



STATE OF IOWA
MASTER AGREEMENT

Contract Declaration and Execution

MA 005

20099

EFFECTIVE BEGIN DATE: 10-15-2019

EXPIRATION DATE: 10-14-2021

PAGE: 1 of 4

VENDOR:

GL SHH LLC

Stew Hansen Hyundai

00003113536

11344 HICKMAN RD

DES MOINES, IA 50325-3746

VENDOR CONTACT:

Harry Bougher

PHONE: 515-251-4234

EMAIL: harryb@stewhansens.com

ISSUER:

David Kunding

PHONE: 515-745-2796

EMAIL: david.kunding@iowa.gov

EXT:

FOB: FOB Dest, Freight Prepaid

Contract For: 2021 Model Year Sedan & Hybrid Vehicles - Stew Hyundai

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1120005005.

Attachment 2: Contractors Bid Response for RFB1120005005.

Attachment 3: Contractor's Cost (final pricing documentation) for RFB1120005005.

Attachment 4: Vehicle Specifications Terms and Conditions

Sales Contact Information

Harry Bougher

515-251-4234

harryb@stewhansens.com

Payment Terms: Net 60 days

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB

Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.1: Compact Hyundai Elantra - DAS Spec

Compact Sedan - Hyundai Elantra. See Group A 1.1 bid specifications and pricing attached to the Contract.

Delivery charge is \$1.25 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.2: Compact Hyundai Elantra - ISU Spec

Compact Sedan - Hyundai Elantra. See Group A 1.2 bid specifications and pricing attached to the Contract.

Delivery charge is \$1.25 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

3	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group A 1.3: Compact Hyundai Elantra - UI Spec

Compact Sedan - Hyundai Elantra. See Group A 1.3 bid specifications and pricing attached to the Contract.

Delivery charge is \$1.25 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

4	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group G 7.1: Compact Hybrid - Hyundai Ioniq - DAS Spec



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Compact Hybrid Sedan HEV - Hyundai Ioniq Hybrid. See Group G 7.1 bid specifications attached to the Contract.

Delivery charge is \$1.25 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.

5	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group G 7.2 Compact Hybrid - Hyundai Ioniq - ISU Spec

Compact Hybrid Sedan HEV - Hyundai Ioniq Hybrid. See Group G 7.2 bid specifications attached to the Contract.

Delivery charge is \$1.25 per mile anywhere within the state of Iowa.

Final purchase price will vary depending on vehicle options selected.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) GL SHH LLC DBA Stew Hansen Hyundai	AGENCY NAME DAS Central Procurement and Fleet Enterprise
BY (Authorized Signature) Date Signed <i>Harry Bougher</i> 09/09/2020	BY (Authorized Signature) Date Signed <i>David Kundid</i> 9/9/2020
Printed Name and Title of Person Signing HARRY BOUGHER FLEET DIRECTOR	Printed Name and Title of Person Signing David Kundid – Purchasing Agent III
Address 11344 Hickman Rd Clive IA 50325	Address Iowa Department of Administrative Services Hoover State Office Building, Level 3 1305 East Walnut Street Des Moines, IA 50319

Group A - Compact Four Door FWD Sedan

APPROVED MAKES: TOYOTA COROLLA XLE OR EQUIVALENT

DEALER NAME: STEW HANSEN HYUNDAI

BASE VEHICLE SPECIFICATIONS			
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Engine	4 cylinder base engine - include all required options and other pertinent information.	Cylinders: 4 Liters:2 HP: 147 Torque:132	
Transmission	Automatic	STANDARD	
Doors & Windows			
Doors	Power locks with remote keyless entry	STANDARD	
Key Sets	2 key sets total (key with fob)	STANDARD	
Rear Window	Defroster/Defogger	STANDARD	
Windows	Power, all four windows	STANDARD	
Wipers	Intermittent or Variable intermittent Wipers	STANDARD	
Electrical			
Power Point	Located in Driver Area	STANDARD	
Exterior			
Mirrors	Side view; power adjustable if available must provide	STANDARD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and rear.	STANDARD	
Interior			
Air Conditioning	With all required options	STANDARD	
Bluetooth	Dealer installed when factory installed is not available.	STANDARD	Factory installed?Y
Radio	Radio, electronic AM/FM/Stereo; satellite radio or equivalent (telematics) capability if available must provide	STANDARD	
Seating	Front bucket seats; all cloth upholstery; minimum manual 4-way adjustable driver's seat; vinyl or leather may be substituted when cloth upholstery is not available.	STANDARD	
Steering	Tilt column with cruise control; telescoping, if standard option	STANDARD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STANDARD	
Safety			
Air Bags	Standard	STANDARD	
Brakes	Power 4 Wheel Disk or Power Disc Front/Drum Rear , Anti-lock (ABS)	STANDARD	
Daytime Running Lights	If available must provide	STANDARD	
Back-up Camera		STANDARD	
Tires & Wheels			
Spare	If available must provide	Available?:Y Full Size?:N	Inflator Kit Only?
Tires	All Season Radials	STANDARD	
	FRONT WHEEL DRIVE BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		\$18,200.00

NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater	If available		N/A
Doors & Windows			
Key Sets, Additional	2 additional key sets including fobs; (4 total key sets per vehicle)	DEALER	\$395.00
Exterior			
Mirrors	Side view, power adjustable and heated	STANDARD	
Mirrors	Side view, power adjustable, heated with turn signal indicators	N/A	
Undercoating		DEALER	\$295.00
Interior			
Driver Seat	Power with adjustable lumbar support	N/A	
Floor Mats	All-weather rubber mats	DEALER	\$195.00
Floor Mats	Digital Fit Floor Mats	DEALER	\$195.00
Upholstery	Treated to resist stains	STANDARD	
Safety			
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	N/A	
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	STANDARD	
Blind Spot Detection	Alerts driver to a car in the blind spot	SEL TRIM	\$930.00
Pre-Collision Warning	Detects an imminent crash	STANDARD	
Lane Departure Alert	Warns driver when vehicle is moving out of the lane.	STANDARD	
Park Assist	Assists driver by guiding the vehicle into a parking spot.	N/A	
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	SEL TRIM	\$930.00
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	DEALER Dealer installed?Y	\$695.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	DEALER	\$595.00

STEW HANSEN HYUNDAI

OTHER				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:		1%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.25
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	0	\$0.00

Group A 1.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES		Mfg. Code / NA / STD		Option Price
Upholstery	Treated to resist stains	STANDARD		\$0.00
THIS IS A MULTIPLE AWARD ITEM			Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)				\$18,200.00
		Make:	HYUNDAI	
		Model Name:	ELANTRA	
		Exact Model Code:	48412F45	
		Trim Pkg. Common Name:	SE	
		Exact Trim Pkg. Code:	48412F45	
		Engine Code:	G4NHKE496264	
		Transmission Code:	N/A	

FINAL BID PRICE

Group A 1.2 - UNIVERSITY OF IOWA		Mfg. Code / NA / STD		Option Price
Key Sets, Additional	2 additional key sets including fobs; (4 total key sets per vehicle)	DEALER		\$395.00
Upholstery	Treated to resist stains	STANDARD		\$0.00
			Estimated Quantity	3
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)				\$18,595.00
		Make:	HYUNDAI	
		Model Name:	ELANTRA	
		Exact Model Code:	48412F45	
		Trim Pkg. Common Name:	SE	
		Exact Trim Pkg. Code:	48412F45	
		Engine Code:	G4NHKE496264	
		Transmission Code:	N/A	

FINAL BID PRICE

Group A 1.3 - IOWA STATE UNIVERSITY		Mfg. Code / NA / STD		Option Price
Key Sets, Additional	2 additional key sets including fobs; (4 total key sets per vehicle)	DEALER		\$395.00
			Estimated Quantity	5
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)				\$18,595.00
		Make:	HYUNDAI	
		Model Name:	ELANTRA	
		Exact Model Code:	48412F45	
		Trim Pkg. Common Name:	SE	
		Exact Trim Pkg. Code:	48412F45	
		Engine Code:	G4NHKE496264	
		Transmission Code:	N/A	

FINAL BID PRICE

Group G - COMPACT HYBRID ELECTRIC VEHICLE (HEV) - 4 DOOR - FWD
FRONT WHEEL DRIVE HYBRID ELECTRIC TECHNOLOGY SEDAN (NON PLUG-IN)
APPROVED HEV MAKES: Toyota Corolla Hybrid or Equivalent

DEALER NAME: STEW HANSEN HYUNDAI

BASE VEHICLE SPECIFICATIONS				
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		
Electric	4 cylinder gas engine plus and electric hybrid powerplant Type of Electric Motor:	Gas Engine: Cyl.: 4 Liters:1.6 HP: 104 Torque:109		
Lithium-Ion Battery or Other Type	Type of Battery (Standard): Battery Warranty Length:	Battery System Cap. kWh: 1.56 On-Board Charger kW: 32		
Transmission	E-CVT, CVT, EVT or Automatic	Range in Miles?: 59 BATTERY WARR: 10 YRS		
Doors & Windows				
Doors	Power locks with remote keyless entry.	STANDARD		
Key Sets	2 key sets total (key with fob)	STANDARD		
Rear Window	Defroster/Defogger	STANDARD		
Windows	Power, all four windows; standard solar tint	STANDARD		
Wipers	Intermittent or Variable Intermittent wipers, front	STANDARD		
Electrical				
Power Point	Located in Driver Area	STANDARD		
Exterior				
Mirrors	Side view, power adjustable	STANDARD		
Floor				
Floor Covering	Full floor carpet covering. OEM floor mats front and rear	STANDARD		
Interior				
Air Conditioning	With all required options	STANDARD		
Bluetooth	Dealer installed when factory installed is not available.	STANDARD	Factory installed? Y	
Radio	Radio, electronic AM/FM/Stereo; satellite radio (telematics) or equivalent capability if available must provide	STANDARD		
Seating	Minimum manual 4-way adjustable drivers seat; cloth upholstery; if cloth upholstery not available, vinyl or leather are acceptable	STANDARD		
Steering	Tilt column with cruise control; telescopic, if standard option	STANDARD		
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STANDARD		
Safety				
Air Bags	Standard requirements	STANDARD		
Daytime Running Lights	If available must provide	STANDARD		
Brakes	Power 4 Wheel Disk, Anti-lock (ABS)	STANDARD		
Backup Camera		STANDARD		
Tires & Wheels				
Spare	If available must provide	Available?: N Full Size?:	Inflator Kit Only? Y	
Tires	All Season Radials	STANDARD		
		BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:		
		\$21,980.00		

NOT FINAL BID PRICE

ADDITIONAL OPTIONS			
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.			
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	Cost
Engine Block Heater			N/A
Doors & Windows			
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DEALER	\$495.00
Exterior			
Mirrors	Side view, power adjustable and heated	STANDARD	
Mirrors	Side view, power adjustable, heated with turn signal indicators	N/A	
Interior			
Driver Seat	Power with adjustable lumbar support	SEL TRIM	\$3,000.00
Floor Mats	All-weather rubber mats	DEALER	\$195.00
Floor Mats	Digital Fit Floor Mats	DEALER	\$195.00
Upholstery	Treated to resist stains	STANDARD	
Safety			
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.		N/A
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	STANDARD	
Blind Spot Detection	Alerts driver to a car in the blind spot	SEL TRIM	\$3,000.00
Forward Collision Warning	Detects an imminent crash	STANDARD	
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	STANDARD	
Park Assist	Assists driver by guiding the vehicle into a parking spot.		N/A

STEW HANSEN HYUNDAI

ADDITIONAL OPTIONS (Cont.)				
Safety (Cont.)	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	STANDARD		
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	DEALER	Dealer installed?Y	\$695.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	STANDARD		
OTHER				
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:		1%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.25
Delivery FOB	Delivery Cost to Department of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	0	\$0.00

Group G 7.1 - DEPARTMENT OF ADMINISTRATIVE SERVICES		Mfg. Code / NA / STD		Option Price
THIS IS A MULTIPLE AWARD ITEM			Estimated Quantity	1
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)				\$21,980.00
		Make:	HYUNDAI	
		Model Name:	IONIZ	
		Exact Model Code:	N0502F4S	
		Trim Pkg. Common Name:	BLUE	
		Exact Trim Pkg. Code:	N0502F4S	
		Engine Code:	G4LEKU253823	
		Transmission Code:	N/A	

FINAL BID PRICE

Group G 7.2 - IOWA STATE UNIVERSITY		Mfg. Code / NA / STD		Option Price
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DEALER		\$495.00
		Estimated Quantity	1	
TOTAL PRICE FOR EACH VEHICLE: (Includes Base Vehicle Cost, Options, and Delivery Cost)				\$22,475.00
		Make:	HYUNDAI	
		Model Name:	IONIZ	
		Exact Model Code:	N0502F4S	
		Trim Pkg. Common Name:	BLUE	
		Exact Trim Pkg. Code:	N0502F4S	
		Engine Code:	G4LEKU253823	
		Transmission Code:	N/A	

FINAL BID PRICE