



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26065A

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 6

VENDOR:

ED STIVERS FORD

Stivers Ford

00002090282

1450 E Hickman Rd

WAUKEE, IA 50263-8310

VENDOR CONTACT:

Ryley Schleder

PHONE: 515-969-0077

EMAIL: schleder@stiversfordia.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Rick Tucker

EXT: **PHONE:** 515-360-9912

EMAIL: rick.tucker@das.iowa.gov

Contract For: MDT 18-26 - Stivers Ford

The State of Iowa and Ed Stivers Ford (2026 Model Year Medium Duty Trucks Ford or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2179-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document

Attachment 2 - Bid Response

Attachment 3 - Bid Tab

Sales Contact:

Ryley Schleder

Government & Commercial Sales

Stivers Ford Lincoln

515-969-0077 (Office)

319-558-7664 (Cell)

rschleder@stiversfordia.com

RENEWAL OPTIONS

FROM 10-01-2027 **TO** 09-30-2028

FROM 10-01-2028 **TO** 09-30-2029

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 18 - Regular Cab 4X4 Medium Truck

Ford F250
Regular Cab - 250 Heavy Pickup 4X4
Make: Ford
Model: F250
Exact Model Code: F2B
Trim Pkg: XL
Exact Trim: 600A
Engine Code: 99A

2027 MY price is \$42,861.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

2	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 19 - Regular Cab 4X4 Medium Truck

Ford F350
Regular Cab 350 - Heavy Pickup 4X4
Make: Ford
Model: F350
Exact Model Code: F3B
Trim Pkg: XL
Exact Trim: 610A
Engine Code: 99A

2027 MY price is \$44,314.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

3	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 20 - Regular Cab 4X4 Medium Truck DRW



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Ford F350
Standard Cab 350 - Heavy Chassis 4X4 DRW
Make: Ford
Model: F350
Exact Model Code: F3D
Trim Pkg: XL
Exact Trim: 620A
Engine Code: 99A

2027 MY price is \$45,279.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

4	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 21 - SuperCab 4X4 Medium Truck, Short Bed

Ford F250
SuperCab 250 - Heavy Pickup 4X4 Short Bed
Make: Ford
Model: F250
Exact Model Code: X2B
Trim Pkg: XL
Exact Trim: 600A
Engine Code: 99A

2027 MY price is \$46,044.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

5	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 22 - SuperCab 4X4 Medium Truck, Long Bed,

Ford F250
SuperCab 250 - Heavy Pickup 4X4 Long Bed
Make: Ford
Model: F250
Exact Model Code: X2B
Trim Pkg: XL
Exact Trim: 600A
Engine Code: 99A

2027 MY price is \$46,260.00 including delivery to DAS Fleet Services



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in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

6	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 23 - SuperCab 4X4 Medium Truck, Short Bed

Ford F350
SuperCab 350 - Heavy Pickup 4X4 Short Bed
Make: Ford
Model: F350
Exact Model Code: X3B
Trim Pkg: XL
Exact Trim: 610A
Engine Code: 99A

2027 MY price is \$47,249.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

7	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 24 - Crew Cab 4X4 Medium Truck

Ford F250
Crew Cab 250 - Pickup 4X4
Make: Ford
Model: F250
Exact Model Code: W2B
Trim Pkg: XL
Exact Trim: 600A
Engine Code: 99T

2027 MY price is \$57,807.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

8	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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TRUCKS; ALL FUEL TYPES

MDT 25 - Crew Cab 4X4 Medium Truck

Ford F350
Crew Cab 350 - Pickup 4X4
Make: Ford
Model: F350
Exact Model Code: W3B
Trim Pkg: XL
Exact Trim: 610A
Engine Code: 99T

2027 MY price is \$59,115.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

9	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

MDT 26 - Crew Cab 4X4 DRW Medium Truck

Ford F350
Crew Cab 350 - Heavy Chassis 4X4 DRW
Make: Ford
Model: F350
Exact Model Code: W3D
Trim Pkg: XL
Exact Trim: 620A
Engine Code: 99T

2027 MY price is \$60,663.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.



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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. Ed. Stivers Ford Inc		AGENCY NAME Iowa Dept. of Administrative Services	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<u><i>Dalton Geneser</i></u> Dalton Geneser (Aug 12, 2026 11:08:41 CDT)	08/12/2026	<u><i>Rick Tucker</i></u> Rick Tucker (Aug 12, 2026 12:01:48 CDT)	08/12/2026
Printed Name and Title of Person Signing Dalton Geneser Commercial Sales Director		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 1450 E. Hickman Rd Waukee, IA 50263		Address 1305 E Walnut St Des Moines, IA 50319	

Created:	2026-08-12
By:	Rick Tucker (rick.tucker@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAPKVs0sLe29cH14kgq_HDFtWi6PWNP0xV

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-  Email viewed by rschleder@stiversfordia.com
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-  Document signing delegated to Dalton Geneser (dgeneser@stiversfordia.com) by rschleder@stiversfordia.com
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-  Agreement completed.
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