

**ATTACHMENT #5
VENDOR COST PROPOSAL**

(Attachment #5 Vendor Cost Proposal is to be submitted as a separately sealed document from the Vendor Technical Proposal)

Payment Terms

Per *Iowa Code § 8A.514* the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Vendor.

What discount will you give for payment in 15 days? **None.**

What discount will you give for payment in 30 days? **None.**

Cost Proposal

Vendor's Cost Proposal shall include an all-inclusive, itemized, TOTAL COST in U.S. Dollars (including all travel, expenses, etc., in prices). All pricing to be FOB Destination, freight cost and all expenses included; and based on Net 60 Days Payment Terms. The following template is required. Please use additional pages to provide any additional narrative support for the costing information.

Additional Costs

Any proposed additional costs in categories not listed in the table should be listed in a separate table on a separate page attached to this Cost Proposal.

Deliverable Items	Firm US Dollars
Configuration and Customization Costs – to include, but not limited to: • Configuring and customizing Vendor's proposed solution to meet RFP requirements as outlined in Background Information (Section 1.4), Mandatory Specifications (4.2), and Scored Specifications (4.3) • Providing project plan and timeline to "go live" ("go live" target date: January 1, 2018)	\$ 389,008
Data Migration Costs for migrating all data and documents from the current permit application and tracking system into the Vendor's proposed solution, to include, but not limited to: Cost for Vendor Leading Data Migration process*: • Review/analysis of DNR's data • Data cleansing • Mapping data • Software conversion and user acceptance testing before migrating the data to the system Cost for Vendor Advising Data Migration process*: • Review/analysis of DNR's data • Data cleansing • Mapping data • Software conversion and user acceptance testing before migrating the data to the system *For purposes of cost scoring, the sum of the proposed costs for Vendor Leading and for Vendor Advising will be used.	 \$ 56,640 \$ 14,160

Vendor: enfoTech & Consulting Inc.

Deliverable Items	Firm US Dollars
Costs for pushing data from the Vendor's proposed solution to dependent downstream systems (Stack Test Database, Construction Permit Search, One Stop Data Warehouse, SLEIS, and AQWebApps), to include, but not limited to: • Review/analysis of DNR's data • Mapping data • User acceptance testing	\$ 34,560
Execute "go live" and successful implementation, to include, but not limited to: • Execute "go live" plan • Provide assistance to execute successful implementation of "go live" plan ensuring system is fully implemented and running acceptably • Resolve defects including defects found during user acceptance testing	\$ 80,396
Software Training Services costs – to include, but not limited to: • On-site staff training costs before and after "go live" implementation of the software system • Web-based training costs before and after "go live" implementation of the software system • Providing system user guides or instructions for all users (Facility User, Agency User, Agency Administrator, and DBA, staff and external users)	\$ 47,384
Annual Costs (to remain the same, or decrease yearly, for initial 2 year contract term and years 3 & 4) • Licensing Costs Year 1 (begins at "go-live" date): • Licensing Costs Year 2: • Licensing Costs Year 3: • Licensing Costs Year 4: • Technical Support & Maintenance Costs Year 1 (begins at "go-live" date): • Technical Support & Maintenance Costs Year 2: • Technical Support & Maintenance Costs Year 3: • Technical Support & Maintenance Costs Year 4:	\$ 0 \$ 0 \$ 0 \$ 0 \$ 15,880 \$ 15,880 \$ 15,880 \$ 15,880
Additional costs (If any) (One-time GovOnline License Cost)	\$ 120,000
TOTAL COST	\$ 791,508

A cost breakdown table to show costs by deliverable is provided after this page.

enfoTech recommends a deliverable-based payment schedule. Costs for each deliverable are listed in the "Total Cost for the Task" column. enfoTech will submit monthly invoices for deliverables completed to DNR.

(A) Cost Breakdown By Deliverable

Products & Services	Total Cost for the Task
GovOnline License	\$120,000
Stage 1: Project Start-up, Planning and Management	
1.1 A project kickoff meeting to review the project plan	\$3,880
1.2 Solution Installation in DNR environment (or hosted at enfoTech Data Center)	\$2,170
1.3 A web-based project team website	\$1,200
1.4 A project plan document	\$6,200
1.5 Host GoToMeeting calls for up to 24 phone calls (12 months)	\$23,040
1.6 Up to 12 monthly project reports	\$3,840
Stage 2: Requirements Verification & Configuration Design	
2.1 A 3-day onsite requirement verification & configuration workshop	\$23,878
2.2 System Requirements document (SRD)	\$10,280
2.3 System Configuration Document (SCD)	\$16,920
2.4 Data migration plan and mapping document	\$14,160
2.5 Test Plan	\$6,880
2.6 System Hosting Plan	\$3,220
Stage 3: Iterative System Configuration & Improvements	
3.1 e-Application Beta Release (Iteration #1)	\$191,280
3.2 Data Migration Iteration 1	\$14,160
3.3 A 2-Day onsite System Walk-through for Beta Release	\$13,108
3.4 e-Application QA Release (Iteration #2)	\$51,856
3.5 Data Migration Iteration 2	\$14,160
3.6 A System Walk-through for Release 2 via GoToMeeting	\$3,840
3.7 e-Application UAT Release (Iteration #3)	\$51,856
3.8 Data Migration Iteration 3	\$14,160
3.9 Test Report	\$10,120
Stage 4: UAT, Training, Documentation	
4.1 A 2-Day onsite abbreviated training to prepare DNR for UAT	\$13,108
4.2 UAT Support	\$51,856
4.3 System Documentations	\$5,800
4.4 Training Agenda	\$6,040
4.5 User Training for DNR users (3-Day onsite)	\$19,876
4.6 Admin & IT Technical Training (1-Day)	\$2,560

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Products & Services	Total Cost for the Task
Stage 5: Go-live	
5.1 Deliver Go-Live (transition) Plan	\$2,900
5.2 Deliver Production-ready System & Final data migration	\$19,440
5.3 System Go-Live	\$6,200
5.4 1-Year System Warranty	\$0
Stage 6: System Maintenance & Support	
6.1 1-Year Technical support and maintenance (Renewable each year at DNR's discretion)	See below

Total License and Implementation Cost: \$727,988

Maintenance & Technical Support:

Year 1 Maintenance, support: \$15,880

Year 1 Maintenance, support: \$15,880

Year 1 Maintenance, support: \$15,880

Year 1 Maintenance, support: \$15,880

Grand Total: \$791,508

(B) Line Item Costs for Requirements Marked as “M” Response Code

Please note that all the Line Item costs from this Section have been included in the Project Total Cost in the “DNR cost sheet” and the “(A) Cost Breakdown by Deliverable” above.

The Line Item Costs are presented here for information only and are to offer DNR the flexibility to pick-and-choose programming services required for the requirements marked as “M” response code. If DNR removes some requirements, the total project cost will be reduced accordingly.

Products & Services	Total Cost for the Task
User Experience (Functional) Requirements	
F2.0 <Enter> advances cursor to next field	\$3,840
F4.1 Auto save will run every 15 minutes if keyboard is active	\$4,800
Administrative Module Requirements	
A6.5 User will be able to move/edit/delete 'undo' permits from one facility to another	\$3,840
A6.7 User will be able to move equipment from one facility to another facility	\$3,840
A6.8 User will be able to merge equipment from two or more facilities	\$3,840
A6.9 User will be able to add/edit/delete fields from all module user interfaces	In XML file. Will require training.
Review Module Requirements	
B2.1 Agency User will be able to view application as 'read only' before facility user submission	\$2,880
B2.2 Agency User will be able to indicate that application review is in progress and notify other users who view application with an easily recognizable signal "flashing red"	\$2,880
Payment Module Requirements	
E2.1 Minor Source Construction Permit Application	\$3,840
E2.2 Minor Source Registration Permit Application	\$3,840
E2.3 Minor Source Permit by Rule Application	\$3,840
E2.4 Minor Source Permit Template Application	\$3,840
E3.0 If the type of permit application is not listed, display message box advising of billable hours and provide link to Air Quality Fees page	\$3,840
E4.0 Secure website payment process authorized by OCIO	\$2,880
Project Tracking Module Requirements	
G2.2 'Submitted by Consultant' - Yes/No Radio Button, if Yes text box displays to enter Consultant Name	\$480
G2.3 If Yes, Consultant Name - Drop down List based on table of frequently used Consultants	\$480
G2.4 Facility Requested Draft Permit - Yes/No radio button	\$240

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Products & Services	Total Cost for the Task
G2.5 Facility Requested Confidentiality - Yes/no radio button	\$240
G2.7 Application Late - Yes/No radio button	\$240
G2.8 Application Incomplete - Yes/no radio button	\$240
G2.10 Assigned Staff - Drop Down List: Name of Environmental Specialist or Engineer assigned to permit application; table of employees includes job classification and billable rate for management reports.	\$480
G2.13 Project Event - Drop Down List: Construction Welcome Call, Administratively Complete, Construction Request Information, Construction Awaiting Engineer Assignment, Construction Review Engineer Assigned, Construction Engineer Review, Modeling Assessment, Construction Draft Permit Issued, , Title V Received, Title V Assigned, Title V Information Request, Title V Technical Review, Title V Facility Review, Title V Expiration Date, Public Notice, Final Permit Issued, (list can be edited by Agency User Role see A4.4)	\$1,920
G2.14 Project Event Date - Pop up Calendar selection tool	\$240
G2.23 Copy Application sent to EPA - Yes/No radio button	\$240
G2.25 CP Permits per Project - Numeric 3 characters	\$240
NSPS Flag	\$240
if Yes, NSPS Subpart	\$240
+ for additional NSPS Subpart	\$960
NESHAP Flag	\$240
if Yes, NESHAP Subpart	\$240
+ for additional NESHAP Subpart	\$960
Acid Rain	\$480
CSAPR	\$480
CP Exempt Determination	\$480
Denials	\$480
Rescissions	\$480
CP Comments	\$480
TV Comments	\$480
G4.1 User can upload multiple permits in single session - Browse and select multiple documents	\$3,840
G4.4 System will compare final projects to posted permits and produce a report of missing permits for section supervisor	\$3,600
Project Tracking Module Requirements	
H1.6 Source parameters for emission points at the facility that are not part of current application	\$3,840

Total Cost for Requirements Marked as “M” Response Code: \$70,560