



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

19157

EFFECTIVE BEGIN DATE: 12-06-2018

EXPIRATION DATE: 10-14-2020

PAGE: 1 of 4

VENDOR:

Stew Hansens Dodge City

VENDOR CONTACT:

HARRY BOUGHER

ISSUER:

Nancy Wheelock

PHONE: 515-251-4234

EXT: 1100 **PHONE:** 515-725-2268

**12103 Hickman Rd
Urbandale, IA 50323**

EMAIL: harryb@stewhansens.com

EMAIL: Nancy.Wheelock@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: Dodge Durango PPV and Chrysler Pacifica - Stew Hansen

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1119005003.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1119005003 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1119005003.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions document attached.

Sales Contact Information

Harry Bougher

515-251-4234

harryb@stewhansens.com

Payment Terms: Net 60 days.

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

19157

EFFECTIVE BEGIN DATE: 12-06-2018
 EXPIRATION DATE: 10-14-2020
 PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

1	0.00000	EA	07105	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped
Group A 6.1: Dodge Durango PPV, V6 Engine

Dodge Durango PPV, 4 door, AWD, and V6 engine. This commodity line will expire on 9/13/19 and be rebid.

Make: Dodge
 Model: Durango
 Exact Model: WDEE75
 Trim Pkg: Pursuit
 Exact Trim: 2BZ
 Engine Code: ERC
 Trans Code: DFT

Bid Price is \$28,893.00 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.25 per mile (one way) anywhere in Iowa.

Price may vary due to additions and deletions of options.

2	0.00000	EA	07105	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped
Group A 6.2: Dodge Durango PPV V8 Engine

Dodge Durango PPV, 4 door, AWD, and V8 engine. This commodity line will expire on 9/13/19 and be rebid.

Make: Dodge
 Model: Durango
 Exact Model: WDEE75
 Trim Pkg: Pursuit
 Exact Trim: 2BZ
 Engine Code: ERC
 Trans Code: DFT

Bid Price is \$30,999.00 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.25 per mile (one way) anywhere in Iowa.

Price may vary due to additions and deletions of options.

3	0.00000	EA	071	\$ 0.000000 \$ 0.000000
---	---------	----	-----	----------------------------

REF DOC: REF TYPE: FINAL



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

19157

EFFECTIVE BEGIN DATE: 12-06-2018
 EXPIRATION DATE: 10-14-2020
 PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

REF VNDR LN: REF COMM LN:

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
Group W 1.1: Chrysler Pacifica

Chrysler Pacifica, 8 passenger van. This commodity line will remain for the duration of the Contract unless otherwise agreed upon by both parties.

Make: Chrysler
 Model: Pacifica
 Exact Model: RUCL53
 Trim Pkg: LX
 Exact Trim: 27E
 Engine Code: ERC
 Trans Code: DFH

Bid Price is \$26,598.00 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.25 per mile (one way) anywhere in Iowa.

Price may vary due to additions and deletions of options.



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

19157

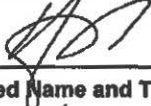
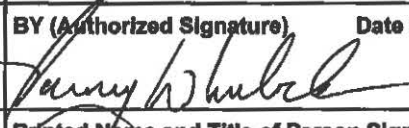
EFFECTIVE BEGIN DATE: 12-06-2018
EXPIRATION DATE: 10-14-2020
PAGE: 4 of 4

TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) GLDODGE CITY D/A STOWHANSON DODGE CO		AGENCY NAME DAS Central Procurement Bureau	
BY (Authorized Signature) 	Date Signed 12/7/18	BY (Authorized Signature) 	Date Signed 12/7/2018
Printed Name and Title of Person Signing HARRY BOULTON FLOOR DIRECTOR		Printed Name and Title of Person Signing Nancy Wheelock, Purchasing Agent	
Address 12103 HICKMAN RD VLAANDER		Address 1305 E. Walnut St., Hoover Bldg., Flr. 3 Des Moines, IA 50319	

STEW HANSEN DODGE CITY

BASE VEHICLE SPECIFICATIONS		
Tires & Wheels	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Tires	Four (4) P265/60R18	STANDARD
TPMS	Not programmed	STANDARD
Spare	One (1) Full size with matching wheel. Includes TPMS not programmed	STANDARD
Wheels	18" x 8" Aluminum Wheels	STANDARD
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE AWD with 3.6 L V6 VTT		\$28,893.00
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE AWD with 5.7 L Hemi V8		\$30,999.00

NOT FINAL BID PRICE
NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater	Or cold climate package	DEDUCT COST:	\$50.00
Doors & Windows			
Keys, Additional	Two Additional Keys with Fobs	DEALER	\$595.00
Exterior			
Daytime Running Lights		LM1	\$40.00
Trailer tow package	Class IV receiver hitch, 7 and 4 pin wiring harness	AHX	\$845.00
Safety			
Rear Backup Camera	Factory preferred but dealer installed acceptable	STANDARD	\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	STANDARD	\$0.00
OTHER			Percentage
Options not listed above	Discount percentage off MSRP for options \$2000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.25
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number: 0	\$0.00

PPV Group A 6.1 - Department of Administrative Services - ALL WHEEL DRIVE and 3.6 L V6 Engine	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$28,893.00
	Make:	DODGE
	Model Name:	DURANGO
	Exact Model Code:	WDEE75
	Trim Pkg. Common Name:	PURSUIT
	Exact Trim Pkg. Code:	2BZ
	Engine Code:	ERC
	Transmission Code:	DFT

FINAL BID PRICE

PPV Group A 6.2 - Department of Administrative Services - ALL WHEEL DRIVE and 5.7 L Hemi V8 Engine	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$30,999.00
	Make:	DODGE
	Model Name:	DURANGO
	Exact Model Code:	WDEE75
	Trim Pkg. Common Name:	PURSUIT
	Exact Trim Pkg. Code:	22Z
	Engine Code:	EZH
	Transmission Code:	DFD

FINAL BID PRICE

**Group W - 8 Passenger Mini-Van, Automatic
FRONT WHEEL DRIVE MINI-VAN**

APPROVED MAKES: CHRYSLER PACIFICA, HONDA ODYSSEY, TOYOTA SIENNA

DEALER NAME: **STEW HANSEN DODGE CITY**

THIS IS A MULTIPLE AWARD ITEM.

Make:	CHRYSLER
Model Name:	PACIFICA
Exact Model Code:	RUCL53
Trim Pkg. Common Name:	LX
Exact Trim Pkg. Code:	27E
Engine Code:	ERC
Transmission Code:	DFH
Cargo Capacity Behind Rear Seat:	32 CU FT

BASE VEHICLE SPECIFICATIONS

Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Gas Engine / Electric Motor	V6 3.6L engine	Gas Engine: Cyl.: 6 Liters:3.6	HP: 287 Torque:262
Doors & Windows			
Doors, front	Power locks with remote keyless entry;	STANDARD	
Doors, side	Power dual sliding passenger doors with glass	JRK	
Door, rear lift gate	Manual lift	STANDARD	
Key Sets	2 key sets total (key with fob)	STANDARD	
Rear Window	Defroster, rear wiper/washer	STANDARD	
Windows	Power front windows	STANDARD	
Windows, passenger area	Full window package behind "B" pillar; Privacy Glass behind "B" pillar for passengers, if available must provide	STANDARD	
Wipers	Intermittent Wipers, Front	STANDARD	
Electrical			
Power Point(s)	Located in Driver Area; including USB charge port	STANDARD	
Exterior			
Mirrors, side view	Power adjustable; include heated, if standard	STANDARD	
Floor			
Floor Covering	Full floor carpet covering including cargo area. OEM floor mats front and back	STANDARD	
Interior			
Air Conditioning/ Heater	Front with standard options, heat and AC vents which allow air flow into rear passenger area from front of vehicle.	STANDARD	
Bluetooth	Dealer installed when factory installed is not available.	STANDARD	Factory installed?YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STANDARD	
Steering	Tilt column with cruise control; telescoping if standard option	STANDARD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp; cargo compartment lamp.	STANDARD	
Safety			
Air Bags	Standard	STANDARD	
Brakes	Power 4 Wheel Disk, Anti-lock (ABS)	STANDARD	
Daytime Running Lights	Must provide, if available	STANDARD	
Rear View Camera		STANDARD	
Seating			
Seating, front	Minimum manual 4-way adjustable drivers seat; cloth upholstery, front bucket seats for driver and front passenger	STANDARD	
Seating, Passenger Area	Seating for six passengers (total of 8 passengers including driver)	CYF	
Tires & Wheels			
Spare	If available must provide	Available?: YES Full Size?:NO	Inflator Kit Only?
Tires	All Season Radials; tire pressure monitoring sensor	STANDARD	

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$26,598.00
	Delivery Cost to Department of Administrative Services, Des Moines	\$0.00
GROUP W 1.1	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$26,598.00 FINAL BID PRICE

ADDITIONAL OPTIONS

Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.

Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater		NHK	\$115.00
Doors & Windows			
Door, rear lift gate	Power rear door lift gate; delete manual lift gate from base vehicle specifications	N/A	\$0.00
Key Sets, Additional	2 additional Key sets including fobs	XCH	\$100.00
Exterior			
Mirrors	Side view, power adjustable, heated with turn signal indicators, if not standard	STANDARD	\$0.00
Running Boards	Vehicle Set	DEALER	\$895.00
Interior			
Driver Seat	Power with adjustable lumbar support	STANDARD	\$0.00
Floor Mats	All-weather rubber mats	DEALER	\$220.00
Upholstery	Treated to resist stains	DEALER	\$595.00

STEW HANSEN DODGE CITY

ADDITIONAL OPTIONS (Cont.)			
Safety	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	NHZ	\$2,278.00
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	BGG	\$2,278.00
Blind Spot Detection	Alerts driver to a car in the blind spot	STANDARD	\$0.00
Forward Collision Warning	Detects an imminent crash	LSU	\$2,278.00
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	LAS	\$2,278.00
Park Assist	Assists driver by guiding the vehicle into a parking spot.	XH5	\$2,278.00
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	STANDARD	\$0.00
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	DEALER Dealer installed?YES	\$595.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	STANDARD	\$0.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:	1%
DELIVERY			Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$1.25
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number: 0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number: 0	\$0.00