



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

24037

EFFECTIVE BEGIN DATE: 08-14-2023
EXPIRATION DATE: 10-14-2025
PAGE: 1 of 12

VENDOR:

Karl Chevrolet Inc

00002112887

1101 SE Oralabor Rd
Ankeny, IA 50021-3950

VENDOR CONTACT:

Dennis Rudolph

PHONE: 5152994409

EMAIL: d.rudolph@karlchevrolet.com

ISSUER:

Rick Tucker

EXT: 515 **PHONE:** 515-360-9912

EMAIL: rick.tucker@iowa.gov

FOB: FOB Dest, Freight Allowed

Contract For: 2024 Model Year Chevrolet

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Administrative Fee - In addition to the approved discounts or prices specified in the Contract herein, Karl Chevrolet shall pay to the Agency a \$100 Administrative Fee on each vehicle sale made against this Contract. The fee shall be paid quarterly to the Iowa Department of Administrative Services, Central Procurement; Attn: Chief Operating Officer, Level 3, Hoover State Office Building, 1305 E. Walnut Street, Des Moines, IA 50319-0105.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-0564-2024.

Attachment 2: Contractor's Response to Competitive Solicitation 005-RFB-0564-2024 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document 005-RFB-0564-2024.

Contact:
Dennis Rudolph
515-299-4409

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

- ALL
- SUB Other Governmental Entities



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| | | | | |
|---|---------|----|-----|-------------|
| 1 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.1 - Mid-Size 4 Door FWD Sedan (DAS)

Group B 2.1 - Mid-Size 4 Door FWD Sedan (DAS)

Make: Chevrolet
 Model: Malibu
 Exact Model Code: 1ZC69
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: LFV

2024 MY price is \$22,674.80 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

| | | | | |
|---|---------|----|-----|-------------|
| 2 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.2 - Mid-Size 4 Door FWD Sedan (ISU)

Group B 2.2 - Mid-Size 4 Door FWD Sedan (ISU)

Make: Chevrolet
 Model: Malibu
 Exact Model Code: 1ZC69
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: LFV

2024 MY price is \$23,749.80 including delivery to DAS Fleet Services in Des Moines, IA.

2024 MY price is \$23,791.05 including delivery to ISU in Ames, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 3 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF TYPE: FINAL



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REF VNDR LN: REF COMM LN:

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group B 2.3 - Mid-Size 4 Door FWD Sedan (U of I)

Group B 2.3 - Mid-Size 4 Door FWD Sedan (U of I)

Make: Chevrolet
 Model: Malibu
 Exact Model Code: 1ZC69
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: LFV

2024 MY price is \$23,749.80 including delivery to DAS Fleet Services in Des Moines, IA.

2024 MY price is \$23,956.05 including delivery to University of Iowa in Iowa City, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 4 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 1.1 - 2500 Cargo Van Standard Wheelbase (DAS)

FVN Group 1.1 - 2500 Cargo Van Standard Wheelbase (DAS)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG23405
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$43,933.40 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 5 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES



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FVN Group 1.2 - 2500 Cargo Van Extended Wheelbase (DAS)

FVN Group 1.2 - 2500 Cargo Van Standard Extended Wheelbase (DAS)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG23705
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$44,533.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 6 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 1.3 - 2500 Cargo Van Standard Wheelbase (ISU)

FVN Group 1.3 - 2500 Cargo Van Standard Wheelbase (ISU)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG23405
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$44,408.40 including delivery to DAS Fleet Services in Des Moines, IA.

2024 MY price is \$44,423.40 including delivery to ISU in Ames, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 7 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 1.4 - 2500 Cargo Van Extended Wheelbase (ISU)



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FVN Group 1.3 - 2500 Cargo Van Extended Wheelbase (ISU)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG23705
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$44,537.75 including delivery to DAS Fleet Services in Des Moines, IA.

2024 MY price is \$44,552.75 including delivery to ISU in Ames, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 8 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 2.1 - 3500 Cargo Van Standard Wheelbase

FVN Group 2.1 - 3500 Cargo Van Standard Wheelbase

Make: Chevrolet
 Model: Express
 Exact Model Code: CG33405
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$44,362.10 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 9 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 2.2 - 3500 Cargo Van Extended Wheelbase

FVN Group 2.2 - 3500 Cargo Van Extended Wheelbase

Make: Chevrolet
 Model: Express



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Exact Model Code: CG33705
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L8T

2024 MY price is \$45,246.20 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 10 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 5.1 - Full Size Ext Window 15 Pass Van RWD (DAS)

FVN Group 5.1 - Full Size Extended Window 15 Passenger Van RWD (DAS)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG33706
 Trim Pkg: LS
 Exact Trim: LS
 Engine Code: LV1

2024 MY price is \$46,985.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 11 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

FVN Group 5.3 - Full Size Ext Window 15 Pass Van RWD (ISU)

FVN Group 5.3 - Full Size Extended Window 15 Passenger Van RWD (ISU)

Make: Chevrolet
 Model: Express
 Exact Model Code: CG33706
 Trim Pkg: LS
 Exact Trim: LS
 Engine Code: LV1

2024 MY price is \$48.110.00 including delivery to DAS Fleet Services



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in Des Moines, IA.

2024 MY price is \$48,155.00 including delivery to ISU in Ames, IA. Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 12 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

SUV Group 3.1 - Mid-Size 4 Door AWD

SUV Group 3.1 - Mid-Size 4 Door AWD

Make: Chevrolet
 Model: Traverse
 Exact Model Code: 1NV56
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: LFY

2024 MY price is \$35,921.40 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 13 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

SUV Group 4.1 - Large 4 Door 4X4 (DAS)

SUV Group 4.1 - Large 4 Door 4X4 (DAS)

Make: Chevrolet
 Model: Suburban
 Exact Model Code: CK10906
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: L84

2024 MY price is \$56,984.60 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.



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Price will vary due to additional and deletions of options.

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| 14 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

SUV Group 4.2 - Large 4 Door 4X4 (ISU)

SUV Group 4.2 - Large 4 Door 4X4 (ISU)

Make: Chevrolet
 Model: Suburban
 Exact Model Code: CK10906
 Trim Pkg: 1FL
 Exact Trim: 1FL
 Engine Code: L84

2023 MY price is \$49,126.60 including delivery to DAS Fleet Services in Des Moines, IA.

2023 MY price is \$49,161.60 including delivery to ISU in Ames, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 15 | 0.00000 | EA | 071 | \$ 0.000000 |
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AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

STP Group 1.1 - Standard Cab, Standard 4X2 Pickup

STP Group 1.1 - Standard Cab, Standard 4X2 Pickup

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CC10903
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$38,592.20 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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|----|---------|----|-----|-------------|
| 16 | 0.00000 | EA | 071 | \$ 0.000000 |
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
STP Group 1.2 - Standard Cab, Standard 4X4 Pickup

STP Group 1.2 - Standard Cab, Standard 4X4 Pickup

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CK10903
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$42,930.40 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 17 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
STP Group 2.1 - Extended Cab, Standard 4X2 Pickup

STP Group 2.1 - Extended Cab, Standard 4X2 Pickup

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CC10753
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$39,853.90 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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| 18 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
STP Group 2.2 - Extended Cab, Standard 4X4 Pickup



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STP Group 2.1 - Extended Cab, Standard 4X4 Pickup

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CK10753
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$43,157.80 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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|----|---------|----|-----|-------------|
| 19 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
STP Group 3.1 - Crew Cab, Standard 4X4 Pickup (DAS)

STP Group 3.1 - Crew Cab, Standard 4X4 Pickup (DAS)

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CK10753
 Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$45,292.20 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

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|----|---------|----|-----|-------------|
| 20 | 0.00000 | EA | 071 | \$ 0.000000 |
| | | | | \$ 0.000000 |

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES
STP Group 3.4 - Crew Cab, Standard 4X4 Pickup (ISU)

STP Group 3.4 - Crew Cab, Standard 4X4 Pickup (ISU)

Make: Chevrolet
 Model: Silverado
 Exact Model Code: CK10753



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Trim Pkg: WT
 Exact Trim: WT
 Engine Code: L84

2024 MY price is \$45,967.20 including delivery to DAS Fleet Services in Des Moines, IA.

2024 MY price is \$46,012.20 including delivery to ISU in Ames, IA.

Cost to deliver a vehicle is \$2.75 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

| CONTRACTOR | | STATE OF IOWA | |
|---|------------------------------------|---|------------------------------------|
| CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) KARL CHEVROLET INC | | AGENCY NAME DAS Central Services Enterprise | |
| BY (Authorized Signature) <u>JACOB L MADSEN</u> <small>JACOB L MADSEN (Jan 25, 2024 15:59 CST)</small> | Date Signed Jan 25, 2024 | BY (Authorized Signature) <u>Sara Grier</u> <small>Sara Grier (Jan 25, 2024 16:02 CST)</small> | Date Signed Jan 25, 2024 |
| Printed Name and Title of Person Signing JACOB MADSEN GOVERNMENT SALES REP | | Printed Name and Title of Person Signing Sara Grier - Purchasing Agent 3 | |
| Address 1101 SE ORALABOR RD ANKENY IA 50021 | | Address Hoover State Office Building, Level 1 1305 East Walnut Street Des Moines, IA 50319 | |

If there is a model year change or additional costs incurred by the dealer from the manufacturer prior to the 60 day notice or contract termination date, the Dealer must send a written request for a model year change by letter or email to the State's contract manager. All price change requests must be accompanied with a copy of the (OEM) manufacturer's official notice or other evidence that the increase or decrease is applicable to all customers.

Upon receipt of the Contract price change request, the State reserves the right to accept or reject within 30 days. The price change, if agreeable to the State, will become effective as set forth in the amended Contract upon execution by both parties. If the State does not accept the price change, the awarded vehicle may be cancelled by amendment to the Contract if both parties cannot come to agreement on an acceptable price change.

If State accepts the awarded vehicle Contract price change request, the Dealer shall supply the new model year at the amended price for the remainder of the awarded Contract period.

Notes: (Use this space to explain price increases over 3% due to major vehicle design changes.)

The DAS Contract Manager approves rollover pricing:

DAS Approval Signature: Sara Grier
Sara Grier (Jan 25, 2024 13:29 CST)

Date: Jan 25, 2024

The DAS Contract Manager has rejected the rollover pricing for one or more vehicles as described below:

DAS Signature: _____

Date: _____

A signed copy of this Rollover Form will be sent to the Dealer once signed by DAS.