



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

27106

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 3

VENDOR:

EDWARDS NISSAN KIA
LAKE MANAWA NISSAN KIA
00002109675

3600 S Expressway
Council Bluffs, IA 51501

VENDOR CONTACT:

Luke Schwade
PHONE: (402) 290-5255
EMAIL: lukes@edwardsautogroup.com

ISSUER:

Rick Tucker
PHONE: 515-360-9912
EMAIL: rick.tucker@das.iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: MISC 16 SUVs - Edwards (Nissan)

The State of Iowa and Edwards Auto Group establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2981-2027. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

The vehicle price is a fixed percentage rate of -3.0% under the Triple Net Invoice, including Government Incentives, for any Government Fleet rate vehicles or off the lot vehicles. Triple Net refers to the dealers true cost for a vehicle.

Vendor is required to provide an itemized Triple Net Invoice (including Government Incentives) for each vehicle, for which the percentage service rate will be applied. DAS Fleet will review the invoice, only upon approval DAS Fleet will issue a purchase order inclusive of the vehicle and percentage cost.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document
Attachment 2 - Bid Response
Attachment 3 - Bid Tab

Sales Contact:

Luke Schwade
(402) 290-5255
lukes@edwardsautogroup.com

RENEWAL OPTIONS

FROM 10-01-2027 **TO** 09-30-2028

FROM 10-01-2028 **TO** 09-30-2029

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Nissan SUVs - under Triple Net Invoice

The vehicle price is a fixed percentage rate -3.0% under the Triple Net Invoice, including Government Incentives, for any Government Fleet rate vehicles or off the lot vehicles. Triple Net refers to the dealers true cost for a vehicle.

Vendor is required to provide an itemized Triple Net Invoice (including Government Incentives) for each vehicle, for which the percentage service rate will be applied. DAS Fleet will review the invoice, only upon approval DAS Fleet will issue a purchase order inclusive of the vehicle and percentage cost.

2	0.00000	EA	96286	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Transportation of Goods and Other Freight Services
Delivery Fee per mile

\$.50 per mile



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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Edwards Auto Group		AGENCY NAME Iowa Dept. of Administrative Services	
BY (Authorized Signature) <i>Luke Schwade</i>	Date Signed 09/02/2026	BY (Authorized Signature) <i>Rick Tucker</i> Rick Tucker (Sep 4, 2026 13:21:54 CDT)	Date Signed 09/04/2026
Printed Name and Title of Person Signing Luke Schwade Director of Fleet, Commercial & Municipal Sales		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 927 32nd Ave, Council Bluffs, IA 51501		Address 1305 E Walnut St. Des Moines, IA 50319	

Created:	2026-09-01
By:	Rick Tucker (rick.tucker@das.iowa.gov)
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