



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

18083

EFFECTIVE BEGIN DATE: 09-14-2017

EXPIRATION DATE: 09-13-2019

PAGE: 1 of 5

VENDOR:

GL Ankeny Ford LLC

Dewey Ford

3055 SE DELAWARE AVE

ANKENY, IA 50021-9826

VENDOR CONTACT:

Harry Bougher

PHONE: 515-251-4234

EMAIL: harryb@stewhansens.com

ISSUER:

Nancy Wheelock

PHONE: 515-725-2268

EMAIL: Nancy.Wheelock@iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: 2019 Model Year Law Enforcement Vehicles - Dewey Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1118005001.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1118005001 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1118005001.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions.

Sales Contact Information

Harry Bougher

515-251-4234

harryb@stewhansens.com

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Ford Interceptor Police Pursuit Rated Sedan AWD - DAS

Group C 3.2: Ford Interceptor Police Pursuit Vehicle (All Wheel Drive) AWD

Make: FORD
Model: Interceptor Sedan
Common Model name: Taurus
Exact Model Code: P2M
Exact Trim: 500A
Engine:998
Transmission: 44J

2019 model year pricing is \$24,895.10 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$0.50 per mile (one way) anywhere in Iowa.

Price May Change Due To Additions And Deletions of features.

2	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped

Ford Base Expedition Special Services Vehicle 4x2 - DAS

Group G 7.1: FORD Base Expedition 4x2 Model
FULL-SIZE FOUR (4) DOOR, 2 WHEEL DRIVE POLICE
ENFORCEMENT SPORT UTILITY VEHICLE, SPECIAL SERVICES VEHICLE
NOT PURSUIT CERTIFIED

Make: FORD
Model: Base Expedition SSV
Exact Model Code: U1F
Vehicle Trim: XL
Exact Trim: 102A
Engine:99T
Transmission: 446
GVWR: 7,260

2019 model year pricing is \$33,206.19 with no delivery fee to DAS Fleet.

Cost to deliver a vehicle is \$0.50 per mile (one way) anywhere in Iowa.

Price May Change Due To Additions And Deletions of Options.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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3	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped

Ford Base Expedition Special Services Vehicle 4x4 - DAS

Group G 7.2: FORD Base Expedition 4x4
FULL-SIZE FOUR (4) DOOR, FOUR WHEEL DRIVE POLICE
ENFORCEMENT SPORT UTILITY VEHICLE
SPECIAL SERVICES VEHICLE
NOT PURSUIT CERTIFIED

Make: FORD
Model: Base Expedition SSV
Exact Model Code: U1G
Vehicle Trim: XL
Exact Trim: 102A
Engine:99T
Transmission: 446
GVWR: 7,500

2019 model year pricing is \$35,988.00 with no delivery fee to DAS
Fleet Services.

Cost to deliver a vehicle is \$0.50 per mile (one way) anywhere in
Iowa.

Price May Change Due To Additions And Deletions of Options.

4	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped

Expedition EL Special Services 4x2 Model - DAS

Group G 7.3: FORD Expedition EL 4x2 Model
FULL-SIZE FOUR (4) DOOR, TWO WHEEL DRIVE POLICE
ENFORCEMENT SPORT UTILITY VEHICLE
SPECIAL SERVICES VEHICLE
NOT PURSUIT CERTIFIED

Make: FORD
Model: Expedition EL
Model Code: K1F
Vehicle Trim: XL
Exact Trim: 102A
Engine:99T
Transmission: 446
GVWR: 7,120

2019 model year pricing is \$35,540.06 with no delivery fee to DAS
Fleet Services.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Cost to deliver a vehicle is \$0.50 per mile (one way) anywhere in Iowa.

Price May Change Due To Additions And Deletions of Options

5	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped
Expedition EL Special Services 4x4 Model - DAS

Group G 7.4: FULL-SIZE FOUR (4) DOOR, FOUR WHEEL DRIVE POLICE
ENFORCEMENT SPORT UTILITY VEHICLE
SPECIAL SERVICES VEHICLE
NOT PURSUIT CERTIFIED

Make: FORD
Model Name: Expedition EL
Model Code: K1G
Vehicle Trim: XL
Exact Trim: 102A
Engine:99T
Transmission: 446
GVWR: 7,120

2019 model year pricing is \$38,229.41 with no delivery fee to DAS
Fleet Services.

Cost to deliver a vehicle is \$0.50 per mile (one way) anywhere in Iowa.

Price May Change Due To Additions And Deletions of Options.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>GL Anthony Pano Dkt Downey Pano</i>		AGENCY NAME DAS Central Procurement Bureau	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>10/10/18</i>	BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>10/10/18</i>
Printed Name and Title of Person Signing <i>Harry Roberto Floor Director</i>		Printed Name and Title of Person Signing Nancy Wheelock, Purchasing Agent	
Address <i>3655 68th Ave SW Ankeny</i>		Address 1305 E. Walnut St., Hoover Bldg., Flr 3 Des Moines, IA 50319	

PPV Group C - Ford Interceptor Sedan PPV - FWD/AWD

This vehicle meets the 75 mpg rear-impact crash test.

The price used for awarding purposes is highlighted in yellow and noted below in red text.

Make:	FORD
Model Name:	INTERCEPTOR SEDAN
Exact Model Code:	P2L/P2M
Trim Pkg. Common Name:	INTERCEPTOR SEDAN
Exact Trim Pkg. Code:	500A
Engine Code:	998
Transmission Code:	44J

DEALER NAME: DEWEY FORD

BASE VEHICLE SPECIFICATIONS		
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Cooling System	Heavy duty, high volume radiator, engine oil cooler, transmission oil cooler	STD
Engine	3.7L v6 Ti-VCT (Twin independent Variable Camshaft timing) AWD ONLY; 3.5l v6 Ti-VCT FFV (Twin independent Variable Camshaft timing) FWD ONLY	Cylinders: 6 Liters: 3.5 HP: 288 Torque:254
Engine Block Heater	Or cold climate package	41H
Drive Axle		
Axle Ratio	3.39 (AWD), 3.16 (FWD)	STD
Power Train Mounts	Heavy duty	STD
Transmission		
Transmission	6 speed automatic, police calibrated	STD
Doors & Windows		
Doors	Four, Power two stage door locks	STD
Key	Keyless entry with 2 key FOBs	60V
Rear Window	Defroster	STD
Windows	Power, 1-touch up/down driver side, power rear windows driver switch only, window disable 2nd row	STD
Windows	Solar control glass	STD
Windows	Acoustic laminated windshield glass	STD
Wipers	Front Speed sensitive Intermittent wipers; rear dual speed wiper	STD
Electrical		
Alternator	Heavy Duty 220 amp.	STD
Battery	Heavy duty, 78 amp, 750 CCA with Battery Saver Feature	STD
Power Point	12 volt; Located in lower closeout - quantity of two	STD
Pre-Wiring	Grille Lamps, Siren, and Speaker	51G
Wiring	Two-way radio pre-wire, power pigtail harness	STD
Dash Pass Through	Dash Pass-through for aftermarket wiring	STD
Exterior		
Exhaust	True dual exhaust	STD
Fuel Filler	Easy fuel capless fuel filter	STD
Headlights	Halogen Projector (Bi-Functional)	STD
License Plate Holders	Front and Rear	153
Mirrors	Power electric remote manual folding with integrated blind spot mirrors (integrated blind spot mirrors not included when equipment with BLIS)	STD
Taillights	Halogen	STD
Under Body Deflector Plate		76D
Floor		
Floor Covering	Carpeted front and rear with individual floor mats in front and rear	17I
Interior		
Air Conditioning	Single zone manual with filter	STD
Bluetooth	Dealer installed when factory installed is not available.	53M Factory installed? YES
Equipment Tray	Universal above instrument panel	STD
Gauge Package	Standard production gauges including engine hour meter; speedometer calibrated	STD
Glove Box	Locking/non-illuminated, locking	STD
Grab Handle	One on front passenger side	STD
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamp. Nominally flat cargo area with rear seats folded.	STD
Lighting	1st Row Task Light (driver and passenger) Overhead Console; 1st Row Overhead Dome/Map Work Light (red/white)	STD
Mirror	Day/Night Rearview	STD
Pedals	Power adjustable	STD
Radio	AM/FM/CD/MP3 capable, clock, 4 speakers, 4.2" color LCD Screen Center - Stack Smart Display, Antenna roof mounted, redundant steering wheel controls	STD
Steering Column	Tilt/telescoping with Column Shifter; cruise control	STD
Steering	Electric Power Assist Steering - Heavy duty	STD
Sun Visors	Non-illuminated driver/passenger	STD
Trunk	Flat-load floor	STD
Trunk Release	Release button located in center of instrument panel	STD

DEWEY FORD

BASE VEHICLE SPECIFICATIONS (Cont.)

Safety	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Airbags	Front airbags, side impact airbags, safety canopy rollover sensor	STD
Brakes	Hi performance 4-wheel disc heavy duty rotors and calipers, anti-lock with traction control, police calibrated	STD
Ignition Wired Trunk Release	Powered via ignition switch; not operational when ignition switch is in the ON position	STD
Rear view Camera	Located in center stack; includes Electrochromic Rear View Mirror option - Camera displayed in rear view mirror	77B
Roll Stability Control	AdvanceTrac with roll stability control and hydraulic brake assist	STD
Seating	Built in steel intrusion plates in both front seat backs	STD
Seating		
Driver and Passenger	Police Grade Cloth Trim, dual bucket seats; Driver's side: 6 way power with manual lumbar; Passenger: 2 way manual track (fore/aft, with manual recline).	RW 01
Second Row	One 3-person Vinyl 60/40 split bench seat with folding backs (Manual Fold Flat, No Tumble) Fixed Seat Track	STD
Suspension		
Suspension	Independent front and rear	STD
Tires & Wheels		
Tire Pressure Monitoring System		STD
Tires	P245/55R18 all season BSW	STD
Spare	18 inch full size tire	STD
Wheels	18"X8" steel with wheel full face wheel cover	65L
FRONT WHEEL DRIVE (RWD) BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$23,148.00
ALL WHEEL DRIVE (AWD) BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$23,999.00

NOT FINAL BID PRICE

NOT FINAL BID PRICE

ADDITIONAL OPTIONS

Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.

Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine	3.5L V6 EcoBoost AWD only (148 mph top speed) (Non FFV)	99T	\$2,899.00
Engine Block Heater	Or cold climate package	DEDUCT COST:	-\$32.00
My Speed Fleet Management	Speed Delimiter	20M	\$60.00
Doors & Windows			
Door Panel, Driver	Ballistic Door Panel	65E	\$1,450.00
Door Panel, Passenger	Ballistic Door Panel	65C	\$2,856.00
Hidden Door Lock Plunger	Rear door handles operable	63B	\$133.00
Hidden Door Lock Plunger	Rear door handles inoperable	63P	\$151.00
Fob	Remote Keyless entry Fob	60V	\$325.00
Keys	Keyed Alike - 1435x	43E	\$46.00
Keys	Keyed Alike - 1284x	43B	\$46.00
Keys	Keyed Alike - 0135x	43D	\$46.00
Keys	Keyed Alike - 0576x	43F	\$46.00
Keys	Keyed Alike - 1111x	43J	\$46.00
Keys	Keyed Alike - 1294x	43C	\$46.00
Keys	Keyed Alike - 0151x	43G	\$46.00
Keys	Cost per additional fully functional key set and fob.	DEALER	\$425.00
Rear Door Handles	Inoperable/Locks Operable2	63B	\$133.00
Rear Door Handles	Inoperable/Locks Inoperable2	63P	\$151.00
Electrical			
Dark Car Feature	Courtesy lamp disable when any door is opened	13C	\$18.00
Exterior			
Bumper to Frame Bracket	Rail bracket kit required for aftermarket push bar installation	60B	\$23.00
LED Lamps	Side marker LED Fender lights	96E	\$233.00
Mirrors	Heated side view	549	\$55.00
Non Standard Paint			\$550.00
Remappable Switches	Four switches on steering wheel less SYNC.	47J	\$147.00
Remappable Switches	Four switches on steering wheel with SYNC.	47K	\$147.00
Protective Wrap Edging	Protective wrap edging located on front edge of rear door	59E	\$56.00
Siren/Speaker	100 Watt, includes bracket and pigtail	96P	\$274.00
Spot Lamp Prep Kit	Driver Side, doesn't include spot lamp housing and bulb	21H	\$86.00
Spot Lamp Prep Kit	Dual Side, doesn't include spot lamp housing and bulb	21J	\$174.00

DEWEY FORD

ADDITIONAL OPTIONS (Cont.)			
Exterior (cont.)	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Spot Lamp, Incandescent Bulb	Driver Side only; Note: Not available with 21F, 21G, 21L, 21P, 21B	21D	\$171.00
Spot Lamp, Incandescent Bulb	Dual, Note: Not available with 21F, 21G, 21L, 21P, 21B	21P	\$360.00
Spot Lamp, LED Bulb	Driver only (Unity); Note: Not available with 21D, 21F, 21G, 21P, 21B	21L	\$329.00
Spot Lamp, LED Bulb	Driver only (Whelen); Note: Not available with 21D, 21L, 21G, 21P, 21B	21F	\$338.00
Spot Lamp, LED Bulb	Dual only (Unity); Note: Not available with 21D, 21F, 21G, 21P, 21B	21B	\$561.00
Spot Lamp, LED Bulb	Dual only (Whelen); Note: Not available with 21D, 21L, 21G, 21P, 21B	21G	\$599.00
Floor			
Floor Carpet	Carpeting and floor mats	DEDUCT COST:	-\$114.00
Interior			
Console Plate - Rear	Not available with 12P	97D	\$32.00
Trunk Electronics Tray	Without Fan		\$450.00
Trunk Storage Vault	Includes lockable drawer	19T	\$109.00
Trunk Circulation Fan	Mounted inside trunk	97T	\$91.00
Packages			
Front headlamp/Police Interceptor Housing Only	Pre-drilled hole for side marker police use, does not include LED installed bulb (eliminates need to drill housing assemblies); Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) Note: Not available with options 661 and 856	13P	\$119.00
Front Headlamp Lighting Solution	Front Headlamp; Base projector beam headlamp plus two (2) multi-function Park/Turn/Warn (PTW) bulbs for Wig-wag simulation, and two (2) white hemispheric light head LED side warning lights. Note: Included with option 856 Note: Requires Pre-Wiring for grille lamp, siren and speaker (51G)	661	\$824.00
Police Interior Upgrade Package	Note: Included with option 856	12P	\$356.00
Police Wire Harness Connector Kit - Front	<ul style="list-style-type: none"> For connectivity to Ford PI Package solutions includes: <ul style="list-style-type: none"> (2) Male 4-pin connectors for siren (5) Female 4-pin connectors for lighting/siren/speaker (1) 4-pin IP connector for speakers (1) 4-pin IP connector for siren controller connectivity (1) 8-pin sealed connector (1) 14-pin IP connector Note: See Up fitter's Guide for further detail www.fordpoliceinterceptorupfit.com 	77E	\$96.00
Police Wire Harness Connector Kit - Rear	<ul style="list-style-type: none"> For connectivity to Ford PI Package solutions includes: <ul style="list-style-type: none"> (1) 2-pin connector for rear lighting (1) 2-pin connector for trunk circulation fan (6) Female 4-pin connectors (6) Male 4 pin connectors (1) 10-pin connector Note: See Up fitter's Guide for further detail www.fordpoliceinterceptorupfit.com 	51J	\$118.00
Rear Lighting Solution	Includes two (2) backlit flashing linear high-intensity LED lights; (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk deck lid (lights activate when deck lid is open) Note: Included with option 856	663	\$452.00
Tail Lamp Lighting Solution	Includes base lamp, plus two (2) rear integrated hemispheric red light head LED side warning lights in tail lamps	662	\$388.00
Trunk Upfit Package	Includes: Rear console mounting plate – contours through 2nd row; channel for wiring; Wiring overlay harness with lighting and siren interface connections; Vehicle Engine Harness: <ul style="list-style-type: none"> Two (2) light connectors – supports up to three (3) LED lights each (engine compartment) One (1) grille LED light connector – supports two (2) LED lights Two (2) 50 amp battery ground circuits in power distribution junction block (in-trunk) One (1) 10-amp siren/speaker circuit (engine to trunk) Trunk circulation fan maintains airflow from cabin to trunk Trunk electronics tray (4 sq. ft.) with 18" of travel when fully extended locks Pre-wiring for grille LEDs and siren/speaker Note: Not available with options 855, 856, 857	854	\$875.00
Light Controller Package	<ul style="list-style-type: none"> Includes content from the following Police Interceptor Packages: #4 (854) plus: <ul style="list-style-type: none"> Whelen Light Controller (PCC8R) Whelen PCC8R Light Relay Center (electronics tray mounted) Light Controller / Relay Center Wiring (jumper harness) Whelen Specific Cable (console to trunk) connects PCC8R to Control Head Note: Not available with options 854, 856, 857 	855	\$1,561.00

DEWEY FORD

ADDITIONAL OPTIONS (Cont.)			
Packages (Cont.)			
Ready for the Road Package	<ul style="list-style-type: none"> Includes Police Interceptor Packages: #661; #662, #663, #854 plus: <ul style="list-style-type: none"> Whelen Cencom Light Controller Head Whelen Cencom Relay Center / Siren / Amp (mounted on Electronics Tray) Light Controller / Relay Cencom wiring (wiring harness) Whelen Specific W ECAN Cable (console to trunk) connects Cencom to Control Head Grille linear LED Lights (Red / Blue) 100-Watt Siren / Speaker Trunk Storage Vault Hidden Door-Lock Plunger / Rear-Door Handles Inoperable Note: Not available with options 854, 855, 857 	856	\$3,349.00
Ultimate Wiring Package	<ul style="list-style-type: none"> Includes the following: <ul style="list-style-type: none"> Rear console mounting plate I/P to trunk overlay harness: <ul style="list-style-type: none"> Two (2) strobe light cables – supports up to 6 strobes (engine compartment) Two (2) grille strobe light cables Trunk Power Distribution box (PDB) Two (2) 50-amp battery and ground circuits in-trunk One (1) 10-amp siren/speaker circuit engine to trunk Grille Lamp, Siren and Speaker Wiring Note: Not available with options 854, 855, 856 	857	\$591.00
Safety			
Perimeter Anti-theft alarm		59B	\$109.00
BLIS - Blind Spot Monitoring	With Cross traffic Alert; Note: manual fold-away mirrors, w/heat, w/o memory, w/o puddle lamps	55B	\$432.00
Daytime Running Lights		942	\$46.00
Lockable Gas Cap		98K	\$18.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	76R	\$268.00
Security Alarm	<ul style="list-style-type: none"> Activated by the opening of Hood, Door, or Deck lid Requires Key Fob (60P) 	59B	\$109.00
Seating			
2nd Row Seating	Cloth	C	\$55.00
Extended Service Plan			
75,000 miles	assumes 5,000-mile intervals = 15 service events)		\$725.00
75,000 miles	assumes 3,000-mile intervals = 25 service events)		\$1,035.00
100,000 miles	assumes 5,000-mile intervals = 20 service events		\$815.00
100,000 miles	assumes 3,000-mile intervals = 33 service events		\$1,300.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$2000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	2.25%
DELIVERY			Cost
Delivery Price Per Mile	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$0.50
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00
PPV Group C 3.2 - Department of Administrative Services - ALL WHEEL DRIVE		Mfg. Code / NA / STD	Option Price
Spot Lamp, Incandescent Bulb	Driver Side only; Note: Not available with 21F, 21G, 21L, 21P, 21B	21D	\$171.00
		Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)			\$24,170.00

2019 Pricing
\$24,895.10
FINAL BID PRICE

SSV Group G - Ford Expedition 2WD and 4WD

Note: Police Special Service vehicles are NOT certified for pursuit driving.

DEALER NAME: DEWEY FORD

The price used for awarding purposes is highlighted in yellow and noted below in red text.

Make:	Ford
Model Name:	Expedition
Exact Model Code:	U1F/U1G/K1F/F1G
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	102A
Engine Code:	99T
Transmission Code:	446
GVWR:	7120
Payload Capacity:	1630
Cargo Capacity Behind Rear Seat:	18.6

BASE VEHICLE SPECIFICATIONS		
Body	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Wheelbase	Expedition XLT SSV = 119 inches, Expedition EL XLT SSV = 131 inches	XLT LENGTH: 119 EL XLT LENGTH:131
Engine		
Engine	3.5L V6 EcoBoost	Cylinders: 6 Liters: 3.5 HP: 375 Torque:470
Engine Block Heater	Or cold climate package	41H
Drive Axle		
Rear Axle	Non limited slip 3.73 ratio	ELECTRONIC LIMITED SLIP 3.73 STD
Transmission		
Automatic	6 Speed Automatic Transmission with overdrive	STD 10-SPEED AUTOMATIC
Doors & Windows		
Doors	Power door locks with remote keyless entry; SecuriCode (keypad)	STD
Key Sets with Fobs	2 extra sets. 4 total complete sets with each vehicle; dealer installed acceptable	2 KEYS STD DEALER TO ADD 2 ADDITIONAL
Rear Window	Defroster, Intermittant Wiper and Washer	STD
Windows	Power, one touch down driver's side	STD
Windows	Dark tinted behind "B" pillar	STD
Wipers	Front Intermittent Wipers	STD
Electrical		
Power Points	Two	STD
Exterior		
Headlamps	Auto lamp (auto on and off) and rain lamp	STD
Lamps	LED Fog	STD
Mirrors	Power exterior heated sideview, black with puddle lamps	STD
Paint	All standard colors	STD
Tow Hooks	Front; 4X4 only	STD
Trailer tow	Integrated Class IV receiver hitch,4-pin connector.	STD
Floor		
Floor Covering	Full floor covering, rubber or vinyl preferred - if available it must be provided. If floor covering must be carpet, OEM Floor mats must be provided for all seat positions.	STD
Interior		
Air Conditioning	Front AC with all required options.	STD
Heater/Air Conditioner	Auxiliary rear heater and air conditioner	STD
Bluetooth	Dealer installed when factory installed is not available.	STD Factory installed? YES
Gauge Package	Message center, tach, trip odometer, outside temp	STD
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps.	STD
Mirrors	Electrochromatic rearview	STD
Radio	AM/FM with internal clock, single CD/MP3 player	STD
Steering Column	Tilt with cruise control; column shifter; electronic power assist steering	STD
Packages		
SSV Package	Delete Floor Console	STD
Safety		
Air Bags	Safety Canopy includes 3rd-row outboard passengers), front-seat & side impact airbags.	STD
Brakes	Power 4-Wheel disc anti-lock brakes	STD
Traction Control	Brake Assist & Engine Braking	STD
Seating		
Passenger Seating	1st-row: 6 way power-adjustable driver cloth bucket seat, Manual Passenger cloth bucket seat, 2nd row: 40/20/40 vinyl split bench. No third row seating.	STD
Suspension		
Suspension Package	Continuously controlled damping CCD	STD

DEWEY FORD

BASE VEHICLE SPECIFICATIONS (Cont)

Tires & Wheels	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Tires	P265/70R17 A/S BSW (4x2); P265/70R17 A/T OWL (4x4)	STD
TPMS	Tire Pressure Monitoring System	STD
Wheel lineup		STD
Wheels	17" steel (265/70R17 at OWL)	STD

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION 4X2 (U1F)	\$32,910.00
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NOT FINAL BID PRICE

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION 4X4 (U1G)	\$35,667.00
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NOT FINAL BID PRICE

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION EL 4X2 (K1F)	\$35,258.00
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NOT FINAL BID PRICE

BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION EL 4X4 (K1G)	\$37,926.00
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NOT FINAL BID PRICE

ADDITIONAL OPTIONS

Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.

Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater	Or cold climate package	41H	DEDUCT COST: -\$32.00
Doors & Windows			
Keys - Extra	Per extra key set and FOB, can be dealer installed	DEALER	\$350.00
Exterior			
License Plate Bracket		153	\$0.00
Heavy Duty Trailer Tow Package	Class IV Trailer Hitch receiver, wiring harness w/4 & 7 pin connector, heavy-duty auxiliary transmission oil cooler, heavy-duty radiator, electronic braking wiring kit, integrated trailer brake controller	536	\$1,495.00
Running Boards	Black platform	18B	\$385.00
Skid Plate	4X4 skid plates (front, transfer case and fuel tank)	N/A	\$0.00
Packages			
Fleet Convenience Package	Power adjustable pedals, reverse sensing system	50C	\$352.00
SSV Upgrade Package	Non limited slip 4:10 axle and 20" bright aluminum wheels with 275/55R 20 at BSW tires	536	\$1,495.00
Safety			
Brake Controller	Dealer installed brake controller, if available w/o 536	DEALER	\$350.00
Daytime Running Lamps		942	\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	50C	\$352.00
Rear View Camera	Factory preferred but dealer installed acceptable	STD	\$0.00
Seating			
2nd & 3rd Row Seating	40/20/40 bench, Cloth	21B CLOTH 2ND ROW ONLY	\$104.00
3rd Row Seating	60/40 manual bench, cloth	87P POWER 3RD ROW ONLY	\$815.00

OTHER

Options not listed above	Discount percentage off MSRP for options \$2000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	2.10%
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DELIVERY

Delivery Price Per Mile	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$0.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0.00	\$0.00

SSV Group G 7.1 - Department of Administrative Services - BASE EXPEDITION 4X2

Mfg. Code / NA / STD	Option Price
Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)	\$32,910.00

2019 Pricing
\$33,206.19

FINAL BID PRICE

SSV Group G 7.2 - Department of Administrative Services - BASE EXPEDITION 4X4

Mfg. Code / NA / STD	Option Price
Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)	\$35,667.00

2019 Pricing
\$35,988.00

FINAL BID PRICE

SSV Group G 7.3 - Department of Administrative Services - BASE EXPEDITION EL 4X2

Mfg. Code / NA / STD	Option Price
Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)	\$35,258.00

2019 Pricing
\$35,540.06

FINAL BID PRICE

SSV Group G 7.4 - Department of Administrative Services - BASE EXPEDITION EL 4X4

Mfg. Code / NA / STD	Option Price
Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)	\$37,926.00

2019 Pricing
\$38,229.41

FINAL BID PRICE