



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

17270B

EFFECTIVE BEGIN DATE: 01-20-2019  
EXPIRATION DATE: 01-19-2020  
PAGE: 1 of 4

**VENDOR:**

ZIEGLER INC

1500 ZIEGLER DR NW  
ALTOONA, IA 50009-7200

**VENDOR CONTACT:**

Mitch Yeager

**PHONE:** 515-957-3800

**EMAIL:** mitch.yeager@zieglercat.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Julie Janssen

**EXT: PHONE:** (515) 281-5602

**EMAIL:** julie.janssen@iowa.gov

**Contract For:** Equipment, Parts, Services - Caterpillar (DEALER)

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement. Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1117005168.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1117005168 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1117005168.

DELIVERY DAYS: 120 days after order receipt.

INVOICING: Contractor bid all pricing and discounts for all Ziegler dealers in Iowa. All equipment, parts and repair/maintenance services will be invoiced through this Contract for all dealers in the attached list. Remittance on invoices will be through Ziegler corporate in MN which is set up through this Contract.

The state reserves the right to add additional items to the Contract during the life of the Contract upon agreement by both parties.

SALES CONTACT: Mitch Yeager, 515-957-3800, mitch.yeager@zieglercat.com

BCP Sales Manager: Brad Sewell, 952-888-4121, 612-799-0677, Brad.Sewell@zieglercat.com

**RENEWAL OPTIONS**

**FROM** 01-20-2020 **TO** 01-19-2021

**FROM** 01-20-2021 **TO** 01-19-2022

**FROM** 01-20-2022 **TO** 01-19-2023

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	022	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**AGRICULTURAL EQUIPMENT AND IMPLEMENT PARTS**  
**Equipment - Percentage Discount off List Price**

The Percentage Discount off List Price for Caterpillar equipment is shown in RFB1117005168 Final Bid Tabulation by Bidder Name. This document also contains any applicable delivery charges.

Agencies will call Contractor for current equipment pricing. Invoices will show list price and discounted price.

Equipment Warranty period is shown in the attached document named RFB1117005168 Final Bid Tabulation by Bidder Name.

2	0.00000	EA	0208935	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**PARTS AND ACCESSORIES, TRACTORS, FARM**  
**Parts - Percentage Discount off List Price**

There is no percentage discount off List Price for OEM parts for Caterpillar equipment.

Parts pricing can be viewed at: [www.parts.cat.com](http://www.parts.cat.com).

3	0.00000	HOUR	936	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**EQUIP MAINT/REPAIR SVCS-GENERAL EQUIPMENT**  
**Rate for Maintenance and Repair Services**

This hourly service rate is up to and not to exceed \$136.00/hour. The hourly service rate is for the maintenance and repair of Caterpillar brand equipment.

4	0.00000	EA	96286	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Transportation of Goods and Other Freight Services**  
**Freight/Shipping Charges**

This is for freight charges for equipment/larger parts/accessories and shipping charges for smaller parts.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
5	0.00000	EA	92645	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Hazardous Material and Waste Services (Including Emergency R  
 Rate for Hazardous Waste Disposal**

Rate for Hazardous Waste Disposal. See attached Spreadsheet with Dealer Rates.



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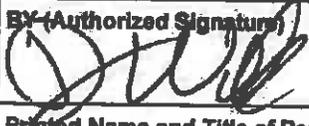
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**TERMS AND CONDITIONS**

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME</b> (If other than an individual, state whether a corp, partnership, etc.) Ziegler Inc. (corporation)		<b>AGENCY NAME</b> DAS CENTRAL PROCUREMENT & FLEET ENTERPRISE	
<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 1/15/19	<b>BY (Authorized Signature)</b> 	<b>Date Signed</b> 1/18/2019
<b>Printed Name and Title of Person Signing</b> David Walter, Vice President Construction and Mining Sales		<b>Printed Name and Title of Person Signing</b> Julie Janssen, Purchasing Agent III	
<b>Address</b> 901 West 94th Street Minneapolis, MN 55420		<b>Address</b> Hoover Building, 3rd Floor 1305 E Walnut Street Des Moines, Iowa 50319	