



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

22078

EFFECTIVE BEGIN DATE: 10-15-2021
EXPIRATION DATE: 10-14-2023
PAGE: 1 of 8

VENDOR:

Charles Gabus Ford

00002110093

**4545 Merle Hay Rd
Des Moines, IA 50310**

VENDOR CONTACT:

Greg Gioffredi

PHONE: 515-270-5573

EMAIL: ggioffredi@charlesgabus.com

ISSUER:

David Kundid

EXT:

PHONE: 515-745-2796

EMAIL: david.kundid@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: 2023 Model Year Sedan, HEV, PHEV

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0222005004.

Attachment 2: Contractor's Bid response for RFB0222005004.

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation RFB02220005004..

Attachment 4: Vehicle Specifications Terms and Conditions

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB

Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.1 - Compact Sedan FWD (DAS)

Compact Sedan FWD (DAS)
Toyota Corolla

Make: Toyota
Model: Corolla
Exact Model Code: XLE
Trim Pkg: 1856
Exact Trim: 1856
Engine Code: N/A

2023 MY price is \$26,700.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.2 - Compact Sedan FWD (University of Iowa)

Compact Sedan FWD (U of I)
Toyota Corolla

Make: Toyota
Model: Corolla
Exact Model Code: XLE
Trim Pkg: 1856
Exact Trim: 1856
Engine Code: N/A

2023 MY price is \$27,300.00 including delivery to the University of Iowa.

Price will vary due to additional and deletions of options

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

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AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES



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Group A 1.3 - Compact Sedan FWD (Iowa State)

Compact Sedan FWD (Iowa State)
Toyota Corolla

Make: Toyota
Model: Corolla
Exact Model Code: XLE
Trim Pkg: 1856
Exact Trim: 1856
Engine Code: N/A

2023 MY price is \$27,300.00 including delivery to Iowa State University.

Price will vary due to additional and deletions of options

4	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group B 2.1 - Mid-Size 4 Door FWD (DAS)

Mid-Size 4 Door FWD Sedan (DAS)

Toyota Camry

Make: Toyota
Model: Camry
Exact Model Code: XLE
Trim Pkg: 2540
Exact Trim: 2540
Engine Code: N/A

2023 MY price is \$30,840.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

5	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group B 2.2 - Mid-Size 4 Door FWD (Iowa State)

Mid-Size 4 Door FWD Sedan (Iowa State University)

Toyota Camry



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Make: Toyota
Model: Camry
Exact Model Code: XLE
Trim Pkg: 2540
Exact Trim: 2540
Engine Code: N/A

2023 MY price is \$31,540.00 including delivery to Iowa State University.

Price will vary due to additional and deletions of options

6	0.00000	EA	071	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group B 2.3 - Mid-Size 4 Door FWD (U of I)

Mid-Size 4 Door FWD Sedan (University of Iowa)

Toyota Camry

Make: Toyota
Model: Camry
Exact Model Code: XLE
Trim Pkg: 2540
Exact Trim: 2540
Engine Code: N/A

2023 MY price is \$31,540.00 including delivery to University of Iowa.

Price will vary due to additional and deletions of options

7	0.00000	EA	071	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
DO NOT USE

DO NOT USE

8	0.00000	EA	071	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group D 4.1 - Specialty Subcompact/Compact



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Specialty Subcompact/Compact

Ford Mustang

Make: Ford

Model: Mustang

Exact Model Code: GT

Trim Pkg: 301A

Exact Trim: 301A

Engine Code: 99F

Transmission Code: 44U

2023 MY price is \$56,975.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

9	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group H 8.1 - HEV Mid-Size 4 Door FWD (DAS)

HEV Mid-Size 4 Door FWD (DAS)

Toyota Camry

Make: Toyota

Model: Camry

Exact Model Code: HYBRID

Trim Pkg: LE

Exact Trim: 2559

Engine Code: N/A

2023 MY price is \$28,080.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

10	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group H 8.2 - HEV Mid-Size 4 Door FWD (Iowa State)



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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HEV Mid-Size 4 Door FWD (Iowa State)

Toyota Camry

Make: Toyota

Model: Camry

Exact Model Code: HYBRID

Trim Pkg: LE

Exact Trim: 2559

Engine Code: N/A

2023 MY price is \$28,780.00 including delivery to Iowa State University.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

11	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

DO NOT USE

DO NOT USE

12	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group K 11.1 - PHEV Mini-Van 4 Door FWD

PHEV Mini-Van 4 Door FWD
(Hybrid Plug-In)

Toyota Sienna

Make: Toyota

Model: Sienna

Exact Model Code: HYBRID

Trim Pkg: LE

Exact Trim: 5402

Engine Code: N/A

2023 MY price is \$37,235.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

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13	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group G 7.1 Compact (HEV) Hybrid Electric Vehicle (DAS)

Compact (HEV) Hybrid Electric Vehicle (DAS)

Toyota Corolla

Make: Toyota
Model: Corrola
Exact Model Code: HYBRID
Trim Pkg: LE
Exact Trim: 1882
Engine Code: N/A

2023 MY price is \$22,800.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$5.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options

14	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group G 7.2 Compact (HEV) Hybrid Electric Vehicle (ISU)

Compact (HEV) Hybrid Electric Vehicle (Iowa State University)

Toyota Corolla

Make: Toyota
Model: Corrola
Exact Model Code: HYBRID
Trim Pkg: LE
Exact Trim: 1882
Engine Code: N/A

2023 MY price is \$23,500.00 including delivery to Iowa State University.

Price will vary due to additional and deletions of options



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. Charles Gabus Motors DBA Toyota Of DesMoines		AGENCY NAME Central Procurement and Fleet Services Enterprise	
BY (Authorized Signature)  <small>Gregory Gioffredi (Sep 19, 2022 13:49 CDT)</small>	Date Signed Sep 19, 2022	BY (Authorized Signature)  <small>David Kunding (Sep 19, 2022 13:50 CDT)</small>	Date Signed Sep 19, 2022
Printed Name and Title of Person Signing Gregory Gioffredi		Printed Name and Title of Person Signing David Kunding – Purchasing Agent III	
Address 4515 Merle Hay Rd DesMoines Iowa 50310		Address Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319	










MA 22078 - Unsigned 9.19.22

Final Audit Report

2022-09-19

Created:	2022-09-19
By:	David Kundid (david.kundid@iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAqKwQrJhfuaXV_1fJl_MFK5a-xWqtEp7n

"MA 22078 - Unsigned 9.19.22" History

-  Document created by David Kundid (david.kundid@iowa.gov)
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-  Document emailed to ggioffredi@charlesgabus.com for signature
2022-09-19 - 6:35:11 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com
2022-09-19 - 6:36:21 PM GMT- IP address: 140.82.187.228
-  Signer ggioffredi@charlesgabus.com entered name at signing as Gregory Gioffredi
2022-09-19 - 6:49:06 PM GMT- IP address: 104.193.30.26
-  Document e-signed by Gregory Gioffredi (ggioffredi@charlesgabus.com)
Signature Date: 2022-09-19 - 6:49:07 PM GMT - Time Source: server- IP address: 104.193.30.26
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2022-09-19 - 6:50:06 PM GMT- IP address: 66.102.6.60
-  Document e-signed by David Kundid (david.kundid@iowa.gov)
Signature Date: 2022-09-19 - 6:50:14 PM GMT - Time Source: server- IP address: 165.206.169.150
-  Agreement completed.
2022-09-19 - 6:50:14 PM GMT



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