

Event Summary - Armored Rescue Vehicle

Type	Request for Bids	Number	005-RFB-0437-2023
Stage Title	-	Organization	DASlowa
Currency	US Dollar	Event Status	Under Evaluation
Department	Administrative Services	Exported on	5/15/2023
Exported by	David Kundid	Estimated Value	-
Payment Terms	-		

Bid and Evaluation

Respond by Proxy	Disallow	Use Panel Questionnaire	No
Sealed Bid	Yes	Auto Score	No
		Cost Analysis	No
Alternate Items	No	Confidential Pricing	No

Visibility and Communication

Visible to Public Yes


Enter a short description for this public event

The Iowa Department of Administrative Services on behalf of the Iowa Department of Public Safety is seeking Respondents who can provide new, unused armored rescue vehicles per the bid specifications

Commodity Codes

Commodity Code	Description
7200	TRUCKS, INCLUDING, DIESEL, GASOLINE, ELECTRIC, HYBRID, AND ALTERNATIVE FUEL UNITS

Event Dates

Time Zone	CDT/CST - Central Standard Time (US/Central)
Released	-
Open	4/14/2023 4:00 PM CDT
Close	5/12/2023 3:00 PM CDT
Sealed Until	5/12/2023 3:00 PM
	 Show Sealed Bid Open Date to Vendor
Q&A Close	5/3/2023 3:00 PM CDT

Event Users

Event Creator

David Kundid

david.kundid@iowa.gov

Phone +1 515-745-2796

Event Owners

David Kundid

david.kundid@iowa.gov

Phone +1 515-745-2796

Sara Grier

sara.grier@iowa.gov

Phone +1 515-823-9083

Craig Trotter

craig.trotter@iowa.gov

Phone +1 515-322-8593

Kathy Harper

kathy.harper2@iowa.gov

Phone +1 515-321-7686

Julie Janssen

julie.janssen@iowa.gov

Phone +1 515-240-2698

David Kundid

david.kundid@iowa.gov

Phone +1 515-745-2796

Randy Bennett

randy.bennett@iowa.gov

Phone +1 515-322-1210

Karl Wendt

Karl.Wendt@iowa.gov

Phone +1 515-281-7073

Jeff Just

jeff.just@iowa.gov

Phone +1 515-330-8702

Tami Skadeland

tami.skadeland@iowa.gov

Phone +1 515-829-6286

Laura Shannon

laura.shannon@iowa.gov

Phone +1 515-330-7325

Contacts**David Kunding**

david.kunding@iowa.gov

Phone +1 515-745-2796

Stakeholders

There is no user added to group

Description

The purpose of this Request for Bids (RFB) is to solicit bids from qualified providers to provide the goods and/or services described further in this RFB to the Lead Agency and any Participating Agencies. The Lead Agency intends to award a contract(s) beginning and ending on the dates listed in the solicitation, and the Lead Agency may extend the contract(s) for up to the number of annual extensions identified in the solicitation at the sole discretion of the Lead Agency. Any contract(s) resulting from the RFB shall not be an exclusive contract.

This RFB is designed to provide Bidders with the information necessary for the preparation of competitive Bids. The RFB process is for the Lead Agency's and Participating Agencies' benefit and is intended to provide the Lead Agency with competitive information to assist in the selection process. It is not intended to be comprehensive. Each Bidder is responsible for determining all factors necessary for the submission of a comprehensive Bid.

It is advised to "Save Progress" often and especially after uploading documents.

NOTE: Anytime the Bidder opens their bid after the initial submission, they MUST certify and resubmit. No information will be lost from the initial submission.

NOTE: Bidder must approve and resubmit their bid after an amendment has been posted by the Issuing Officer. If the bid was submitted before the amendment, all information will be saved. The Bidder only needs to read and acknowledge the amendment.

Instructions for Amendments: Answer the newly posted question in the Questions Section, and CERTIFY and SUBMIT your bid again (if previously submitted).

The Iowa Department of Administrative Services on behalf of the Iowa Department of Public Safety is seeking eligible Bidders who can supply new, unused Armored Rescue Vehicles per the bid specifications attached. Federal funding may be used to purchase these vehicles and purchases will be on an as needed basis when funding is available over the duration of the Contract.

Contract Term

The term of the contract will begin September 1, 2023 and end on August 30, 2024.

The Agency shall have the sole option to renew the contract upon the same or more favorable terms and conditions for up to three (3) annual extensions. The resulting contract will be available to all State Agencies.

Stage Description

No description available.

1 ★ **Instructions To Vendor :**

Bidder shall read and make certifications of the their Bid.

Certification

Bidder certifies that they have read and agree to the terms.

Vendor Must Also Upload a File:

No

Prerequisite Content:

Bidder certifies that the contents of this Bid submitted are true and accurate. Bidder also certifies that Bidder has not knowingly made any false statements in its Bid.

Certification of Independence

I certify that I am a representative of Bidder expressly authorized to make the following certifications on behalf of Bidder. By submitting a Bid in response to the RFB, I certify on behalf of the Bidder the following:

1. The Bid has been developed independently, without consultation, communication or agreement with any employee or consultant to the Agency or with any person serving as a member of the evaluation committee.
2. The Bid has been developed independently, without consultation, communication or agreement with any other Bidder or parties for the purpose of restricting competition.
3. Unless otherwise required by law, the information found in the Bid has not been and will not be knowingly disclosed, directly or indirectly prior to Agency's issuance of the Notice of Intent to Award the contract.
4. No attempt has been made or will be made by Bidder to induce any other Bidder to submit or not to submit a Bid for the purpose of restricting competition.
5. No relationship exists or will exist during the contract period between Bidder and the Agency or any other State agency that interferes with fair competition or constitutes a conflict of interest.

Certification Regarding Debarment

I certify that, to the best of my knowledge, neither Bidder nor any of its principals: (a) are presently or have been debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by a Federal Agency or State Agency; (b) have within a five year period preceding this Bid been convicted of, or had a civil judgment rendered against them for commission of fraud, a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction, violation of antitrust statutes; commission of embezzlement, theft, forgery, falsification or destruction of records, making false statements, or receiving stolen property; (c) are presently indicted for or criminally or civilly charged by a government entity (federal, state, or local) with the commission of any of the offenses enumerated in (b) of this certification; and (d) have not within a three year period preceding this Bid had one or more public transactions (federal, state, or local) terminated for cause.

This certification is a material representation of fact upon which the Agency has relied upon when this transaction was entered into. If it is later determined that Bidder knowingly rendered an erroneous certification, in addition to other remedies available, the Agency may pursue available remedies including suspension, debarment, or termination of the contract.

Certification Regarding Registration, Collection, and Remission of Sales and Use Tax

Pursuant to *Iowa Code sections 423.2(10) and 423.5(8) (2013)* a retailer in Iowa or a retailer maintaining a business in Iowa that enters into a contract with a state agency must register, collect, and remit Iowa sales tax and Iowa use tax levied under *Iowa Code chapter 423* on all sales of tangible personal property and enumerated services. The Act also requires Bidders to certify their compliance with sales tax registration, collection, and remission requirements and provides potential consequences if the certification is false or fraudulent.

By submitting a Bid in response to the (RFB), the Bidder certifies the following:

- Bidder is registered with the Iowa Department of Revenue, collects, and remits Iowa sales and use taxes as required by *Iowa Code chapter 423*; **OR**
- Bidder is not a "retailer" or a "retailer maintaining a place of business in this state" as those terms are defined in *Iowa Code subsections 423.1(47) and (48)*.

Bidder also acknowledges that the Agency may declare the Bidder's Bid or resulting contract void if the above certification is false. The Bidder also understands that fraudulent certification may result in the Agency or its representative filing for damages for breach of contract in addition to other remedies available to Agency.

2 ★ **Instructions To Vendor :**

Bidder shall read and authorize to release information for their Bid.

Certification

Bidder certifies that they have read and agree to the Authorization to Release Information.

Vendor Must Also Upload a File:

No

Prerequisite Content:

Bidder hereby authorizes the Iowa Department of Administrative Services ("Agency") or a member of the Evaluation Committee to obtain information regarding its performance on other contracts, agreements or other business arrangements, its business reputation, and any other matter pertinent to evaluation and the selection of a successful Bidder in response to this Request for Bids (RFB).

The Bidder acknowledges that it may not agree with the information and opinions given by such person or entity in response to a reference request. The Bidder acknowledges that the information and opinions given by such person or entity may hurt its chances to receive contract awards from the State or may otherwise hurt its reputation or operations. The Bidder is willing to take that risk.

The Bidder hereby releases, acquits and forever discharges the State of Iowa, the Agency, their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the undersigned that it may have or ever claim to have relating to information, data, opinions, and references obtained by the Agency or the Evaluation Committee in the evaluation and selection of a successful Bidder in response to the RFB.

The Bidder authorizes representatives of the Agency to contact any and all of the persons, entities, and references which are, directly or indirectly, listed, submitted, or referenced in the Respondent's Bid submitted in response to RFB.

The Bidder further authorizes any and all persons, and entities to provide information, data, and opinions with regard to its performance under any contract, agreement, or other business arrangement, its ability to perform, business reputation, and any other matter pertinent to the evaluation of the Bidder's Bid. The Bidder hereby releases, acquits and forever discharges any such person or entity and their officers, directors, employees and agents from any and all liability whatsoever, including all claims, demands and causes of action of every nature and kind affecting the Bidder that it may have or ever claim to have relating to information, data, opinions, and references supplied to the Agency in the evaluation and selection of a successful Bidder in response to RFB.

Buyer Attachments

Exceptions Form RFB.docx

Exceptions Form RFB.docx

../Attachments/Exceptions Form RFB.docx

Vehicle Specifications Worksheet 4.17.23.pdf

Vehicle Specifications Worksheet 4.17.23.pdf

../Attachments/Vehicle Specifications Worksheet 4.17.23.pdf

Vehicle Specifications Terms and Conditions.pdf

Vehicle Specifications Terms and Conditions.pdf

../Attachments/Vehicle Specifications Terms and Conditions.pdf

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Group 1: Form of Bid

- 1.1 Enter the Bidder's contact name, telephone number, email address, and shipping address for questions regarding this solicitation. ★
Text (Multi-Line)
- 1.2 Enter the Bidder's State or Foreign Country of Residence. ★
Text (Single Line)
- 1.3 Bidder shall enter the Resident Preference given by the State or Foreign Country of the Bidder's residence. Enter the resident preference in the text box or indicate "no preference". ★
Text (Single Line)
- 1.4 Enter the number of years the Bidder has been in business in the text box. ★
Numeric Text Box
- 1.5 Enter the number of years of experience the Bidder has with providing the types of goods and/or services sought by the solicitation. ★
Text (Single Line)
- 1.6 The Bidder shall provide references from three (3) previous customers or clients knowledgeable of the Bidder's performance in providing goods and/or services similar to the goods and/or services described in this solicitation. Enter a contact person, telephone number and email address for each reference. Fill out the text box. If the Bidder wants to upload reference letters to the Vendor Attachments Section, enter "see attached" in the text box. ★
Text (Multi-Line)
- 1.7 Bidder shall read, fill-out and upload the Terminations, Litigation and Debarment document. ★
File Upload
Terminations, Litigation and Debarment Document -
- 1.8 Is the Bidder requesting confidential treatment of specific information? ★
Yes/No
- 1.9 A Bidder requesting confidential treatment of specific information shall fully complete the form attached. In the Items Section, mark each good or service upon which the Bidder believes confidential information appears. ★
File Upload
Form 22 - ../Attachments/QuestionAttachments/Form 22 -11.22.pdf
- 1.10 The State of Iowa requires shipping to be FOB Destination, Freight Prepaid. Does the Bidder agree to the terms? ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms
Bidder agrees but will submit exceptions

Group 2: Terms and Conditions

- 2.1 Bidder shall read the RFB Definitions and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT agree to the Definitions
Bidder agrees but will submit exceptions
Definitions - ../Attachments/QuestionAttachments/Definitions 11.22.pdf
- 2.2 Bidder shall read the Administrative Terms and enter a response. ★

- Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions
Bidder agrees and will submit exceptions
Administrative Terms - ../Attachments/QuestionAttachments/Administrative Terms 11.22.pdf
- 2.3** Bidder shall read the Contract Terms & Conditions and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions
Bidder agrees and will submit exceptions
Contract Terms & Conditions - ../Attachments/QuestionAttachments/Contract Terms and Conditions
- 2.4** Bidder shall read the Specification Terms and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder agrees but will submit exceptions
Bidder does NOT accept the Terms
Specifications - ../Attachments/QuestionAttachments/Specifications 11.22.pdf
- 2.5** Bidder shall read the Terms and Conditions for GOODS and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder agrees but will submit exceptions
Bidder does NOT accept the Terms
Terms and Conditions for GOODS - ../Attachments/QuestionAttachments/GOODS Terms and Conditions
- 2.6** Bidder shall read the Federal Terms and Conditions and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder agrees but will submit exceptions
Bidder does NOT accept the Terms & Conditions
Federal Terms and Conditions - ../Attachments/QuestionAttachments/FEDERAL Terms and
- 2.7** Bidder shall read the Insurance Requirements and enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder agrees but will submit exceptions
Bidder does NOT accept the Insurance requirements
Insurance Requirements - ../Attachments/QuestionAttachments/Insurance Requirements RFB.pdf
- 2.8** The Bidder hereby explicitly authorizes the Agency to conduct criminal history and/or other background investigation(s) of the Bidder, its officers, directors, shareholders, or partners and managerial and supervisory personnel retained by the Bidder for the performance of the resulting Contract. Bidder shall enter a response. ★
Dropdown List (Pick One)
Bidder agrees
The Bidder does NOT except the Terms
Bidder agrees but will submit exceptions
- 2.9** Public Entities (Political Subdivisions) - The resulting Contract will be made available to Political Entities, i.e. cities, counties, and schools. Bidder shall enter a response. ★
Dropdown List (Pick One)
Bidder agrees
Bidder does NOT accept the Terms & Conditions
Bidder agrees but will submit exceptions
- 2.10** Nonprofit Entities - The resulting Contract will be made available to nonprofit entities that qualify under I.R.S. § 501 (c) provisions. Bidder shall enter a response. ★

Dropdown List (Pick One)

Bidder agrees
Bidder does NOT accept the Terms & Conditions
Bidder agrees but will submit exceptions

- 2.11 Quarterly Sales Report - The Bidder shall provide a detailed quarterly report in Microsoft Excel on ALL sales made under the resulting Contract via e-mail to the Iowa Department of Administrative Services. Bidder shall enter a response. ★

Dropdown List (Pick One)

Bidder agrees
Bidder does NOT except the Terms
Bidder agrees but will submit exceptions

- 2.12 Administrative Fee - In addition to the approved discounts or prices specified in the solicitation herein, the Bidder shall pay to the Agency a \$300 Administrative Fee per completed vehicle made against this resulting Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services. Bidder shall enter a response. ★

Dropdown List (Pick One)

Bidder agrees
Bidder agrees but will submit exceptions
Bidder does NOT accept the Terms

Group 3: Payment Terms

- 3.1 Payment Terms - Per Iowa Code § 8A.514 the State of Iowa is allowed sixty (60) days to pay an invoice submitted by a Bidder. Does the Bidder agree to the terms? ★

Dropdown List (Pick One)

Bidder agrees
Bidder does NOT except the Terms
Bidder agrees but will submit exceptions

- 3.2 What discount will the Bidder give for payment in 15 days? Enter the discount in the text box. If none, enter zero. ★

Numeric Text Box

- 3.3 What discount will the Bidder give for payment in 30 days? Enter the discount in the text box. If none, enter zero. ★

Numeric Text Box

Group 4: Specifications

- 4.1 The Respondent shall provide a schematic and/or a diagram which shall include, but not limited to show the proposed exterior of the Armored Rescue Vehicle. ★

Yes/No

- 4.2 Respondent shall meet the specifications listed in the attached Vehicle Specifications Worksheet. Respondent shall fill out the attachment, complete Vehicle Specifications Worksheet, and upload it with their bid response. ★

Yes/No

- 4.3 Vehicle shall be fully functional upon delivery to DAS Fleet Services located at 109 S.E. 13th Street, Des Moines, IA 50319. Respondent shall submit an invoice after vehicle inspection and acceptance. ★

Yes/No

- 4.4 This specialized vehicle must be warranted to be free from defects in material or workmanship under normal use and service. The warranty period must begin on the day of acceptance. All warranty documentation must be delivered with the vehicle. This includes warranty information for the chassis and body up-fit accessories and parts as applicable. Standard vehicle warranty parts must be a minimum of three (3) or 36,000 miles. ★

Yes/No

4.5

Respondent shall submit pricing for optional equipment, accessories, and services in their Bid. Optional equipment and accessory pricing shall not be considered a part of the award price. However, the resulting Contract will be available to other governmental agencies and political subdivisions who may require custom options beyond what is provided in the Armored Rescue Vehicle specifications of this RFB. The State of Iowa is seeking to provide maximum flexibility to serve the needs of all purchasing entities.



Yes/No

Product Line Items

★ Required Product Line Items

Group P1: Bid Specifications. Bidder must satisfy all the specifications to be deemed a Responsible Bidder

#	Item Name, Commodity Code, Description	Qty.	UOM	Target Price	Allow Alternates	Requested Delivery
P1.1	Armored Rescue Vehicle ★	1	EA - Each	-		-
P1.2	Delivery to DAS Fleet Services located at 109 S.E. 13th Street, Des Moines, IA 50319 ★	1	EA - Each	-		-
P1.3	Per mile charge for delivery anywhere within the State of Iowa ★	1	MILE - Mile	-		-

Service Line Items

There are no Items added to this event.

Price Components

Name	Applicable To	Adjustment Type	Restricted to Item Groups
Percentage Off	Both	Fee (%)	

Vendors

Yamaha Motor Corporation

Progress Intention Not Declared

Alex Hoepfner

alex_hoepfner@yamaha-motor.com

Lenco Industries, Inc.

Progress Submitted

Total Bid 285,481.80

Weisberger Rob

rweisberger@lencoarmor.com

LINDQUIST FORD INC (LINDQUIST FORD)

Progress Event Not Viewed

ZACH JOHNSON

zachjohnson@lindquistford.com

BIDPRIME

Progress Intention Not Declared

Justin Tanner

jtanner@bidprime.com

Armored Group

Progress Invitation Unaccepted

jjarmored@gmail.com

ADM TECH LLC (ADM Tech LLC)

Progress Intention Not Declared

Min Zhou

sam@tera-digital.com

The Armored Group, LLC

Progress Event Not Viewed

Jeremy Johnson

jeremy@armoredcars.com

ACCUFIX CO

Progress Intention Not Declared

Alex Sund

alex@deltaarmorco.com

LDV Inc.

Progress Intention Not Declared

Allee Wulfekuhle

awulfekuhle@ldvusa.com

International Armored Group

Progress Intend To Bid

a.wilson@interarmored.com

Armored Group

Progress Invitation Unaccepted

jacque@armoredcars.com

LDV

Progress Invitation Unaccepted

Nate Petersen

npetersen@ldvusa.com

LDV

Progress Invitation Unaccepted

Scott Remer

sremer@ldvusa.com

Terradyne Armored Vehicles Inc.

Progress Submitted

Total Bid 311,547.00

Lucus Witzke

lucus.witzke@terradyneinc.com

Lenco

Progress Invitation Unaccepted

Jim Massery

jmassery@lencoarmor.com

Q&A Board

Subject = Question from International Armored Group

Public Thread

Q: The specification calls for a two-piece front windshield but would a single piece windshield be acceptable? The single piece windshield is a superior design due to not having a blind spot that is caused by the center metal brace that is part of the two-piece windshield design. The single piece windshield offers more visibility than the two-piece windshield.

Question added by: David Kuldig

4/21/2023 9:48 AM CDT

A: The current requirements are sufficient for the ballistic protection and window configuration.

Answered by: David Kuldig

4/21/2023 9:48 AM CDT

Subject = Question from International Armored Group

Public Thread

Q: The specification states that the "Chassis" Armoring Level is threat level 4. Capable of stopping up to 7.62cal and lower. I assume that this is referring to level NIJ IV. Is this correct? Later in the specification in the "Armor" section it states that the "Armor level must meet or exceed NIJ IV + .50 caliber". This is different than what is asked for in the "Chassis" section so please clarify. Also in the "Windows" Section, it states "All windows must meet or exceed NIJ IV/ .50 caliber armor piercing." Please clarify as this is also very different than the armoring requested above. Below is the chart for NIJ IV armoring for reference. As you will see it, does not account for .50 caliber as there is no NIJ IV + on the official NIJ scale. The National Institute of Justice (NIJ) provides scientific research and development for the United States Department of Justice (DOJ). This government agency sets the voluntary national standard for ballistically certified materials. If .50 caliber protection is preferred it would not fall under the NIJ Standard.

Question added by: David Kuldig

4/21/2023 9:48 AM CDT

A: The current requirements are sufficient for the ballistic protection and window configuration.

Answered by: David Kuldig

4/21/2023 9:48 AM CDT