



Teknion State of Iowa Contract Details

Contract Number: MA005 21080, Furniture Solutions with Related Accessories and Services

Contract Duration: September 17, 2020 to February 18, 2024 w/ (1) Renewal Option

Current Approved Price List for Contractual Products: September 27, 2021

Authorized Dealers: Koch Office Group, Duet Resource Group

For more information, please contact valerie.windrim@teknion.com or leonard.chapman@teknion.com

Contract Questions

Julie Janssen, Purchasing Agent III
Iowa Department of Administrative Services
Mobile: 515-240-2698 | Fax: 515-725-2064
Julie.Janssen@iowa.gov

Strategic Sourcing and Purchasing with State of Iowa Contracts

Aaron Blass, Strategic Sourcing
Iowa Department of Administrative Services
Mobile: 515-218-5741
Aaron.Blass@iowa.gov

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Product Lines and End-User Net Discounting

Product Line	List Price To	Discount
Ability, Complements, District, Filing/Storage, HAB, Interpret, Leverage, Marketplace, Thesis, TOS, Upstage	\$350,000	69.33%
	\$99,999,999	70.40%
Altos, Focus, Optos, POD, Tek Vue	\$350,000	69.33%
	\$99,999,999	69.33%
Custom Wood, Journal, Lite Wood Office, Punt Collection, Bene Box, Dossier, Teknion Wood Solutions	\$350,000	55.33%
	\$99,999,999	57.25%
Expansion Casegoods, Expansion Cityline, Expansion Desking, Expansion Training	\$350,000	61.00%
	\$99,999,999	63.25%
Modular Cabinets, Tables	\$350,000	57.30%
	\$99,999,999	58.00%
Routes, Zones	\$350,000	44.50%
	\$99,999,999	45.50%
Seating	\$350,000	57.00%
	\$99,999,999	59.33%
Xpress: Complements, Filing and Storage, Leverage, Thesis	Limitations on Xpress Program	69.33%
Xpress: Expansion Casegoods, Expansion Desking, Expansion Training	Limitations on Xpress Program	61.00%
Xpress: Seating	Limitations on Xpress Program	57.00%
Boulevard	No Order Limit	65.00%
Studio TK	No Order Limit	43.75%