



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26370

EFFECTIVE BEGIN DATE: 07-01-2026
EXPIRATION DATE: 06-30-2027
PAGE: 1 of 8

VENDOR:

BAKER MECHANICAL INC
BAKER GROUP
00002109043

PO Box 401
Des Moines, IA 50302-0401

VENDOR CONTACT:

Matt Minnick

PHONE: 515-262-4000

EMAIL: minnickm@thebakergroup.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Michael Bradbury

PHONE: 515-330-8702

EMAIL: michael.bradbury@das.iowa.gov

EXT:

Contract For: Access Control and Entry Systems

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB- 2636 -2025

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB- 2636 -2025

Attachment 3: Bid Summary from 005-RFB- 2636 -2025

Contact:

Name: Matt Minnick

Number: 515-262-4000

Email: minnickm@thebakergroup.com

RENEWAL OPTIONS

FROM 07-01-2027 **TO** 06-30-2028

FROM 07-01-2028 **TO** 06-30-2029

FROM 07-01-2029 **TO** 06-30-2030

FROM 07-01-2030 **TO** 06-30-2031

FROM 07-01-2031 **TO** 06-30-2032

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Accurate Controls Percentage Catalog Discount				
Accurate Controls = 15% Discount from catalog price.				
2	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Commend Percentage Catalog Discount				
Commend = 35% Discount from catalog price.				
3	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems CommScope Percentage Catalog Discount				
CommScope = 25% Discount from catalog price.				
4	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Cornell Percentage Catalog Discount				
Cornell = 15% Discount from catalog price.				
5	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Designed Security Inc Percentage Catalog Discount				
Designed Security Inc = 15% Discount from catalog price.				
7	0.00000	EA	68002	\$ 0.000000 \$ 0.000000



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
DMP Percentage Catalog Discount

DMP = 31% Discount from catalog price.

8	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Gallagher Percentage Catalog Discount

Gallagher = 17% Discount from catalog price.

9	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
HySecurity/NICE Systems Percentage Catalog Discount

HySecurity/NICE Systems = 15.10% Discount from catalog price.

10	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Hersch (Identiv/Vitaprotech) Percentage Catalog Discount

Hersch (Identiv/Vitaprotech) = 22% Discount from catalog price.

11	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Lynxspring Security Percentage Catalog Discount

Lynxspring Security = 66% Discount from catalog price.

12	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Magnetic Auto Control Percentage Catalog Discount

Magnetic Auto Control = 21.10% Discount from catalog price.

13	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Access Control Systems and Security Systems
Motorola/Pelco/Avigilon Percentage Catalog Discount**

Motorola/Pelco/Avigilon = 32% Discount from catalog price.

14	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Access Control Systems and Security Systems
Open Eye Percentage Catalog Discount**

Open Eye = 11% Discount from catalog price.

15	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Access Control Systems and Security Systems
Salto System Inc. Percentage Catalog Discount**

Salto System Inc. = 29.10% Discount from catalog price.

16	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Access Control Systems and Security Systems
Schneider Elec. (Access Expert) Percentage Catalog Discount**

Schneider Electric (Access Expert) = 66% Discount from catalog price.

17	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Access Control Systems and Security Systems
Skidata Percentage Catalog Discount**



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Skidata = 15% Discount from catalog price.

18	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
SureCall Percentage Catalog Discount

SureCall = 9% Discount from catalog price.

19	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Tagmaster Percentage Catalog Discount

Tagmaster = 8% Discount from catalog price.

20	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Tridium Niagara Security Percentage Catalog Discount

Tridium Niagara Security = 60.10% Discount from catalog price.

21	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Viking Access Systems Percentage Catalog Discount

Viking Access Systems = 26% Discount from catalog price.

22	0.00000	HOUR	68002	\$ 144.900000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

23	0.00000	HOUR	68002	
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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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\$ 178.500000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Software Installer/Programmer Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

24	0.00000	HOUR	68002	\$ 136.500000
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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

25	0.00000	HOUR	68002	\$ 175.350000
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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

26	0.00000	HOUR	68002	\$ 202.860000
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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

27	0.00000	HOUR	68002	\$ 249.900000
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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Software Installer/Programmer Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.



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Requesting Agency must approve use of emergency labor rates.

28	0.00000	HOUR	68002	\$ 191.100000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

29	0.00000	HOUR	68002	\$ 263.030000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

30	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
DSK Percentage Catalog Discount

DSK = 33.5% Discount from catalog price.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Services Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)	AGENCY NAME DAS - Central Procurement
BY (Authorized Signature) Date Signed <i>Matt Minnick</i> 06/30/2026 Matt Minnick (Jun 30, 2026 12:59:49 CDT)	BY (Authorized Signature) Date Signed <i>Mike Bradbury</i> 06/30/2026 Mike Bradbury (Jun 30, 2026 14:09:00 CDT)
Printed Name and Title of Person Signing Matt Minnick	Printed Name and Title of Person Signing Michael Bradbury - Senior Statewide Procurement Officer
Address	Address Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319

MA26370

Final Audit Report

2026-06-30

Created:	2026-06-30
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAIwjTzpiduLty1gsXODGItncof7512y

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-  Document created by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-06-30 - 4:06:52 PM GMT- IP address: 165.206.169.150
-  Document emailed to minnickm@thebakergroup.com for signature
2026-06-30 - 4:19:57 PM GMT
-  Email viewed by minnickm@thebakergroup.com
2026-06-30 - 4:20:08 PM GMT- IP address: 3.224.7.250
-  Signer minnickm@thebakergroup.com entered name at signing as Matt Minnick
2026-06-30 - 5:59:47 PM GMT- IP address: 163.116.249.127
-  Document e-signed by Matt Minnick (minnickm@thebakergroup.com)
Signature Date: 2026-06-30 - 5:59:49 PM GMT - Time Source: server- IP address: 163.116.249.127 - Signature Appearance Selected: TYPE
-  Document emailed to Mike Bradbury (michael.bradbury@das.iowa.gov) for signature
2026-06-30 - 5:59:51 PM GMT
-  Email viewed by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-06-30 - 7:08:46 PM GMT- IP address: 165.206.169.150
-  Document e-signed by Mike Bradbury (michael.bradbury@das.iowa.gov)
Signature Date: 2026-06-30 - 7:09:00 PM GMT - Time Source: server- IP address: 165.206.169.150 - Signature Appearance Selected: DRAW
-  Agreement completed.
2026-06-30 - 7:09:00 PM GMT

