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STRATEGIC SOURCING

OFFICE OF THE PRESIDENT
1111 Franklin Street, 10th Floor
Oakland, California 94607-5200

DATE: 11/12/2021

TO: Whom It May Concern

FROM: Andrea Orozco
Life Science Buyer
University of California San Diego

SUBJECT: UC San Diego Medical and Surgical Supplies RFP #2018AO Evaluation Summary

The University of California San Diego issued RFP # 2018AO for Medical and Surgical Supplies on August 21, 2020. Proposals were issued and received within the University of California's e-sourcing platform, CalUsource. Because of this e-sourcing platform, a solicitation at the University of California is made up of multiple documents in various formats and might appear as many combined documents instead of a single RFP document. Proposal were opened on September 24, 2020 by 4:01PM PST in the University of California's e-procurement platform, CalUsource, from the following suppliers:

- Medline Industries, Inc
- Henry Schein Medical, A Division Of Henry Schein Inc
- Cardinal Health
- McKesson Medical Surgical Inc.
- ASP Global (administratively non-responsive)
- Caleb Milne (administratively non-responsive)
- Deepka Import LLC (administratively non-responsive)
- Sports Brand Group Inc (administratively non-responsive)
- Uweport LLC (administratively non-responsive)

The solicitation was evaluated based on the following evaluation criteria:

- Bidder Capability 15%
- Program Administration 10%
- Sustainability/Corporate & Social Responsibility 15%
- Price 60%

The Evaluation Committee reviewed, evaluated, and scored response based on the evaluation criteria. The scoring of the Evaluation Committee was then combined into a weighted average with the final proposal tabulation scoring resulting in:

	Enter Weights	Max Pts.	Multiplier	Cardinal Health	McKesson	Henry Schein	Medline
TECHNICAL	40.0%	400.00	40.00	260.83	223.87	271.10	323.50
PRICING	60.0%	600.00	60.00	600.00	575.11	466.93	401.33
TOTAL SCORE	100.0%	1000.00	100.00	860.83	798.97	738.03	724.83

Based on the final tabulation. The following suppliers were sent intent to award letters and began negotiations with the University of California with the intent to get to a final contract:

- Medline Industries, Inc
- Henry Schein Medical, A Division Of Henry Schein Inc
- Cardinal Health
- McKesson Medical Surgical Inc.

As a result of negotiations, Medline Industries, Inc was awarded a contract for Medical and Surgical Supplies, Contract # 2021003157 for a term starting on November 3, 2021 and ending on November 2, 2026 with three options to renew for one year.

Sincerely,
 Andrea Orozco
 Life Science Buyer
 University of California San Diego
 Phone #858-534-5730