

SECTION 5
Pricing

5.1 State of Iowa Business Use Rates

Business Rates include damage waiver coverage and liability insurance. Rates are on a 24 hour clock. See Section 4.3 for fees, taxes and other items excluded from the rates.

Vehicle Type	Short Term Rentals			Long Term Rentals Daily Charge		
	Daily	Weekly	30 Days	31-90 Days	91-160 days	161 + days
SEDANS						
Compact	\$28.00	\$140.00	\$560.00	\$18.67	\$17.64	\$17.08
Standard / Intermediate	\$31.00	\$155.00	\$620.00	\$20.67	\$19.53	\$18.91
Full Size	\$33.00	\$165.00	\$660.00	\$22.00	\$20.79	\$20.13
PASSENGER VANS						
Mini-Van	\$50.00	\$250.00	\$1,000.00	\$33.33	\$31.50	\$30.50
12 & 15 Passenger Van	\$90.00	\$450.00	\$1,800.00	\$60.00	\$56.70	\$54.90
SPORTS UTILITY VEHICLES						
Std. SUV (5 Passenger)	\$50.00	\$250.00	\$1,000.00	\$33.33	\$31.50	\$30.50
Lg. SUV (7-8 Passenger)	\$74.00	\$370.00	\$1,480.00	\$49.33	\$46.62	\$45.14
SPECIALTY VEHICLES						
Jeep	\$60.00	\$300.00	\$1,200.00	\$40.00	\$38.71	\$37.50
GREEN VEHICLES						
Hybrid	\$45.00	\$225.00	\$900.00	\$30.00	\$28.35	\$27.45
Alternative Fuel	\$45.00	\$225.00	\$900.00	\$30.00	\$28.35	\$27.45
PICK-UPS / CARGO VANS						
Small Pick-Up	\$50.00	\$250.00	\$1,000.00	\$33.33	\$31.50	\$30.50
Large Pick-Up	\$55.00	\$275.00	\$1,100.00	\$36.67	\$34.65	\$33.55
Cargo Van	\$40.00	\$200.00	\$800.00	\$26.67	\$25.20	\$24.40

Orange - All Sedan classes, the Mini-Van class and the Standard SUV class include round trip unlimited mileage for Short Term Rentals (Daily, Weekly and 30-Day rentals).

Blue - These Short Term Rental vehicle classes have a cap of 3,000 miles for the entire reservation period. After 3,000 miles there is a \$0.25 per mile fee..

Beige - These Long Term Rental vehicle classes have a cap of 3,000 miles for the entire reservation period. After 3,000 miles there is a \$0.25 per mile fee.

5.2 State of Iowa Personal Use Rates

Personal use rates are the same as the business use rates with the exception that the Damage Waiver and Liability insurance coverage is not included in the rates. State Employees are responsible for their own liability insurance coverage for third parties and may purchase the damage waiver coverage provided by the Contractor. The same restrictions apply for mileage as indicated in the business use rates chart.

5.3 State of Iowa Other Fees

The Contractor is responsible for providing the following additional services for the fees below:

Roadside Assistance Fees

Service	Fee	Notes:
Fuel Delivery	\$56	National offers Roadside Plus (RSP) in the United States and Roadside Protection at locations in Canada for the ease of travelers needing to reach their destinations quickly and efficiently. RSP is an additional protection to help with key replacement, fuel delivery, lock out and jumpstart, which are not covered with any other product. RSP is available for \$4.99 per day in the United States and \$5.99 per day in Canada. In the Miami and Denver markets, this charge is \$6.99 per day.
Jump Start	\$56	
Lost Key Replacement	Actual cost	
Lock Out Service	\$66	
Flat Tire Service Assistance	Covered	

Miscellaneous Fees:

Service	Fee	Notes:
Daily Loss of Use Fee per Section 3.1.13. of the RFB only.	Loss of Use fees are calculated by dividing the total labor hours by four, then multiplying by the actual rental rate.	Having the DW option relieves the renter of financial responsibility for such loss or damage, as well as additional charges such as fees for the vehicle's loss of use or claims processing expenses. Note that the DW will be null and void if the vehicle was used in a manner prohibited by or violating the rental agreement.

Drop Charge for One Way Rentals over 500 miles	<p>Some Enterprise home-city locations may charge a drop fee. Please contact the rental branch for more information.</p> <p>National corporate locations do not apply “unauthorized drop” fees; however, we request that State travelers inform National of their plans to return the vehicle to a different location.</p>	<p>One-way rentals are inter-city rentals within the United States that are outside of established local rate zones.</p> <p>One-way rental availability is determined at the time of reservation. Should a traveler need to make arrangements to return the vehicle to a different location other than what is specified in the rental agreement, the traveler must call the renting brand and advise us of their plans. At that time, the daily rental rate will be recalculated to the applicable one-way rate.</p> <p>Enterprise offers a one-way rental solution at airports and select home-city locations. However, because National has such an extensive one-way network, we recommend using National for all of the State's one-way travel. A full list of the Local Rate Zones are provided.</p>
GPS Rental (Daily, Weekly, Etc.)	\$11.95/day	
Sirrus Satellite Radio	\$5.99/day or \$24.99/week Max. charge \$49.98/rental	Sirius XM satellite radio is now available at all Enterprise Rent-A-Car and National Car Rental locations in the contiguous United States. It is also available at Enterprise Truck Rental locations.
Smoking damage/cleaning	\$75	
Towing Packages	Covered	DW relieves the customer of responsibility for costs associated with towing (related to an accident).

5.4 City or State Surcharge or Differential Rate

State	City	Daily Differential or Surcharge Rate
Vermont	Burlington Metro	\$7.07
Alaska	Fairbanks	\$10.10
	Anchorage	\$10.10
	Juneau	\$10.10
California	Los Angeles Metro	\$6.06
	San Diego Metro	\$6.06
	Oakland Metro	\$6.06
	Riverside Metro	\$6.06
	San Bernardino Metro	\$6.06
	Texas	Midland Metro
Texas	Lubbock Metro	\$6.06
	Austin Metro	\$6.06
	College Station Metro	\$6.06
	Houston Metro	\$6.06
	Dallas/Ft. Worth Metro	\$6.06
	San Antonio Metro	\$6.06
	Brownsville/Corpus Christi Metro	\$6.06
New York	New York City Metro	\$23.23
	Albany Metro	\$7.07

5.5 National Locations Which May Charge a Seasonal Daily Surcharge

Daily Surcharge Rate: \$6.00

State	Location Description
Wisconsin	Appleton
Wisconsin	Green Bay
<p>All U.S. Enterprise locations, and nearly all National locations, are corporately owned. Every U.S. location honors the terms and conditions of our corporate contracts, including rates, Damage Waiver, liability protection, roadside assistance, credit card acceptance, and age requirements.</p> <p>Only two U.S. National locations — Appleton and Green Bay in Wisconsin — charge an additional licensee fee, which will not exceed \$6 per day.</p>	