

ATTACHMENT A

Commercial Price Catalog

Pricing Note: Sourcewell members are afforded a 4.75% discount off of MSRP price on all items in this commercial price catalog.

Mfg #	Description	Agile MSRP
	Set-up and Hosting and External Interfaces	
SU250	FleetCommander Set-up 1 to 250 vehicles (One-time setup fee)	\$2,100.00
SU750	FleetCommander Set-up 251 to 750 vehicles (One-time setup fee)	\$2,700.00
SU5000	FleetCommander Set-up 751 to 5000 vehicles (One-time setup fee)	\$7,200.00
AH250	Annual Standard Hosting 1 to 250 vehicles (Price Per Year)	\$3,960.00
AH750	Annual Standard Hosting 251 to 750 vehicles (Price Per Year)	\$4,320.00
AH5000	Annual Standard Hosting 751 to 5000 vehicles (Price Per Year)	\$9,360.00
AHFV250	Annual Max-Secure Fleet Vault Hosting 1 to 250 vehicles (Price Per Year)	\$6,600
AHFV750	Annual Max-Secure Fleet Vault Hosting 251 to 750 vehicles (Price Per Year)	\$7,800
AHFV5000	Annual Max-Secure Fleet Vault Hosting 751 to 5000 vehicles (Price Per Year)	\$10,995
SEI250	Scheduled external interface 1 to 250 vehicles (Annual price per vehicle) includes annual Maintenance and Technical Support.	\$32.40
SEI750	Scheduled external interface 251 to 750 vehicles (Annual price per vehicle) includes annual Maintenance and Technical Support.	\$25.20
SEI5000	Scheduled external interface 751 to 5000 vehicles (Annual price per vehicle) includes annual Maintenance and Technical Support.	\$14.40

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Mfg #	Description	Agile MSRP
	Software as a Service (SaaS) Solution	
FCMS	FleetCommander Monthly Service*	
FCMS	* The cost for the FleetCommander Monthly Service will rise by 5% per year after Year 1.	
FCMS	The annual service is calculated by multiplying the monthly cost of each module license by the number of vehicles using that license and by 12 months.	Monthly Cost
FCMS-MP	Motor Pool Module (monthly price per vehicle)	\$10.50
FCMS-AV	Assigned Vehicle Module (monthly price per vehicle)	\$1.68
FCMS-MT	Maintenance Module (monthly price per vehicle)	\$1.80
FCMS-PM	Parts Management Module (monthly price per vehicle)	\$0.46
FCMS-FM	Fuel Module (monthly price per vehicle)	\$0.90
FCMS-RM	Risk Management Module (monthly price per vehicle)	\$0.90
FCMS-VI	Vehicle Inventory Module (monthly price per vehicle)	\$0.07
FCAS-KC	Key Control Module (annual price)	\$2,880.00
FASTS	Annual Standard Technical Support	10%*
FASM	Annual Software Maintenance	15%*
	<i>*of the FCMS monthly service price plus any customizations. The cost for technical support and software maintenance will rise by 5% per year after Year 1.</i>	

Mfg #	Description	Agile MSRP
FCP	FleetCommander Perpetual License	
FCP	The perpetual license is calculated by multiplying the cost of each module license by the number of vehicles using that license.	
FCP-MP	Motor Pool Module Perpetual License (price per vehicle)	\$367.50
FCP-AV	Assigned Vehicle Module Perpetual License (price per vehicle)	\$58.80
FCP-MT	Maintenance Module Perpetual License (price per vehicle)	\$63.00
FCP-PM	Parts Management Module Perpetual License (price per vehicle)	\$15.75
FCP-FM	Fuel Module Perpetual License (price per vehicle)	\$31.50
FCP-RM	Risk Management Module Perpetual License (price per vehicle)	\$52.50
FCP-VI	Vehicle Inventory Module Perpetual License (price per vehicle)	\$2.45
FCP-KC	Key Control Module Perpetual License (one-time purchase)	\$6,720.00
KIO	KioWare Kiosk Software (per kiosk)	\$272.25
ASPJPEG	ASPJPEG Single Server License (required if the customer hosts)	\$314.60
ASPPDF	ASPPDF Single Server License (required if the customer hosts)	\$471.90
ASPUUpload	ASPUUpload Single Server License (required if the customer hosts)	\$314.60
FASTS	Annual Standard Technical Support	10%*
FASM	Annual Software Maintenance	15%*
	<i>*of the FCP perpetual license price plus any customizations. The cost for technical support and software maintenance will rise by 5% per year after Year 1.</i>	

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Mfg #	Description	Agile MSRP
	Centralized Key Control Hardware	
K1C1013C008A	8-key Key Box (key control system) includes one year of Maintenance	\$6,019.20
K1C1616C016A	16-key Key Box (key control system) includes one year of Maintenance	\$7,864.80
K1C1827C024A	24-key Key Box (key control system) includes one year of Maintenance	\$9,283.20
K1C1827C032A	32-key Key Box (key control system) includes one year of Maintenance	\$10,474.80
K1C2828C040A	40-key Key Box (key control system) includes one year of Maintenance	\$11,527.20
K1C2828C048A	48-key Key Box (key control system) includes one year of Maintenance	\$12,477.60
K1C2828C056A	56-key Key Box (key control system) includes one year of Maintenance	\$13,352.40
K1C2828C064A	64-key Key Box (key control system) includes one year of Maintenance	\$14,164.80
K1C2836C072A	72-key Key Box (key control system) includes one year of Maintenance	\$14,929.20
K1C2836C080A	80-key Key Box (key control system) includes one year of Maintenance	\$15,651.60
K1C2836C088A	88-key Key Box (key control system) includes one year of Maintenance	\$16,340.40
K1C2836C096A	96-key Key Box (key control system) includes one year of Maintenance	\$16,965.60
K2C2828C104A	104-key Key Box (key control system) includes one year of Maintenance	\$18,430.80
K2C2828C112A	112-key Key Box (key control system) includes one year of Maintenance	\$19,899.60
K2C2828C120A	120-key Key Box (key control system) includes one year of Maintenance	\$21,408.00
K2C2836C128A	128-key Key Box (key control system) includes one year of Maintenance	\$22,057.20
K2C2836C136A	136-key Key Box (key control system) includes one year of Maintenance	\$23,605.20
K2C2836C144A	144-key Key Box (key control system) includes one year of Maintenance	\$24,244.80
K2C2836C152A	152-key Key Box (key control system) includes one year of Maintenance	\$24,867.60
K2C2836C160A	160-key Key Box (key control system) includes one year of Maintenance	\$25,473.60
K2C2836C168A	168-key Key Box (key control system) includes one year of Maintenance	\$26,062.80

Mfg #	Description	Agile MSRP
	Centralized Key Control Hardware	
K2C2836C176A	176-key Key Box (key control system) includes one year of Maintenance	\$26,638.80
K2C2836C184A	184-key Key Box (key control system) includes one year of Maintenance	\$27,204.00
K2C2836C192A	192-key Key Box (key control system) includes one year of Maintenance	\$27,754.80
C1C1818C010A	10-card Key Box (key control system) includes one year of Maintenance	\$7,965.60
C1C1827C020A	20-card Key Box (key control system) includes one year of Maintenance	\$10,230.00
C1C2828C036A	36-card Key Box (key control system) includes one year of Maintenance	\$13,930.80
C1C2828C054A	54-card Key Box (key control system) includes one year of Maintenance	\$17,512.80
C2C2828C064A	64-card Key Box (key control system) includes one year of Maintenance	\$18,907.20
C2C2836C074A	74-card Key Box (key control system) includes one year of Maintenance	\$20,941.20
C2C2836C090A	90-card Key Box (key control system) includes one year of Maintenance	\$23,594.40
C2C2836C108A	108-card Key Box (key control system) includes one year of Maintenance	\$27,016.80
C1C1818C012AC	12-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$7,965.60
C1C1827C020AC	20-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$10,230.00
C2C1818C024AC	24-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$12,479.40
C1C2828C035AC	35-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$13,640.40
C2C1818C040AC	40-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$15,888.25
C1C2836C056AC	56-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$17,762.40
C2C1818C070AC	70-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$21,552.1
C2C1818C0112AC	112-card Mail Slot Key Box (key control system) includes one year of Maintenance	\$28,686.88
C1E1818C012AC	12-card Daisy-Chained Mail Slot Key Box (key control system) includes one year of Maintenance	\$6,165.60

Mfg #	Description	Agile MSRP
	Centralized Key Control Hardware	
C1E1827C0202AC	20-card Daisy-Chained Mail Slot Key Box (key control system) includes one year of Maintenance	\$7,980.00
C1E2828C035AC	35-card Daisy-Chained Mail Slot Key Box (key control system) includes one year of Maintenance	\$11,390.40
C1E2836C056AC	56-card Daisy-Chained Mail Slot Key Box (key control system) includes one year of Maintenance	\$15,512.40
STK	Standard touchscreen kiosk includes one year of Maintenance	\$3,258.15
RTK	Ruggedized touchscreen kiosk includes one year of Maintenance	\$4,044.60
UPGRADESAMSIZE	Key Box (key control system) Upgrade box to the next size	\$574.67
ECEKS	Environmentally controlled enclosure for kiosk/SAM includes one year of Maintenance and Technical Support	\$4,269.30
SAMMTS	Key Box Maintenance & Technical Support	15%*
	<i>*of the Key Boxes (key control systems) and kiosks. The cost for maintenance and technical support will rise by 5% per year after Year 1.</i>	

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Mfg #	Description	Agile MSRP
	Centralized Key Control Accessories	
2690020	Key Box (key control system) Battery	\$80.78
2690061	Key Box (key control system) Door Latch with Shim	\$45.90
2690224B	Key Box (key control system) Sliding latch door assembly	\$100.98
2690224C	Key Box (key control system) Sliding latch door assembly - 8 Key Only	\$100.98
2690319	Key Box (key control system) Battery - 8 Key only	\$80.78
2690346	Key Box (key control system) Door lock	\$29.38
2690346	Key Box (key control system) Panel lock	\$29.38
279	Key Box (key control system) 1-inch rigid tamper-proof key ring	\$5.12
279F	Key Box (key control system) 1-inch flexible tamper-proof key ring	\$6.74
278	Key Box (key control system) 1 5/8-inch rigid tamper-proof key ring	\$5.47
278F	Key Box (key control system) 1 5/8-inch flexible tamper-proof key ring	\$7.07
270	Key Box (key control system) 2-inch rigid tamper-proof key ring	\$5.96
270F	Key Box (key control system) 2-inch flexible tamper-proof key ring	\$7.76
277	Key Box (key control system) 3-inch rigid tamper-proof key ring	\$6.55
277F	Key Box (key control system) 3-inch flexible tamper-proof key ring	\$8.58
272	Key Box (key control system) 4-inch rigid tamper-proof key ring	\$7.20
272F	Key Box (key control system) 4-inch flexible tamper-proof key ring	\$9.36
81400006	Key Box (key control system) LCD with keypad	\$908.82
KBCR	Key Box Custom Wrap	\$905.00
271V	Closer tool	\$126.68
271D	Crimper tool	\$51.41
RFID-001	RFID Reader	\$250.00
MIFARE	RFID MIFARE Cards (each)	\$5.00
MIFARE-SETUP	RFID MIFARE Card Graphics Layout Charge	\$250.00
MIFI-003	Cradlepoint Cellular Router	\$770.00
MIFI-003S	Cradlepoint Maintenance & Technical Support	15%* of purchase cost
MIFI-003C	Cradlepoint Annual Communications Service	\$1,584

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Mfg #	Description	Agile MSRP
	GPS	
FC303	FleetCommander Standard GPS Unit, plugs into OBD	\$200.00
FC262	FleetCommander Standard GPS Unit, hard-wired install	\$200.00
FC262-OBD	GPS OBD-II accessory	\$95.00
FC262-JBUS	GPS JBUS accessory	\$74.00
FC1100	Tracker for Non-Powered Asset	\$400.00
FC3000	Tracker for Powered Asset	\$250.00
FC4000	Tracker for Heavy Duty Vehicle	\$250.00
FCYCable	FleetCommander Y-cable	\$68.00
FCGPS-MLTE	FleetCommander GPS standard monthly monitoring fee	\$19.99
FCGPS-MFUL	FleetCommander GPS-only enterprise monthly monitoring fee	\$24.99
FCGPS-MDAT	Data Connection Service (per vehicle, per month)	\$4.25
FCGPS-ALTE	FleetCommander GPS-only standard annual monitoring fee	\$239.88
FCGPS-AFUL	FleetCommander GPS-only enterprise annual monitoring fee	\$299.88
FCGPS-M1X4X	Monthly FleetCommander GPS Service with 1X-4X/daily updates and 15-minute motion-based updates	\$19.99
FCGPS-A1X4X	Annual FleetCommander GPS Service with 1X-4X/daily updates and 15-minute motion-based updates	\$239.88
GPS-INST	GPS Installation	Quoted per unit

Mfg #	Description	Agile MSRP
	Professional Services	
FCPS	Professional Services – per hour	\$205.00
FCPM1	Project Management – Level 1 – per hour	\$215.00
FCPM2	Project Management – Level 2 – per hour	\$225.00
FCLSD	Lead Software Developer – per hour	\$215.00
FCSD	Software Developer – per hour	\$205.00
FCTR	FleetCommander Trainer – per hour	\$195.00
FAAA	Administrative Assistant – per hour	\$66.00
SHIP	Shipping – At Actual Estimated Cost Per Item	Estimated Cost
MISC	Miscellaneous	Negotiated