### AMENDMENT NO. 1 TO CONTRACT NO. MNWNC-135

**THIS AMENDMENT** is by and between the State of Minnesota, acting through its commissioner of Administration ("State"), and Lenovo Global Technology (United States) Inc., 1009 Think Place, Morrisville, NC 27560 ("Contract Vendor").

WHEREAS, the State has a Contract with the Contract Vendor identified as Contract No. MNWNC-117, April 1, 2015, through March 31, 2017 ("Contract"), to provide Computer Equipment: (Desktops, Servers, and Storage including Related Peripherals and Services); and

**WHEREAS**, Minn. Stat. § 16C.03, subd. 5, affords the commissioner of Administration, or delegate pursuant to Minn. Stat. § 16C.03, subd. 16, the authority to amend contracts; and

WHEREAS, the terms of the Contract allow the State to amend the Contract as specified herein, upon the mutual agreement of the Materials Management Division and the Contract Vendor in a fully executed amendment to the Contract.

NOW, THEREFORE, it is agreed by the parties to amend the Contract as follows:

- 1. That Contract No. MNWNC-135 is extended through March 31, 2020, at the same terms and conditions.
- 2. The Contract Vendor shall provide Computer Equipment: (Servers and Storage, including Related Peripherals and Services) at the prices set forth on the attached Exhibit B, Pricing Schedule.

This Amendment is effective beginning April 1, 2017, or upon the date that the final required signatures are obtained, whichever occurs later, and shall remain in effect through contract expiration, or until the Contract is canceled, whichever occurs first.

Except as herein amended, the provisions of the Contract between the parties hereto are expressly reaffirmed and remain in full force and effect.

IN WITNESS WHEREOF, the parties have caused this Amendment to be duly executed intending to be bound thereby.

1. LENOVO GLOBAL TECHNOLOGY, INC. The Contractor certifies that the appropriate person(s) have executed this Amendment on behalf of the Contractor as required by applicable articles, bylaws, resolutions, or ordinances.  By:    Signature	2. OFFICE OF STATE PROCUREMENT In accordance with Minn. Stat. § 16C.03, subd. 3.  By: Acquisition Management Specialist  Date: 3/6/17  3. COMMISSIONER OF ADMINISTRATION Or delegated representative.  By: Acquisition Management Specialist  Date: 3/6/20/7
Date:	



# COMPUTER EQUIPMENT 2014-2020

Updated 04/01/2017



# MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD

1. BASELINE PRICE LIST: Lenovo Global Technology List Price Website LINK: <a href="www.lenovo.com/listprice">www.lenovo.com/listprice</a>
(For Corporate Models and standard SKUs, click on "List Price Links" for the price list. For Custom Models, click on "Products," select the product type and configure to your specifications.)

2. BAND DISCOUNTS - (CATEGORY EXCEPTIONS APPLICABLE IN ALL BANDS)	CATEGORY	MINIMUM DISCOUNT
BAND 4 SERVER	4M	36%
BAND 5 STORAGE	5M	36%
一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个	V	13%
CATEGORY EXCEPTION: Accessories	Α	21%
CATEGORY EXCEPTION: Warranties	ii	21%
CATEGORY EXCEPTION: TopSeller Models	TSM	3%

IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance.

# 3. THIRD PARTY PRODUCTS - NONE PROVIDED BY THE CONTRACT VENDOR

### 4. **SERVICES – 21%**

Services are at the option of Participating States: Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. The majority of hardware includes a one year warranty. Customer may purchase warranty upgrades for certain hardware as offered. For standard warranty information: <a href="http://download.lenovo.com/ibmdl/pub/pc/pccbbs/thinkcentre\_pdf/1505-0010-02\_en.pdf">http://download.lenovo.com/ibmdl/pub/pc/pccbbs/thinkcentre\_pdf/1505-0010-02\_en.pdf</a>

Request Quote for custom bid services including: Image consulting, Installation, general consulting, training, staging/deployment.

# 5. LEASING

Participating Addendum may identify if and how leasing agreement terms will be conducted.

# 6. ADDITIONAL DISCOUNTS – Request a quote for discounts on bulk/volume purchases.

NASPO VP Lenovo Cumulative Pricing Discount:

Revenue goals have been set for each year. Once the revenue goal is met the cumulative pricing discount takes effect. Lenovo will revert back to original discounts at the beginning of each new calendar year.

REVENUE GOAL	ADDITIONAL DISCOUNT
2017 \$10M	0.5% additional discount (excluding Topseller models)
2018 \$20M	1% additional discount (excluding Topseller models)
2019 \$30M	1.5% additional discount (excluding Topseller models)

### **INSURANCE TERMS ON 2015 MNWN COMPUTER EQUIPMENT**

### **WSCA TERMS**

17. INSURANCE. Except to the extent modified by a Participating Addendum, Contract Vendor shall, during the term of this Master Agreement, maintain in full force and effect, the insurance described in this section. Contract Vendor shall acquire such insurance from an insurance carrier or carriers licensed to conduct business in the Participating Entity's state and having a rating of A-, Class VII or better, in the most recently published edition of Best's Reports. Failure to buy and maintain the required insurance may result in this Master Agreement's termination or at a Participating Entity's option, result in termination of its Participating Addendum.

Coverage shall be written on an occurrence basis. The minimum acceptable limits shall be as indicated below, with no deductible for each of the following categories:

- a) Commercial General Liability covering the risks of bodily injury (including death), property damage and personal injury, including coverage for contractual liability, with a limit of not less than \$1 million per occurrence/\$2 million general aggregate;
- b) Contract Vendor must comply with any applicable State Workers Compensation or Employers Liability Insurance requirements.

Contract Vendor shall pay premiums on all insurance policies. Such policies shall also reference this Master Agreement and shall have a condition that they not be revoked by the insurer until thirty (30) calendar days after notice of intended revocation thereof shall have been given to Participating Entity by the Contract Vendor.

Prior to commencement of the work, Contract Vendor shall provide to the Participating Entity a written endorsement to the Contract Vendor's general liability insurance policy that (i) names the Participating Entity as an additional insured, (ii) provides that no material alteration, cancellation, non-renewal, or expiration of the coverage contained in such policy shall have effect unless the named Participating Entity has been given at least thirty (30) days prior written notice, and (iii) provides that the Contract Vendor's liability insurance policy shall be primary, with any liability insurance of the Participating Entity as secondary and noncontributory.

Contract Vendor shall furnish to Participating Entity copies of certificates of all required insurance within thirty (30) calendar days of the Participating Addendum's effective date and prior to performing any work. Copies of renewal certificates of all required insurance shall be furnished within thirty (30) days after renewal date. These certificates of insurance must expressly indicate compliance with each and every insurance requirement specified in this section. Failure to provide evidence of coverage may, at the Lead State Master Agreement Administrator's sole option, result in this Master Agreement's termination.

Coverage and limits shall not limit Contract Vendor's liability and obligations under this Master Agreement.

# STATE OF MINNESOTA - WORKFORCE CERTIFICATE INFORMATION

Required by state law for ALL bids or proposals that could exceed \$100,000

Complete this form and return it with your bid or proposal. The State of Minnesota is under no obligation to delay proceeding with a contract until a company becomes compliant with the Workforce Certification requirements in Minn. Stat. §363A.36.

<b>BOX A – MINNESOTA COMPANIES</b> that have employed more than 40 full-time employees within this state on any single working day during the previous 12 months, check one option below:				
Attached is our current Workforce Certificate issued by the Minnesota Department of Human Rights (MDHR).				
Attached is confirmation that MDHR received our application for a Minnesota Workforce Certificate on (date).				
POV P. NON MINNESOTA COMPANIES de about de la la companie de la co				
<b>BOX B - NON-MINNESOTA COMPANIES</b> that have employed more than 40 full-time employees on a single working day during the previous 12 months in the state where it has its primary place of business, check one option below:				
Attached is our current Workforce Certificate issued by MDHR.				
We certify we are in compliance with federal affirmative action requirements. Upon notification of contract award, you must send your federal or municipal certificate to MDHR at <a href="mailto:compliance.MDHR@state.mn.us">compliance.MDHR@state.mn.us</a> . If you are unable to send either certificate, MDHR may contact you to request evidence of federal compliance. The inability to provide sufficient documentation may prohibit contract execution.				
BOX C – EXEMPT COMPANIES that have not employed more than 40 full-time employees on a single working day in any state during the previous 12 months, check option below if applicable:				
□ We attest we are exempt. If our company is awarded a contract, we will submit to MDHR within 5 business days after the contract is fully signed, the names of our employees during the previous 12 months, the date of separation, if applicable, and the state in which the persons were employed. Send to <a href="mailto:compliance.MDHR@state.mn.us">compliance.MDHR@state.mn.us</a> .				
By signing this statement, you certify that the information provided is accurate and that you are authorized to sign on behalf of your company.				
Name of Company: Lenovo Global Technology (United States), Inc Date 3/14/17				
Authorized Signature: Melissa Miller Telephone number: 919-294-0609				
Printed Name: Melissa Freeman Title: Contract Administrator				
For assistance with this form, contact:  Minnesota Department of Human Rights, Compliance Services				
Web: <a href="http://mn.gov/mdhr/">http://mn.gov/mdhr/</a> TC Metro:         651-539-1095         Toll Free:         800-657-3704           Email:         compliance.mdhr@state.mn.us         TTY:         651-296-1283				



December 31, 2014

LENOVO CORPORATION ROCHESTER MN ATTN: Saddie Gillespie 1009 THINK PLACE MORRISVILLE, NC 27560

Your organization's affirmative action plan has been approved by the Minnesota Department of Human Rights. The department's review of your equal employment opportunity policies and practices indicates compliance with Minnesota Statutes, Sec. 363A.36.

The Certificate of Compliance is enclosed. This certification is subject to revocation or suspension prior to its expiration if the department issues a finding of noncompliance or if your organization fails to make a good faith effort to implement its affirmative action plan.

Also enclosed is an Annual Report form packet, which includes:

- A sample annual report:
- Affirmative Action Plan Progress Report spreadsheet;
- the Affirmative Action Progress Report narrative

The Annual Report form packet must be completed and submitted annually during the certification period whether a state contract has been awarded to you or not. The MDHR website (mn.gov/mdhr) has the complete packet in an excel version. This packet must be submitted together or it will be rejected. You must submit reports as required and promptly notify us of any address or status changes.

If you have any questions, please contact Compliance Services at 651-539-1095 or compliance.mdhr@state.mn.us.

Sincerely,

Kevin M. Lindsey, Commissioner

Minnesota Department of Human Rights

Enclosures:

Certificate of Compliance

Annual Report Form Packet

Posters (2)



# CERTIFICATE OF COMPLIANCE

LENOVO CORPORATION ROCHESTER MN is hereby certified as a contractor by the Minnesota Department of Human Rights. This certificate is valid from 12/31/2014 to 12/30/2018.

This certification is subject to revocation or suspension prior to its expiration if the department issues a finding of noncompliance or if your organization fails to make a good faith effort to implement its affirmative action plan.

Minnesota Department of Human Rights

FOR THE DEPARTMENT BY:

Kevin M. Lindsey, Commissioner

ACQUISITION MANAGEMENT SPECIALIST: Andy Doran
COMMODITY/SERVICE: Computer Equipment (Desktops, Servers, and Storage including Related Peripherals and Services)
CONTRACT TYPE: Ext x Amend ⊠#1 New ☐ Assign ☐
CONTRACT PERIOD: April 1, 2015 through March 31, 2020
VENDOR: Melissa Freeman Lenovo Global Technology (United States) Inc. 1009 Think Place Morrisville, NC 27560
PHONE: 919.294.0609
DATE SENT TO VENDOR: March 6, 2017 REQUESTED RETURN: March 15, 2017
INSURANCE REQUIRED: Y INSURANCE COMPLETED: request sent 3/8/17
☐ General ☐ Equipment ☐ Special ☐ Other
HUMAN RIGHTS/AFFIRMATIVE ACTION CERTIFICATION REQUIRED: X YES ☐ NO request sent 3/8/17
If yes, verified that certificate is on file and current at DHR?   YES
If no certificate required, reason not required: □ < 40 employees in MN □ <\$100,000 total value of contract
INCOMPLETE: DATE RETURNED TO VENDOR:
REASONS: [Reasons]
COMPLETE: DATE RECEIVED FROM VENDOR:
DATE FOLLOW-UP LETTER SENT: DATE CANCELLATION LETTER SENT:
************************************
DATE SENT TO AMS: DATE SIGNED:
**************************************
EXECUTED COPY SENT TO VENDOR:
**************************************
noywordarorda references.

Search Lenovo Central	Find People (Name / Title / Email / Phone)
in a final contraction of the first of the contraction of the contract	ومنا وبالمستق وسيمتني والمستمونيين ومعتور والمحارب من والمتحار والمتار والمتار والمتار والمتار والمتار والمتار

Lenovo Central » Ethics & compliance » Corporate policies » Corporate Policy #10 - Delegation of Authority



### **Ethics & Compliance**

Code of conduct Corporate policies Legal Team

Leadership for Ethics & Compliance

#### Related links

Security

Internal audit

Global Legal Online

# **CORPORATE POLICY #10 - DELEGATION OF AUTHORITY**

**Corporate Policy 10** 

Version: May 23, 2013

Delegation of Authority Effective: August 6, 2006

Revised: March 19, 2007, November 1, 2007 and May 23, 2013

The board of directors (the "Board") of Lenovo Group Limited (the "Company") wishes to promote effective management of the Company by delegating to senior executives of organizations appropriate authority and responsibility for their operations.

The responsibility to oversee the management of the Company and its business is retained by the Board. The principal method of delineating and describing the scope of these responsibilities and authorities is to reserve selected powers or authorities to the Board.

Powers not reserved to the Board are considered to be delegated to the Chief Executive Officer, who shall have the authority to sub-delegate those powers as set forth herein.

The Company's subsidiaries should only enter into agreements which bind that individual subsidiary and not the Company or any of the Company's other subsidiaries.

This policy shall be reviewed annually (or such other period as designated by the Board) to ensure that it remains appropriate to the needs of the Company.

# 1. Powers Reserved to the Board of Directors

The following are powers reserved to the Board, which are required for corporate governance or by law.

Administering corporate governance as required by the Hong Kong stock exchange;

- Declaring or making recommendation to declare any dividend on the equity securities of the Company;
- □ Appointing external auditors and/or changing the Company's external auditors to conduct the primary financial audits of the Company;
- □ Establishing retirement plans for the benefit of the employees of the Company or any of its subsidiaries or making material changes to the terms of such plans;
- ☐ Approving material accounting policy, standards, reporting and release of financial information;
- Establishing executive compensation plans and policies;
- ∃ Issuing bonds or similar publicly traded debt instruments binding on the Company;
- Issuing shares or any forms of securities in the Company (other than issuance of shares pursuant to any previously approved scheme or document);
- Creating any share repurchase program;
- □ Approving any proposal to shareholders to wind down the Company or making a declaration of bankruptcy or insolvency of the Company or any of its subsidiaries;
- Establishing a bonus, profit sharing, share option or other incentive scheme other than those used

Establishing a material change to the business of the Company.

ABOUT LENOVO YOUR CAREER YOUR WORK COLLABORATION COUNTRY & OFFICE SITES EMPLOYEES

Officer;

- Approving or amending the Company's annual operating budget;
- Approving any proposal to shareholders to amend or waive any provision of the Articles of Association of the Company;
- Establishing any investment, acquisition, financing or other transaction requiring approval of the Board, pursuant to (i) the Company's Articles of Association, (ii) previously adopted resolutions of the Board, or (iii) any applicable law, rule or regulation;
- Forming material transaction that the Chief Executive Officer in his or her judgment determines to be extraordinary or outside the ordinary course of the Company's business; and/or

### 2. Transactions Requiring Board Approval

The following transactions shall report back to the Board and require the prior review and approval of the Board:

- 1.1 Binding the Company to sell, transfer, lease, license or otherwise dispose of substantial tangible or intangible property assets of the Company or its subsidiaries having a net book value exceeding \$25M USD net asset value individually, or in excess of \$50M USD net asset value in the aggregate per fiscal year, outside the ordinary course of its or their business (e.g. other than of selling products to customers and resellers);
- 1.2 Purchasing the equity securities or assets of, or other ownership interest in, any party (other than a wholly-owned, direct or indirect subsidiary of the Company) for an aggregate consideration in excess of \$50M USD;
- 1.3 Creation of any investment, acquisition, financing or other transaction with any director or senior executive officer of the Company or any such officer's or director's immediate family members or any companies or entities by which any such officer or director owns at least 5%;
- 1.4 Incurring a lease obligation involving payments in excess of \$20M USD per year and total lease payments over the life of the lease in excess of \$50M USD;
- 1.5 Entering into any transaction that requires public announcement or constitutes a notificable transaction or a discloseable connected transaction under Hong Kong Stock Exchange listing rules;
- 1.6 Borrowing or raising of money from banks or financial institutions exceeding \$75M USD and/or for a term of more than 5 years or guaranteeing or indemnifying the obligations of the Company's subsidiaries (other than wholly-owned, direct or indirect subsidiaries of the Company) under any financial or commercial transaction for a liability exceeding \$100M USD for each guarantee or indemnity; and/or
- 1.7 Purchasing any real property or entering into any transaction that would have the effect of a real property purchase for a consideration in excess of \$10M USD.

# 3. Authorization and Delegation to the Chief Executive Officer:

Subject to the limitations set forth in Sections 1 and 2 above, the Board authorizes and directs the Chief Executive Officer of the Company, in the name of and on behalf of the Company, to do, perform and authorize such acts, approve any transaction or series of transactions and execute any documents (if required under the Common Seal of the Company and countersigned by another director of the Company), as he or she thinks fit and appropriate, in order to manage, conduct and advance the business of the Company in the ordinary course. The Chief Executive Officer is further authorized to delegate (including the authority to re-delegate) any authority granted herein to any officer or employee of the Company and/or any of its subsidiaries. Such delegations are required to be formally documented.

### 4. Delegation of Signature Authority to Certain Employees of the Company

The Board recognizes that certain employees of the Company should be empowered to execute and deliver, in the name of and on behalf of the Company, any contract or other document or instrument necessary or appropriate in the ordinary course of the Company's business in the functional area in which they are employed, including but not limited to, bid documents for the sale of the Company's products and services to governments and agencies, purchase orders, procurement agreements, sale agreements and the like. Accordingly, subject to the limitations set forth in Sections 1 and 2 above, and any additional formal corporate policies adopted by the Company, the Board delegates the authority to execute and deliver, in the name of and on behalf of the Company, any such contract or other document or instrument to each of the persons, holding any of the following

ABOUT LENOVO YOUR CAREER YOUR WORK COLLABORATION COUNTRY & OFFICE SITES EMPLOYEES

President & Chief Executive Officer

Chief Procurement Officer

**Executive Director** 

Chief Financial Officer

Account Representative

Treasurer

Sales Representative

Controller

Sales Specialist

Senior Vice President

Company Secretary

Vice President

Client Representative

Buyer

Procurement Commodity Chair

Positions that include the titles or functions of: Counsel; Attorney, Director; Executive; Manager or Contracts & Negotiations.

### 5. Specific Power of Attorney Regarding Procurement of Goods & Services

The Board recognizes that certain employees of the Company's subsidiaries should be empowered to approve, execute (as a deed or otherwise) and deliver, in the name of and on behalf of the Company, any contract or other document, including purchase orders and procurement agreements and the like, for the procurement of goods and services for the Company's internal use (as opposed to for incorporation directly into the Company's products), including global logistics needs, in the ordinary course of the Company's business. Accordingly, subject to the limitations set forth in Sections 1 and 2 above, the Board will pass a resolution granting a specific power of attorney to approve, execute (as a deed or otherwise) and deliver, in the name of and on behalf of the Company, any such procurement contract or other similar document to each of the persons holding any of the following positions, titles or functions within the Global Supply Chain and/or Procurement function in any of the Company's subsidiaries jointly and severally:

Chief Procurement Officer
Buyer
Procurement Commodity Chair

- Trocurement Commodity Cr

**Executive Director** 

Manager

Comments: Make suggestions or provide feedback to the owner Melissa D Autrey | Logout

Type your comment here

Limit 3000 characters (3000 characters remaining) [  $\Box$  Mark as private - for owner only

Post

Analyst Reports (All)

**Bold Workout** 

**Business Scorecard** 

Employee Purchase Progarm EPP

Environmental and Sustainability

Expense Claims

Facilities Management

Global Services

Global Supply Chain

HROA

Image Library (MediaBin)

Intranet Strategy

Market Intelligence

Organizational efficiency

Project Task Tracking

Quality & Environmental Management System

Records Managemment System

Security

ABOUT LENOVO YOUR CAREER YOUR WORK COLLABORATION COUNTRY & OFFICE SITES EMPLOYEES

© 2017 Lenovo, All rights reserved. Intranet Privacy Policy