



**STATE OF IOWA
MASTER AGREEMENT**

Contract Declaration and Execution

MA 005

20106

EFFECTIVE BEGIN DATE: 10-17-2019

EXPIRATION DATE: 10-16-2021

PAGE: 1 of 5

VENDOR:

Charles Gabus Ford

00002110093

**4545 Merle Hay Rd
Des Moines, IA 50310**

VENDOR CONTACT:

Greg Gioffredi

PHONE: 515-270-5573

EMAIL: ggioffredi@charlesgabus.com

ISSUER:

David Kunding

PHONE: 515-745-2796

EMAIL: david.kunding@iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: 2021 Law Enforcement Vehicles - Charles Gabus Ford

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1120005004.

Attachment 2: Contractor's Bid response for RFB1120005004.

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation RFB 1120005004.

Attachment 4: Vehicle Specifications Terms and Conditions

Sales Contact Information
Greg Gioffredi
515-270-5573
ggioffredi@charlesgabus.com

Payment Terms: Net 60 Days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group F 6.1 Ford Expedition Base SSV 2WD - DAS

See Group F 6.1 Ford Expedition Base SSV 2WD bid specifications attached to the Contract.

2021 MY price is \$34,584.00 delivered to DAS Fleet Services with no delivery charge.

Delivery charge is \$0.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group F 6.2 Ford Expedition Base SSV 4WD - DAS

See Group F 6.2 Ford Expedition Base SSV 4WD bid specifications attached to the Contract.

2021 MY price is \$36,526.00 delivered to DAS Fleet Services with no delivery charge.

Delivery charge is \$0.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVs, VANS; ALL FUEL TYPES

Group F 6.3 Ford Expedition EL SSV 2WD - DAS

See Group F 6.3 Ford Expedition EL SSV 2WD bid specifications attached to the Contract.

2021 MY price is \$36,829.00 delivered to DAS Fleet Services with no delivery charge.

Delivery charge is \$0.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

4	0.00000	EA	071	
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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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\$ 0.000000
 \$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
Group F 6.4 Ford Expedition EL SSV 4WD - DAS

See Group F 6.4 Ford Expedition EL SSV 4WD bid specifications attached to the Contract.

2021 MY price is \$39,800.00 delivered to DAS Fleet Services with no delivery charge.

Delivery charge is \$0.50 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

5	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
DO NOT USE THIS LINE

6	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
DO NOT USE THIS LINE

7	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES
DO NOT USE THIS LINE

8	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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DO NOT USE THIS LINE



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>CHARLES GIABUS FORD</i>		AGENCY NAME DAS Central Procurement and Fleet Enterprise	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>9-4-2020</i>	BY (Authorized Signature) <i>David Kundid</i>	Date Signed 9/4/2020
Printed Name and Title of Person Signing <i>GREG GIOFFREO - FLEET SALES MANAGER</i>		Printed Name and Title of Person Signing David Kundid – Purchasing Agent III	
Address <i>4410 MERLE HAY RD, DES MOINES IA, 50310</i>		Address Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319	

SSV Group F - Ford Expedition 2WD and 4WD

Note: Police Special Service vehicles are NOT certified for pursuit driving.

DEALER NAME: **CHARLES GAUS FORD**

Make:	Ford
Model Name:	Expedition
Exact Model Code:	U1F/U1G/K1F/K1G
Trim Pkg. Common Name:	XL
Exact Trim Pkg. Code:	102A
Engine Code:	99T
Transmission Code:	44U
GVWR:	7120
Payload Capacity:	1630
Cargo Capacity Behind Rear Seat:	18.6

The price used for awarding purposes is highlighted in yellow and noted below in red text.

BASE VEHICLE SPECIFICATIONS		
Body	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Wheelbase	Expedition XLT SSV = 119 inches, Expedition EL XLT SSV = 131 inches	XLT LENGTH: 119 EL XLT 131
Engine		
Engine	3.5L V6 EcoBoost	Cylinders: 6 Liters: 3.5 HP: 375 Torque:470
Engine Block Heater	Or cold climate package	41H
Drive Axle		
Rear Axle	Non limited slip 3.73 ratio	STD
Transmission		
Automatic	6 Speed Automatic Transmission with overdrive	STD 10 SPEED AUTOMATIC
Doors & Windows		
Doors	Power door locks with remote keyless entry; SecuriCode (keypad)	STD
Key Sets with Fobs	2 extra sets. 4 total complete sets with each vehicle; dealer installed acceptable	DEALER
Rear Window	Defroster, Intermittant Wiper and Washer	STD
Windows	Power, one touch down driver's side	STD
Windows	Dark tinted behind "B" pillar	STD
Wipers	Front Intermittent Wipers	STD
Electrical		
Power Points	Two	STD
Exterior		
Headlamps	Auto lamp (auto on and off) and rain lamp	STD
Lamps	LED Fog	STD
Mirrors	Power exterior heated sideview, black with puddle lamps	STD
Paint	All standard colors	STD
Tow Hooks	Front; 4X4 only	STD
Trailer tow	Integrated Class IV receiver hitch,4-pin connector.	STD
Floor		
Floor Covering	Full floor covering, rubber or vinyl preferred - if available it must be provided. If floor covering must be carpet, OEM Floor mats must be provided for all seat positions.	STD
Interior		
Air Conditioning	Front AC with all required options.	STD
Heater/Air Conditioner	Auxiliary rear heater and air conditioner	STD
Bluetooth	Dealer installed when factory installed is not available.	STD Factory installed? YES
Gauge Package	Message center, tach, trip odometer, outside temp	STD
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps.	STD
Mirrors	Electrochromatic rearview	STD
Radio	AM/FM with internal clock, single CD/MP3 player	STD
Steering Column	Tilt with cruise control; column shifter; electronic power assist steering	STD
Packages		
SSV Package	Delete Floor Console	STD
Safety		
Air Bags	Safety Canopy includes 3rd-row outboard passengers), front-seat & side impact airbags.	STD
Brakes	Power 4-Wheel disc anti-lock brakes	STD
Traction Control	Brake Assist & Engine Braking	STD
Seating		
Passenger Seating	1st-row: 6 way power-adjustable driver cloth bucket seat, Manual Passenger cloth bucket seat, 2nd row: 40/20/40 vinyl split bench. No third row seating.	STD
Suspension		
Suspension Package	Continuously controlled damping CCD	STD

CHARLES GAUS FORD

BASE VEHICLE SPECIFICATIONS (Cont)		
Tires & Wheels	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)
Tires	P265/70R17 A/S BSW (4x2); P265/70R17 A/T OWL (4x4)	STD
TPMS	Tire Pressure Monitoring System	STD
Wheel lineup		STD
Wheels	17" steel (265/70R17 at OWL)	STD
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION 4X2 (U1F)		\$34,184.00
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION 4X4 (U1G)		\$36,126.00
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION EL 4X2 (K1F)		\$36,429.00
BASE VEHICLE PRICE CONFIGURED AS PER ABOVE EXPEDITION EL 4X4 (K1G)		\$39,400.00

NOT FINAL BID PRICE
NOT FINAL BID PRICE
NOT FINAL BID PRICE
NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes - Specs (Note STD for standard)	Cost
Engine Block Heater	Or cold climate package	DEDUCT COST:	-\$100.00
Doors & Windows			
Keys - Extra	Per extra key set and FOB, can be dealer installed	DEALER	\$350.00
Exterior			
License Plate Bracket		153	\$0.00
Heavy Duty Trailer Tow Package	ClassIV Trailer Hitch receiver, wiring harness w/4 & 7 pin connector, heavy-duty auxiliary transmission oil cooler, heavy-duty radiator, electronic braking wiring kit, integrated trailer brake controller	536	\$1,495.00
Running Boards	Black platform	18B	\$405.00
Skid Plate	4X4 skid plates (front, transfer case and fuel tank)	N/A	\$0.00
Undercoating		DEALER	\$250.00
Packages			
Fleet Convenience Package	Power adjustable pedals, reverse sensing system	50C	\$352.00
SSV Upgrade Package	Non limited slip 4:10 axle and 20" bright aluminum wheels with 275/55R 20 at BSW tires	N/A	\$0.00
Safety			
Brake Controller	Dealer installed brake controller, if available w/o 536	DEALER	\$350.00
Daytime Running Lamps		942	\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	66R	\$110.00
Rear View Camera	Factory preferred but dealer installed acceptable	STD	\$0.00
Seating			
2nd & 3rd Row Seating	40/20/40 bench, Cloth	21B	\$110.00
3rd Row Seating	60/40 manual bench, cloth	87P	\$815.00
Extended Warranty			
Extended Warranty	100,000 mile or more extended warranty	Explain coverage: PREMIUM CARE	\$3,850.00
OTHER			
Options not listed above	Discount percentage off MSRP for options \$2000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:	1%
DELIVERY			
Delivery Price Per Mile	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge	\$0.50
Delivery Cost	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	\$0.00

SSV Group F 6.1 - Department of Administrative Services - BASE EXPEDITION 4X2	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$34,184.00

2021 MY Price
\$34,584.00
FINAL BID PRICE

SSV Group F 6.2 - Department of Administrative Services - BASE EXPEDITION 4X4	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$36,126.00

2021 MY Price
\$36,526.00
FINAL BID PRICE

SSV Group F 6.3 - Department of Administrative Services - BASE EXPEDITION EL 4X2	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$36,429.00

2021 MY Price
\$36,829.00
FINAL BID PRICE

SSV Group F 6.4 - Department of Administrative Services - BASE EXPEDITION EL 4X4	Mfg. Code / NA / STD	Option Price
	Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)		\$39,400.00

2021 MY Price
\$39,800.00
FINAL BID PRICE