



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

22076

EFFECTIVE BEGIN DATE: 10-06-2021  
EXPIRATION DATE: 09-30-2024  
PAGE: 1 of 12

**VENDOR:**

Lakeshore Learn Material

00002098377

PO BOX 6261

CARSON, CA 90749-6261

**VENDOR CONTACT:**

Mike Duong

**PHONE:** (800) 421-5354

**EMAIL:** biddept@lakeshorelearning.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Julie Janssen

**EXT:** **PHONE:** 515-240-2698

**EMAIL:** julie.janssen@iowa.gov

**Contract For:** Art and Educational Supplies Catalog Discount

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0321005027.

Attachment 2: Contractor's Response to Competitive Solicitation RFB0321005027 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0321005027.

MINIMUM ORDER OF \$250

PAYMENT TERMS: NET60. DELIVERY DATES: 7-21 days after receipt of order. FREE SHIPPING CONTINGENT ON A MINIMUM ORDER OF \$250 SHIPPING TO ONE LOCATION.

Remit To: Lakeshore Equipment Company dba Lakeshore Learning Materials, 2695 E. Dominguez Street. Carson, CA 90895

www.LakeshoreLearning.com

Sales Contact: Ronnie Hinline, (402) 490-3115, (310) 537-7990, rhinline@lakeshorelearning.com

Ordering: Penny Stone or Order Department, (800) 778-4456, F:(800) 537-5403, orderdept@lakeshorelearning.com

Billing: DJ Ultan, Director of Finance, (800) 424-4772, F:(310) 537-0472, ARPpayments@lakeshorelearning.com

1% Administrative Fee to be paid to COO DAS CENTRAL PROCUREMENT.

REFERENCE "PER #RFB0321005027" ON PURCHASE ORDER.

**RENEWAL OPTIONS**

**FROM** 10-01-2024 **TO** 09-30-2025

**FROM** 10-01-2025 **TO** 09-30-2026

**FROM** 10-01-2026 **TO** 09-30-2027

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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|----------|--------------------------|------|-------------------------|------------------------------|

|   |         |    |       |             |
|---|---------|----|-------|-------------|
| 1 | 0.00000 | EA | 78553 | \$ 0.000000 |
|   |         |    |       | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Educational Games and Toys, All Types (See 037-84; 208-47; 2 Educational Supplies 5% Discount off MSRP**

5% Discount off MSRP - Categories; Classroom Management, Blocks & Manipulatives, Books for Pre-K and K-12 ONLY, Dramatic Play, Games, Infants & Toddlers, Language & Literacy, Technology, Math, Science, Social Studies, STEM, Music, Social Awareness, Sensory Exploration, Social Emotional Learning, Special Needs, Teaching Resources, Puzzles, Sand & Water

The following supplies are excluded from this Contract:

- . Educational services
- . Books not specifically for Pre-K and K-12 school environments
- . Audiobooks, e-books, and textbooks
- . eReaders and tablet devices
- . Office Furniture such as desks, chairs, tables, bookcases, commercial shelving, file cabinets, lockers, storage cabinets
- . Cleaning and janitorial supplies
- . Library supplies
- . Computers, peripherals and supplies; printers, copiers, facsimile machines and related supplies including toner and ink cartridges, shredders
- . Cafeteria supplies and equipment
- . Software requiring a licensing agreement
- . Playground equipment

Free shipping on orders over \$250.00 shipping to one location in the contiguous United States. For orders under \$250.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99. Complimentary White-Glove Delivery and Installation Service on orders of \$10,000 or more that ship to a single location in the contiguous United States. Discount is not applicable to sales items.

See attached Price List/Catalog

|   |         |    |     |             |
|---|---------|----|-----|-------------|
| 2 | 0.00000 | EA | 050 | \$ 0.000000 |
|   |         |    |     | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**ART EQUIPMENT AND SUPPLIES**

**Art Supplies 5% Discount off MSRP**

Kid's Art Supplies, Paint & Mediums, Brushed & Painting Tools, Drawing & Illustration, Paper & Boards, Easels & Furniture, Crafts & Textiles

5% Discount. Free shipping on orders over \$250.00 shipping to one location in the contiguous United States. For orders under \$250.00,



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|----------|--------------------------|------|-------------------------|------------------------------|

please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99. Complimentary White-Glove Delivery and Installation Service on orders of \$10,000 or more that ship to a single location in the contiguous United States.  
Discount is not applicable to sales items.

See attached Price List/Catalog

|   |         |    |     |                             |
|---|---------|----|-----|-----------------------------|
| 3 | 0.00000 | EA | 050 | \$ 56.990000<br>\$ 0.000000 |
|---|---------|----|-----|-----------------------------|

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item#PP319 Arts & Crafts Supply Center

Item#PP319 Arts & Crafts Supply Center

|   |         |    |     |                             |
|---|---------|----|-----|-----------------------------|
| 4 | 0.00000 | EA | 050 | \$ 34.680000<br>\$ 0.000000 |
|---|---------|----|-----|-----------------------------|

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# PX2020 Lakeshore Fully Washable Liquid Tempera Paint -

Item# PX2020 Lakeshore Fully Washable Liquid Tempera Paint - Pint - Set of 10 Colors

|   |         |    |     |                             |
|---|---------|----|-----|-----------------------------|
| 5 | 0.00000 | EA | 050 | \$ 18.990000<br>\$ 0.000000 |
|---|---------|----|-----|-----------------------------|

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# BA918 All-Purpose Paintbrush Assortment - Set of 30

Item# BA918 All-Purpose Paintbrush Assortment - Set of 30

|   |         |    |     |                            |
|---|---------|----|-----|----------------------------|
| 6 | 0.00000 | EA | 050 | \$ 9.490000<br>\$ 0.000000 |
|---|---------|----|-----|----------------------------|

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# FF291 Rainbow Scratch Paper Animals

Item# FF291 Rainbow Scratch Paper Animals

|   |         |    |     |                             |
|---|---------|----|-----|-----------------------------|
| 7 | 0.00000 | EA | 050 | \$ 12.340000<br>\$ 0.000000 |
|---|---------|----|-----|-----------------------------|

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ART EQUIPMENT AND SUPPLIES

Item# TA4409 White Drawing Paper - 9" x 12" Pack of 500 Shee

Item# TA4409 White Drawing Paper - 9" x 12" Pack of 500 Sheets

|   |         |    |     |               |
|---|---------|----|-----|---------------|
| 8 | 0.00000 | EA | 050 | \$ 189.050000 |
|   |         |    |     | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# LA949 Lakeshore Heavy-Duty Hardwood Easel

Item# LA949 Lakeshore Heavy-Duty Hardwood Easel

|   |         |    |     |              |
|---|---------|----|-----|--------------|
| 9 | 0.00000 | EA | 050 | \$ 37.990000 |
|   |         |    |     | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# PP107 My First Weaving Loom

Item# PP107 My First Weaving Loom

|    |         |    |     |             |
|----|---------|----|-----|-------------|
| 10 | 0.00000 | EA | 050 | \$ 4.740000 |
|    |         |    |     | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# RS263 Best-Buy School Glue - Quart

Item# RS263 Best-Buy School Glue - Quart

|    |         |    |     |              |
|----|---------|----|-----|--------------|
| 11 | 0.00000 | EA | 050 | \$ 13.290000 |
|    |         |    |     | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# RS264 Best-Buy School Glue - Gallon

Item# RS264 Best-Buy School Glue - Gallon

|    |         |    |     |              |
|----|---------|----|-----|--------------|
| 12 | 0.00000 | EA | 050 | \$ 12.340000 |
|    |         |    |     | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# RA442 Nonhardening Modeling Clay Bucket



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Item# RA442 Nonhardening Modeling Clay Bucket

|    |         |    |     |              |
|----|---------|----|-----|--------------|
| 13 | 0.00000 | EA | 050 | \$ 16.140000 |
|    |         |    |     | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# TS547Z Best-Buy Blunt-Tip Scissors - Set of 12

TS547Z Best-Buy Blunt-Tip Scissors - Set of 12

|    |         |    |     |             |
|----|---------|----|-----|-------------|
| 14 | 0.00000 | EA | 050 | \$ 1.130000 |
|    |         |    |     | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item# TA50AC Construction Paper - 9" x 12" Pack of 50 Sheets

Item# TA50AC Construction Paper - 9" x 12" Pack of 50 Sheets - Assorted Colors

|    |         |    |     |             |
|----|---------|----|-----|-------------|
| 15 | 0.00000 | EA | 050 | \$ 2.840000 |
|    |         |    |     | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

ART EQUIPMENT AND SUPPLIES

Item#PX8WT Superbright Liquid Tempera Paint - Pint - White

Item#PX8WT Superbright Liquid Tempera Paint - Pint - White

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 16 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2

Item# KT2904 Daily Schedule Chart

Item# KT2904 Daily Schedule Chart

|    |         |    |       |               |
|----|---------|----|-------|---------------|
| 17 | 0.00000 | EA | 78553 | \$ 312.550000 |
|    |         |    |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2

Item# B250A Hardwood Unit Blocks - Starter Set



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Item# B250A Hardwood Unit Blocks - Starter Set

|    |         |    |       |               |
|----|---------|----|-------|---------------|
| 18 | 0.00000 | EA | 78553 | \$ 284.050000 |
|    |         |    |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RE875X Lakeshore Theme Book Libraries - Set 1

Item#RE875X Lakeshore Theme Book Libraries - Set 1

|    |         |    |       |               |
|----|---------|----|-------|---------------|
| 19 | 0.00000 | EA | 78553 | \$ 122.550000 |
|    |         |    |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RA400X Soft & Squeezy Animals - Complete Set

Item#RA400X Soft & Squeezy Animals - Complete Set

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 20 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#LM426 Splash! Jr. Learning Games - Set of 3

Item#LM426 Splash! Jr. Learning Games - Set of 3

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 21 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#FF147 Fine Motor Forest Friends

Item#FF147 Fine Motor Forest Friends

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 22 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#GG369 Touch & Read CVC Words Match

Item#GG369 Touch & Read CVC Words Match

|    |         |    |       |  |
|----|---------|----|-------|--|
| 23 | 0.00000 | EA | 78553 |  |
|----|---------|----|-------|--|



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\$ 141.550000

\$ 0.000000

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Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#PP750X Design & Build Engineering Centers

Item#PP750X Design & Build Engineering Centers

24 0.00000 EA 78553 \$ 284.050000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#TT280X Early Math Instant Learning Centers

Item#TT280X Early Math Instant Learning Centers - Complete Set

25 0.00000 EA 78553 \$ 284.050000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#DD970X Science Instant Learning Centers - Complete Set

Item#DD970X Science Instant Learning Centers - Complete Set

26 0.00000 EA 78553 \$ 109.250000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#LC960X Social-Emotional Storytelling Kits

Item#LC960X Social-Emotional Storytelling Kits - Complete Set

27 0.00000 EA 78553 \$ 37.990000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#TT758 Building Brick STEM Challenge Kit - Pre K-Gr. 2

Item#TT758 Building Brick STEM Challenge Kit - Pre K-Gr. 2

28 0.00000 EA 78553 \$ 189.050000

\$ 0.000000



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Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#LC1430 30-Player Rhythm Set

Item#LC1430 30-Player Rhythm Set

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 29 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#PP257 Differing Abilities Poster Pack

Item#PP257 Differing Abilities Poster Pack

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 30 | 0.00000 | EA | 78553 | \$ 90.250000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#AA540X Toddler-Safe Washable Sensory Materials

Item#AA540X Toddler-Safe Washable Sensory Materials - Complete Set

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 31 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#EE359 Moods & Emotions Wooden Match-Ups

Item#EE359 Moods & Emotions Wooden Match-Ups

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 32 | 0.00000 | EA | 78553 | \$ 47.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#PP258 Differing Abilities Book Set

Item#PP258 Differing Abilities Book Set

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 33 | 0.00000 | EA | 78553 | \$ 47.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2



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Item#DD986 All About Today Activity Center

Item#DD986 All About Today Activity Center

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 34 | 0.00000 | EA | 78553 | \$ 52.540000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#FK400 Chunky Learning Puzzles

Item#FK400 Chunky Learning Puzzles

|    |         |    |       |               |
|----|---------|----|-------|---------------|
| 35 | 0.00000 | EA | 78553 | \$ 151.050000 |
|    |         |    |       | \$ 0.000000   |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#SW418 2-Way Sand & Water Table

Item#SW418 2-Way Sand & Water Table

|    |         |    |       |             |
|----|---------|----|-------|-------------|
| 36 | 0.00000 | EA | 78553 | \$ 7.590000 |
|    |         |    |       | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#TE436 Addition 0-12 Flash Cards

Item#TE436 Addition 0-12 Flash Cards

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 37 | 0.00000 | EA | 78553 | \$ 28.490000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RA629 Math Dice Tub

Item#RA629 Math Dice Tub

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 38 | 0.00000 | EA | 78553 | \$ 18.990000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#GT324 U.S.A. Map Puzzle



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Item#GT324 U.S.A. Map Puzzle

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 39 | 0.00000 | EA | 78553 | \$ 23.740000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RA668 Medium Hop-Along Ball (18"))

Item#RA668 Medium Hop-Along Ball (18")

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 40 | 0.00000 | EA | 78553 | \$ 18.990000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#FF444 Color Rings Sorting Board

Item#FF444 Color Rings Sorting Board

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 41 | 0.00000 | EA | 78553 | \$ 37.990000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#3GT539 Hands-On Teaching Globe

Item#3GT539 Hands-On Teaching Globe

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 42 | 0.00000 | EA | 78553 | \$ 18.990000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RA529 Linking Cubes

Item#RA529 Linking Cubes

|    |         |    |       |              |
|----|---------|----|-------|--------------|
| 43 | 0.00000 | EA | 78553 | \$ 94.530000 |
|    |         |    |       | \$ 0.000000  |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#LA910 Take-Apart Human Body Model

Item#LA910 Take-Apart Human Body Model

|    |         |    |       |  |
|----|---------|----|-------|--|
| 44 | 0.00000 | EA | 78553 |  |
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| LINE NO. | QUANTITY / SERVICE DATES | UNIT | COMMODITY / DESCRIPTION | UNIT COST / PRICE OF SERVICE |
|----------|--------------------------|------|-------------------------|------------------------------|
|----------|--------------------------|------|-------------------------|------------------------------|

\$ 28.490000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#JJ227 Magnetic Pocket Chart

Item#JJ227 Magnetic Pocket Chart

45 0.00000 EA 78553 \$ 23.740000

\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Educational Games and Toys, All Types (See 037-84; 208-47; 2  
Item#RC244 1" Graphing Chart Pad

Item#RC244 1" Graphing Chart Pad



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

22076

EFFECTIVE BEGIN DATE: 10-06-2021  
EXPIRATION DATE: 09-30-2024  
PAGE: 12 of 12

**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

| CONTRACTOR                                                                                                                    |             | STATE OF IOWA                                                                      |             |
|-------------------------------------------------------------------------------------------------------------------------------|-------------|------------------------------------------------------------------------------------|-------------|
| CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)<br>Lakeshore Learning Materials, LLC |             | AGENCY NAME<br>DAS Central Procurement Bureau                                      |             |
| BY (Authorized Signature)                                                                                                     | Date Signed | BY (Authorized Signature)                                                          | Date Signed |
|                                              | 10/18/2021  |  | 10/18/21    |
| Printed Name and Title of Person Signing<br>Johanna Lopez, Bid Analyst                                                        |             | Printed Name and Title of Person Signing<br>Julie Janssen<br>Purchasing Agent      |             |
| Address<br>2695 E. Dominguez Street<br>Carson, CA 90895                                                                       |             | Address<br>Hoover Bldg 3rd Floor 1305 E Walnut St<br>Des Moines Iowa 50319-0105    |             |