



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**23096A**

**EFFECTIVE BEGIN DATE:** 10-15-2024  
**EXPIRATION DATE:** 10-14-2025  
**PAGE:** 1 of 6

**VENDOR:**

**Gabus Automotive Inc**  
**Kia of Des Moines**  
**00003103722**

**4475 MERLE HAY RD**  
**DES MOINES, IA 50310-1413**

**VENDOR CONTACT:**

Gregg Gioffredi  
**PHONE:** 515-270-5573  
**EMAIL:** ggioffredi@charlesgabus.com

**FOB:** FOB Dest, Freight Prepaid

**ISSUER:**

Rick Tucker  
**PHONE:** 515-360-9912  
**EMAIL:** rick.tucker@iowa.gov

**EXT:**

**Contract For:** 2025/2026 Kia Sedans, SUVs, and HEV Vehicles

Charles Gabus agreed to pay to Iowa DAS a \$100 Administrative Fee for each vehicle purchase made against this Master Agreement.

Charles Gabus agreed, The price between Charles Gabus and Agency at the time of purchase shall not change, regardless of any change to the MSRP or model year of the vehicle at the time of delivery. Charles Gabus shall not request additional funds if the price of the vehicle goes up or the model year is newer.

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation 005-RFB-0138-2022

Attachment 2: Contractor's Response to Competitive Solicitation 005-RFB-0138-2022 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document 005-RFB-0138-2022

Sales Contact:

Greg Gioffredi - Fleet Sales Manager  
ggioffredi@kiadm.com  
515-270-5573 office  
Charles Gabus Ford  
Toyota Of Des Moines  
Kia Of Des Moines

**RENEWAL OPTIONS**

**AUTHORIZED DEPARTMENT**

ALL  
SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

SUV Group 1.1 - Small 4 Door FWD SUV

Small 4 Door FWD SUV

Make: KIA

Model: Sportage

Exact Model Code: SX

Trim Pkg: SX

Exact Trim: 42262

Engine Code: N/A

2025 MY price is \$35,185.00 including delivery to DAS Fleet Services in Des Moines, IA.

2026 MY price is \$36,180.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

2	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

SUV Group 2.1 - Small 4 Door AWD SUV

Small 4 Door AWD SUV

Make: KIA

Model: Sportage

Exact Model Code: SX

Trim Pkg: SX

Exact Trim: 42462

Engine Code: N/A

2025 MY price is \$38,985.00 including delivery to DAS Fleet Services in Des Moines, IA.

2026 MY price is \$40,230.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

6	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group B 2.1 - Mid-Size 4 Door Sedan FWD (DAS)



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
			Mid-Size 4 Door Sedan FWD (DAS) Make: KIA Model: K5 Exact Model Code: GT Line Trim Pkg: N/A Exact Trim: N/A Engine Code: N/A 2025 MY price is \$30,940.00 including delivery to DAS Fleet Services in Des Moines, IA. Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa. Price will vary due to additional and deletions of options.	
7	0.00000	EA	071	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES				
Group B 2.2 - Mid-Size 4 Door Sedan FWD (ISU)				
			Mid-Size 4 Door Sedan FWD (ISU) Make: KIA Model: K5 Exact Model Code: GT Line Trim Pkg: N/A Exact Trim: N/A Engine Code: N/A 2025 MY price is \$31,640.00 including delivery to Iowa State University. Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa. Price will vary due to additional and deletions of options.	
8	0.00000	EA	071	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES				
Group B 2.3 - Mid-Size 4 Door Sedan FWD (U of I)				
			Mid-Size 4 Door Sedan FWD (U of I) Make: KIA Model: K5 Exact Model Code: GT Line Trim Pkg: N/A Exact Trim: N/A Engine Code: N/A 2025 MY price is \$32,790.00 including delivery to Iowa State University. Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa. Price will vary due to additional and deletions of options.	
10	0.00000	EA	071	\$ 0.000000



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\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES  
Group G 7.1 Compact (HEV) Hybrid Electric Vehicle (DAS)

Compact (HEV) Hybrid Electric Vehicle (DAS)  
Make: KIA  
Model: Niro  
Exact Model Code: SX  
Trim Pkg: N/A  
Exact Trim: N/A  
Engine Code: N/A  
2025 MY price is N/A including delivery to DAS Fleet Services in Des Moines, IA.  
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
Price will vary due to additional and deletions of options.

11	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES  
Group G 7.2 Compact (HEV) Hybrid Electric Vehicle (ISU)

Compact (HEV) Hybrid Electric Vehicle (ISU)  
Make: KIA  
Model: Niro  
Exact Model Code: SX  
Trim Pkg: N/A  
Exact Trim: N/A  
Engine Code: N/A  
2025 MY price is N/A including delivery to Iowa State University.  
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
Price will vary due to additional and deletions of options.

12	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES  
Group H 8.1 - HEV Mid-Size 4 Door FWD (DAS)

HEV Mid-Size 4 Door FWD (DAS)  
Make: KIA  
Model: Sorento  
Exact Model Code: SX Prestige  
Trim Pkg: N/A  
Exact Trim: N/A



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Engine Code: N/A  
2025/2026 MY price is \$49,990.00 including delivery to DAS Fleet Services in Des Moines, IA.  
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
Price will vary due to additional and deletions of options.

13	0.00000	EA	071	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group H 8.2 - HEV Mid-Size 4 Door FWD (ISU)

HEV Mid-Size 4 Door FWD (ISU)  
Make: KIA  
Model: Sorento  
Exact Model Code: SX Prestige  
Trim Pkg: N/A  
Exact Trim: N/A  
Engine Code: N/A  
2025 MY price is \$51,090.00 including delivery to Iowa State University.  
2026 MY price is \$51,980.00 including delivery to Iowa State University.  
Cost to deliver a vehicle is \$10.00 per mile (one way) anywhere in Iowa.  
Price will vary due to additional and deletions of options.



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**TERMS AND CONDITIONS**

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.</b> KIA OF DESMOINES		<b>AGENCY NAME</b> Iowa Dept. of Administrative Services	
<b>BY (Authorized Signature)</b>	<b>Date Signed</b>	<b>BY (Authorized Signature)</b>	<b>Date Signed</b>
<u>GREGORY GIOFFREDI</u> <small>GREGORY GIOFFREDI (Aug 8, 2025 10:32:29 CDT)</small>		<u>Rick Tucker</u> <small>Rick Tucker (Aug 8, 2025 10:35:24 CDT)</small>	
<b>Printed Name and Title of Person Signing</b> GREGORY GIOFFREDI FLEET SALES MANAGER		<b>Printed Name and Title of Person Signing</b> Rick Tucker Purchasing Agent	
<b>Address</b>		<b>Address</b>	










# 23096A V2

Final Audit Report

2025-08-08

Created:	2025-08-08
By:	Rick Tucker (rick.tucker@iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAApLzBu2gajl6rwi-ilUgNhwnu-Qpmwgi3

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-  Document created by Rick Tucker (rick.tucker@iowa.gov)  
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-  Document emailed to ggioffredi@charlesgabus.com for signature  
2025-08-08 - 2:58:41 PM GMT
-  Email viewed by ggioffredi@charlesgabus.com  
2025-08-08 - 3:22:04 PM GMT- IP address: 149.154.35.98
-  Signer ggioffredi@charlesgabus.com entered name at signing as GREGORY GIOFFREDI  
2025-08-08 - 3:32:27 PM GMT- IP address: 149.154.35.98
-  Document e-signed by GREGORY GIOFFREDI (ggioffredi@charlesgabus.com)  
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-  Document e-signed by Rick Tucker (rick.tucker@iowa.gov)  
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-  Agreement completed.  
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