



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

19156

EFFECTIVE BEGIN DATE: 12-06-2018
EXPIRATION DATE: 10-31-2019
PAGE: 1 of 4

VENDOR:

Karl Chevrolet Inc

**1101 Se Oralabor Rd
Ankeny, IA 50021**

VENDOR CONTACT:

Dennis Rudolph

PHONE: 515-299-4409

EMAIL: d.rudolph@karlchevrolet.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Nancy Wheelock

PHONE: 515-725-2268

EMAIL: Nancy.Wheelock@iowa.gov

Contract For: Chevrolet Traverse LE and Bolt EV - Karl Chevrolet

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB1119005003.

Attachment 2: Contractor's Response to Competitive Solicitation RFB1119005003 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing)

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB1119005003.

Attachment 4: Special Terms

See Vehicle Specifications Terms and Conditions document attached.

Sales Contact Information

Dennis Rudolph

515-299-4409

d.rudolph@karlchevrolet.com

Payment Terms: Net 60 days.

RENEWAL OPTIONS

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped

Group N 9.1: Chevrolet Traverse, Law Enforcement Vehicle FWD

Chevrolet Traverse law enforcement vehicle, 4 door, FWD, 8 passenger, and V6 engine. NOT PURSUIT RATED. This commodity line will expire on 9/13/2019.

Make: Chevy
Model: Traverse
Exact Model: 1NC56
Trim Pkg: 2FL
Exact Trim: 2FL
Engine Code: LFY
Trans Code: M3V

Bid Price is \$27,648.15 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.75 per mile (one way) anywhere in Iowa unless otherwise noted on bid.

Price may vary due to additions and deletions of options.

2	0.00000	EA	07105	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Automobiles, Police and Security Equipped

Group N 9.2: Chevrolet Traverse, Law Enforcement Vehicle AWD

Chevrolet Traverse law enforcement vehicle, 4 door, AWD, 8 passenger, and V6 engine. NOT PURSUIT RATED. This commodity line will expire on 9/13/2019.

Make: Chevy
Model: Traverse
Exact Model: 1NW56
Trim Pkg: 2FL
Exact Trim: 2FL
Engine Code: LFY
Trans Code: M3V

Bid Price is \$29,494.24 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.75 per mile (one way) anywhere in Iowa unless otherwise noted on bid.

Price may vary due to additions and deletions of options.

3	0.00000	EA	071	\$ 0.000000
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\$ 0.000000

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

AUTOMOBILES, SCHOOL BUSES, SUVS, VANS; ALL FUEL TYPES

Group Z 1.0: All Electric Compact Sedan

Chevrolet Volt all electric vehicle, 4 door, FWD, and electric motor. This commodity line will remain for the duration of the contract.

Make: Chevy
Model: Bolt EV
Exact Model: 1FB48
Trim Pkg: 2LT
Exact Trim: 2LT
Engine Code: ENO
Trans Code: MMF

Bid Price is \$31,402.39 with no delivery fee to DAS Fleet Services.

Cost to deliver a vehicle is \$1.75 per mile (one way) anywhere in Iowa unless otherwise noted on bid.

Price may vary due to additions and deletions of options.



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TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>Karl Chevrolet</i>	AGENCY NAME DAS Central Procurement Bureau
BY (Authorized Signature) <i>[Signature]</i> Date Signed <i>12-11-18</i>	BY (Authorized Signature) <i>[Signature]</i> Date Signed <i>12/12/18</i>
Printed Name and Title of Person Signing <i>Dennis Rudolph, Gov't Fleet Accts</i>	Printed Name and Title of Person Signing <i>Nancy Wheelock, Purchasing Agent</i>
Address <i>1101 SE Oradabor Rd, Ankeny IA 50021</i>	Address 1305 E. Walnut St., Hoover Bldg., Floor 3 Des Moines, IA 50319

Group N 9.1 - Chevrolet Traverse LE 4X4 - FWD or AWD 8 Passenger - Law Enforcement

Note: This vehicle is NOT police pursuit rated.

Make:	Chevrolet
Model Name:	Traverse
Exact Model Code:	1NC56/1NW56
Trim Pkg. Common Name:	2FL
Exact Trim Pkg. Code:	2FL
Engine Code:	LFY
Transmission Code:	M3V

DEALER NAME: KARL CHEVROLET

BASE VEHICLE SPECIFICATIONS		
Body	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available
Wheelbase		STATE Wheelbase: 120.9
Engine		
Engine	3.6L V6 DOHC direct injection, 310/231 hp, torque 266/360	Cyl: 6 Liters: 3.6 HP: 310 Torque: 266
Engine Block Heater	Or cold climate package	K05
Drive Axle		
Rear Axle	Traction Control	STD
Transfer Case	Single Speed Only on AWD	STD
Transmission		
Transmission	Automatic	STD - 9 Speed
Doors & Windows		
Doors	Power door locks, power programmable with lockout protection.	STD
Key Fobs	Two key fobs; remote keyless entry.	STD
Rear Window	Defroster, Intermittent Wiper and Washer	STD
Windows	Power, privacy glass behind "B" pillar; light-tinted glass on windshield and driver and front passenger-side glass). All express down, front express up. Includes lockout features.	STD
Windshield Wipers	Intermittent Wipers	STD
Electrical		
Power Points	Indicate if power points are 12V	STD
Exterior		
License Plate Holders	Front and Rear	VK3
Mirrors	Power, heated, foldaway	STD
Standard Paint Colors		STD
Trailer tow package	Includes Class II hitch platform, 7 wire harness with independent fused trailering circuits mated to a 7-way sealed connector and 2" trailering receiver	V92/V08
Floor		
Floor Covering	Full floor covering, carpet	STD
Interior		
Air Conditioning	AC with all required options.	STD
Bluetooth	Dealer installed when factory installed is not available. On-Star delete if not needed for Bluetooth.	STD Factory installed? YES
Gauge Package	Odometer with trip odometer, fuel level, voltmeter, engine temperature, oil pressure and tachometer.	STD
Interior Package	Full interior insulation/trim package, to include door/side wall panels, full headliner, dome lamps, cargo lights, and map lights.	STD
Mirror	Inside rearview manual day/night	STD
Radio	RADIO, AM FM CD w/internal clock, MP3 Compatible, auxiliary jack, 2 USB ports	STD - CD is N/A
Steering Column	Tilt with cruise control	STD
Safety		
Airbags	Standard Air Bags	STD
Brakes	Power 4 Wheel Anti-lock, r-wheel disc, VAC power	STD
Daytime Running Lights		STD
Rear View Camera		STD
Seating		
Driver and Passenger Seating	Front bucket seats, cloth, includes power driver seat adjuster and 2-way power front passenger seat adjuster, driver and front passenger power lumbar control and power reclining, adjustable outboard head restraints, storage compartments in seat cushion (includes auxiliary power outlet).	STD
Second & Third Row Seating	Cloth split 60/40 bench with position headrests	ABC -8 passenger
Suspension		
Suspension Package	MacPherson strut independent with hydraulic control arm ride bushing and hollow stabilizer front suspension; five link independent auxiliary spring aids and hollow stabilizer bar rear suspension	STD
Tires & Wheels		
Tires	Four Tires ALS, black wall, and full size identical spare.	N/A - Spare only available as COMPACT
TPMS	Tire Pressure Monitoring System (does not apply to spare tire)	STD
Wheels		18" Aluminum
	FRONT WHEEL DRIVE (FWD) BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$27,648.15
	Delivery Cost to Department of Administrative Services, Des Moines	\$0.00
GROUP N 9.1	TOTAL FWD VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$27,648.15 FINAL BID PRICE
	ALL WHEEL DRIVE (AWD) BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$29,494.24
	Delivery Cost to Department of Administrative Services, Des Moines	\$0.00
GROUP N 9.2	TOTAL AWD VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$29,494.24 FINAL BID PRICE

KARL CHEVROLET

ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Engine	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
Engine Block Heater	Or cold climate package	DEDUCT COST:		-\$62.00
Doors and Windows				
Door handles - Rear	Locks, inside rear doors inoperative	STD- with lockout protection on Drivers door		\$0.00
Keys	2 additional key sets including fobs	DI		\$294.00
Integrated Brake Controller	Dealer Installed	DI		\$195.00
Windows - Rear	Rear window inoperative switch	STD- with lockout protection on Drivers door		\$0.00
Electrical				
Remote Vehicle Starter		DI		\$495.00
Exterior				
Spot Lamp	Left hand	N/A - at time of Bid		\$0.00
Spot Lamp	Left and right hand	N/A - at time of Bid		\$0.00
Flooring				
Floor Covering	Color-keyed carpeting. Floor Mats, color-keyed carpeted first and second row, removable. Only available with B30.	INC W Base		\$0.00
Interior				
Cargo Shade		PDG		\$285.00
Lighting	Red and White Front Auxiliary Dome red and white auxiliary dome lamp is located on headliner between front row seats (red is LED, white is incandescent). The auxiliary lamp is wired independently from standard dome lamp. Dealer installed.	DI		\$215.00
Safety				
Driver Alert Package	includes (JF4) Power-adjustable pedals, (UEU) Forward Collision Alert, (UFL) Lane Departure Warning and Safety Alert Seat.	N/A on this Trim Level		\$0.00
Reverse Sensing System	Factory preferred but dealer installed acceptable	STD Factory Installed? YES		\$0.00
OTHER				
Options not listed above	Discount percentage off MSRP for options \$2000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded unless approved by DAS.	Enter Percentage Discount MSRP:		1%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.75
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number:	100	\$175.00
Delivery FOB	Delivery Cost to Department of Transportation, Ames, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Northern Iowa, Cedar Falls, IA	Enter miles in whole number:	100	\$175.00
Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	0	\$0.00

Group Z - EV COMPACT 4 DOOR FWD - (All Electric)
FRONT WHEEL DRIVE EV TECHNOLOGY HATCHBACK OR SEDAN

APPROVED EV MAKES: Chevrolet Bolt, Hyundai Ioniq, Nissan Leaf

Potential Quantity of 2 for Iowa State University

DEALER NAME:

KARL CHEVROLET

THIS IS A MULTIPLE AWARD ITEM.

Make:	CHEVROLET
Model Name:	BOLT EV
Exact Model Code:	1FB48
Trim Pkg. Common Name:	2LT
Exact Trim Pkg. Code:	2LT
Engine Code:	EN0
Transmission Code:	MMF

BASE VEHICLE SPECIFICATIONS			
Powerplant	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available	
Electric Motor	Electric only powerplant; standard Type of Motor: Electric Drive Unit	Specify electric motor: <i>Electric drive unit, (200 hp [150 kW] 266 lb-ft of torque [360 N-m])</i>	
Lithium-Ion Battery or Other Type	Type of Battery (Standard): Lithium Ion Charging Capability in Voltage: 120	Battery System Cap. kWh: 60 Batt. Warranty Length: 8YR/100,000 MILE	On-Board Charger kW: 7.2 Range in Miles?: 238
Transmission	E-CVT, CVT, EVT or Automatic	Specify type of transmission: Electric Drive Unit	
Doors & Windows			
Doors	Power locks with remote keyless entry.	STD	
Key Sets	2 key sets total (key with fob)	STD	
Rear Window	Defroster; rear wiper, if hatchback design; rear washer if available must provide	STD	
Windows	Power, all four windows; standard solar tint	STD	
Wipers	Intermittent Wipers	STD	
Electrical			
Power Point	Located in Driver Area	STD	
Exterior			
Mirrors, side view	Power adjustable, if available must provide	STD	
Floor			
Floor Covering	Full floor carpet covering. OEM floor mats front and back; cargo/trunk mat or carpet	STD	
Interior			
Air Conditioning	With all required options	STD	
Bluetooth	Dealer installed when factory installed is not available.	STD	Factory installed? YES
Radio	Radio, Electronic AM/FM/Stereo; delete satellite radio if not needed for Bluetooth.	STD	
Seating	Minimum manual 4-way adjustable drivers seat; cloth upholstery	STD	
Steering	Tilt column with cruise control; telescopic, if standard option	STD	
Trim Package	Interior trim package w/insulating headliner, full door panels, dome lamp.	STD	
Safety			
Air Bags	Standard	STD	
Brakes	Power 4 Wheel Disk, Anti-lock	STD	
Daytime Running Lights	Must provide if available	STD	
Rear View Camera		STD	
Tires & Wheels			
Spare	If available must provide	Available?: NO Full Size?: N/A	Inflator Kit Only? YES - SD4
Tires	All Season Radials; tire pressure monitoring sensor, if available must provide	STD	

	BASE VEHICLE PRICE CONFIGURED AS PER ABOVE:	\$31,402.39
	Delivery Cost to Department of Administrative Services, Des Moines	\$0.00

GROUP Z 1.1	TOTAL VEHICLE PRICE INCLUDING BASE COST AND DELIVERY:	\$31,402.39	FINAL BID PRICE
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ADDITIONAL OPTIONS				
Instructions: Bidder should enter the additional cost for the options listed below. If "Deduct Cost" is noted for an option, it is indicating the deletion of an option in the base vehicle specifications and Bidder should enter the amount deducted for the deletion of the option from the base vehicle.				
Doors & Windows	Minimum Requirements	Mfg. Codes / STD for standard / NA for not available		Cost
Key Sets, Additional	2 additional Key sets including fobs; 4 total key sets per vehicle	DI		\$345.00
Side Molding	Lower Door	N/A		\$0.00
Exterior				
Mirrors	Side view, power adjustable and heated	INC W BASE		\$0.00
Mirrors	Side view, power adjustable, heated with turn signal indicators	N/A		\$0.00
Interior				
Driver Seat	Power with adjustable lumbar support	N/A		\$0.00
Floor Mats	All-weather rubber mats	PDH		\$245.00
Upholstery	Treated to resist stains	STD		\$0.00
Safety				
Adaptive Cruise Control	Adjusts vehicle speed to adapt to the speed of the vehicle in front.	N/A		\$0.00
Automatic Emergency Braking	Detects impending forward crash and assists in braking to prevent a crash	UKJ - Pedestrian only		\$585.00
Blind Spot Detection	Alerts driver to a car in the blind spot	WPR		\$575.00
Forward Collision Warning	Detects an imminent crash	WPX		\$575.00
Lane Departure Warning	Warns driver when vehicle is moving out of the lane.	WPR		\$575.00
Park Assist	Assists driver by guiding the vehicle into a parking spot.	WPR		\$575.00
Rear Cross Traffic Alert	Detects vehicles approaching from the left or right of the vehicle when reverse is selected.	WPR		\$575.00
Remote Start	Includes remote; Factory preferred but dealer installed acceptable	STD	Dealer installed? YES	\$0.00
Reverse Sensing System	Obstacle Detection System when reverse is selected	STD		\$0.00
OTHER				
GM Fleet Free Maintenance Credit	Add Fleet Free Maintenance Credit (delete R9Y from base vehicle) - Applies to GM vehicles only.	NO LONGER AVAILABLE		0
Options not listed above	Discount percentage off MSRP for options \$2,000 or less as specified in the Vehicle Specifications Terms and Conditions document attached to the bid. Engine and powertrain options excluded from this discount option.	Enter Percentage Discount MSRP:		1%
DELIVERY				Cost
DELIVERY PRICE PER MILE:	Price per mile to deliver vehicle anywhere in State of Iowa	Per Mile Charge		\$1.75
Delivery FOB	Delivery Cost to Dept of Administrative Services, in Des Moines, IA	Enter miles in whole number:	0	\$0.00
Delivery FOB	Delivery Cost to University of Iowa, Iowa City, IA	Enter miles in whole number:	100	\$175.00
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Delivery FOB	Delivery Cost to Iowa State University, Ames, IA	Enter miles in whole number:	0	\$0.00