

EXHIBIT A  
PRICE ADJUSTMENTS FOR 2020

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Product Group	Product Department	Product Class	Product Subclass	Discount Off Retail
<b>Group #1 Batteries</b>				
Batteries	AUTOMOTIVE BATTERIES			-33%
Batteries	GOLF CART BATTERIES			-33%
Batteries	FARM & TRUCK BATTERIES			-33%
Batteries	POWER SPORTS BATTERIES			-33%
Batteries	LAWN & GARDEN			-33%
Batteries	MARINE BATTERIES			-33%
Batteries	WHEEL CHAIR BATTERY			-33%
Batteries	SPECIALTY BATTERIES			-33%
Batteries	PREMIUM BRANDED BATTERIES			-10%
Battery Accessories				-33%

<b>Group #2 Filters</b>				
Air Filters	AIR FILTERS	ECONOMY GRADE		-30%
Air Filters	AIR FILTERS	PERFORMANCE		-30%
Air Filters	AIR FILTERS	PREMIUM GRADE		-65%
Air Filters	AIR FILTERS	STANDARD GRADE		-57%
Air Filters	CABIN AIR FILTERS	PREMIUM	CQ Blue	-65%
Air Filters	CABIN AIR FILTERS	STANDARD		-25%
Air Filters	STANDARD GRADE AIR FILTERS			-57%
Oil Filters	BEST OIL FILTERS			-8%
Oil Filters	BETTER OIL FILTERS	BLUE		-65%
Oil Filters	GOOD OIL FILTERS	RED		-50%
Other Filters	FUEL FILTERS			-65%
Other Filters	TRANSMISSION FILTERS			-30%

## Group #3 Brake Systems

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Brakes - Drums and Rotors	BRAKE ROTORS & DRUMS	Rotors	Frontline Rotors	-45%
Brakes - Drums and Rotors				-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Akebono		-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Frontline		-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Gold		-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Platinum		-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Silver		-35%
Brakes - Friction, Pads & Shoes	BRAKE PADS	Brake Pads Wagner		-8%
Brakes - Friction, Pads & Shoes	BRAKE SHOES			-35%
Brakes - Hardware	BRAKE HARDWARE	BRAKE COMPONENTS		-35%
Brakes - Hardware	BRAKE HARDWARE	BRAKE LINES		-35%
Brakes - Hydraulics				-35%

## Group #4 Paint and Body Repair

Body Repair/Tools				-35%
Commercial Body Repair/Tools				-35%
Paint & Chemicals				-8%

## Group #5 Ignition/Emission

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Ignition/Emission - Air Injection & O2 Sensors				-34%
Ignition/Emission - Electrical Components	SWITCHES & RELAYS			-18%
Ignition/Emission - Electrical Components	ENGINE COMPUTER CONTROLS			-15%
Ignition/Emission - Electrical Components	VOLTAGE REGULATORS			-15%
Ignition/Emission - Emission Sensors & Valves	SENSORS, VALVES & TRANSMITTERS	Valves		-22%
Ignition/Emission - Emission Sensors & Valves	SENSORS, VALVES & TRANSMITTERS	SENSORS		-20%
Ignition/Emission - Emission Sensors & Valves	SENSORS, VALVES & TRANSMITTERS	TPMS		-22%
Ignition/Emission - Emission Sensors & Valves	MAF Sensors			-10%
Ignition/Emission - Fuel Injection Components	FUEL INJECTION PARTS			-15%
Ignition/Emission - Fuel Injection Components	Throttle Bodies			-13%
Ignition/Emission - Fuel Systems	FUEL PUMPS			-15%
Ignition/Emission - Fuel Systems	GAS TANKS			-15%
Ignition/Emission - Fuel Systems	CARBURETORS			-15%
Ignition/Emission - Ignition Components	IGNITION COILS & MODULES			-18%
Ignition/Emission - Ignition Components	DISTRIBUTORS			-13%
Ignition/Emission - Ignition Components	IGNITION CAPS & ROTORS			-15%
Ignition/Emission - Wire				-20%
Ignition/Emission -Spark Plugs				-10%

Group #6 Cooling Systems				
Cooling System - Parts & Components	BELT SYSTEMS	BELT HARDWARE		-23%

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Cooling System - Parts & Components	BELT SYSTEMS	Miscellaneous Belts		-30%
Cooling System - Parts & Components	BELT SYSTEMS	Serpentine Belts		-33%
Cooling System - Parts & Components	BELT SYSTEMS	V-Belts		-34%
Cooling System - Parts & Components	FANS & COOLERS			-18%
Cooling System - Parts & Components	MISCELLANEOUS COOLING PARTS			-14%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Fuel Hoses		-34%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Garage Hoses		-34%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Heater Hoses		-38%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Hose Clamps & Connectors		-35%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	RADIATOR CAPS		-14%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Radiator Hoses		-33%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Recovery Tanks & Caps		-14%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Transmission Hoses		-32%
Cooling System - Parts & Components	RADIATOR HOSES & COMPONENTS	Vacuum Hoses		-34%
Cooling System - Parts & Components	THERMOSTATS & HOUSINGS	THERMOSTATS		-14%
Cooling System - Parts & Components	THERMOSTATS & HOUSINGS	Water Outlets		-15%
Cooling System - Radiators				-15%
Cooling System - Water Pumps and Hardware	Water Pumps			-15%

## Group #7 Ride Control, Chassis and Steering

Chassis Parts	ALIGNMENT			-28%
Chassis Parts	SPRINGS			-26%

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Chassis Parts	STEERING COMPONENTS	BUSHINGS & HARDWARE		-26%
Chassis Parts	STEERING COMPONENTS	DRAG & CENTER LINKS		-28%
Chassis Parts	STEERING COMPONENTS	IDLER ARMS		-26%
Chassis Parts	STEERING COMPONENTS	PITMAN ARMS		-26%
Chassis Parts	STEERING COMPONENTS	PREMIUM		-26%
Chassis Parts	STEERING COMPONENTS	TIE ROD SLEEVES		-26%
Chassis Parts	STEERING COMPONENTS	TIE RODS		-26%
Chassis Parts	SUSPENSION PARTS	BALL JOINTS	ECONOMY	-28%
Chassis Parts	SUSPENSION PARTS	BALL JOINTS	PREMIUM	-17%
Chassis Parts	SUSPENSION PARTS	BUSHINGS, INSULATORS, HARDWARE		-26%
Chassis Parts	SUSPENSION PARTS	CONTROL ARMS	ECONOMY - DRIVEWORKS	-28%
Chassis Parts	SUSPENSION PARTS	CONTROL ARMS	MOOG PREMIUM-"CK"	-17%
Chassis Parts	SUSPENSION PARTS	CONTROL ARMS	MOOG PREMIUM-"R"	-17%
Chassis Parts	SUSPENSION PARTS	ECONOMY		-17%
Chassis Parts	SUSPENSION PARTS	LINK KITS	ECONOMY	-28%
Chassis Parts	SUSPENSION PARTS	LINK KITS	PREMIUM	-17%
Chassis Parts	SUSPENSION PARTS	PREMIUM		-17%
Chassis Parts	SUSPENSION PARTS	SWAY BAR	ECONOMY	-17%
Chassis Parts	SUSPENSION PARTS	SWAY BAR	PREMIUM	-26%
Chassis Parts	SUSPENSION PARTS	TRAILING ARMS		-17%
Power Steering & Components				-25%
Ride Control	LIFT SUPPORTS			-13%
Ride Control	Performance			-15%
Ride Control	SHOCKS			-15%
Ride Control	STRUTS			-15%

## Group #8 Driveline

Driveline - Clutches				-14%
Driveline - Shafts				-14%

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Driveline - Transmission Parts	CABLES			-15%
Driveline - Transmission Parts	TRANSMISSION PARTS	SOLENOIDS		-15%
Driveline - Transmission Parts	TRANSMISSION PARTS	ACTUATORS		-15%
Driveline - Transmission Parts	TRANSMISSION PARTS	TRANSFER CASE MOTORS		-15%
Driveline - Transmission Parts	TORQUE CONVERTERS			-8%
Driveline - Transmission Parts	Differential Parts	RING AND PINION KITS		-8%
Driveline - Transmission Parts	Differential Parts	DIFFERENTIAL CASES		-8%
Driveline - Transmission Parts	TRANSMISSION PARTS	TRANSMISSION OVERHAUL KITS		-8%
Driveline Parts and Mounts	MOUNTS			-14%
Driveline Parts and Mounts	UNIVERSAL JOINTS			-20%

## Group #9 Automotive Hardware & Engine Parts

Automotive Hardware				-13%
Engine Parts	PANS AND COVERS			-10%
Engine Parts	TIMING COMPONENTS	TIMING BELT COMPONENT KITS		-20%
Engine Parts	TIMING COMPONENTS	TIMING BELT TENSIONERS & RELATED ITEMS		-13%
Engine Parts	TIMING COMPONENTS	TIMING GEARS		-10%
Engine Parts	CYLINDER HEADS			-5%
Engine Parts	TIMING COMPONENTS	TIMING CHAIN TENSIONERS & RELATED ITEMS		-10%
Engine Parts	TIMING COMPONENTS	TIMING CHAIN SETS		-10%
Engine Parts	TIMING COMPONENTS	TIMING BELT KITS WITHOUT WATER PUMP		-20%
Engine Parts	CYLINDER BLOCK COMPONENTS			-15%
Engine Parts	ENGINE BEARINGS			-15%
Engine Parts	VALVE TRAIN COMPONENTS			-15%
Engine Parts	ENGINE OIL SYSTEM COMPONENTS			-15%
Engine Parts	TIMING COMPONENTS	TIMING BELTS		-23%
Engine Parts	MANIFOLDS			-13%
Engine Parts	BALANCERS AND PULLEYS			-13%
Engine Parts	TIMING COMPONENTS	TIMING BELT KITS WITH WATER PUMP		-18%
Engine Parts	ENGINE PARTS			-13%
Gaskets				-14%

## Group #10 Exhaust

Exhaust	EXHAUST	CATALYTIC CONVERTERS		-17%
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Exhaust	EXHAUST	Exhaust Accessories		-20%
Exhaust	EXHAUST	Mufflers		-20%
Exhaust	EXHAUST	Exhaust Pipes		-20%
Exhaust	EXHAUST	Manifolds		-17%
Exhaust	EXHAUST	Exhaust Accessories - Clamps		-20%

### Group #11 Bearings, Seals, Hub Assemblies

Bearings, Seals, Hub Assemblies	BEARINGS & SEALS	BEARING & SEAL KITS		-25%
Bearings, Seals, Hub Assemblies	BEARINGS & SEALS	CLUTCH BEARINGS		-25%
Bearings, Seals, Hub Assemblies	BEARINGS & SEALS	DRIVELINE BEARINGS		-25%
Bearings, Seals, Hub Assemblies	BEARINGS & SEALS	SEALS		-20%
Bearings, Seals, Hub Assemblies	BEARINGS & SEALS	WHEEL END BEARINGS		-25%
Bearings, Seals, Hub Assemblies	HUB ASSEMBLIES	4WD HUBS		-20%
Bearings, Seals, Hub Assemblies	HUB ASSEMBLIES	HI-VALUE HUB ASSY		-16%
Bearings, Seals, Hub Assemblies	HUB ASSEMBLIES	HUB ASSEMBLIES	ECONOMY - HUB ASSEMBLY	-27%
Bearings, Seals, Hub Assemblies	HUB ASSEMBLIES	HUB ASSEMBLIES	PREMIUM - HUB ASSEMBLY	-21%
Bearings, Seals, Hub Assemblies	HUB ASSEMBLIES	LOADED KNUCKLES		-8%
Bearings, Seals, Hub Assemblies	WHEEL HUBS	WHEEL HUB		-27%

### Group #12 Starters & Alternators

Starters & Alternators				-8%
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### Group #13 Climate Control

AC Chemicals & Accessories				-8%
Climate Control - Electrical Systems				-13%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C ACCESSORIES		-15%



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Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C CLUTCHES		-15%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C COMPRESSOR		-13%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C CONDENSORS & EVAPORATORS		-15%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C HOSES		-15%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	A/C KITS		-13%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	AC/ O-RINGS & GASKETS		-15%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	EXPANSION DEVICES		-15%
Climate Control--Heating & Air Conditioning	AIR CONDITIONING	FILTERS & DRIERS		-15%
Climate Control--Heating & Air Conditioning	BLEND DOORS			-17%
Climate Control--Heating & Air Conditioning	BLOWER MOTORS			-10%
Climate Control--Heating & Air Conditioning	HEATING			-15%

## Group #14 Heavy Duty Parts

HD Chassis	Chassis Parts	Chassis Parts		-5%
HD Chassis	HD Drivetrain			-20%
HD Chassis	HD Starting & Charging			-8%
HD Chassis	Ignition/Emission - Fuel Injection Systems			-13%

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HD Chassis	Power Steering & Components			-15%
HD Chassis	Ride Control			-15%
HD Chassis	Spray Suppression			-5%
HD Filters	HD Filters			-65%
HD HVAC & Hydraulics	HD Heating & Cooling	Climate Control-- Heating & Air Conditioning		-17%
HD HVAC & Hydraulics	HD Heating & Cooling	Cooling System - Parts & Components		-34%
HD HVAC & Hydraulics	HD Heating & Cooling	Cooling System - Water Pumps & Fan Clutch		-8%
HD HVAC & Hydraulics	Hydraulics	Fittings		-42%
HD HVAC & Hydraulics	Hydraulics	Hose	Air Brake Tubing	-42%
HD HVAC & Hydraulics	Hydraulics	Hose	Hydraulic Hose	-44%
HD HVAC & Hydraulics	Hydraulics	Hose	Tools & Machines	-5%
HD Other	Accessories			-13%
HD Other	Lighting			-15%
HD Other	Safety			-15%
HD Other	Trailer Parts Air/Electrical			-7%
HD Wheel-End	Bearings, Seals, Hub Assemblies			-25%
HD Wheel-End	Brakes - Hydraulics			-7%
HD Wheel-End	HD Air Brake			-20%
HD Wheel-End	Wheel Attaching			-5%

Group #15 Engines/Equipment				
Commercial Jacks/Lifts				-8%
Commercial Shop Equipment (High Ticket)				-5%
Engines and Transmissions				-5%
Jacks and Lifts				-8%

Group #16 Chemicals				
AC Chemicals & Accessories				-8%
Appearance Chemicals				-8%
Bulk Chemicals - Antifreeze and Washer Solvent	WINDSHIELD WASH			-8%
Bulk Chemicals - Antifreeze and Washer Solvent	ANTIFREEZE			-5%

# U.S. COMMUNITIES DISCOUNT SCHEDULE – KG PROPOSED

Grease & Lubricants				-8%
Motor Oil				-8%
Performance & Functional Chemicals				-8%
Sealants, Adhesives and Compounds				-8%
Transmission Fluid				-8%

Group #17 Accessories & Miscellaneous				
Air Fresheners				-12%
Air Tools & Accessories				-10%
Appearance Accessories				-8%
Cargo Management				-12%
Commercial Air Tools & Accessories				-10%
Commercial Hand/Specialty Tools	GREASE GUNS & ACCESS			-5%
Commercial Hand/Specialty Tools	HAND TOOLS			-8%
Commercial Hand/Specialty Tools	SPECIALTY TOOLS			-5%
Electrical	ELECTRICAL ACCESSORIES			-30%
Electrical	FUSES			-30%
Exterior Accessories				-8%
Fluid Management Accessories				-8%
Hand & Specialty Tools				-8%
Horns and Security	HORNS			-8%
Horns and Security	SECURITY ALARMS			-12%
Interior Accessories				-8%
Lighting	AUXILIARY LIGHTING			-8%
Lighting	HEADLIGHTS/FORWARD LIGHTING			-30%
Lighting	MINIATURE BULBS	MINIATURE BULBS	LED MINIATURE BULBS	-30%
Lighting	MINIATURE BULBS	MINIATURE BULBS	PREMIUM	-30%
Lighting	MINIATURE BULBS	MINIATURE BULBS	STANDARD	-40%
Nuts/Bolts/Misc Hardware				-23%
Oil & Gas Accessories				-12%
Protective Gear				-12%
Testing & Electrical Equipment				-5%
Tire Repair & Accessories				-15%
Towing & Hitch				-5%
Wipers				-33%