



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**26353**

**EFFECTIVE BEGIN DATE:** 07-01-2026  
**EXPIRATION DATE:** 06-30-2027  
**PAGE:** 1 of 5

**VENDOR:**

**AIR-CON ELECTRIC LLC**

**00003095844**

**3121 SE 14TH ST  
 DES MOINES, IA 50320-1317**

**VENDOR CONTACT:**

**JOE DAVIS**

**PHONE:** 515-208-0576

**EMAIL:** jdavis@airconelec.com

**ISSUER:**

**Michael Bradbury**

**EXT: PHONE:** 515-330-8702

**EMAIL:** michael.bradbury@das.iowa.gov

**FOB:**

**Contract For:** Electrician Services

**AWARDED**

Zone 5: DSM Metro - Newton, Mitchellville, Woodward, Johnston, DSM Metro, Capitol Complex Counties: Boone, Dallas, Jasper, Madison, Marion, Marshall, Polk, Story, Warren

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB-2675-2026

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB-2675-2026

Attachment 3: Bid Summary from 005-RFB-2675-2026

**Contact Information**

Name: Joe Davis

Phone: 515-208-0576

Email: jdavis@airconelec.com

**RENEWAL OPTIONS**

<b>FROM</b>	07-01-2027	<b>TO</b>	06-30-2028
<b>FROM</b>	07-01-2028	<b>TO</b>	06-30-2029
<b>FROM</b>	07-01-2029	<b>TO</b>	06-30-2030
<b>FROM</b>	07-01-2030	<b>TO</b>	06-30-2031
<b>FROM</b>	07-01-2031	<b>TO</b>	06-30-2032

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	HOUR	91438	\$ 87.590000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Regular Labor)**

Regular Hours - Monday through Friday : Hours 7a-5p.

2	0.00000	HOUR	91438	\$ 129.440000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Overtime Labor)**

Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.

3	0.00000	HOUR	91438	\$ 165.710000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Double Overtime Labor)**

This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.

4	0.00000	HOUR	91438	\$ 58.310000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Apprentice (Regular Labor)**

Regular Hours - Monday through Friday : Hours 7a-5p.

5	0.00000	HOUR	91438	\$ 83.200000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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6	0.00000	HOUR	91438	\$ 107.350000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Apprentice (Double Overtime Labor)**

This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.

7	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Trip Charge (During Regular Hours)**

8	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Trip Charge (During Emergency Hours)**

Must be approved by requesting Agency

9	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Material Mark-Up**

Materials Markup = 15% Equipment and fixtures pricing Resellers must provide book values with invoicing package.

10	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Equipment Rental Cost Percentage Mark-Up**

Mark-Up percentage = 10% on cost of equipment rentals. Paid invoices or receipts for any rentals to be included in invoicing package.





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 PAGE: 5 of 5

**TERMS AND CONDITIONS**

**Federal Terms 23 Aug 21**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. Federal Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME</b> (If other than an individual, state whether a corp, partnership, etc. Air Con Electric LLC		<b>AGENCY NAME</b> DAS - Central Procurement	
<b>BY (Authorized Signature)</b> <i>Joe Davis</i>	<b>Date Signed</b> 06/15/2026	<b>BY (Authorized Signature)</b> <i>Mike Bradbury</i> <small>Mike Bradbury (Jul 15, 2026 11:16:00 CDT)</small>	<b>Date Signed</b> 06/15/2026
<b>Printed Name and Title of Person Signing</b> Joe davis		<b>Printed Name and Title of Person Signing</b> Michael Bradbury - Senior Statewide Procurement Officer	
<b>Address</b>		<b>Address</b> Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319	









# MA26353

Final Audit Report

2026-06-15

Created:	2026-06-15
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAv9LUw8eqKo8jySR4Dfuy5pdPTURm3hEN

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2026-06-15 - 4:01:19 PM GMT- IP address: 165.206.169.150
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-  Email viewed by Joe davis (jdavis@airconelec.com)  
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-  Document e-signed by Joe davis (jdavis@airconelec.com)  
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Signature Date: 2026-06-15 - 4:16:00 PM GMT - Time Source: server- IP address: 165.206.169.150 - Signature Appearance Selected: DRAW
-  Agreement completed.  
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