** 10-01-2021 **TO** 09-30-2023

**IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.**

<b>CONTRACTOR</b>		<b>STATE OF IOWA</b>	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b>		<b>AGENCY NAME</b>	
<b>BY (Authorized Signature)</b>	<b>Date Signed</b>	<b>BY (Authorized Signature)</b>	<b>Date Signed</b>
<b>Printed Name and Title of Person Signing</b>		<b>Printed Name and Title of Person Signing</b>	
<b>Address</b>		<b>Address</b>	



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	805	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**SPORTING GOODS, ATHLETIC/ATHLETIC FACILITY EQUIPMENT**  
**PHYSICAL EDUCATION EQUIPMENT**

Physical Education Equipment  
 11% off catalog price

2	0.00000	EA	805	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**SPORTING GOODS, ATHLETIC/ATHLETIC FACILITY EQUIPMENT**  
**ATHLETIC EQUIPMENT**

Athletic Equipment  
 11% off catalog price

3	0.00000	EA	805	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**SPORTING GOODS, ATHLETIC/ATHLETIC FACILITY EQUIPMENT**  
**SPORTS EQUIPMENT**

Sports Equipment  
 11% off catalog price

4	0.00000	EA	805	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**SPORTING GOODS, ATHLETIC/ATHLETIC FACILITY EQUIPMENT**  
**ONLY FROM GOPHER ITEMS**

ONLY FROM GOPHER ITEMS  
 3% off catalog price

5	0.00000	EA	805	\$ 0.000000
				\$ 0.000000

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**SPORTING GOODS, ATHLETIC/ATHLETIC FACILITY EQUIPMENT**



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**ADDITIONAL OFFERINGS**

Escalating discount for single purchases at the following levels:  
 1% additional discount for purchase order between \$10,000-\$25,000  
 2% additional discount for purchase order between \$25,001 - \$50,000  
 3% additional discount for purchase order over \$50,001

6	0.00000		96286	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Transportation of Goods and Other Freight Services**  
**TRUCK DELIVERY**

Free shipping on items without a "truck" logo in the Gopher catalog.  
 8% shipping on items indicated with a "truck" logo . 8% shipping on weight plates, kettle bells, barbells, medicine balls, dumbbells, and mulch. Shipping to Alaska and Hawaii is 20%.



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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>