



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**3890D**

**EFFECTIVE BEGIN DATE:** 07-01-2020  
**EXPIRATION DATE:** 06-30-2021  
**PAGE:** 1 of 4

**VENDOR:**

**Specialty Underwriters**

**00002103587**

**9667 S 20th St  
Oak Creek, WI 53154**

**VENDOR CONTACT:**

**Elaine Wilson**

**PHONE: 800-558-9910**

**EMAIL: ewilson@su-group.com**

**ISSUER:**

**Randy Bennett**

**EXT: PHONE: 515-725-2925**

**EMAIL: Randy.Bennett@iowa.gov**

**FOB:**

---

**Contract For: Equipment Maintenance Cost Reduction Program**

Term contract for Equipment Maintenance Cost Reduction Program. The parties agree the following (A-F), by reference, make up the term contract agreement:

A. General Terms and Conditions for "Services contracts" which are posted at : [https://das.iowa.gov/sites/default/files/procurement/pdf/02022016%20terms\\_services\\_2016.pdf](https://das.iowa.gov/sites/default/files/procurement/pdf/02022016%20terms_services_2016.pdf)

B. Attachment 1: RFP0216335086

C. Attachment 2: Addenda #1

D. Attachment 3 Contractors proposal (public copy)

E. Attachment 4 Clarifications to the proposal

F. Attachment 5 Eligible Equipment Categories Expanded which was in the RFP as part of Attachment 4.

Initial Contract period is for one year (ending 6/30/2017), with option(s) for five additional one-year period(s) upon mutual agreement of both parties annually. B through F above (attachments) can be viewed with the contract, which is posted on the DAS contracts web site.

**RENEWAL OPTIONS**

**FROM** 07-01-2021 **TO** 06-30-2022

**AUTHORIZED DEPARTMENT**

**ALL**

**SUB** Other Governmental Entities



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

3890D

EFFECTIVE BEGIN DATE: 07-01-2020  
EXPIRATION DATE: 06-30-2021  
PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

1	0.00000	EA	961	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - OFFICE  
Office equipment, 29% discount. See Attachment 5 of the Master Agreement for Eligible Equipment Categories (expanded).

2	0.00000	EA	961	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - I.T.  
Data Processing (I.T.), 31% discount.

3	0.00000	EA	961	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - MAIL  
Mail room equipment, 33% Discount.

4	0.00000	EA	961	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - COMMUNICATION  
Communication, 35% discount.

5	0.00000	EA	961	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - SECURITY / ALARM  
Security/Alarm, 30% discount.

6	0.00000	EA	961	\$ 0.000000
---	---------	----	-----	-------------



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

3890D

EFFECTIVE BEGIN DATE: 07-01-2020  
EXPIRATION DATE: 06-30-2021  
PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

\$ 0.000000

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - RESEARCH & LAB  
Research and Investigation Labs, 27% discount.

7 0.00000 EA 961

\$ 0.000000

\$ 0.000000

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - FACILITIES  
Facilities 27% discount.

8 0.00000 EA 961

\$ 0.000000

\$ 0.000000

REF DOC:

REF VNDR LN:

REF COMM LN:

REF TYPE: FINAL

MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)  
EQUIPMENT MAINTENANCE AND REPAIR SERVICES - HEALTHCARE  
Healthcare 12 to 27% discount



STATE OF IOWA  
MASTER AGREEMENT  
Contract Declaration and Execution

MA 005

3890D

EFFECTIVE BEGIN DATE: 07-01-2020  
EXPIRATION DATE: 06-30-2021  
PAGE: 4 of 4

**TERMS AND CONDITIONS**

Services Effective 1 Feb 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: [https://das.iowa.gov/sites/default/files/procurement/pdf/02022016%20terms\\_services\\_2016.pdf](https://das.iowa.gov/sites/default/files/procurement/pdf/02022016%20terms_services_2016.pdf)

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) <i>Specialty Underwriters LLC</i>		AGENCY NAME DAS Procurement	
BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>3/11/20</i>	BY (Authorized Signature) <i>[Signature]</i>	Date Signed <i>11 Mar 2020</i>
Printed Name and Title of Person Signing <i>Joseph Fallico, President</i>		Printed Name and Title of Person Signing Randy Bennett - Purchasing Agent	
Address <i>9447 S. 20th St, Oak Creek, WI 53154</i>		Address Hoover Bldg., 3rd Floor, 1305 E. Walnut St. Des Moines, Iowa 50319-0105	