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REQUEST FOR PROPOSAL (RFP)

State of Iowa - Security Assessment & Design Services - **COST PROPOSAL**

APRIL 30, 2020

SUBMITTED TO:

Randy Worstell
Iowa Department of Administrative Services
Hoover State Office Building, Level 330
1305 East Walnut Street
Des Moines, IA 50319-0105
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randy.worstell@iowa.gov

Experience guides us. Solutions define us.

COST PROPOSAL

PROFESSIONAL FEE & HOURLY RATES

The proposed scope of streamlined services included in this proposal is deemed necessary to successfully complete this project. We have taken extra care in describing our approach, methodology, and assumptions and are ready to sit down and step through our approach to make sure that we're meeting all your requirements and expectations for this engagement.

Physical Security Services	Standard Rates	Overtime Rates
<u>Project Design Services:</u>		
Practice Principal	\$200	\$245
Project Lead / Manager	\$175	\$215
Senior Designer / Engineer	\$160	\$190
Technology Designer	\$145	\$175
Design / Drafting / BIM	\$110	\$135
Subject Matter Expert (Security / Audiovisual / Fire / Telecommunications)	\$175	\$215
<u>Physical Security Consulting Services</u>		
Practice Principal	\$225	\$245
Consultant / Task Lead	\$190	\$230
Risk Assessments / Threat & Vulnerability Assessments	\$190	\$230



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Experience guides us. Solutions define us.

In a world where change is certain, experience is the best protection. Guidepost Solutions offers global investigations, compliance, monitoring, and security and technology consulting solutions for clients in a wide range of industries. Our expert team provides leadership and strategic guidance to address critical client needs across the globe.

CONTACT: Angela Osborne, PCI, PSP

Project Manager

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